

#### **HESS CORPORATION**

### **Historical Financial and Operating Results**

First Quarter 2009 through First Quarter 2012



## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) (In millions except per share data)

Appendix I Third First Year Fourth Second to Date Income (Expense) Quarter Quarter Quarter Quarter 2012 2012 2012 2012 2012 Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP) 635 **Exploration and Production** \$ 635 \$ \$ \$ \$ Marketing and Refining 11 11 Corporate (38)(38)Interest expense (63)(63)Net income (loss) attributable to Hess Corporation 545 545 Net income (loss) per share (diluted) (c) 1.60 1.60 \$ \$ Items Affecting Comparability **Exploration and Production** 36 \$ 36 \$ \$ \$ \$ Marketing and Refining Corporate Total items affecting comparability 36 \$ 36 Adjusted Earnings (Losses) (a) **Exploration and Production** \$ 599 \$ \$ \$ \$ 599 Marketing and Refining 11 11 (38)Corporate (38)Interest expense (63)(63)Adjusted earnings (losses) 509 \$ 509 Adjusted earnings (losses) per share (diluted) (c) 1.50 1.50 Weighted average number of shares (diluted) 340.3 340.3 Fourth Third Second First Income (Expense) Year Quarter Quarter Quarter Quarter 2011 2011 2011 2011 2011 Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP) Exploration and Production \$ 2,675 \$ 527 \$ 422 \$ 747 \$ 979 Marketing and Refining (584)(23)(39)(561)39 Corporate (44)(42)(154)(40)(28)(59)(61)Interest expense (234)(57)(57)607 929 Net income (loss) attributable to Hess Corporation 1,703 (131)298 5.01 1.78 Net income (loss) per share (diluted) \$ \$ (.39)(c)\$ .88 \$ \$ 2.74 Items Affecting Comparability Exploration and Production (b) 244 \$ 310 \$ \$ (81) \$ \$ Marketing and Refining (525)(525)Corporate Total items affecting comparability (281)(525)(81)\$ 310 Adjusted Earnings (Losses) (a) \$ 503 \$ 747 \$ 669 Exploration and Production (b) \$ 2,431 \$ 527 Marketing and Refining (59)(36)(23)(39)39 (42)Corporate (154)(40)(44)(28)Interest expense (234)(57)(57)(59)(61)Adjusted earnings (losses) 1,984 394 379 607 619 Adjusted earnings (losses) per share (diluted) (c) 5.84 1.16 1.11 1.78 1.82 Weighted average number of shares (diluted) 339.9 340.1 340.2 340.4 339.2

<sup>(</sup>a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation, excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

<sup>(</sup>b) See explanation of items affecting comparability for treatment of the impact of the supplementary tax on petroleum operations in the United Kingdom during 2011.

<sup>(</sup>c) For the fourth quarter of 2011, the weighted average number of basic shares of 337.5 million was used to calculate diluted U.S. GAAP earnings per share since there was a net loss for the period.



### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) (In millions except per share data)

Appendix I Third Fourth Second First Income (Expense) Year Quarter Quarter Quarter Quarter 2010 2010 2010 2010 2010 Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP) **Exploration and Production** \$ 2,736 \$ 420 \$ 1,277 488 551 Marketing and Refining (231)(261)(38)87 (19)Corporate (159)(43)(26)(42)(48)Interest expense (221)(58)(59)(52)(52)Net income (loss) attributable to Hess Corporation \$ 2,125 \$ 58 1,154 375 538 Net income (loss) per share (diluted) 6.47 .18 3.52 1.15 \$ 1.65 Items Affecting Comparability **Exploration and Production** 732 \$ (51)725 58 \$ Marketing and Refining (289)(289)Corporate (7)(7)Total items affecting comparability 436 (340)725 51 Adjusted Earnings (Losses) (a) Exploration and Production \$ 2.004 471 \$ 552 \$ 488 \$ 493 Marketing and Refining 58 28 (38)(19)87 Corporate (152)(26)(43)(42)(41)Interest expense (221)(58)(59)(52)(52)Adjusted earnings (losses) 1,689 398 429 375 487 Adjusted earnings (losses) per share (diluted) \$ 5.14 1.20 1.31 1.15 1.49 Weighted average number of shares (diluted) 328.3 330.5 327.6 327.5 327.0 Fourth Third Second First Income (Expense) Year Quarter Quarter Quarter Quarter 2009 2009 2009 2009 2009 Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP) Exploration and Production \$ 1,042 \$ 494 \$ 397 \$ 215 (64)Marketing and Refining 127 17 38 (30)102 Corporate (205)(97)(33)(26)(49)Interest expense (224)(56)(61)(59)(48)Net income (loss) attributable to Hess Corporation 740 358 341 100 (59)Net income (loss) per share (diluted) 2.27 1.10 \$ 1.05 \$ .31 (.18)\$ Items Affecting Comparability Exploration and Production 45 \$ 89 \$ (31)\$ (13)Marketing and Refining 12 12 Corporate (60)(44)(16)Total items affecting comparability (44)101 (3)\$ \$ (31)\$ (29)Adjusted Earnings (Losses) (a) Exploration and Production \$ 997 \$ 494 \$ 308 \$ 246 \$ (51)Marketing and Refining 115 26 17 (30)102 (145)Corporate (53)(33)(26)(33)(56)Interest expense (224)(61)(59)(48)Adjusted earnings (losses) 743 402 240 131 (30)Adjusted earnings (losses) per share (diluted) 2.28 1.23 .74 40 (.09)

326.0

326.4

326.0

Weighted average number of shares (diluted)

323.4

325.8

<sup>(</sup>a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.



#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) **EXPLANATION OF ITEMS AFFECTING COMPARABILITY**

(Amounts are after income taxes)

Appendix I **Footnotes** 

2012

First Quarter

Exploration and Production - Earnings include a gain of \$36 million related to the sale of the Corporation's interest in the Snohvit Field, offshore Norway.

2011

Fourth Quarter

Marketing and Refining - Results include a charge of \$525 million related to the Corporation's equity investment in HOVENSA L.L.C. and the shutdown of its refinery in St. Croix, U.S. Virgin Islands.

**Third Quarter** 

Exploration and Production - Earnings include impairment charges of \$140 million that resulted from increases to the Corporation's abandonment liabilities, primarily for non-producing properties. A charge of \$44 million was also recorded as a result of the third quarter enactment of an additional 12 percent supplementary tax on petroleum operations in the United Kingdom with an effective date of March 24, 2011. The charge consists of incremental income tax of \$15 million on earnings from the effective date to the end of the second guarter and a charge of \$29 million to increase the United Kingdom deferred tax liability. For the full year, only the one-time adjustment to the deferred tax liability of \$29 million is included as an item affecting comparability between periods. The results also include gains of \$103 million from the sales of the Corporation's interests in the Snorre Field. offshore Norway, and the Cook Field in the United Kingdom North Sea.

Second Quarter

None Reported.

First Quarter

Exploration and Production - Earnings include a gain of \$310 million related to the sale of the Corporation's interests in certain natural gas producing assets in the United Kingdom North Sea.

2010

Fourth Quarter

Exploration and Production - Earnings include a charge of \$51 million related to dry hole costs associated with the Azulão exploration well located offshore Brazil, which was drilled in 2009.

Marketing and Refining - Earnings include a charge of \$289 million to reduce the carrying value of the Corporation's equity investment in HOVENSA L.L.C.

**Third Quarter** 

Exploration and Production - Earnings include a gain of \$1,072 million related to the exchange of the Corporation's interests in Gabon and the Clair Field in the United Kingdom for a 28.1 percent interest in the Valhall Field and a 25.0 percent interest in the Hod Field, both in Norway. The earnings also include a charge of \$347 million to fully impair the carrying value of the Corporation's interests in the West Med Block 1 Concession, located offshore Egypt.

Second Quarter

None Reported.

First Quarter

Exploration and Production - Earnings include a gain of \$58 million related to the sale of the Corporation's interest in the Jambi Merang natural gas development project in Indonesia.

Corporate - Expenses include a charge of \$7 million related to the repurchase of the remaining \$116 million of bonds that were scheduled to mature in 2011.

2009

Fourth Quarter

Corporate - Expenses include charges of \$34 million for the repurchase of \$546 million of bonds that were scheduled to mature in 2011 and \$10 million for pension plan settlements related to employee retirements.

Third Quarter

Exploration and Production - Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act.

Marketing and Refining - Earnings include a benefit of \$12 million due to an income tax adjustment relating to refining operations.

Second Quarter

Exploration and Production - Earnings include a charge of \$31 million to reduce the carrying value of production equipment in the United Kingdom North Sea and materials inventory in Equatorial Guinea and the United States.

First Quarter

Exploration and Production - Earnings include a charge of \$13 million related to the impairment of two shortlived fields in the United Kingdom North Sea.

Corporate - Expenses include a charge of \$16 million for retirement benefits and employee severance costs.



# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CAPITAL AND EXPLORATORY EXPENDITURES (IN MILLIONS)

parameters and the second																		Ap	pendix II
	t	Year o Date 2012		Fourth Quarter 2012		Third Quarter 2012		Second Quarter 2012	_	First Quarter 2012	_	Year 2011		Fourth Quarter 2011		Third Quarter 2011	Second Quarter 2011		First Quarter 2011
Exploration and Production																			
United States International	\$	1,241 722	\$		\$		\$	-	\$	1,241 722	\$	4,305 3,039	\$	1,372 813	\$	1,600 917	\$ 793 676	\$	540 633
Total Exploration and Production Marketing, Refining and Corporate		1,963 23		-		-		-		1,963 23		7,344 118		2,185 51		2,517 33	1,469 21		1,173 13
Total Capital and Exploratory Expenditures	\$	1,986	\$		\$	-	\$	-	\$	1,986	\$	7,462	\$	2,236	\$	2,550	\$ 1,490	\$	1,186
Exploration expenses charged to income included above United States International	\$	37 71 108	\$	-	\$	-	\$	-	\$	37 71 108	\$	197 259 456	\$	51 70 121	\$	48 68 116	\$ 56 59 115	\$	42 62 104
		Year 2010		Fourth Quarter 2010		Third Quarter 2010		Second Quarter 2010		First Quarter 2010		Year 2009		Fourth Quarter 2009		Third Quarter 2009	Second Quarter 2009		First Quarter 2009
Exploration and Production					_				_		_		_		0	2000	2003		2003
United States International	\$	2,935 2,822	\$	1,820 618	\$	379 1,169	\$	399 531	\$	337 504	\$	1,200 1,927	\$	392 565	\$	198 448	\$ 295 470	\$	315 444
Total Exploration and Production Marketing, Refining and Corporate		5,757 98		2,438 26		1,548 19		930 33		841 20		3,127 118		957 35		646 22	765 15		759 46
Total Capital and Exploratory Expenditures	\$	5,855	\$	2,464	\$	1,567	\$	963	\$	861	<u>\$</u>	3,245	\$	992	\$	668	\$ 780	\$	805
Exploration expenses charged to income included above United States	\$	454	ď	40	•	40	·C	0.1	•		•	277	•						
International	Ф	154 209	Ф	46 77	\$	46 59	\$	21 41	\$	41 32	\$	144 183	\$	22 45	\$	22 42	\$ 47 48	\$	53 48
-	\$	363	\$	123	\$	105	\$		\$		\$	327	\$	67	\$	64	\$ 95	\$	101



## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

#### Appendix III

		Year to Date 2012			Fourth Quarter 2	)12		Third Quarter	2012			econd Quarter 201	12		Fir	rst Quarter 2012	
	United			United			United				United			Unit	ed		
	States	International	Total	States	International	Total	States	Internationa	<u> </u>	otal	States	International	Total	Stat	es	International	Total
Sales and other operating revenues	\$ 923	\$ 1,697 \$	2,620	\$	- \$ -	\$ -	\$	- \$	- \$	- \$		\$ -	\$	- \$	923 \$	1,697 \$	2,620
Other, net		63	63			-		-								63	63
Total revenues and non-operating income	923	1,760	2,683			-								-	923	1,760	2,683
Costs and expenses																	
Production expenses, including related taxes	231	442	673			-		5	-	-	-			-0	231	442	673
Exploration expenses, including dry holes																	
and lease impairment	78	175	253		- :-	.=		-(	-	28	-	2	13		78	175	253
General, administrative and other expenses	38	27	65			=		-5	-	2	-	-	9	9	38	27	65
Depreciation, depletion and amortization	279	380	659			9			-	5	-			•	279	380	659
Asset impairments					<u>-                                      </u>											-	
Total costs and expenses	626	1,024	1,650		<u> </u>		-			<u> </u>	-			-	626	1,024	1,650
Results of operations before income taxes	297	736	1,033					2	-	2	12	2			297	736	1,033
Provision (benefit) for income taxes	110	288	398						-		-				110	288	398
Results of operations attributable to Hess Corporation	\$ 187	\$ 448 \$	635	\$	- \$ -	\$ -	\$	- \$	- \$		-	\$ -	\$	- \$	187	448 \$	635
		Year 2011			Fourth Quarter 2	011		Third Quarter :	2011		5	econd Quarter 201	11		Fir	rst Quarter 2011	

			Yea	r 2011			F	ourth Qu	uarter 201	1			Th	ird Qu	arter 2011				Sec	ond Q	uarter 20	11			Fi	irst Quarter 2	011	
		United				Ur	nited					Unite	ed					U	nited					Unite	d			
	_	States	Inter	national	 Total	St	ates	Intern	ational	T	otal	State	35	Interr	national	То	tal	S	tates	Intern	ational	To	ital	State	s	Internationa	<u> </u>	Total
Sales and other operating revenues	\$	3,371	\$	6,676	\$ 10,047	\$	937	\$	1,662	\$	2,599	\$	830	\$	1,307	\$	2,137	\$	858	\$	1,840	\$	2,698 \$	5	746	\$ 1,86	7 \$	2,613
Other, net	-	(7)	_	471	 464		3		25		28		4		93		97		(13)		8		(5)		(1)	34	5	344
Total revenues and non-operating income		3,364		7,147	 10,511		940		1,687		2,627		834		1,400		2,234		845		1,848		2,693		745	2,21	2	2,957
Costs and expenses																												
Production expenses, including related taxes		660		1,692	2,352		170		443		613		174		435		609		179		420		599		137	39	4	531
Exploration expenses, including dry holes																												
and lease impairment		475		720	1,195		118		308		426		120		79		199		128		129		257		109	20	4	313
General, administrative and other expenses		190		123	313		49		33		82		44		27		71		49		27		76		48	3	6	84
Depreciation, depletion and amortization		800		1,505	2,305		273		378		651		209		355		564		166		387		553		152	38	5	537
Asset impairments		16		342	 358								16		342		358											
Total costs and expenses	_	2,141		4,382	 6,523		610		1,162		1,772		563		1,238		1,801		522		963		1,485		446	1,01	9	1,465
Results of operations before income taxes		1,223		2,765	3,988		330		525		855		271		162		433		323		885		1,208		299	1,19	3	1,492
Provision (benefit) for income taxes		470	_	843	 1,313		130		198		328		108		(97)		11		120		341		461		112	40	1	513
Results of operations attributable to Hess Corporation	\$	753	\$	1,922	\$ 2,675	\$	200	\$	327	\$	527	\$	163	\$	259	\$	422	\$	203	\$	544	\$	747	3	187	\$ 79	2 \$	979

(Continued)



# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

#### Appendix III

		Year 2010		Fou	ırth Quarter 2010			TI	hird Quarter 2010	0	Se	cond Quarter 20	10	F	irst Quarter 2010	
	United	211000		United			Un	ited			United			United		
	States	International	Total	States	International	Total	Sta	ates	International	Total	States	International	Total	States	International	Total
						8	8	76			84 - 88 - 7					
Sales and other operating revenues	\$ 2,453	\$ 6,291	\$ 8,744	\$ 679	\$ 1,613	\$ 2,292	\$	622	\$ 1,657	\$ 2,279	\$ 570	\$ 1,489	\$ 2,059	\$ 582	\$ 1,532	2,114
Other, net	(3)	1,236	1,233	(5)	13	8		(2)	1,159	1,157	5	9	14	(1)	55	54
Total revenues and non-operating income	2,450	7,527	9,977	674	1,626	2,300		620	2,816	3,436	575	1,498	2,073	581	1,587	2,168
Costs and expenses																
Production expenses, including related taxes	489	1,435	1,924	143	389	532		117	358	475	113	327	440	116	361	477
Exploration expenses, including dry holes																
and lease impairment	364	501	865	121	196	317		105	120	225	60	112	172	78	73	151
General, administrative and other expenses	161	120	281	56	24	80		37	32	69	32	33	65	36	31	67
Depreciation, depletion and amortization	649	1,573	2,222	184	425	609		172	388	560	157	377	534	136	383	519
Asset impairments		532	532			<u> </u>	4		532	532						0.00
Total costs and expenses	1,663	4,161	5,824	504	1,034	1,538		431	1,430	1,861	362	849	1,211	366	848	1,214
Results of operations before income taxes	787	3,366	4,153	170	592	762		189	1,386	1,575	213	649	862	215	739	954
Provision (benefit) for income taxes	304	1,113	1,417	72	270	342	Water to the second	71	227	298	84	290	374	77	326	403
Results of operations attributable to Hess Corporation	\$ 483	\$ 2,253	\$ 2,736	\$ 98	\$ 322	\$ 420	\$	118	\$ 1,159	\$ 1,277	\$ 129	\$ 359	\$ 488	\$ 138	\$ 413 5	551
		Year 2009		Fou	irth Quarter 2009			TI	hird Quarter 2009	9	Se	cond Quarter 20	09	F	irst Quarter 2009	
	United			United			Un	ited			United			United		
	States	International	Total	States	International	Total	Sta	ates	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 1,611		10000	\$ 587	All the Control of th	\$ 2,213	\$		\$ 1,293		\$ 358	\$ 1,341	\$ 1,699	\$ 167	\$ 964	\$ 1,131
Other, net	132	75	207		(3)	(3)		137	8	145	(3)	60	57	(2)	10	8
Total revenues and non-operating income	1,743	5,299	7,042	587	1,623	2,210		636	1,301	1,937	355	1,401	1,756	165	974	1,139
Costs and expenses																
Production expenses, including related taxes	431	1,374	1,805	104	388	492		106	354	460	109	335	444	112	297	409
Exploration expenses, including dry holes																
and lease impairment	383	446	829	77	80	157		56	111	167	139	173	312	111	82	193
General, administrative and other expenses	130	125	255	33	40	73		37	28	65	33	28	61	27	29	56
Depreciation, depletion and amortization	503	1,610	2,113	165	397	562		176	426	602	105	406	511	57	381	438
Asset impairments		54	54					-				27	27		27	27
Total costs and expenses	1,447	3,609	5,056	379	905	1,284		375	919	1,294	386	969	1,355	307	816	1,123
Results of operations before income taxes		37.55.55		000	740	200				2.22	(31)	432	401	(440)	158	16
results of operations before income taxes	296	1,690	1,986	208	718	926		261	382	643	(31)	432	401	(142)	158	10
Provision (benefit) for income taxes	296 114	1,690	1,986	79	353	432		261 99	382 147	246	(31)	197	186	(142)	133	80



## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION PRODUCTION SUPPLEMENTAL OPERATING DATA (NET PRODUCTION DATA IN THOUSANDS)

Appendix IV

	t	Year to Date 2012	Fourth Quarter 2012	Third Quarter 2012	Second Quarter 2012	First Quarter 2012	Year 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011
Operating Data  Net Production Per Day											
Crude oil - barrels											
United States		95	-	-	2	95	81	89	82	77	77
Europe		94	-	-	_	94	89	95	68	93	99
Africa		71	=	5 <u>-</u>	2	71	66	54	59	66	84
Asia		16				16	13	13	15	12	14
Total	1900	276				276	249	251	224	248	274
Natural gas liquids - barrels											
United States		14	-	-	-	14	13	13	13	13	13
Europe		3	-	-	-	3	3	4	3	3	4
Asia		2	-			2	1	1	1	1	1
Total		19				19_	17	18	17	17	18
Natural gas - mcf											
United States		100	-	-	2	100	100	90	102	100	106
Europe		61		( =	=	61	81	92	55	72	107
Asia and other	-	449	<del></del>			449	442	408	458	471	430
Total	,	610				610	623	590	615	643	643
Barrels of oil equivalent		397	_			397	370	367	344	372	399
Average Selling Price											
Crude oil - per barrel (including hedging)											
United States	\$	95.92	\$ -	\$ -	\$ -		\$ 98.56				
Europe		80.18	-	12	2	80.18	80.18	77.18	65.92	87.75	84.17
Africa		88.75	-	( <del>-</del>	-	88.75	88.46	85.49	89.41	97.74	82.32
Asia		117.13 89.92	-	-		117.13	111.71	111.08	112.31	113.44	110.80
Worldwide		89.92	1=1	-	-	89.92	89.99	89.70	85.81	97.20	87.22
Crude oil - per barrel (excluding hedging)		100.00	•	•					2	(2)	727 20000000
United States	\$	100.87 82.77	\$ -	\$ -	\$ -	\$ 100.87	\$ 98.56	\$ 100.76			
Europe Africa		120.59	-	, <del>, ,</del>		82.77 120.59	80.18	77.18	65.92	87.75	84.17
Asia		123.72	-	-	-	123.72	110.28 111.71	109.28 111.08	113.03 112.31	118.19 113.44	102.58 110.80
Worldwide		100.50	2	12	= =	100.50	95.60	95.16	92.33	102.73	92.35
Natural gas liquids - per barrel											
United States	\$	49.26	\$ -	\$ -	\$ -	\$ 49.26	\$ 58.59	\$ 57.86	\$ 57.72	\$ 61.57	\$ 57.31
Europe		90.43		-	-	90.43	75.49	66.47	82.18	69.99	80.29
Asia		86.50	21		_	86.50	72.29	66.18	71.30	79.63	73.35
Worldwide		59.53	)=:	1.0	-	59.53	62.72	59.81	63.64	64.05	63.45
Natural gas - per mcf											
United States	\$	1.75	\$ -	\$ -	\$ -	\$ 1.75	\$ 3.39		\$ 3.43		\$ 3.82
Europe		9.44	-	72	-	9.44	8.79	8.88	8.93	8.97	8.25
Asia and other		6.77	(4)	(-)	-	6.77	6.02	6.57	5.86	5.94	5.75
Worldwide		6.23	250	in <del>e</del> z	=	6.23	5.96	6.32	5.74	5.93	5.84
							•				

(Continued)



## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION PRODUCTION SUPPLEMENTAL OPERATING DATA (NET PRODUCTION DATA IN THOUSANDS)

Appendix IV

	Year 2010	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Year 2009	Fourth Quarter 2009	Third Quarter 2009	Second Quarter 2009	First Quarter 2009
Operating Data					8					
Net Production Per Day										
Crude oil - barrels		100	532							
United States	75	76	78	73	71	60	76	73	58	32
Europe	88	103	82 117	81	86	83	86	83	76	88
Africa Asia	113 13	99 13	13	118 14	118 14	120 16	105 15	124 17	124	126
ASId									16	15
Total	289	291	290	286	289	279	282	297	274	261
Natural gas liquids - barrels										
United States	14	14	15	12	13	11	12	12	10	9
Europe	3	4	3	3	3	3	3	2	3	4
Asia	1	1		1	1		1		1	
Total	18_	19	18_	16	17	14	16	14	14	13
Natural gas - mcf										
United States	108	114	120	102	97	93	97	105	92	78
Europe	134	138	104	140	156	151	147	120	160	180
Asia and other	427	411	406	437	452	446	456	429	459	438
Total	669	663	630	679	705	690	700	654	711	696
Barrels of oil equivalent	418	420	413	415	423	408	415	420	407	390
Average Selling Price										
Crude oil - per barrel (including hedging)	\$									
United States	75.02						\$ 70.61		\$ 55.53	\$ 38.58
Europe	58.11	63.18	57.28	56.21	55.25	47.02	58.07	47.34	47.41	35.31
Africa	65.02	70.21	64.78	63.54	62.38	48.91	61.67	54.97	47.16	31.15
Asia	79.23	86.94	75.95	78.01	71.67	63.01	74.59	67.49	55.84	45.86
Worldwide	66.20	71.73	64.81	64.81	63.62	51.62	63.74	56.07	49.27	34.42
Crude oil - per barrel (excluding hedging)								TWO AND		
United States	\$ 75.02		\$ 71.92					\$ 63.79		\$ 38.58
Europe	58.11	63.18	57.28	56.21	55.25	47.02	58.07	47.34	47.41	35.31
Africa Asia	78.31 79.23	86.40 86.94	75.70 75.95	77.03 78.01	75.96 71.67	60.79 63.01	74.41 74.59	67.27 67.49	57.13	44.20
Worldwide	71.40	77.17	69.47	70.15	69.06	56.74	68.50	61.42	55.84 54.03	45.86 40.19
Natural gas liquids - per barrel	Notification		5707E0.00		00.000				0.1100	10.10
United States	\$ 47.92	\$ 51.89	\$ 43.20	\$ 45.84	\$ 51.11	\$ 36.57	\$ 47.12	\$ 36.05	\$ 31.03	\$ 29.03
Europe	59.23	64.65	57.69	54.61	59.38	43.23	59.31	43.53	36.51	36.76
Asia	63.50	70.22	53.60	60.89	63.92	46.48	57.40	44.74	35.92	55.76
Worldwide	50.49	55.00	46.10	48.10	52.93	38.47	50.21	37.27	32.97	31.29
Natural gas - per mcf										
United States		\$ 3.11						\$ 2.65		\$ 4.03
Europe	6.23	7.81	6.50	5.35	5.41	5.15	4.82	4.38	4.53	6.49
Asia and other	5.93	5.06	6.18	6.09	6.37	5.06	5.60	5.12	4.82	4.70
Worldwide	5.63	5.30	5.73	5.57	5.92	4.85	5.19	4.60	4.56	5.08



#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA

							Α	ppe	ndix V
to	Date	Qua	rter	Quar	ter	Quai	rter	Q	First uarter 1012
\$	20 9	\$	-	\$		\$	-	\$	20 9
\$	11	\$		\$		\$		\$	11
\$	22 (6) (5)	\$		\$		\$	-	\$	22 (6) (5)
\$	11	\$		\$		\$		\$	11
	210 115 61		-		-				210 115 61
	18 404		-						18 404
	2,560				_		_		2,560
	4,350						-		4,350
\$	1,361 272 185	\$		\$	-	\$	-	\$	1,361 272 185
	47 67.4%		•		-		-		47 67.4%
	\$ \$ \$	9 \$ 11 \$ 22 (6) (5) \$ 11 210 115 61 18 404 2,560 4,350 \$ 272 185	to Date 2012  \$ 20 \$ 9  \$ 11 \$  \$ 22 \$ (6) (5) \$  \$ 11 \$  \$ 11 \$  210 115 61 18 404 2,560 4,350 47	to Date 2012  \$ 20	to Date 2012 Quarter 2012  \$ 20 \$ - \$ 9 - \$ \$ 9 - \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	to Date 2012 Quarter 2012  \$ 20 \$ - \$ - 9   \$ 11 \$ - \$   \$ 22 \$ - \$ -   \$ (6)   \$ 11 \$ - \$   \$ 11 \$ - \$   \$ 11 \$ \$   \$ 11 \$ \$   \$ 11 \$ \$   \$ 11 \$ \$   \$ 115   \$ 12	to Date 2012 Quarter 2012 Quarter 2012  \$ 20 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$	Year to Date 2012         Fourth Quarter 2012         Third Quarter 2012         Second Quarter 2012           \$ 20 \$ - \$ - \$ - \$ - \$ - 9 \$ - \$ - \$	Year to Date 2012         Fourth Quarter 2012         Third Quarter 2012         Second Quarter 2012         Image: Control of the control of

(Continued)



#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA

Appendix V

							The state of the s				
Financial Information (in millions of dollars)	Year 2011	Fourth Quarter 2011	Third Quarter 2011	Second Quarter 2011	First Quarter 2011	Year 	Q	ourth uarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
Marketing and Refining Results Income (loss) before income taxes Provision (benefit) for income taxes Results of operations attributable to Hess Corporation	\$ (85 (27) \$ (58)	3) (324)	\$ (23) - \$ (23)	\$ (45) (6) \$ (39)	\$ 96 57 \$ 39	\$ (22	7) \$ 4 1) \$	(251) \$ 10 (261) \$	(40)	(18)	52
Summary of Marketing and Refining Results Marketing Refining Trading	\$ 18 (72) (4	5 \$ 48 3) (598) 1) (11)	\$ 41 (38) (26)	\$ 28 (44) (23)	\$ 68 (48) 19	\$ 21	5 \$ 5) 1)	37 \$ (308) 10	(50) (28)	3 17 \$ (31) (5)	121 (56) 22
Results of operations attributable to Hess Corporation	\$ (58	1) \$ (561)	\$ (23)	\$ (39)	\$ 39	\$ (23	1) \$	(261) \$	(38)	(19)	87
Operating Data (barrels and gallons in thousands)  Refined petroleum product sales (barrels per day) Gasoline Distillates Residuals Other Total	22 12 6 2	3 143 5 65 0 19	222 100 53 14 389	228 114 56 28 426	226 134 87 20 467		0 9 0	225 144 78 42 489	253 96 56 41 446	238 112 57 28 435	251 126 86 51
Refinery Throughput (barrels per day) HOVENSA - Crude runs HOVENSA - Hess 50% share Port Reading	28 14 6	136	297 149 63	303 152 66	263 132 66	39 19		384 192 60	408 204 61	392 196 35	375 188 62
Refinery Utilization         Refinery Capacity (barrels per day)           Crude         350 (a)           FCC         150           Coker         58           Port Reading         70	81. 71. 77. 90.	7 % 64.0 % 4 % 80.4 %	79.2 % 91.0 %	6 77.8 96.0 96.0 96.0 96.0 96.0 96.0 96.0 96.0	% 65.6 % % 41.6 %	66 78	0 % 5 % 3 % 1 %	76.8 % 57.3 % 73.3 % 86.0 %	81.6 % 76.1 % 73.0 % 87.7 %	78.5 % 91.0 % 81.9 % 49.7 %	75.1 41.2 85.0 88.8
Retail Marketing  Number of retail stations (b)  Convenience store revenue (in millions of dollars) (c)  Average gasoline volume per station (gallons per month) (c)	1,36 \$ 1,18 19	9 \$ 290	1,358 \$ 316 201	1,356 \$ 305 199	1,350 \$ 278 185	1,36 \$ 1,21	3 \$	1,362 298 \$ 201	1,360 322 \$ 204	1,358 317 \$ 203	1,359 \$ 276 188

<sup>(</sup>a) HOVENSA's refining crude capacity was reduced to 350,000 from 500,000 barrels per day in the first quarter of 2011. (b) Includes company operated, Wilco-Hess, dealer and branded retailer. (c) Company operated only.



#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA

Appendix V

			Year 2009	Q	ourth uarter 2009	Q	Third luarter 2009	Q	econd uarter 2009	Q	First luarter 2009
Financial Information (in millions of dollars)				\$ <del>\\</del>							
Marketing and Refining Results											
Income (loss) before income taxes		\$	151	\$	16	\$	29	\$	(56)	\$	162
Provision (benefit) for income taxes		10.00	24		(1)		(9)		(26)		60
Results of operations attributable to Hess Corporation		\$	127	\$	17	\$	38	\$	(30)	\$	102
Summary of Marketing and Refining Results											
Marketing		\$	168	\$	45	\$	35	\$	(13)	\$	101
Refining			(87)	70	(40)	950	(3)		(26)	10.7%	(18)
Trading			46		12		6		9		19
Results of operations attributable to Hess Corporation		\$	127	\$	17	\$	38	\$	(30)	\$	102
Refined petroleum products sales (barrels per day) Gasoline Distillates Residuals Other Total  Refinery Throughput (barrels per day) HOVENSA - Crude runs HOVENSA - Hess 50% share Port Reading			236 134 67 36 473 402 201 63		241 149 67 38 495 371 185 61	_	253 113 51 26 443 384 192 65	_	223 126 65 41 455 442 221 65		227 150 85 39 501 410 205 62
Refinery Utilization HOVENSA Crude FCC Coker Port Reading	Refinery Capacity (barrels per day) 500 150 58 70		80.3 % 70.2 % 81.6 % 90.2 %	6	74.1 % 55.5 % 75.8 % 87.3 %	6	76.9 % 82.9 % 78.9 % 92.2 %	6 6	88.4 % 71.2 % 91.2 % 93.0 %	6	82.0 % 71.4 % 80.5 % 88.2 %
Retail Marketing  Number of retail stations (a)  Convenience store revenue (in millions of dollars) (b)  Average gasoline volume per station (gallons per month) (b)  (a) Includes company operated, Wilco-Hess, dealer and branded retailer.		\$	1,357 1,164 201	\$	1,357 296 196	\$	1,353 313 202	\$	1,355 300 209	\$	1,358 255 199

<sup>(</sup>b) Company operated only.