

# **HESS CORPORATION**

# **Historical Financial and Operating Results**

First Quarter 2008 through First Quarter 2011



## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) (In millions except per share data)

	S CAU	ept per si		ataj					Арр	endix I
Income (Expense)		Year 2011	Qu	ourth Jarter 2011	Q	Third uarter 2011	Qı	cond Jarter	Q	First Jarter 2011
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)	-	2011		011		2011		2011		011
Exploration and Production	\$	979	\$	_	\$	-	\$	-	\$	979
Marketing and Refining	Ψ	39	Ŷ	-	Ψ	-	Ψ	-	Ψ	39
Corporate		(28)		-		-		-		(28)
Interest Expense		(61)		-		-		-		(61)
Net Income (Loss) Attributable to Hess Corporation	\$	929	\$	-	\$	-	\$	-	\$	929
Net Income (Loss) Per Share (Diluted)	\$ \$	2.74	\$	-	\$ \$	-	\$	-	\$	2.74
Items Affecting Comparability										
Exploration and Production	\$	310	\$	-	\$	-	\$	-	\$	310
Marketing and Refining	•	-	•	-	•	-	•	-		-
Corporate		-		-		-		-		-
Total Items Affecting Comparability	\$	310	\$	-	\$	-	\$	-	\$	310
Adjusted Earnings (Losses)(a)										
Exploration and Production	\$	669	\$	-	\$	-	\$	-	\$	669
Marketing and Refining		39		-		-		-		39
Corporate		(28)		-		-		-		(28)
Interest Expense		(61)		-		-		-		(61)
Adjusted Earnings (Losses)	\$	619	\$	-	\$	-	\$	-	\$	619
Adjusted Earnings (Losses) Per Share (Diluted)	\$	1.82	\$	-	\$	-	\$	-	\$	1.82
Weighted Average Number of Shares (Diluted)		339.2		-		-		-		339.2
			Fo	ourth	-	Third	Se	cond	I	First
Income (Expense)		Year	Qı	larter	Q	uarter	Qı	uarter	Q	uarter
		2010	2	010	:	2010	2	2010	2	2010
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)	_									
Exploration and Production	\$	2,736	\$	420	\$	1,277	\$	488	\$	551
Marketing and Refining		(231)		(261)		(38)		(19)		87
Corporate		(159)		(43)		(26)		(42)		(48)
Interest Expense		(221)		(58)		(59)		(52)		(52)
Net Income (Loss) Attributable to Hess Corporation	\$ \$	2,125	\$	58	\$	1,154	\$	375	\$	538
Net Income (Loss) Per Share (Diluted)	\$	6.47	\$	.18	\$	3.52	\$	1.15	\$	1.65
Items Affecting Comparability										
Exploration and Production	\$	732	\$	(51)	\$	725	\$	-	\$	58
Marketing and Refining		(289)		(289)		-		-		-
Corporate		(7)		-	-	-		-		(7)
Total Items Affecting Comparability	\$	436	\$	(340)	\$	725	\$	-	\$	51
Adjusted Earnings (Losses)(a)	•		<i>c</i>				~		~	
Exploration and Production	\$	2,004	\$	471	\$	552	\$	488	\$	493
Marketing and Refining		58		28		(38)		(19)		87
Corporate		(152)		(43)		(26)		(42)		(41)
Interest Expense	¢	(221)	¢	(58)	¢	(59)	\$	<u>(52)</u> 375	\$	<u>(52)</u> 487
Adjusted Earnings (Losses) Adjusted Earnings (Losses) Per Share (Diluted)	\$ \$	1,689 5.14	\$ \$	<u>398</u> 1.20	\$ \$	429	* \$		<del>م</del> \$	
	φ		\$		φ	1.31	¢	1.15	\$	1.49
Weighted Average Number of Shares (Diluted)		328.3		330.5		327.6		327.5		327.0

(a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation, excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.



# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)

## (In millions except per share data)

Appendix I

Income (Expense)		Year 2009	Q	ourth uarter 2009	Q	hird uarter 2009	Q	econd uarter 2009	Qı	First Jarter 2009
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAF		4 0 4 0	¢	40.4	۴	007	¢	045	¢	(0.4)
Exploration and Production	\$	1,042	\$	494	\$	397	\$	215	\$	(64)
Marketing and Refining		127		17		38		(30)		102
Corporate Interest Expense		(205) (224)		(97) (56)		(33) (61)		(26) (59)		(49) (48)
Net Income (Loss) Attributable to Hess Corporation	\$	740	\$	358	\$	341	\$	100	\$	
Net Income (Loss) Per Share (Diluted)	\$ \$	2.27	\$	1.10	\$	1.05	\$	.31	\$	(59) (.18)
Net litcome (Loss) Per Share (Diluted)	φ	2.21	φ	1.10	φ	1.05	φ	.31	φ	(.10)
Items Affecting Comparability										
Exploration and Production	\$	45	\$	-	\$	89	\$	(31)	\$	(13)
Marketing and Refining		12		-		12		-		-
Corporate		(60)		(44)		-		-		(16)
Total Items Affecting Comparability	\$	(3)	\$	(44)	\$	101	\$	(31)	\$	(29)
Adjusted Eerpings (Lesses)(s)										
Adjusted Earnings (Losses)(a) Exploration and Production	\$	997	\$	494	\$	308	\$	246	\$	(51)
Marketing and Refining	φ	115	φ	494	φ	26	φ	(30)	φ	102
Corporate		(145)		(53)		(33)		(30)		(33)
Interest Expense		(224)		(56)		(61)		(20)		(48)
Adjusted Earnings (Losses)	\$	743	\$	402	\$	240	\$	131	\$	(30)
Adjusted Earnings (Losses) Per Share (Diluted)	\$ \$	2.28	\$	1.23	\$	.74	\$	.40	\$	<u>, ,</u>
, , , , , ,	φ		φ	326.4	φ	326.0	φ	325.8	φ	(.09) 323.4
Weighted Average Number of Shares (Diluted)		326.0		320.4		320.0		323.0		323.4
		Year 2008	Qı	ourth uarter 2008	Q	hird uarter 2008	Q	econd uarter 2008	Qı	First Jarter 2008
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAF			Qı	uarter	Q	uarter	Q	uarter	Qı	arter
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAF	P)	2008	Q1 2	uarter 2008	Q1 2	uarter 2008	Q	uarter 2008	Qu 2	arter 008
Exploration and Production		2008	Qı	uarter 2008 (125)	Q	uarter 2008 699	Q	uarter 2008 1,025	Qı	824
Exploration and Production Marketing and Refining	P)	2008 2,423 277	Q1 2	(125) 152	Q1 2	699 161	Q	uarter 2008 1,025 (52)	Qu 2	824 16
Exploration and Production Marketing and Refining Corporate	P)	2008 2,423 277 (173)	Q1 2	(125) (59)	Q1 2	699 161 (42)	Q	uarter 2008 1,025 (52) (33)	Qu 2	824 16 (39)
Exploration and Production Marketing and Refining Corporate Interest Expense	<u>)</u> \$	2008 2,423 277	Q1 2 \$	(125) (125) (59) (42)	Q1 2 \$	699 161 (42) (43)	Q \$	uarter 2008 1,025 (52)	Qı 2 \$	824 16
Exploration and Production Marketing and Refining Corporate	P)	2008 2,423 277 (173) (167)	Q1 2	(125) (59)	Q1 2	699 161 (42)	Q	uarter 2008 1,025 (52) (33) (40)	Qu 2	824 16 (39) (42)
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted)	<u>)</u> \$	2008 2,423 277 (173) (167) 2,360	Q1 2 \$	(125) (59) (42) (74)	Q 2 \$	699 161 (42) (43) 775	Q \$	uarter 2008 1,025 (52) (33) (40) 900	Qı 2 \$ 	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability	2) \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24	Qi \$ \$ \$ \$	(125) (125) 152 (59) (42) (74) (.23)	Q \$ \$ \$ \$	699 161 (42) (43) 775	\$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu 2 \$ \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production	<u>)</u> \$	2008 2,423 277 (173) (167) 2,360	Q1 2 \$	(125) (59) (42) (74)	Q 2 \$	699 161 (42) (43) 775	Q \$	uarter 2008 1,025 (52) (33) (40) 900	Qı 2 \$ 	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining	2) \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24	Qi \$ \$ \$ \$	(125) (125) 152 (59) (42) (74) (.23)	Q \$ \$ \$ \$	699 161 (42) (43) 775	\$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu 2 \$ \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate	2) \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - -	Q1 \$ \$ \$ \$	(125) 152 (59) (42) (74) (.23) (26) - -	Q \$ \$ \$ \$	699 161 (42) (43) 775	\$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu 2 \$ \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining	2) \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) -	Qi \$ \$ \$ \$	(125) (125) 152 (59) (42) (74) (.23)	Q \$ \$ \$ \$	699 161 (42) (43) 775	\$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu 2 \$ \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability	2) \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - -	Q1 \$ \$ \$ \$	(125) 152 (59) (42) (74) (.23) (26) - -	Q \$ \$ \$ \$	699 161 (42) (43) 775	\$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu 2 \$ \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate	2) \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - -	Q1 \$ \$ \$ \$	(125) 152 (59) (42) (74) (.23) (26) - -	Q \$ \$ \$ \$	699 161 (42) (43) 775	\$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu 2 \$ \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (Losses)(a)</u>	2) \$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - (26)	Q 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	(125) 152 (59) (42) (74) (.23) (26) - - (26)	Q	2008 699 161 (42) (43) 775 2.37 - - - - - - -	Q \$ \$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - -	Qu 2 \$ \$ \$ \$ \$	824 16 (39) (42) 759 2.34
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (Losses)(a) Exploration and Production	2) \$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - (26) 2,449	Q 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	(125) 152 (59) (42) (74) (.23) (26) - - - (26) (99)	Q	2008 699 161 (42) (43) 775 2.37 - - - - - - - - - - - - -	Q \$ \$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - - - - - - - - - -	Qu 2 \$ \$ \$ \$ \$	824 16 (39) (42) 759 2.34 - - - - - - - - - - - - -
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (Losses)(a) Exploration and Production Marketing and Refining	2) \$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - (26) 2,449 277	Q 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	(125) 152 (59) (42) (74) (.23) (26) - - - (26) (99) 152	Q	42008 699 161 (42) (43) 775 2.37 - - - - - - - - - - - - -	Q \$ \$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - - - - - - - - - -	Qu 2 \$ \$ \$ \$ \$	aarter           1008           824           16           (39)           (42)           759           2.34
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (Losses)(a) Exploration and Production Marketing and Refining Corporate	\$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - - (26) 2,449 277 (173)	Q 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	(125) 152 (59) (42) (74) (.23) (26) - - - (26) (99) 152 (59)	Q \$ \$ \$ \$ \$ \$	2008 699 161 (42) (43) 775 2.37 - - - - - - - - - - - - -	Q \$ \$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - - - - - - - - - -	Qu 2 \$ \$ \$ \$ \$	aarter           1008           824           16           (39)           (42)           759           2.34           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (Losses)(a) Exploration and Production Marketing and Refining Corporate Interest Expense	\$ \$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - - (26) 2,449 277 (173) (167)	Q 2 \$ \$ \$ \$ \$ \$ \$	(125) 152 (59) (42) (74) (.23) (26) - - - (26) (99) 152 (59) (42)	Q	42008 699 161 (42) (43) 775 2.37 - - - - - - - - - - - - -	Q	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - - - - - - - - - -	Qu 2 \$ \$ \$ \$ \$	aarter           1008           824           16           (39)           (42)           759           2.34           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability Adjusted Earnings (Losses)(a) Exploration and Production Marketing and Refining Corporate Interest Expense Adjusted Earnings (Losses)	\$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - (26) 2,449 277 (173) (167) 2,386	Q 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	(125) 152 (59) (42) (74) (.23) (26) - - - (26) (99) 152 (59) (42) (48)	Q	2008 699 161 (42) (43) 775 2.37 - - - - - - - - - - - - -	Q	1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - (52) (33) (40) 900	Qu 2 \$ \$ \$ \$ \$ \$ \$	arter           1008           824           16           (39)           (42)           759           2.34           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -           -      -

(a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) EXPLANATION OF ITEMS AFFECTING COMPARABILITY (Amounts are after income taxes)



Appendix I Footnotes

<u>2011</u> First Quarter	Exploration and Production – Earnings include a gain of \$310 million related to the sale of the Corporation's interests in certain natural gas producing assets in the United Kingdom North Sea.
<u>2010</u> Fourth Quarter	<ul> <li>Exploration and Production – Earnings include a charge of \$51 million related to dry hole costs associated with the Azulão exploration well located offshore Brazil, which was drilled in 2009.</li> <li>Marketing and Refining – Earnings include a charge of \$289 million to reduce the carrying value of the Corporation's equity investment in HOVENSA L.L.C.</li> </ul>
Third Quarter	<b>Exploration and Production</b> – Earnings include a gain of \$1,072 million related to the exchange of the Corporation's interests in Gabon and the Clair Field in the United Kingdom for a 28.1 percent interest in the Valhall Field and a 25.0 percent interest in the Hod Field, both in Norway. The earnings also include a charge of \$347 million to fully impair the carrying value of the Corporation's interests in therests in the West Med Block 1 Concession, located offshore Egypt.
Second Quarter	None Reported.
First Quarter	Exploration and Production – Earnings include a gain of \$58 million related to the sale of the Corporation's interest in the Jambi Merang natural gas development project in Indonesia. Corporate – Expenses include a charge of \$7 million related to the repurchase of the remaining \$116 million of bonds that were scheduled to mature in 2011.
<u>2009</u> Fourth Quarter	<b>Corporate</b> – Expenses include charges of \$34 million for the repurchase of \$546 million of bonds that were scheduled to mature in 2011 and \$10 million for pension plan settlements related to employee retirements.
Third Quarter	Exploration and Production – Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act. Marketing and Refining – Earnings include a benefit of \$12 million due to an income tax adjustment relating to refining operations.
Second Quarter	Exploration and Production – Earnings include a charge of \$31 million to reduce the carrying value of production equipment in the United Kingdom North Sea and materials inventory in Equatorial Guinea and the United States.
First Quarter	Exploration and Production – Earnings include a charge of \$13 million related to the impairment of two short-lived fields in the United Kingdom North Sea. Corporate – Expenses include a charge of \$16 million for retirement benefits and employee severance costs.
<u>2008</u> Fourth Quarter	Exploration and Production – Earnings include charges of \$17 million related to asset impairments at fields located in the United States and the U.K. North Sea and \$9 million associated with Hurricanes Gustav and Ike in the Gulf of Mexico.
Third Quarter	None Reported.
Second Quarter	None Reported.
First Quarter	None Reported.

(Concluded)

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CAPITAL AND EXPLORATORY EXPENDITURES (IN MILLIONS)

	Yea 2011		Fou Qua 201	rter	Qu	hird arter )11	Qu	cond arter 11	Qı	irst Iarter 011	Year 2010	Q	ourth uarter 2010	Q	Third uarter 2010	Qı	cond Iarter 010	Qu	irst Iarter 010
Exploration and Production United States International Total Exploration and Production Marketing, Refining and Corporate Total Capital and Exploratory Expenditures	1,	540 633 ,173 13 ,186	\$	- - - -	\$	- - - -	\$	- - - -	\$	540 633 1,173 13 1,186	\$ 2,935 2,822 5,757 98 5,855	\$	1,820 618 2,438 26 2,464	\$	379 1,169 1,548 19 1,567	\$	399 531 930 33 963	\$	337 504 841 20 861
Exploration expenses charged to income included above United States International	\$ <u>\$</u> Yeau 2009		\$ \$ Fou Qua 200	rter	Qu	- - - hird arter 009	Qu	- - cond arter	Qı	42 62 104	154 209 363 Year 2008	Q	46 77 123 ourth uarter 2008	Q	46 59 105 Third uarter 2008	Qı	21 41 62 cond aarter 008	Qu	41 32 73 First aarter 008
Exploration and Production United States International Total Exploration and Production Marketing, Refining and Corporate Total Capital and Exploratory Expenditures Exploration expenses charged to income included above	1, 3, <u>\$3</u> ,	,200 ,927 ,127 ,118 ,245	\$	392 565 957 35 992	\$	198 448 646 22 668	\$	295 470 765 15 780	\$	315 444 759 46 805	\$ 2,164 2,477 4,641 187 4,828	\$	519 641 1,160 90 1,250	\$	509 829 1,338 30 1,368	\$	721 484 1,205 35 1,240	\$	415 523 938 32 970
United States International	•	144 183 327	\$	22 45 67	\$	22 42 64	\$	47 48 95	\$	53 48 101	\$ 211 179 390	\$	49 45 94	\$	56 35 91	\$	44 40 84	\$	62 59 121



Appendix II

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

Appendix	

HESS

	Year 2011					F	ourth Quarter 20	011			Third Qu	arter 2011	I <u></u>		Second	Quarter 20	11		ŗ	First Qu	arter 2011	
	United				Unite					United				United					nited			
	States	Ir	nternational	Total	State	es	International		Total	States	Interr	national	Total	States	Inte	rnational	Total	St	tates	Inter	national	Total
Sales and other operating revenues	\$ 746	\$	1,867	\$ 2,613	\$	-	\$-	\$	-	\$-	\$	-	\$-	\$-	\$	-	\$-	\$	746	\$	1,867	\$ 2,613
Other, net	(1	)	345	344		-	-		-	-		-	-			-			(1)		345	344
Total revenues and non-operating income	745		2,212	2,957		-	-		-	-		-	-	-		-	-		745		2,212	2,957
Costs and expenses																						
Production expenses, including related taxes	137		394	531		-	-		-	-		-	-	-		-	-		137		394	531
Exploration expenses, including dry holes																						
and lease impairment	109		204	313		-	-		-	-		-	-	-		-	-		109		204	313
General, administrative and other expenses	48		36	84		-	-		-	-		-	-	-		-	-		48		36	84
Depreciation, depletion and amortization	152		385	537		-	-		-	-		-	-	-		-	-		152		385	537
Asset impairments			-	-		-	-		-	-		-	-	-		-	-		-		-	-
Total costs and expenses	446		1,019	1,465		-			-	-		-	-	-		-	-		446		1,019	1,465
Results of operations before income taxes	299		1,193	1,492		-	-		-			-	-	-			-		299		1,193	1,492
Provision (benefit) for income taxes	112		401	513		-	-		-	-		-	-	-		-	-		112		401	513
Results of operations attributable to Hess Corporation	\$ 187	\$	792	\$ 979	\$	-	\$-	\$	-	\$-	\$		\$-	\$-	\$	-	\$ -	\$	187	\$	792	\$ 979

		Year 2010		F	ourth Quarter 201	10	-	Third Quarter 201	0	S	econd Quarter 20	10		First Quarter 2010	)
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 2,453	\$ 6,291	\$ 8,744	\$ 679	\$ 1,613	\$ 2,292	\$ 622	\$ 1,657	\$ 2,279	\$ 570	\$ 1,489	\$ 2,059	\$ 582	\$ 1,532	\$ 2,114
Other, net	(3)	1,236	1,233	(5)	13	8	(2)	1,159	1,157	5	9	14	(1)	55	54
Total revenues and non-operating income	2,450	7,527	9,977	674	1,626	2,300	620	2,816	3,436	575	1,498	2,073	581	1,587	2,168
Costs and expenses															
Production expenses, including related taxes	489	1,435	1,924	143	389	532	117	357	474	113	328	441	116	361	477
Exploration expenses, including dry holes															
and lease impairment	364	501	865	121	196	317	105	120	225	60	112	172	78	73	151
General, administrative and other expenses	161	120	281	56	24	80	37	33	70	32	32	64	36	31	67
Depreciation, depletion and amortization	649	1,573	2,222	184	425	609	172	388	560	157	377	534	136	383	519
Asset Impairments	-	532	532	-		-	-	532	532			-	-		
Total costs and expenses	1,663	4,161	5,824	504	1,034	1,538	431	1,430	1,861	362	849	1,211	366	848	1,214
Results of operations before income taxes	787	3,366	4,153	170	592	762	189	1,386	1,575	213	649	862	215	739	954
Provision (benefit) for income taxes	304	1,113	1,417	72	270	342	71	227	298	84	290	374	77	326	403
Results of operations attributable to Hess Corporation	\$ 483	\$ 2,253	\$ 2,736	\$ 98	\$ 322	\$ 420	\$ 118	\$ 1,159	\$ 1,277	\$ 129	\$ 359	\$ 488	\$ 138	\$ 413	\$ 551

(Continued)

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

Ap	pend	ix III

		Year 2009		F	ourth Quarter 200	9	Т	hird Quarter 2009		Se	cond Quarter 200	9	F	irst Quarter 2009	
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 1,611	\$ 5,224	\$ 6,835	\$ 587	\$ 1,626	\$ 2,213	\$ 499	\$ 1,293	\$ 1,792	\$ 358	\$ 1,341	\$ 1,699	\$ 167	\$ 964	\$ 1,131
Other, net	132	75	207	-	(3)	(3)	137	8	145	(3)	60	57	(2)	10	8
Total revenues and non-operating income	1,743	5,299	7,042	587	1,623	2,210	636	1,301	1,937	355	1,401	1,756	165	974	1,139
Costs and expenses															
Production expenses, including related taxes	431	1,374	1,805	104	388	492	106	354	460	109	335	444	112	297	409
Exploration expenses, including dry holes															
and lease impairment	383	446	829	77	80	157	56	111	167	139	173	312	111	82	193
General, administrative and other expenses	130	125	255	33	40	73	37	28	65	33	28	61	27	29	56
Depreciation, depletion and amortization	503	1,610	2,113	165	397	562	176	426	602	105	406	511	57	381	438
Asset impairments	-	54	54	-		-	-				27	27	-	27	27
Total costs and expenses	1,447	3,609	5,056	379	905	1,284	375	919	1,294	386	969	1,355	307	816	1,123
Results of operations before income taxes	296	1,690	1,986	208	718	926	261	382	643	(31)	432	401	(142)	158	16
Provision (benefit) for income taxes	114	830	944	79	353	432	99	147	246	(11)	197	186	(53)	133	80
Results of operations attributable to Hess Corporation	\$ 182	\$ 860	\$ 1,042	\$ 129	\$ 365	\$ 494	\$ 162	\$ 235	\$ 397	\$ (20)	\$ 235	\$ 215	\$ (89)	\$ 25	\$ (64)

		Year 2008		F	ourth Quarter 200	8	Т	hird Quarter 2008		Se	cond Quarter 200	8	F	First Quarter 2008	<u>،</u>
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 1,652	\$ 8,154	\$ 9,806	\$ 199	\$ 1,264	\$ 1,463	\$ 460	\$ 2,201	\$ 2,661	\$ 545	\$ 2,530	\$ 3,075	\$ 448	\$ 2,159	\$ 2,607
Other, net	9	(176)	(167)	-	(165)	(165)	(1)	(70)	(71)	-	22	22	10	37	47
Total revenues and non-operating income	1,661	7,978	9,639	199	1,099	1,298	459	2,131	2,590	545	2,552	3,097	458	2,196	2,654
Costs and expenses															
Production expenses, including related taxes	373	1,499	1,872	106	345	451	96	407	503	101	393	494	70	354	424
Exploration expenses, including dry holes															
and lease impairment	305	420	725	78	180	258	82	75	157	62	96	158	83	69	152
General, administrative and other expenses	159	143	302	50	32	82	41	43	84	36	37	73	32	31	63
Depreciation, depletion and amortization	225	1,697	1,922	50	497	547	59	420	479	61	401	462	55	379	434
Asset impairments	13	17	30	13	17	30	-	-	-	-	-	-	-	-	-
Total costs and expenses	1,075	3,776	4,851	297	1,071	1,368	278	945	1,223	260	927	1,187	240	833	1,073
Results of operations before income taxes	586	4,202	4,788	(98)	28	(70)	181	1,186	1,367	285	1,625	1,910	218	1,363	1,581
Provision (benefit) for income taxes	226	2,139	2,365	(37)	92	55	71	597	668	108	777	885	84	673	757
Results of operations attributable to Hess Corporation	\$ 360	\$ 2,063	\$ 2,423	\$ (61)	\$ (64)	\$ (125)	\$ 110	\$ 589	\$ 699	\$ 177	\$ 848	\$ 1,025	\$ 134	\$ 690	\$ 824

(Concluded)



## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (NET PRODUCTION DATA IN THOUSANDS)

Appendix IV

		Year 2011	Qı	ourth Iarter 011	Qı	hird Jarter 011	Q	econd uarter 2011		First Quarter 2011		Year 2010	Q	ourth uarter 2010	Q	Third Juarter 2010	Q	econd uarter 2010	Q	First uarter 2010
Operating Data																				
Net Production Per Day																				
Crude oil - barrels																				
United States		77		-		-		-		77		75		76		78		73		71
Europe		99		-		-		-		99		88		103		82		81		86
Africa		84		-		-		-		84		113		99		117		118		118
Asia		14		-		-		-		14	<u> </u>	13		13		13		14		14
Total		274		-		-		-		274		289		291		290		286		289
Natural gas liquids - barrels																				
United States		13		-		-		-		13		14		14		15		12		13
Europe		4		-		-		-		4		3		4		3		3		3
Asia		1		-		-		-		1		1		1		-		1		1
Total		18		-		-		-		18		18		19		18		16		17
Natural gas - mcf		100								100		400				400		400		07
United States		106		-		-		-		106		108		114		120		102		97
Europe Asia and other		107 430		-		-		-		107 430		134 427		138 411		104 406		140 437		156 452
Asia and other		430						-		430		427		411		406		437		452
Total		643		-		-		-		643		669		663		630		679		705
Barrels of oil equivalent		399		-		-		-		399		418		420		413		415		423
Average Selling Price Crude oil - per barrel (including hedging) United States Europe Africa Asia Worldwide Crude oil - per barrel (excluding hedging)	\$	91.56 84.17 82.32 110.80 87.22	\$		\$	-	\$	- - -	\$	91.56 84.17 82.32 110.80 87.22	\$	75.02 58.11 65.02 79.23 66.20	\$	80.65 63.18 70.21 86.94 71.73	\$	71.92 57.28 64.78 75.95 64.81	\$	72.99 56.21 63.54 78.01 64.81	\$	74.40 55.25 62.38 71.67 63.62
United States	\$	91.56	\$	-	\$	-	\$	-	\$	91.56	\$	75.02	\$	80.65	\$	71.92	\$	72.99	\$	74.40
Europe		84.17		-		-		-		84.17		58.11		63.18		57.28		56.21		55.25
Africa		102.58		-		-		-		102.58		78.31		86.40		75.70		77.03		75.96
Asia		110.80		-		-		-		110.80		79.23		86.94		75.95		78.01		71.67
Worldwide		92.35		-		-		-		92.35		71.40		77.17		69.47		70.15		69.06
Natural gas liquids - per barrel United States	\$	57.31	\$	_	\$	_	\$	_	\$	57.31	\$	47.92	\$	51.89	\$	43.20	\$	45.84	\$	51.11
Europe	Ψ	80.29	Ψ	-	Ψ	-	Ψ	-	Ψ	80.29	Ŷ	59.23	Ψ	64.65	Ψ	57.69	Ψ	54.61	Ψ	59.38
Asia		73.35		-		-		-		73.35		63.50		70.22		53.60		60.89		63.92
Worldwide		63.45		-		-		-		63.45		50.49		55.00		46.10		48.10		52.93
Natural gas - per mcf																				
United States	\$	3.82	\$	-	\$	-	\$	-	\$	3.82	\$	3.70	\$	3.11	\$	3.56	\$	3.65	\$	4.63
Europe		8.25		-		-		-		8.25	1	6.23		7.81		6.50		5.35		5.41
Asia and other		5.75		-		-		-		5.75	1	5.93		5.06		6.18		6.09		6.37
Worldwide		5.84		-		-		-		5.84		5.63		5.30		5.73		5.57		5.92
											1								(Co	ntinued)



## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (NET PRODUCTION DATA IN THOUSANDS)

Appendix IV

	ear 109	Q	ourth uarter 2009	Q	Third uarter 2009	Q	econd uarter 2009	Q	First uarter 2009	Year 2008	Q	ourth uarter 2008	G	Third Quarter 2008	G	econd uarter 2008	Q	First uarter 2008
<u>Operating Data</u> Net Production Per Day																		
Crude oil - barrels																		
United States	60		76		73		58		32	32		27		31		36		36
Europe	83		86		83		76		88	83		84		80		83		83
Africa	120		105		124		124		126	124		129		121		128		119
Asia	 16		15		17		16		15	 13		11		12		12		17
Total	 279		282		297		274		261	 252		251		244		259		255
Natural gas liquids - barrels																		
United States	11		12		12		10		9	10		8		9		11		11
Europe	3		3		2		3		4	4		5		4		4		4
Asia	 -		1		-		1		-	 -		-		-		-		-
Total	14		16		14		14		13	14		13		13		15		15
Natural gas - mcf	 									 								
United States	93		97		105		92		78	78		61		76		83		93
Europe	151		147		120		160		180	255		241		216		267		296
Asia and other	 446		456		429		459		438	 356		386		333		364		342
Total	 690		700		654		711		696	 689		688		625		714		731
Barrels of oil equivalent	408		415		420		407		390	381		379		361		393		391
Average Selling Price Crude oil - per barrel (including hedging)																		
United States	60.67	\$	70.61	\$	63.79	\$	55.53	\$	38.58	\$ 96.82	\$	48.90	\$	116.14	\$	120.23	\$	92.59
Europe	47.02		58.07		47.34		47.41		35.31	78.75		46.77		83.23		104.98		82.29
Africa	48.91 63.01		61.67 74.59		54.97 67.49		47.16 55.84		31.15 45.86	78.72 97.07		42.93 40.39		91.72 105.58		97.32		78.83 96.53
Asia Worldwide	51.62		63.74		56.07		55.64 49.27		45.86 34.42	97.07 82.04		40.39		93.36		120.59 104.29		96.55 83.28
Crude oil - per barrel (excluding hedging)																		
United States	60.67	\$	70.61	\$	63.79	\$	55.53	\$	38.58	\$ 96.82	\$	48.90	\$	116.14	\$	120.23	\$	92.59
Europe	47.02		58.07		47.34		47.41		35.31	78.75		46.77		83.23		104.98		82.29
Africa	60.79 63.01		74.41 74.59		67.27 67.49		57.13		44.20 45.86	93.57 97.07		49.90 40.39		108.49 105.58		117.49		93.52 96.53
Asia Worldwide	56.74		74.59 68.50		61.49		55.84 54.03		45.66	97.07 89.23		40.39 48.31		105.56		120.59 113.79		96.53 89.62
Wondwide	50.74		00.00		01.42		04.00		40.15	00.20		-0.01		102.00		110.75		00.02
Natural gas liquids - per barrel																		
United States	36.57	\$	47.12	\$	36.05	\$	31.03	\$	29.03	\$ 64.98	\$	36.83	\$	77.50	\$	76.60	\$	64.83
Europe	43.23		59.31		43.53		36.51		36.76	74.63		44.05		81.84		92.67		76.50
Asia Worldwide	46.48 38.47		57.40 50.21		44.74 37.27		35.92 32.97		- 31.29	- 67.61		- 39.00		- 78.50		- 81.52		- 67.70
Natural gas - per mcf (including hedging)																		
United States	\$ 3.36	\$	3.83	\$	2.65	\$	3.26	\$	4.03	\$ 8.61	\$	5.56	\$	8.57	\$	11.00	\$	8.53
Europe	5.15		4.82		4.38		4.53		6.49	9.44		8.46		10.12		10.33		8.96
Asia and other	5.06		5.60		5.12		4.82		4.70	5.24		4.99		5.77		5.23		5.01
Worldwide	4.85		5.19		4.60		4.56		5.08	7.17		6.26		7.60		7.81		7.06
Natural gas - per mcf (excluding hedging)																		
United States	\$ 3.36	\$	3.83	\$	2.65	\$	3.26	\$	4.03	\$ 8.61	\$	5.56	\$	8.57	\$	11.00	\$	8.53
Europe	5.15		4.82		4.38		4.53		6.49	9.79		8.62		10.84		10.84		9.05
Asia and other	5.06		5.60		5.12		4.82		4.70	5.24		4.99		5.77		5.23		5.01
Worldwide	4.85		5.19		4.60		4.56		5.08	7.30		6.32		7.85		8.01		7.10

### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA



## Appendix V

		Year 2011		Fourth Quarter 2011		Third Quarter 2011		Second Quarter 2011		First Quarter 2011		Year 2010		Fourth Quarter 2010		Third Quarter 2010		Second Quarter 2010		First Quarter 2010	
Financial Information (in millions of dollars)																					
Marketing and Refining Results																					
Income (loss) before income taxes		\$	96	\$	-	\$	-	\$	-	\$	96	\$	(227)	\$	(251)	\$	(78)	\$	(37)	\$	139
Provision (benefit) for income taxes			57		-		-		-		57		4		10		(40)		(18)		52
Results of operations attributable to Hess Corporation		\$	39	\$	-	\$	-	\$	-	\$	39	\$	(231)	\$	(261)	\$	(38)	\$	(19)	\$	87
Summary of Marketing and Refining Results																					
Refining		\$	(48)	\$	-	\$	-	\$	-	\$	(48)	\$	(445)	\$	(308)	\$	(50)	\$	(31)	\$	(56)
5	Marketing		68		-		-		-		68		215		37		40		17		121
Trading			19		-		-		-		19		(1)		10		(28)		(5)		22
Results of operations attributable to Hess Corporati	Results of operations attributable to Hess Corporation		39	\$	-	\$	-	\$	-	\$	39	\$	(231)	\$	(261)	\$	(38)	\$	(19)	\$	87
Operating Data (barrels and gallons in thousands) Refined Product Sales (barrels per day)																					
Gasoline			226		-		-		-		226		242		225		253		238		251
Distillates			134		-		-		-		134		120		144		96		112		126
Residuals			87		-		-		-		87		69		78		56		57		86
Other			20		-		-		-		20		40		42		41		28		51
Total			467		-		-		-		467		471		489		446		435		514
Refinery Throughput (barrels per day)																					
HOVENSA - Crude runs			263		-		-		-		263		390		384		408		392		375
HOVENSA - Hess 50% share			132		-		-		-		132		195		192		204		196		188
Port Reading			66		-		-		-		66		55		60		61		35		62
Refinery Utilization HOVENSA	Refinery Capacity (barrels per day)																				
Crude	350 (a)		75.2%		-		-		-		75.2%		78.0%		76.8%		81.6%		78.5%		75.1%
FCC Coker	150 58		65.6% 41.6%		-		-		:		65.6% 41.6%		66.5% 78.3%		57.3% 73.3%		76.1% 73.0%		86.8% 81.9%		41.2% 85.0%
Port Reading	58 70		41.6% 94.0%		-		-		-		41.6% 94.0%		78.3% 78.1%		73.3% 86.0%		73.0% 87.7%		81.9% 49.7%		85.0% 88.8%
Retail Marketing																					
Number of retail stations (b)			1,350		-		-		-		1,350		1,362		1,362		1,360		1,358		1,359
Convenience store revenue (in millions of dollars) (c)		\$	278	\$	-	\$	-	\$	-	\$	278	\$	1,213	\$	298	\$	322	\$	317	\$	276
Average gasoline volume per station (gallons per month) (c)			185		-		-		-		185		199		201		204		203		188

(a) HOVENSA's refinery crude capacity reduced from 500,000 to 300,000 barrels per day in the first quarter of 2011.

(b) Includes company operated, Wilco-Hess, dealer and branded retailer.

(c) Company operated only.

(Continued)

### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DAT/



## Appendix V

		Year 2009		Fourth Quarter 2009		Third Quarter 2009		Second Quarter 2009		First Quarter 2009		Year 2008		Fourth Quarter 2008		Third Quarter 2008		Second Quarter 2008		First Quarter 2008	
Financial Information (in millions of dollars)																					
Marketing and Refining Results																					
Income (loss) before income taxes		\$	151	\$	16	\$	29	\$	(56)	\$	162	\$	439	\$	241	\$	262	\$	(85)	\$	21
Provision (benefit) for income taxes			24		(1)		(9)		(26)		60		162		89		101		(33)		5
Results of operations attributable to Hess Corporation		\$	127	\$	17	\$	38	\$	(30)	\$	102	\$	277	\$	152	\$	161	\$	(52)	\$	16
Summary of Marketing and Refining Results																					
Refining		\$	(87)	\$	(40)	\$	(3)	\$	(26)	\$	(18)	\$	73	\$	27	\$	46	\$	3	\$	(3)
Marketing			168		45		35		(13)		101		240		138		110		(40)		32
Trading	Trading		46		12		6		9		19		(36)		(13)		5		(15)		(13)
Results of operations attributable to Hess Corporation		\$	127	\$	17	\$	38	\$	(30)	\$	102	\$	277	\$	152	\$	161	\$	(52)	\$	16
<u>Operating Data (barrels and gallons in thousands)</u> <u>Refined Product Sales (barrels per day)</u> Gasoline Distillates			236 134		241 149		253 113		223 126		227 150		234 143		225 154		249 122		236 129		223 168
Residuals			67		67		51		65		85		56		62		46		49		67
Other			36		38		26		41		39		39		36		43		40		37
Total			473	_	495		443		455	_	501		472	_	477		460	_	454		495
Refinery Throughput (barrels per day)																					
HOVENSA - Crude runs			402		371		384		442		410		441		392		457		471		446
HOVENSA - Hess 50% share			201		185		192		221		205		221		196		228		235		223
Port Reading			63		61		65		65		62		64		64		65		64		61
	tefinery Capacity (barrels per day) 500 150 58 70		80.3% 70.2% 81.6% 90.2%		74.1% 55.5% 75.8% 87.3%		76.9% 82.9% 78.9% 92.2%		88.4% 71.2% 91.2% 93.0%		82.0% 71.4% 80.5% 88.2%		88.2% 72.7% 92.4% 90.7%		78.4% 70.5% 73.5% 92.0%	1	91.3% 72.8% 105.4% 92.4%		94.2% 73.1% 99.5% 91.3%		89.1% 74.3% 91.5% 87.1%
<u>Retail Marketing</u> Number of retail stations (a) Convenience store revenue (in millions of dollars) (b) Average gasoline volume per station (gallons per month) (b)	)	\$	1,357 1,164 201	\$	1,357 296 196	\$	1,353 313 202	\$	1,355 300 209	\$	1,358 255 199	\$	1,366 1,051 207	\$	1,366 258 200	\$	1,357 279 215	\$	1,363 275 218	\$	1,367 239 195

(a) Includes company operated, Wilco-Hess, dealer and branded retailer.(b) Company operated only.

(Concluded)