

## HESS CORPORATION

## Historical Financial and Operating Results

First Quarter 2005 through Second Quarter 2008

| Income (Expense) |  |  |  |  |  |  |  |  | Appendix 1 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year to Date 2008 |  | Fourth Quarter 2008 |  | Third Quarter 2008 |  | Second Quarter 2008 |  | FirstQuarter2008 |  |
| Net Income (U.S. GAAP) |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 1,849 |  |  |  |  | \$ | 1,025 | \$ | 824 |
| Marketing and Refining |  | (36) |  |  |  |  |  | (52) |  | 16 |
| Corporate |  | (72) |  |  |  |  |  | (33) |  | (39) |
| Interest Expense |  | (82) |  |  |  |  |  | (40) |  | (42) |
| Net Income | \$ | 1,659 |  |  |  |  | \$ | 900 | \$ | 759 |
| Net Income Per Share (Diluted) | \$ | 5.11 |  |  |  |  | \$ | 2.76 | \$ | 2.34 |
| Items Affecting Comparability |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | - |  |  |  |  | \$ | - | \$ | - |
| Marketing and Refining |  | - |  |  |  |  |  | - |  | - |
| Corporate |  | - |  |  |  |  |  | - |  | - |
| Total Items Affecting Comparability | \$ | - |  |  |  |  | \$ | - | \$ | - |
| Adjusted Earnings (a) |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 1,849 |  |  |  |  | \$ | 1,025 | \$ | 824 |
| Marketing and Refining |  | (36) |  |  |  |  |  | (52) |  | 16 |
| Corporate |  | (72) |  |  |  |  |  | (33) |  | (39) |
| Interest Expense |  | (82) |  |  |  |  |  | (40) |  | (42) |
| Adjusted Earnings | \$ | 1,659 |  |  |  |  | \$ | 900 | \$ | 759 |
| Adjusted Earnings Per Share (Diluted) | \$ | 5.11 |  |  |  |  | \$ | 2.76 | \$ | 2.34 |
| Weighted Average Number of Shares (Diluted) |  | 325.0 |  |  |  |  |  | 326.2 |  | 323.8 |
|  |  | 2007 |  | rth rter $07$ |  |  |  | cond arter 007 |  | st <br> rter <br> 07 |
| Net Income (U.S. GAAP) |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 1,842 | \$ | 583 | \$ | 414 | \$ | 505 | \$ | 340 |
| Marketing and Refining |  | 300 |  | 31 |  | 46 |  | 122 |  | 101 |
| Corporate |  | (150) |  | (59) |  | (28) |  | (32) |  | (31) |
| Interest Expense |  | (160) |  | (45) |  | (37) |  | (38) |  | (40) |
| Net Income | \$ | 1,832 | \$ | 510 | \$ | 395 | \$ | 557 | \$ | 370 |
| Net Income Per Share (Diluted) | \$ | 5.74 | \$ | 1.59 | \$ | 1.23 | \$ | 1.75 | \$ | 1.17 |
| Items Affecting Comparability |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | (74) | \$ | (56) | \$ | (33) | \$ | 15 | \$ | - |
| Marketing and Refining |  | 24 |  | 24 |  | - |  | - |  | - |
| Corporate |  | (25) |  | (25) |  | - |  | - |  | - |
| Total Items Affecting Comparability | \$ | (75) | \$ | (57) | \$ | (33) | \$ | 15 | \$ | - |
| Adjusted Earnings (a) |  |  |  |  |  |  |  |  |  |  |
| Exploration and Production | \$ | 1,916 | \$ | 639 | \$ | 447 | \$ | 490 | \$ | 340 |
| Marketing and Refining |  | 276 |  | 7 |  | 46 |  | 122 |  | 101 |
| Corporate |  | (125) |  | (34) |  | (28) |  | (32) |  | (31) |
| Interest Expense |  | (160) |  | (45) |  | (37) |  | (38) |  | (40) |
| Adjusted Earnings | \$ | 1,907 | \$ | 567 | \$ | 428 | \$ | 542 | \$ | 370 |
| Adjusted Earnings Per Share (Diluted) | \$ | 5.97 | \$ | 1.76 | \$ | 1.34 | \$ | 1.70 | \$ | 1.17 |
| Weighted Average Number of Shares (Diluted) |  | 319.3 |  | 21.6 |  | 319.9 |  | 318.6 |  | 317.3 |

[^0]
## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES


(a) Adjusted Earnings is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income
(b) Reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.
(c) See explanation of items affecting comparability for treatment of the impact of the supplementary tax on petroleum operations in the United Kingdom during 2006 .

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) EXPLANATION OF ITEMS AFFECTING COMPARABILITY 

Appendix I Footnotes
$\frac{2008}{\text { Second Quarter } \quad \text { None Reported. }}$
First Quarter None Reported.

| 2007 | Fourth Quarter |
| :--- | :--- |
|  | Exploration and Production - Earnings include a charge of $\$ 56$ million related to asset impairments at two mature fields in the U.K. <br> North Sea. <br> Marketing and Refining - Results include income of $\$ 24$ million related to the partial liquidation of prior year LIFO inventories. <br> Corporate - Expenses include a charge of $\$ 25$ million related to MTBE litigation. |
| Third Quarter | Exploration and Production - Earnings include charges totaling $\$ 33$ million for production imbalances resulting from adjustments to <br> meter readings at two offshore fields. |
| Second Quarter | Exploration and Production - Earnings include a gain of $\$ 15$ million related to the sale of the Corporation's interests in the Scott and <br> Telford fields located in the United Kingdom. |
| First Quarter | None Reported. |

## 2006

Fourth Quarter None Reported.

| Third Quarter | Exploration and Production - In July 2006, the United Kingdom increased by 10\% the supplementary tax on petroleum operations <br> with an effective date of January 1, 2006. As a result, in the third quarter of 2006 the Corporation recorded a charge of $\$ 105$ million <br> consisting of an incremental income tax of $\$ 60$ million on operating earnings for the first half of 2006 and $\$ 45$ million to adjust the |
| :--- | :--- |
| United Kingdom deferred tax liability. For the year ended December 31, 2006, only the one-time adjustment to the deferred tax liability <br> of $\$ 45$ million is included as an item affecting comparability between periods. |  |
| Second Quarter | Exploration and Production - Earnings include a gain of $\$ 50$ million related to the sale of certain onshore U.S. Gulf Coast oil and <br> gas producing assets and a charge of $\$ 18$ million for vacated leased office space in the United Kingdom. |
| First Quarter | Exploration and Production - Earnings include a gain of $\$ 186$ million related to the sale of certain producing properties located in <br> the Permian Basin in Texas and New Mexico. |

## 2005

| Fourth Quarter | Exploration and Production - Results include a gain of $\$ 30$ million related to the sale of several non-producing properties in the United Kingdom and incremental costs of $\$ 12$ million related to hurricane damage in the Gulf of Mexico. |
| :---: | :---: |
|  | Marketing and Refining - Results include income of $\$ 25$ million from the liquidation of prior year LIFO inventories and a charge of $\$ 8$ million resulting from the bankruptcy of a customer in the utility industry. |
|  | Corporate - Results include a charge of \$19 million for premiums on bond repurchases. |
| Third Quarter | Exploration and Production - Earnings include incremental expenses of $\$ 14$ million related to hurricane damage in the Gulf of Mexico. |
|  | Corporate - Results include an income tax charge of $\$ 31$ million related to the repatriation of foreign earnings under the American Jobs Creation Act of 2004. |
| Second Quarter | Exploration and Production - Earnings include income tax benefits of $\$ 11$ million, reflecting the effect on deferred income taxes of reduction in the income tax rate in Denmark and a tax settlement in the United Kingdom. |
|  | Corporate - Results include a charge of \$7 million for premiums on bond repurchases. |
| First Quarter | Exploration and Production - Results include a gain of $\$ 11$ million related to the exchange of a mature North Sea asset for an increased interest in the Pangkah natural gas development in Indonesia and a legal settlement of $\$ 11$ million resulting from the favorable resolution of contingencies on a prior year asset sale. |
|  | Marketing and Refining - Results include income of \$7 million from the liquidation of prior year LIFO inventories. |
|  | Corporate - Results include an income tax provision of $\$ 41$ million related to the repatriation of foreign earnings under the American Jobs Creation Act of 2004. |

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES

CAPITAL AND EXPLORATORY EXPENDITURES
(IN MILLIONS)
Appendix II


|  | Year to Date 2008 |  |  |  |  |  | Fourth Quarter 2008 |  |  |  |  |  | Third Quarter 2008 |  |  |  |  |  | Second Quarter 2008 |  |  |  |  |  | First Quarter 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | United States |  | International |  | Total |  | United States |  | International |  | Total |  | United States |  | International |  | Total |  | United States |  | International |  | Total |  | United States |  | International |  |  | Total |  |
| Sales and other operating revenues | \$ | 993 | \$ | 4,689 |  | 5,682 |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 545 | \$ | 2,530 | \$ | 3,075 | \$ | 448 |  | \$ | 2,159 | \$ | 2,607 |
| Non-operating income (loss) |  | 10 |  | 59 |  | 69 |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  | 22 |  | 22 |  | 10 |  |  | 37 |  | 47 |
| Total revenues and non-operating income |  | 1,003 |  | 4,748 |  | 5,751 |  |  |  |  |  |  |  |  |  |  |  |  |  | 545 |  | 2,552 |  | 3,097 |  | 458 |  |  | 2,196 |  | 2,654 |
| Costs and expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production expenses, including related taxes |  | 171 |  | 747 |  | 918 |  |  |  |  |  |  |  |  |  |  |  |  |  | 101 |  | 393 |  | 494 |  | 70 |  |  | 354 |  | 424 |
| Exploration expenses, including dry holes and lease impairment |  | 145 |  | 165 |  | 310 |  |  |  |  |  |  |  |  |  |  |  |  |  | 62 |  | 96 |  | 158 |  | 83 |  |  | 69 |  | 152 |
| General, administrative and other expenses |  | 68 |  | 68 |  | 136 |  |  |  |  |  |  |  |  |  |  |  |  |  | 36 |  | 37 |  | 73 |  | 32 |  |  | 31 |  | 63 |
| Depreciation, depletion and amortization |  | 116 |  | 780 |  | 896 |  |  |  |  |  |  |  |  |  |  |  |  |  | 61 |  | 401 |  | 462 |  | 55 |  |  | 379 |  | 434 |
| Total costs and expenses |  | 500 |  | 1,760 |  | 2,260 |  |  |  |  |  |  |  |  |  |  |  |  |  | 260 |  | 927 |  | 1,187 |  | 240 |  |  | 833 |  | 1,073 |
| Results of operations before income taxes |  | 503 |  | 2,988 |  | 3,491 |  |  |  |  |  |  |  |  |  |  |  |  |  | 285 |  | 1,625 |  | 1,910 |  | 218 |  |  | 1,363 |  | 1,581 |
| Provision for income taxes |  | 192 |  | 1,450 |  | 1,642 |  |  |  |  |  |  |  |  |  |  |  |  |  | 108 |  | 777 |  | 885 |  | 84 |  |  | 673 |  | 757 |
| Results of operations | \$ | 311 | \$ | 1,538 |  | 1,849 |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 177 | \$ | 848 | \$ | 1,025 | \$ | 134 |  | \$ | 690 | \$ | 824 |
|  | Year 2007 |  |  |  |  |  | Fourth Quarter 2007 |  |  |  |  |  | Third Quarter 2007 |  |  |  |  |  | Second Quarter 2007 |  |  |  |  |  | First Quarter 2007 |  |  |  |  |  |  |
|  |  | United States | International |  | Total |  |  |  | International |  | Total |  |  |  | International |  | Total |  | United States |  | International |  | Total |  | United States |  | International |  |  | Total |  |
| Sales and other operating revenues | \$ | 1,211 | \$ | 6,287 |  | 7,498 | \$ | 401 | \$ | 2,037 | \$ | 2,438 | \$ | 296 | \$ | 1,451 | \$ | 1,747 | \$ | 273 | \$ | 1,529 | \$ | 1,802 | \$ | 241 |  | \$ | 1,270 | \$ | 1,511 |
| Non-operating income (loss) |  | 8 |  | 57 |  | 65 |  | (1) |  | 14 |  | 13 |  | 1 |  | 29 |  | 30 |  | - |  | 28 |  | 28 |  | 8 |  |  | (14) |  | (6) |
| Total revenues and non-operating income |  | 1,219 |  | 6,344 |  | 7,563 |  | 400 |  | 2,051 |  | 2,451 |  | 297 |  | 1,480 |  | 1,777 |  | 273 |  | 1,557 |  | 1,830 |  | 249 |  |  | 1,256 |  | 1,505 |
| Costs and expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exploration expenses, including dry holes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General, administrative and other expenses |  | 130 |  | 127 |  | 257 |  | 36 |  | 38 |  | 74 |  | 27 |  | 37 |  | 64 |  | 34 |  | 28 |  | 62 |  | 33 |  |  | 24 |  | 57 |
| Depreciation, depletion and amortization |  | 187 |  | 1,316 |  | 1,503 |  | 58 |  | 454 |  | 512 |  | 48 |  | 297 |  | 345 |  | 44 |  | 293 |  | 337 |  | 37 |  |  | 272 |  | 309 |
| Total costs and expenses |  | 899 |  | 2,957 |  | 3,856 |  | 287 |  | 963 |  | 1,250 |  | 234 |  | 700 |  | 934 |  | 199 |  | 667 |  | 866 |  | 179 |  |  | 627 |  | 806 |
| Results of operations before income taxes |  | 320 |  | 3,387 |  | 3,707 |  | 113 |  | 1,088 |  | 1,201 |  | 63 |  | 780 |  | 843 |  | 74 |  | 890 |  | 964 |  | 70 |  |  | 629 |  | 699 |
| Provision for income taxes |  | 125 |  | 1,740 |  | 1,865 |  | 44 |  | 574 |  | 618 |  | 25 |  | 404 |  | 429 |  | 30 |  | 429 |  | 459 |  | 26 |  |  | 333 |  | 359 |
| Results of operations | \$ | 195 | \$ | 1,647 |  | 1,842 | \$ | 69 | \$ | 514 | \$ | 583 | \$ | 38 | \$ | 376 | \$ | 414 | \$ | 44 | \$ | 461 | \$ | 505 | \$ | 44 |  | \$ | 296 | \$ | 340 |

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES 

|  | Year 2006 |  |  |  |  | Fourth Quarter 2006 |  |  |  |  |  | Third Quarter 2006 |  |  |  |  |  | Second Quarter 2006 |  |  |  |  |  | First Quarter 2006 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | United States |  | International |  | Total | United States |  | International |  |  | Total | United States |  | International |  | Total |  | United States |  | International |  | Total |  | United States |  | International |  | Total |  |
| Sales and other operating revenues | \$ | 1,232 | \$ | 5,292 | \$ 6,524 | \$ | 244 | \$ | 1,438 |  | 1,682 | \$ | 314 | \$ | 1,351 | \$ | 1,665 | \$ | 330 | \$ | 1,295 |  | 1,625 | \$ | 344 | \$ | 1,207 | \$ | 1,551 |
| Non-operating income (loss) |  | 385 |  | 43 | 428 |  | 3 |  | 18 |  | 21 |  | 14 |  | 1 |  | 15 |  | 80 |  | 12 |  | 92 |  | 288 |  | 13 |  | 301 |
| Total revenues and non-operating income |  | 1,617 |  | 5,335 | 6,952 |  | 247 |  | 1,456 |  | 1,703 |  | 328 |  | 1,352 |  | 1,680 |  | 410 |  | 1,307 |  | 1,717 |  | 632 |  | 1,220 |  | 1,852 |
| Costs and expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production expenses, including related taxes |  | 221 |  | 1,029 | 1,250 |  | 59 |  | 299 |  | 358 |  | 55 |  | 268 |  | 323 |  | 56 |  | 247 |  | 303 |  | 52 |  | 213 |  | 265 |
| Exploration expenses, including dry holes and lease impairment |  | 353 |  | 199 | 552 |  | 94 |  | 46 |  | 140 |  | 164 |  | 57 |  | 221 |  | 34 |  | 45 |  | 79 |  | 62 |  | 50 |  | 112 |
| General, administrative and other expenses |  | 95 |  | 114 | 209 |  | 30 |  | 16 |  | 46 |  | 21 |  | 25 |  | 46 |  | 22 |  | 50 |  | 72 |  | 20 |  | 25 |  | 45 |
| Depreciation, depletion and amortization |  | 127 |  | 1,032 | 1,159 |  | 31 |  | 305 |  | 336 |  | 35 |  | 271 |  | 306 |  | 32 |  | 235 |  | 267 |  | 29 |  | 222 |  | 251 |
| Total costs and expenses |  | 796 |  | 2,374 | 3,170 |  | 214 |  | 666 |  | 880 |  | 275 |  | 621 |  | 896 |  | 144 |  | 577 |  | 721 |  | 163 |  | 510 |  | 67 |
| Results of operations before income taxes |  | 821 |  | 2,961 | 3,782 |  | 33 |  | 790 |  | 823 |  | 53 |  | 731 |  | 784 |  | 266 |  | 730 |  | 996 |  | 469 |  | 710 |  | 1,179 |
| Provision for income taxes |  | 296 |  | 1,723 | 2,019 |  | 12 |  | 461 |  | 473 |  | 20 |  | 558 |  | 578 |  | 97 |  | 398 |  | 495 |  | 167 |  | 306 |  | 473 |
| Results of operations | \$ | 525 | \$ | 1,238 | \$ 1,763 | \$ | 21 | \$ | 329 | \$ | 350 | \$ | 33 | \$ | 173 | \$ | 206 | \$ | 169 | \$ | 332 | \$ | 501 | \$ | 302 | \$ | 404 | \$ | 706 |
|  | Year 2005 |  |  |  |  | Fourth Quarter 2005 |  |  |  |  |  | Third Quarter 2005 |  |  |  |  |  | Second Quarter 2005 |  |  |  |  |  | First Quarter 2005 |  |  |  |  |  |
|  |  | $\begin{aligned} & \text { United } \\ & \text { itates } \end{aligned}$ | International |  | Total | United States |  | International |  |  | otal | United States |  | International |  | Total |  | United States |  | International |  |  | otal | United States |  | International |  | Total |  |
| Sales and other operating revenues | \$ | 1,097 | \$ | 3,113 | \$ 4,210 | \$ | 274 | \$ | 826 |  | 1,100 | \$ | 275 | \$ | 767 | \$ | 1,042 | \$ | 269 | \$ | 769 |  | 1,038 | \$ | 279 | \$ | 751 | \$ | 1,030 |
| Non-operating income (loss) |  | (1) |  | 95 | 94 |  | 3 |  | 28 |  | 31 |  | - |  | 16 |  | 16 |  | (3) |  | 2 |  | (1) |  | (2) |  | 49 |  | 47 |
| Total revenues and non-operating income |  | 1,096 |  | 3,208 | 4,304 |  | 277 |  | 854 |  | 1,131 |  | 275 |  | 783 |  | 1,058 |  | 266 |  | 771 |  | 1,037 |  | 277 |  | 800 |  | 1,077 |
| Costs and expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Production expenses, including related taxes |  | 253 |  | 754 | 1,007 |  | 70 |  | 214 |  | 284 |  | 76 |  | 180 |  | 256 |  | 58 |  | 184 |  | 242 |  | 49 |  | 176 |  | 225 |
| Exploration expenses, including dry holes and lease impairment |  | 233 |  | 164 | 397 |  | 34 |  | 52 |  | 86 |  | 40 |  | 51 |  | 91 |  | 51 |  | 36 |  | 87 |  | 109 |  | 24 |  | 133 |
| General, administrative and other expenses |  | 74 |  | 66 | 140 |  | 21 |  | 22 |  | 43 |  | 13 |  | 19 |  | 32 |  | 18 |  | 17 |  | 35 |  | 19 |  | 10 |  | 29 |
| Depreciation, depletion and amortization |  | 145 |  | 820 | 965 |  | 24 |  | 216 |  | 240 |  | 36 |  | 200 |  | 236 |  | 42 |  | 205 |  | 247 |  | 44 |  | 197 |  | 241 |
| Total costs and expenses |  | 705 |  | 1,804 | 2,509 |  | 149 |  | 504 |  | 653 |  | 165 |  | 450 |  | 615 |  | 169 |  | 442 |  | 611 |  | 221 |  | 407 |  | 628 |
| Results of operations before income taxes |  | 391 |  | 1,404 | 1,795 |  | 128 |  | 350 |  | 478 |  | 110 |  | 333 |  | 443 |  | 97 |  | 329 |  | 426 |  | 56 |  | 393 |  | 449 |
| Provision for income taxes |  | 141 |  | 596 | 737 |  | 43 |  | 137 |  | 180 |  | 41 |  | 167 |  | 208 |  | 34 |  | 129 |  | 163 |  | 22 |  | 164 |  | 186 |
| Results of operations | \$ | 250 | \$ | 808 | \$ 1,058 | \$ | 85 | \$ | 213 | \$ | 298 | \$ | 69 | \$ | 166 | \$ | 235 | \$ | 63 | \$ | 200 | \$ | 263 | \$ | 34 | \$ | 229 | \$ | 263 | EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

## Appendix IV

|  | $\begin{aligned} & \begin{array}{c} \text { Year to Date } \\ 2008 \end{array} \\ & \hline \end{aligned}$ |  | Fourth Quarter 2008 | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2008 \\ \hline \end{gathered}$ | SecondQuarter 2008 |  | FirstQuarter2008 |  | Year <br> 2007 |  | Fourth Quarter 2007 |  | Third Quarter 2007 |  | SecondQuarter 2007 |  | First Quarter 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Production Per Day |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude oil - barrels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 36 |  |  |  | 36 |  | 36 |  | 31 |  | 34 |  | 31 |  | 31 |  | 29 |
| Europe |  | 83 |  |  |  | 83 |  | 83 |  | 93 |  | 83 |  | 83 |  | 96 |  | 110 |
| Africa |  | 123 |  |  |  | 128 |  | 119 |  | 115 |  | 121 |  | 123 |  | 115 |  | 99 |
| Asia and other |  | 15 |  |  |  | 12 |  | 17 |  | 21 |  | 22 |  | 20 |  | 26 |  | 15 |
| Total |  | 257 |  |  |  | 259 |  | 255 |  | 260 |  | 260 |  | 257 |  | 268 |  | 253 |
| Natural gas liquids - barrels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 11 |  |  |  | 11 |  | 11 |  | 10 |  | 11 |  | 11 |  | 10 |  |  |
| Europe |  | 4 |  |  |  | 4 |  | 4 |  | 5 |  | 5 |  | 3 |  | 4 |  | 7 |
| Total |  | 15 |  |  |  | 15 |  | 15 |  | 15 |  | 16 |  | 14 |  | 14 |  | 16 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Europe |  | 282 |  |  |  | 267 |  | 296 |  | 259 |  | 290 |  | 188 |  | 212 |  | 348 |
| Asia and other |  | 353 |  |  |  | 364 |  | 342 |  | 266 |  | 300 |  | 241 |  | 277 |  | 243 |
| Total |  | 723 |  |  |  | 714 |  | 731 |  | 613 |  | 681 |  | 516 |  | 575 |  | 681 |
| Barrels of oil equivalent |  | 392 |  |  |  | 393 |  | 391 |  | 377 |  | 390 |  | 357 |  | 378 |  | 382 |
| Average Selling Price |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude oil - per barrel (including hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 106.42 |  |  | \$ | 120.23 | \$ | 92.59 | \$ | 69.23 | \$ | 86.22 | \$ | ${ }^{73.20}$ | \$ | 61.41 | \$ | 53.19 |
| Europe |  | 93.32 |  |  |  | 104.98 |  | 82.29 |  | 60.99 |  | 74.00 |  | 62.06 |  | 58.94 |  | 51.32 |
| Africa |  | 88.44 |  |  |  | 97.32 |  | 78.83 |  | 62.04 |  | 72.85 |  | 64.38 |  | 58.02 |  | 48.17 |
| Asia and other |  | 106.28 |  |  |  | 120.59 |  | 96.53 |  | 72.17 |  | 86.30 |  | 70.69 |  | 70.73 |  | 56.44 |
| Worldwide |  | 93.75 |  |  |  | 104.29 |  | 83.28 |  | 63.44 |  | 76.11 |  | 65.26 |  | 60.05 |  | 50.74 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Europe |  | 93.32 |  |  |  | 104.98 |  | 82.29 |  | 60.99 |  | 74.00 |  | 62.06 |  | 58.94 |  | 51.32 |
| Africa |  | 105.98 |  |  |  | 117.49 |  | 93.52 |  | 71.71 |  | 84.84 |  | 73.49 |  | 67.04 |  | 56.09 |
| Asia and other |  | 106.28 |  |  |  | 120.59 |  | 96.53 |  | 72.17 |  | 86.30 |  | 70.69 |  | 70.73 |  | 56.44 |
| Worldwide |  | 101.66 |  |  |  | 113.79 |  | 89.62 |  | 67.79 |  | 81.87 |  | 69.85 |  | 63.94 |  | 53.75 |
| Natural gas liquids - per barrel |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 70.71 |  |  | \$ | 76.60 | \$ | 64.83 | \$ | 51.89 | \$ | 63.51 | \$ | 51.27 | \$ | 47.97 | \$ | 42.44 |
| Europe |  | 85.78 |  |  |  | 92.67 |  | 76.50 |  | 57.20 |  | 70.86 |  | 48.44 |  | 58.26 |  | 45.90 |
| Worldwide |  | 74.90 |  |  |  | 81.52 |  | 67.70 |  | 53.72 |  | 66.13 |  | 50.58 |  | 51.68 |  | 43.97 |
| Natural gas - per mcf (including hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 9.69 |  |  | \$ | 11.00 | \$ | 8.53 | \$ | 6.67 | \$ | 6.47 | \$ | 5.80 | \$ | 7.24 | \$ | 7.21 |
| Europe |  | 9.61 |  |  |  | 10.33 |  | 8.96 |  | 6.13 |  | 8.92 |  | 6.09 |  | 4.54 |  | 4.74 |
| Asia and other |  | 5.12 |  |  |  | 5.23 |  | 5.01 |  | 4.71 |  | 5.13 |  | 4.69 |  | 4.42 |  | 4.56 |
| Worldwide |  | 7.43 |  |  |  | 7.81 |  | 7.06 |  | 5.60 |  | 6.93 |  | 5.38 |  | 4.88 |  | 5.00 |
| Natural gas - per mcf (excluding hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States ( | \$ | 9.69 |  |  | \$ | 11.00 | \$ | 8.53 | \$ | 6.67 | \$ | 6.47 | \$ | 5.80 | \$ | 7.24 | \$ | 7.21 |
| Europe |  | 9.90 |  |  |  | 10.84 |  | 9.05 |  | 6.13 |  | 8.92 |  | 6.09 |  | 4.54 |  | 4.74 |
| Asia and other |  | 5.12 |  |  |  | 5.23 |  | 5.01 |  | 4.71 |  | 5.13 |  | 4.69 |  | 4.42 |  | 4.56 |
| Worldwide |  | 7.55 |  |  |  | 8.01 |  | 7.10 |  | 5.60 |  | 6.93 |  | 5.38 |  | 4.88 |  | 5.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | nued) |

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES 

EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (IN THOUSANDS, EXCEPT FOR AVERAGE SELLING PRICES)

Appendix IV

|  | $\begin{aligned} & \text { Year } \\ & 2006 \end{aligned}$ |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second Quarter 2006 |  | First Quarter 2006 |  | $\begin{aligned} & \text { Year } \\ & 2005 \end{aligned}$ |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  | SecondQuarter2005 |  | First Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Production Per Day |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude oil - barrels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 36 |  | 29 |  | 34 |  | 38 |  | 41 |  | 44 |  | 37 |  | 42 |  | 47 |  | 49 |
| Europe |  | 109 |  | 111 |  | 102 |  | 110 |  | 113 |  | 110 |  | 105 |  | 102 |  | 117 |  | 120 |
| Africa |  | 85 |  | 89 |  | 86 |  | 84 |  | 82 |  | 67 |  | 66 |  | 67 |  | 68 |  | 64 |
| Asia and other |  | 12 |  | 13 |  | 13 |  | 12 |  | 10 |  | 7 |  | 10 |  | 7 |  | 7 |  | 5 |
| Total |  | 242 |  | 242 |  | 235 |  | 244 |  | 246 |  | 228 |  | 218 |  | 218 |  | 239 |  | 238 |
| Natural gas liquids - barrels |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 10 |  | 9 |  | 11 |  | 10 |  | 9 |  | 12 |  | 9 |  | 11 |  | 14 |  | 13 |
| Europe |  | 5 |  | 7 |  | 5 |  | 4 |  | 4 |  | 4 |  | 4 |  | 2 |  | 5 |  | 7 |
| Total |  | 15 |  | 16 |  | 16 |  | 14 |  | 13 |  | 16 |  | 13 |  | 13 |  | 19 |  | 20 |
| Natural gas - mcf |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  | 110 |  | 91 |  | 109 |  | 117 |  | 123 |  | 137 |  | 112 |  | 125 |  | 148 |  | 165 |
| Europe |  | 283 |  | 336 |  | 274 |  | 244 |  | 280 |  | 274 |  | 254 |  | 218 |  | 289 |  | 336 |
| Asia and other |  | 219 |  | 223 |  | 226 |  | 214 |  | 207 |  | 133 |  | 147 |  | 141 |  | 138 |  | 103 |
| Total |  | 612 |  | 650 |  | 609 |  | 575 |  | 610 |  | 544 |  | 513 |  | 484 |  | 575 |  | 604 |
| Barrels of oil equivalent |  | 359 |  | 366 |  | 352 |  | 354 |  | 361 |  | 335 |  | 316 |  | 312 |  | 355 |  | 358 |
| Average Selling Price |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crude oil - per barrel (including hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 60.45 | \$ | 53.64 | \$ | 65.41 | \$ | 64.53 | \$ | 57.39 | \$ | 32.64 | \$ | 30.95 | \$ | 34.86 | \$ | 32.44 | \$ | 32.18 |
| Europe |  | 56.19 |  | 50.01 |  | 59.97 |  | 60.63 |  | 54.98 |  | 33.13 |  | 33.50 |  | 34.59 |  | 33.22 |  | 31.21 |
| Africa |  | 51.18 |  | 49.77 |  | 54.52 |  | 53.04 |  | 45.67 |  | 32.10 |  | 34.08 |  | 35.16 |  | 28.43 |  | 30.06 |
| Asia and other |  | 61.52 |  | 57.09 |  | 67.24 |  | 68.64 |  | 59.04 |  | 54.71 |  | 55.30 |  | 62.04 |  | 51.78 |  | 45.32 |
| Worldwide |  | 55.31 |  | 50.76 |  | 58.81 |  | 59.00 |  | 53.30 |  | 33.38 |  | 34.09 |  | 35.74 |  | 32.47 |  | 31.31 |
| Crude oil - per barrel (excluding hedging) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 60.45 | \$ | 53.64 | \$ | 65.41 | \$ | 64.53 | \$ | 57.39 | \$ | 51.16 | \$ | 54.85 | \$ | 58.32 | \$ | 47.83 | \$ | 45.18 |
| Europe |  | 58.46 |  | 51.79 |  | 62.79 |  | 63.27 |  | 56.89 |  | 52.22 |  | 53.10 |  | 59.47 |  | 50.10 |  | 46.82 |
| Africa |  | 62.80 |  | 57.11 |  | 66.43 |  | 67.18 |  | 61.61 |  | 51.70 |  | 54.72 |  | 59.30 |  | 47.27 |  | 44.84 |
| Asia and other |  | 61.52 |  | 57.09 |  | 67.24 |  | 68.64 |  | 59.04 |  | 54.71 |  | 55.30 |  | 62.04 |  | 51.78 |  | 45.32 |
| Worldwide |  | 60.41 |  | 54.46 |  | 64.73 |  | 65.03 |  | 58.26 |  | 51.94 |  | 53.99 |  | 59.28 |  | 49.01 |  | 45.83 |
| Natural gas liquids - per barrel |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 46.22 | \$ | 43.68 | \$ | 49.17 | \$ | 47.35 | \$ | 44.21 | \$ | 38.50 | \$ | 48.67 | \$ | 40.90 | \$ | 34.98 | \$ | 32.83 |
| Europe |  | 47.30 |  | 45.19 |  | 50.30 |  | 47.44 |  | 47.16 |  | 37.13 |  | 44.60 |  | 36.77 |  | 35.49 |  | 31.69 |
| Worldwide |  | 46.59 |  | 44.33 |  | 49.54 |  | 47.38 |  | 44.98 |  | 38.08 |  | 47.17 |  | 39.92 |  | 35.14 |  | 32.49 |
| Natural gas - per mcf |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | \$ | 6.59 | \$ | 6.27 | \$ | 5.99 | \$ | 6.23 | \$ | 7.73 | \$ | 7.93 | \$ | 11.75 | \$ | 8.53 | \$ | 6.47 | \$ | 6.15 |
| Europe |  | 6.20 |  | 5.55 |  | 5.37 |  | 5.55 |  | 8.39 |  | 5.29 |  | 6.91 |  | 4.12 |  | 4.60 |  | 5.41 |
| Asia and other |  | 4.05 |  | 4.39 |  | 3.91 |  | 3.85 |  | 3.89 |  | 4.02 |  | 4.04 |  | 4.12 |  | 3.95 |  | 3.93 |
| Worldwide |  | 5.50 |  | 5.25 |  | 4.94 |  | 5.06 |  | 6.73 |  | 5.65 |  | 7.14 |  | 5.26 |  | 4.92 |  | 5.36 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | cluded) |

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES

 MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATAAppendix V



Operating Data (in thousands unless noted)

| Refined Product Sales (barrels per day) |
| :--- |
| Gasoline |
| Distillates |
| Residuals |
| Other |
| Total |
| Refinery Throughput (barrels per day) |
| HOVENSA - Crude runs |
| HOVENSA - Hess 50\% share |
| Port Reading |



HOVENSA - Crude runs

Port Reading
Refinery Utilization
HOVENSA
Crude
FCC
Coke


|  | 213 |  | 218 |  | 226 |  | 227 |  | 181 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 136 |  | 170 |  | 104 |  | 104 |  | 166 |
|  | 64 |  | 78 |  | 43 |  | 59 |  | 74 |
|  | 43 |  | 53 |  | 37 |  | 45 |  | 41 |
|  | 456 |  | 519 |  | 410 |  | 435 |  | 462 |
|  | 461 |  | 482 |  | 413 |  | 500 |  | 449 |
|  | 231 |  | 241 |  | 206 |  | 250 |  | 225 |
|  | 55 |  | 64 |  | 62 |  | 58 |  | 35 |
|  | 92.2\% |  | 96.3\% |  | 82.5\% |  | 100.1\% |  | 89.8\% |
|  | 81.9\% |  | 87.1\% |  | 89.7\% |  | 93.3\% |  | 57.2\% |
|  | 92.8\% |  | 85.3\% |  | 92.4\% |  | 100.9\% |  | 92.9\% |
|  | 85.3\% |  | 98.5\% |  | 95.5\% |  | 89.2\% |  | 56.5\% |
|  | 1,354 |  | 1,354 |  | 1,358 |  | 1,352 |  | 1,250 |
| \$ | 973 | \$ | 241 | \$ | 260 | \$ | 254 | \$ | 218 |
|  | 204 |  | 199 |  | 211 |  | 213 |  | 195 |

(a) Financial information reflects the impact of the retrospective adoption of a new accounting pronouncement related to refinery turnarounds in 2007.
(b) Includes company operated, Wilco-Hess, dealer and branded retailer
(c) Company operated only.


[^0]:    (a) Adjusted Earnings is defined as reported net income excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

