

# HESS CORPORATION

## 2014 ANNUAL REPORT



# TABLE OF CONTENTS

<b>1</b>	<b>Financial Highlights</b>
<b>2</b>	<b>Letter to Shareholders</b>
<b>4</b>	<b>Exploration and Production</b>
<b>9</b>	<b>Corporate and Social Responsibility</b>
<b>12</b>	<b>Board of Directors and Corporate Officers</b>

## OUR COMPANY

Hess Corporation is a leading global independent energy company engaged in the exploration and production of crude oil and natural gas.

We are committed to meeting the highest standards of corporate citizenship by protecting the health and safety of our employees, safeguarding the environment and making a positive impact on the communities in which we do business.

# FINANCIAL AND OPERATING HIGHLIGHTS

HESS CORPORATION

Amounts in millions, except per share data

<b>Financial — for the year</b>	<b>2014</b>	2013
Sales and other operating revenues <sup>(a)</sup>	<b>\$ 10,737</b>	\$ 11,905
Net income attributable to Hess Corporation	<b>\$ 2,317</b>	\$ 5,052
Net income per share diluted	<b>\$ 7.53</b>	\$ 14.82
Common stock dividends per share	<b>\$ 1.00</b>	\$ 0.70
Net cash provided by operating activities	<b>\$ 4,464</b>	\$ 4,870
Capital and exploratory expenditures	<b>\$ 5,606</b>	\$ 6,209
Weighted average diluted shares outstanding	<b>307.7</b>	340.9

<b>Financial — at year end</b>	<b>2014</b>	2013
Total assets	<b>\$ 38,578</b>	\$ 42,754
Cash and cash equivalents	<b>\$ 2,444</b>	\$ 1,814
Total debt	<b>\$ 5,987</b>	\$ 5,798
Total equity	<b>\$ 22,320</b>	\$ 24,784
Debt to capitalization ratio <sup>(b)</sup>	<b>21.2%</b>	19.0%
Common stock price	<b>\$ 73.82</b>	\$ 83.00

<b>Operating — for the year</b>	<b>2014</b>	2013
Production — net		
Crude oil and natural gas liquids (thousands of barrels per day)		
United States	<b>150</b>	123
International	<b>94</b>	119
Total	<b>244</b>	242
Natural gas (thousands of mcf per day)		
United States	<b>165</b>	124
International	<b>348</b>	441
Total	<b>513</b>	565
Barrels of oil equivalent (thousands of barrels per day)	<b>329</b>	336

(a) Excludes sales and operating revenues related to discontinued operations.

(b) Total debt as a percentage of the sum of total debt and total equity.

# LETTER TO SHAREHOLDERS

In 2014 our Company made significant progress in our plan to drive cash generative growth and sustainable returns for shareholders. While the year concluded with a dramatic decline in oil prices, the steps we have taken in the last several years have positioned us well to manage in this environment. Our Company is in a strong financial position with \$2.4 billion of cash on our balance sheet and a debt to capitalization ratio of 21 percent at year end. In addition, we have a focused and resilient portfolio of world class assets that is balanced between:

- Unconventionals, which offer lower risk growth in a high price environment with the flexibility to moderate investment in a lower price environment, and
- Offshore assets, which generate significant cash flows and provide future growth opportunities.

The Company delivered strong operating results with outstanding execution in 2014, with industry leading performance in our unconventionals and offshore businesses. We earned \$1.3 billion in adjusted net income and generated \$5 billion of cash flow from operations before changes in working capital. Production averaged 318,000 barrels of oil equivalent per day on a pro forma basis, excluding divestitures and Libya. We replaced 158 percent of production at a finding, development and acquisition cost of approximately \$28.75 per barrel of oil equivalent. At year end, our proved reserves stood at 1.4 billion barrels of oil equivalent and our reserve life was 11.7 years.

In our unconventionals business we are a leading operator with premier acreage in the core of two prime U.S. shale plays – the Bakken and the Utica. In the Bakken, our expansion of the Tioga gas processing plant, which came online in late March, increased its gross inlet capacity to 250 million cubic feet per day and more than doubled its natural gas liquids processing capacity. In the fourth quarter our net production in the Bakken reached a new milestone,

exceeding 100,000 barrels of oil equivalent per day. Throughout 2014, our Bakken team continued to drive down drilling and completion costs and are delivering some of the highest return wells in the play.

In the Utica, where we are positioned in the heart of the wet gas window, our drilling and completion costs also moved steadily lower in 2014 as we began to apply the same lean manufacturing techniques that we have implemented successfully in the Bakken. Net production increased throughout 2014 to average 13,000 barrels of oil equivalent per day in the fourth quarter, as we continued to transition from appraisal to early development.

Offshore, we continued to employ our top quartile drilling and project delivery capabilities. A major accomplishment in 2014 was the startup of the Tubular Bells field in the Deepwater Gulf of Mexico. Hess has a 57.1 percent interest in the project and is the operator. The field achieved first production approximately three years after project sanction, safely and on budget. Net production is expected to average between 30,000 and 35,000 barrels of oil equivalent per day in 2015.

The Stampede project that Hess operates in the Deepwater Gulf of Mexico received full co-owner sanction for development in October 2014. Total recoverable resources for Stampede are estimated in the range of 300 million to 350 million barrels of oil equivalent, and first production is expected in 2018.

Our Exploration strategy is to deliver long term value by focusing on proven and emerging oil prone plays in basins we understand well and that leverage our capabilities. In 2014, we secured farm-in opportunities in three Deepwater blocks – Sicily in the Gulf of Mexico with Chevron as operator; the Stabroek Block in Guyana with Esso E&P Guyana Limited as operator; and in Nova Scotia with BP as operator.

With respect to divestitures, we completed asset sales totaling \$5.9 billion during 2014 including the sale of our Retail business and exploration and production assets in Indonesia and Thailand. In total, our asset sales program has generated approximately \$13 billion since the beginning of 2013.

We continue to progress our plans to monetize our Bakken midstream infrastructure through a master limited partnership and expect the initial public offering to occur in 2015 subject to market conditions.

### **Continuing Momentum in 2015**

We enter 2015 a fully transformed company. As outlined at our Investor Day last November, our financial strategy is to invest for returns, manage our business to be cash generative over the long term, use our balance sheet in a given year to fund a shortfall in operating cash flow, and maintain our investment grade credit rating.

In keeping with this strategy, we are taking a disciplined approach to maintain our financial strength in the current environment while preserving our long term growth options. This includes reducing our 2015 capital and exploratory expenditure budget and significantly moderating the pace of our share repurchase program.

In 2015, we forecast production to average between 350,000 and 360,000 barrels of oil equivalent per day, excluding Libya – an increase of 10 to 13 percent over 2014. In the near term this growth will be underpinned by the Bakken, Tubular Bells and the Utica Shale play. Longer term growth will benefit from the North Malay Basin project in Malaysia and from Stampede, both of which are currently under development.

### **Safety and Social Responsibility**

We believe sound sustainability practices create value and enhance business performance. Our Company remains steadfast in its commitment to operational excellence,

protecting the environment and good corporate citizenship. We are proud to have been recognized throughout the year for the quality of our environment, social and governance disclosure and performance.

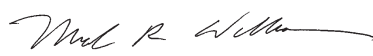
Overall workforce (employee and contractor) safety performance improved in 2014 as a result of our continued focus on leadership engagement, site visits, behavior based safety programs and improvements in our contractor management, selection and onboarding process.

In 2014 the Company engaged in a number of multi-stakeholder initiatives designed to advance transparency, environmental protection, human rights and good governance. Our social investment programs continued to make good progress in 2014, with a third year of success in our SUCCEED 2020 program in North Dakota and initiation of the second phase of our PRODEGE education initiative in Equatorial Guinea.

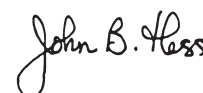
### **Our Commitment to Shareholders**

While this coming year presents challenges for the entire industry, our Company is in a strong financial position and has a resilient portfolio that can deliver competitive growth once oil prices recover. We are well positioned with top quartile capabilities and some of the best people in the industry to execute our plans and maximize shareholder value.

We are proud of the progress our Company made in 2014 and grateful for the support of our Directors and the dedication of our employees. We thank you, our shareholders, for your support and continued interest in our Company.



**Mark R. Williams**  
Chairman of the Board



**John B. Hess**  
Chief Executive Officer  
March 4, 2015





## EXPLORATION AND PRODUCTION

### **Production**

In 2014, net production averaged 329,000 barrels of oil equivalent per day, compared with 336,000 barrels of oil equivalent per day in 2013. The effect of asset sales, civil unrest in Libya and natural declines were partially offset by production growth in the Bakken and Utica shale plays, the Llano Field in the deepwater Gulf of Mexico and the Valhall Field offshore Norway.

Net production from the Bakken rose 24 percent to 83,000 barrels of oil equivalent per day in 2014 from 67,000 barrels of oil equivalent per day in 2013. During 2014, the Company operated 17 rigs and brought online 238 new wells while continuing to invest in infrastructure projects including the Tioga Gas Plant expansion, which was operational at the end of the first quarter of 2014. The expanded Tioga Gas Plant allows processing of up to 250 million cubic feet of





**Drilling Operations, North Dakota**

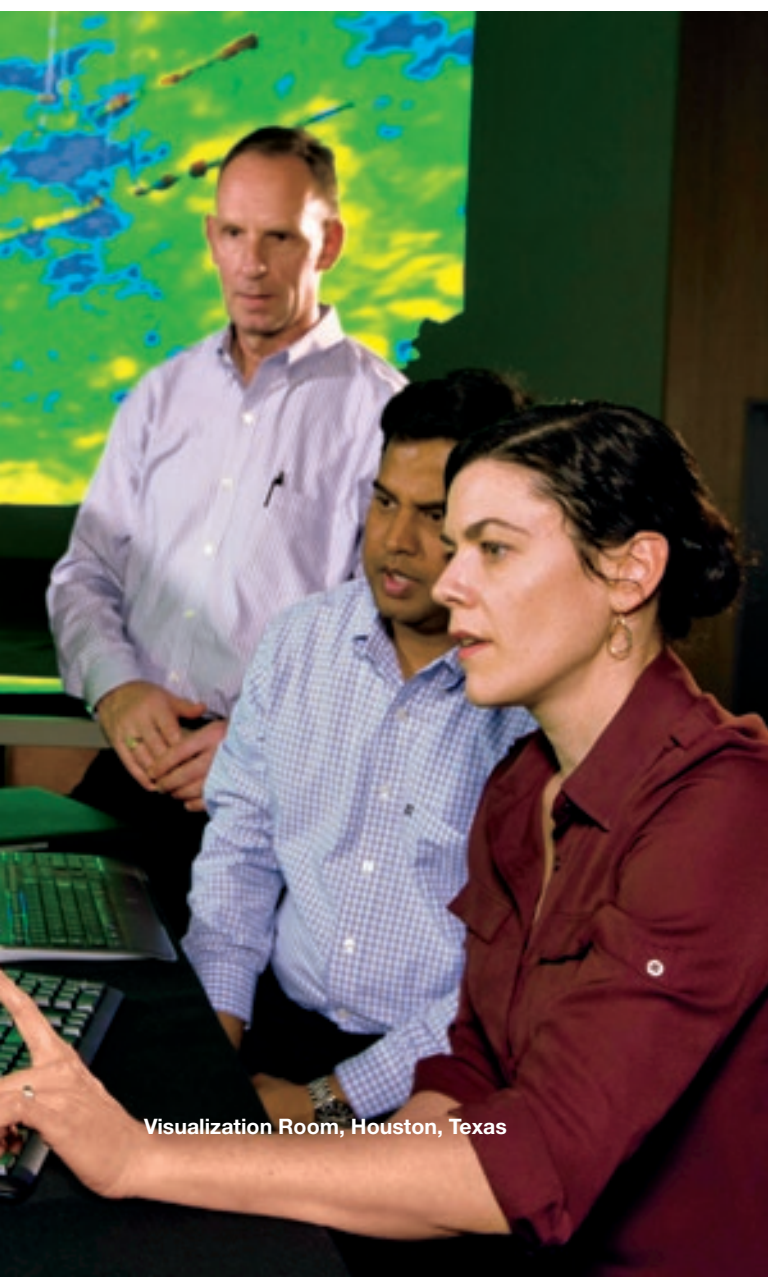
natural gas per day, resulting in increased production of natural gas liquids and enabling a significant reduction in flaring. As a result of its successful downspacing pilot tests, the Company announced in November that 13 wells per 1,280 acre Drilling Spacing Unit (DSU) has become its standard basis for development in the Bakken, increasing the number of total drilling locations by approximately 33% to more than 4,000.

In the Utica Shale Play in eastern Ohio, where the Company participates in a 50% joint venture with its partner CONSOL Energy, net production increased to 9,000 barrels of oil equivalent per day from 2,000 barrels of oil equivalent per day in 2013. In 2014, the joint venture began to transition from appraisal to early development and during the year operated four rigs, drilled 38 wells, completed 36 wells and brought 39 new wells online. Also in 2014, Hess executed the sale



of 77,000 net acres in the dry gas area of the play which generated cash proceeds of approximately \$1.1 billion.

In the deepwater Gulf of Mexico, net production averaged 70,000 barrels of oil equivalent per day in 2014, compared to 59,000 barrels of oil equivalent per day in 2013. Production was higher as a result of a full year of production from the Llano-4 well and lower downtime.



Visualization Room, Houston, Texas

In West Africa, net production from Block G in Equatorial Guinea (85% working interest, operator) averaged 43,000 barrels of oil equivalent per day in 2014, compared to 44,000 barrels of oil equivalent per day in 2013. Drilling at the Okume Complex continued throughout 2014 with four new producers being completed and brought online to offset natural field decline.

In the Norwegian North Sea, net production from the Valhall Field (64% working interest) averaged 31,000 barrels of oil equivalent per day in 2014 compared to 23,000 barrels of oil equivalent per day in 2013. The higher year over year production reflects the completion of the Valhall Redevelopment Project during 2013. In the Danish North Sea, net production from the South Arne Field (62% working interest, operator) ramped up to 13,000 barrels of oil equivalent per day compared to 9,000 barrels of oil equivalent per day in 2013. Following the installation of two new wellhead platforms in 2013, four new wells were drilled and brought into production during 2014.

### **Developments**

In the deepwater Gulf of Mexico, production facilities were successfully installed at the Tubular Bells Field (57% working interest, operator) and first production was achieved in the fourth quarter of 2014. The first three producers are now online and continue to ramp up with a fourth expected to be brought online during 2015. Net production is expected to average between 30,000 and 35,000 barrels of oil equivalent per day in 2015. Also in the Gulf of Mexico, the Stampede development (25% working interest, operator) was sanctioned by all project co-owners in October of 2014. Drilling is expected to commence in late 2015 with first oil targeted for 2018.

In Asia, the Malaysia/Thailand Joint Development Area (50% working interest) achieved first production at wellhead platform 11. The operator, Carigali Hess,





South Arne Platform, Danish North Sea

continued progress on the installation of wellhead platform 12 as well as the Booster Compression project. At the North Malay Basin project in the Gulf of Thailand (50% working interest, operator) progress continues on the first phase of full field development. Engineering, procurement and fabrication activities are underway and commencement of development drilling is planned by the fourth quarter of 2015. Net production in 2014 averaged 40 million cubic feet per day through the early production system and is expected to stay at this level through 2016. Upon completion of the Full Field Development project in 2017, net production is planned to increase to 165 million cubic feet per day.

In Australia, Hess signed a non-binding Letter of Intent with the North West Shelf joint venture to process gas through its liquefied natural gas (LNG) facilities at Karratha. Next steps will be to execute a binding agreement with the North West Shelf joint venture, finalize front end engineering and design (FEED) for the project and engage with LNG buyers.

### **Exploration**

In 2014, the Company successfully completed the drilling of three appraisal wells and acquired 3D seismic in the deepwater Tano/Cape Three Points Block offshore Ghana. Hess holds a 44% paying interest and is the operator. Ghana National Petroleum holds an 11% paying interest and 10% carried interest in the block. These ownership percentages are based on terms of a farmout agreement with a third party that is subject to final approval by the Ghanaian government.

Hess also gained entry into deepwater acreage in 2014 including: the Chevron operated Sicily prospect in the Gulf of Mexico, the Esso E&P Guyana Limited operated Stabroek license offshore Guyana and four BP operated licenses offshore Nova Scotia. The Sicily-1 and Liza-1 wells in the Gulf of Mexico and Guyana, respectively, will be drilled in 2015.







# CORPORATE AND SOCIAL RESPONSIBILITY

As a Company, we believe that sound sustainability practices create value and enhance business performance. Despite the significant decline in oil prices that began at the end of 2014, our commitment to operational excellence, safety, environmental stewardship, stakeholder engagement and corporate citizenship is unwavering.

Hess workforce (employee and contractor) safety performance improved 26% between 2013 and 2014 and resulted in a Total Recordable Incident Rate of 0.39, our best safety performance since we began tracking data in 2004. We attribute this improvement to our continued focus on leadership engagement site visits, behavior based safety programs and improvements in our contractor management, selection and on-boarding process. In 2014, we conducted over 1,000 leadership site visits and 80,000 safety observations at our field locations. We also focused on closing out environment, health and safety audit findings, and sharing lessons learned across the enterprise. Looking forward, we plan to reinforce these programs in 2015 with the aim of “everyone, everywhere, every day, home safely.”

Continuing to improve and enhance our process safety program is critical to strengthening our ability to manage potentially catastrophic risks in our business. We track our process safety performance using the International Oil and Gas Producers Recommended Practice for Key Performance Indicators and are expanding our use of leading indicators in 2015. To raise process safety awareness we conducted training in 2013 and 2014 for our employees across the enterprise. We plan to continue this training in 2015. We also addressed a majority of the process safety concerns identified during our 2013 Process Safety Health Checks, with the remaining action items to be completed primarily in 2015.

The company’s health and wellness strategy includes health risk assessment and planning, industrial hygiene and control of workplace exposures, fitness for task

assessment, medical emergency management and public health interface. We provide access to free preventive medical services, international travel vaccinations and flu shots to employees and family members. In 2014, we began conducting Health Gap Assessments at select locations. These Health Gap Assessments highlighted the need to focus on further industrial hygiene monitoring and practices. Onsite mobile health testing was implemented in North Dakota and Seminole to enhance our fitness-for-work and medical surveillance programs to ensure that employees are capable of safely doing their jobs. In addition to meeting Department of Transportation compliance requirements, in 2014 we expanded random Drug and Alcohol testing at U.S. onshore and offshore locations for employees and contractors.

As part of our diversification strategy, over 25% of our business is now concentrated in lower risk, high return unconventional resources. The potential effects of shale energy operations on the environment, public health and safety are well recognized by Hess, and we employ multi-disciplinary risk management to drive planning and decision making. Our unconventional activities undergo several stages of detailed, activity-based risk assessment during the capture, appraisal, drilling and production phases of operations to ensure that we are operating in a safe and environmentally responsible manner. We believe that shale energy development is a game changer for our industry which has helped move the United States towards energy independence and provide lower-cost affordable energy.

Meeting the long term global demand for energy will require a comprehensive strategy that includes fossil fuels as well as renewables for many years to come. We see climate change as a global challenge that requires cooperation between world leaders, civil society and industry to develop comprehensive energy



Hess sponsored school, Equatorial Guinea

and climate solutions. Hess will continue to do its part to monitor, measure and take steps to develop resources in an environmentally responsible manner.

Since 2008, we have reduced our greenhouse gas footprint by four million tonnes through improved operating practices and asset divestitures. Since 2008 we have reduced our flaring in Algeria by 95%. We are also on target to reduce our flaring rate at the wellhead in North Dakota to 10% by 2017, possibly earlier, depending on the timely completion of infrastructure projects, many of which are subject to obtaining permits and rights of way. Since 2012 we have factored in the cost of carbon in evaluating new projects over \$50 million and have now integrated this assessment as part of annual asset value assurance reviews. This analysis enables us to understand and address potential regulatory risks and promote more carbon efficient choices for equipment investment decisions.

In 2014 the Company continued engagement in a number of multi-stakeholder initiatives designed to advance transparency, environmental protection, human rights and good governance. We presented on our progress in implementing our human rights policies at the annual plenary meeting of the Voluntary Principles on Security and Human Rights. We began work on a high level human rights risk assessment at one asset and conducted two security and human rights workshops. Hess continues to be actively involved in the United Nations Global Compact (UNGC) and serves on the Board of the US UNGC Network which shares best practices in sustainable business conduct across the private sector. Hess was also added to the United Nations Global Compact 100 index.

We recognize the important role stakeholders play in our access to resources and our license to operate. We have strengthened our approach to stakeholder engagement and are deepening our understanding of



our stakeholders and their expectations. In 2014 we began integrating stakeholder issues and engagement into our enterprise risk workshops, value assurance reviews and asset business plans. We also continued development of a grievance mechanism and stakeholder engagement platform to help assets efficiently capture, track and follow up on stakeholder feedback. Two assets in North America are poised to launch the platforms in early 2015 and two global assets planned by year end.

Our flagship social investment programs continued to make good progress in 2014. The second phase of our education initiative, the Program for Education Development of Equatorial Guinea (PRODEGE), got underway in Equatorial Guinea. The program distributed 115,000 student guides for 33,000 students in grades two and three, as well as first grade student report cards and other learning materials to all primary schools across the country. PRODEGE staff also conducted intensive training for teachers and school supervisors on how to use these tools as part of the active learning approach. PRODEGE is proving to be an enduring program and is being integrated into education delivery. The Ministry of Education has established a unit within the ministry to expand active learning to all primary schools. The University of Equatorial Guinea has established a faculty of education in order to strengthen and sustain in service and pre-service teacher training. Planning is underway to launch the junior secondary elements of the program in 2015.

In North Dakota SUCCEED 2020, which aims to improve the transition from secondary school to higher education and the workplace, entered its third year. In addition to providing professional development to some 2500 teachers, administrators and college and career counselors, the program engaged more than 250 businesses across the state. Businesses participated in career fairs, hosted job shadows and internships and advised on curricula and programs. More than 2500

students from 66 school districts participated in eight college and career fairs and more than 3000 students participated in SUCCEED 2020 Science, Technology, Engineering and Math (STEM) activities ranging from robotics clubs to project-based coursework.

With our transformation to a pure play exploration and production company complete, we have begun a comprehensive review of our environment, social and governance strategy. Through this work, we will enhance our value proposition by driving operational effectiveness, reducing risk, aligning with our core business, protecting our license to operate and helping us anticipate and manage stakeholder expectations. We expect the strategy refresh to be complete by late 2015.

Hess continues to meet our goal of top quartile performance in our sector for the quality of our environment, social and governance disclosure. We believe that balanced reporting is foundational to being a trusted energy partner.

For the sixth consecutive year, Hess was included in the CDP S&P 500 Leadership Index for our climate change reporting. Hess was one of only ten U.S. based companies to earn a spot on Corporate Knights' 100 Most Sustainable Corporations list. Since 2008 Hess has been named to the Corporate Responsibility Magazine's 100 Best Corporate Citizens List. The company was also listed in the 2014 Dow Jones Sustainability Index North America for the fifth consecutive year and achieved other investor and media recognition for our sustainability efforts. More detailed discussion of our environment, social and governance programs, progress and performance data can be found in our corporate sustainability report.

# HESS CORPORATION

## Board of Directors

**Dr. Mark R. Williams** <sup>(1) (3)</sup>  
*Chairman of the Board;  
Former Member, Executive  
Committee, Royal Dutch Shell*

**John B. Hess** <sup>(1)</sup>  
*Chief Executive Officer*

**Rodney F. Chase** <sup>(2) (4)</sup>  
*Former Deputy Group  
Chief Executive, BP*

**Terrence J. Checki**  
*Former Executive  
Vice President and Head,  
Emerging Markets and  
International Affairs,  
Federal Reserve Bank  
of New York*

**Harvey Golub** <sup>(2) (4)</sup>  
*Former Chairman and  
Chief Executive Officer,  
American Express*

**Edith E. Holiday** <sup>(1) (2) (4)</sup>  
*Former Assistant to the  
President of the United States  
and Secretary of the Cabinet;  
Former General Counsel,  
United States Department  
of the Treasury*

**David McManus** <sup>(3)</sup>  
*Former Executive Vice  
President, Pioneer Natural  
Resources*

**Dr. Kevin O. Meyers** <sup>(2)</sup>  
*Former Senior Vice President  
of E&P for the Americas,  
ConocoPhillips*

**Dr. Risa Lavizzo-Mourey** <sup>(3)</sup>  
*President and Chief Executive Officer,  
The Robert Wood Johnson Foundation*

**John H. Mullin III** <sup>(4)</sup>  
*Chairman, Ridgeway Farm LLC;  
Former Managing Director,  
Dillon, Read & Co., Inc.*

**James H. Quigley** <sup>(1) (2) (3)</sup>  
*Former Chief Executive Officer,  
Deloitte Touche Tohmatsu Limited*

**Fredric G. Reynolds** <sup>(2) (4)</sup>  
*Former Executive Vice  
President and Chief Financial  
Officer, CBS Corporation*

**William G. Schrader** <sup>(2)</sup>  
*Former Chief Operating Officer,  
TNK-BP Russia*

**Robert N. Wilson** <sup>(1) (3)</sup>  
*Chairman, Mevion Medical  
Systems; Former Vice Chairman  
of the Board of Directors,  
Johnson & Johnson*

(1) Member of Executive Committee

(2) Member of Audit Committee

(3) Member of Compensation and  
Management Development Committee

(4) Member of the Corporate Governance  
and Nominating Committee

## Corporate Officers

**John B. Hess**  
*Chief Executive Officer*

**Gregory P. Hill**  
*Chief Operating Officer  
and President, Exploration  
and Production*

### Senior Vice Presidents

Zhanna Golodryga  
Timothy B. Goodell  
*General Counsel*  
Richard Lynch  
Howard Paver  
John P. Rielly  
*Chief Financial Officer*  
Brian Truelove  
Michael R. Turner  
Barbara Lowery-Yilmaz  
Mykel J. Ziolo

### Vice Presidents

George C. Barry  
*Corporate Secretary*  
C. Martin Dunagin  
Eric R. Fishman  
*Treasurer*  
Indrani Franchini  
Drew Maloney  
Alex Sagebien  
Jonathan C. Stein  
Kevin B. Wilcox  
*Controller*  
Jay R. Wilson



**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**Form 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the fiscal year ended December 31, 2014**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the transition period from** \_\_\_\_\_ **to** \_\_\_\_\_  
**Commission File Number 1-1204**

**Hess Corporation**

(Exact name of Registrant as specified in its charter)

**DELAWARE**

*(State or other jurisdiction of  
incorporation or organization)*

**1185 AVENUE OF THE AMERICAS,  
NEW YORK, N.Y.**

*(Address of principal executive offices)*

**13-4921002**

*(I.R.S. Employer  
Identification Number)*

**10036**

*(Zip Code)*

(Registrant's telephone number, including area code, is (212) 997-8500)

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of Each Class</u>	<u>Name of Each Exchange on Which Registered</u>
Common Stock (par value \$1.00)	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act:**

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant submitted electronically and posted on its Corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of voting stock held by non-affiliates of the Registrant amounted to \$26,590,000,000 computed using the outstanding common shares and closing market price on June 30, 2014, the last business day of the Registrant's most recently completed second fiscal quarter.

At December 31, 2014, there were 285,834,964 shares of Common Stock outstanding.

Part III is incorporated by reference from the Proxy Statement for the 2015 annual meeting of stockholders.

**HESS CORPORATION**  
**Form 10-K**  
**TABLE OF CONTENTS**

<u>Item No.</u>	<u>Page</u>
<b>PART I</b>	
1 and 2. Business and Properties .....	2
1A. Risk Factors Related to Our Business and Operations.....	14
3. Legal Proceedings.....	17
4. Mine Safety Disclosures .....	18
<b>PART II</b>	
5. Market for the Registrant’s Common Stock, Related Stockholder Matters and Issuer Purchases of Equity Securities .	19
6. Selected Financial Data.....	22
7. Management’s Discussion and Analysis of Financial Condition and Results of Operations.....	23
7A. Quantitative and Qualitative Disclosures About Market Risk .....	44
8. Financial Statements and Supplementary Data.....	47
9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure .....	97
9A. Controls and Procedures .....	97
9B. Other Information .....	97
<b>PART III</b>	
10. Directors, Executive Officers and Corporate Governance.....	97
11. Executive Compensation .....	99
12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters .....	99
13. Certain Relationships and Related Transactions, and Director Independence.....	99
14. Principal Accounting Fees and Services.....	99
<b>PART IV</b>	
15. Exhibits, Financial Statement Schedules .....	100
Signatures .....	103

## PART I

### Items 1 and 2. Business and Properties

Hess Corporation (the Registrant) is a Delaware corporation, incorporated in 1920. The Registrant with its subsidiaries (collectively referred to as the Corporation or Hess) is a global Exploration and Production (E&P) company that develops, produces, purchases, transports and sells crude oil, natural gas liquids, and natural gas with its production operations located primarily in the United States (U.S.), Denmark, Equatorial Guinea, the Joint Development Area of Malaysia/Thailand (JDA), Malaysia, and Norway.

In the first quarter of 2013, the Corporation announced several initiatives to continue its transformation into a more focused pure play E&P company. These initiatives represented the culmination of a multi-year strategic transformation designed to deliver long-term, cash generative growth and increase returns to stockholders by focusing on lower risk, higher growth unconventional assets, exploiting existing discoveries by leveraging offshore drilling and project development capabilities, and executing a smaller, more targeted exploratory program.

As part of its transformation, the Corporation sold over the reporting period of 2012 through 2014 mature or lower margin E&P assets in Azerbaijan, Indonesia, Norway, Russia, Thailand, the United Kingdom (UK) North Sea, and certain interests onshore in the U.S. In addition, the transformation plan included fully exiting the Corporation's Marketing and Refining (M&R) business, including its terminal, retail, energy marketing and energy trading operations, as well as the permanent shutdown of refining operations at its Port Reading facility. HOVENSA L.L.C. (HOVENSA), a 50/50 joint venture between the Corporation's subsidiary, Hess Oil Virgin Islands Corp. (HOVIC), and a subsidiary of Petroleos de Venezuela S.A. (PDVSA), had previously shut down its U.S. Virgin Islands refinery in January 2012 and continued operating solely as an oil storage terminal through the first quarter of 2015. See Item 3. Legal Proceedings. As of December 31, 2014, all downstream businesses were sold or shut down except for the energy trading joint venture, HETCO, which was sold in February 2015, and HOVENSA, which will be shut down in the first quarter of 2015.

See also the Overview in Management's Discussion and Analysis of Financial Condition and Results of Operations.



## Exploration and Production

The Corporation's total proved developed and undeveloped reserves at December 31 were as follows:

	Crude Oil, Condensate & Natural Gas Liquids (a)		Natural Gas		Total Barrels of Oil Equivalent (BOE) (b)	
	2014	2013	2014	2013	2014	2013
	(Millions of barrels)		(Millions of mcf)		(Millions of barrels)	
<b>Developed</b>						
United States .....	320	278	350	279	378	325
Europe (c) .....	123	126	96	104	139	143
Africa .....	163	185	144	149	187	210
Asia .....	3	17	329	578	58	113
	<b>609</b>	606	<b>919</b>	1,110	<b>762</b>	791
<b>Undeveloped</b>						
United States .....	311	304	270	185	356	335
Europe (c) .....	168	165	124	134	189	188
Africa .....	25	25	11	11	27	26
Asia .....	4	8	557	535	97	97
	<b>508</b>	502	<b>962</b>	865	<b>669</b>	646
<b>Total</b>						
United States .....	631	582	620	464	734	660
Europe (c) .....	291	291	220	238	328	331
Africa .....	188	210	155	160	214	236
Asia .....	7	25	886	1,113	155	210
	<b>1,117</b>	1,108	<b>1,881</b>	1,975	<b>1,431</b>	1,437

(a) Total natural gas liquids reserves were 145 million barrels (65 million barrels developed and 80 million barrels undeveloped) at December 31, 2014 and 136 million barrels (61 million barrels developed and 75 million barrels undeveloped) at December 31, 2013. Of the total natural gas liquids reserves, 82% and 83% were in the U.S. and 18% and 15% were in Norway at December 31, 2014 and 2013, respectively. Natural gas liquids do not sell at prices equivalent to crude oil. See the average selling prices in the table beginning on page 9.

(b) Reflects natural gas reserves converted on the basis of relative energy content of six mcf equals one barrel of oil equivalent (one mcf represents one thousand cubic feet). Barrel of oil equivalence does not necessarily result in price equivalence as the equivalent price of natural gas on a barrel of oil equivalent basis has been substantially lower than the corresponding price for crude oil over the recent past. See the average selling prices in the table beginning on page 9.

(c) Proved reserves in Norway, which represented 20% of the Corporation's total reserves at both December 31, 2014 and 2013, were as follows:

	Crude Oil, Condensate & Natural Gas Liquids		Natural Gas		Total Barrels of Oil Equivalent (BOE) (b)	
	2014	2013	2014	2013	2014	2013
	(Millions of barrels)		(Millions of mcf)		(Millions of barrels)	
Developed .....	95	107	67	87	106	121
Undeveloped .....	161	149	113	111	180	168
Total .....	<b>256</b>	256	<b>180</b>	198	<b>286</b>	289

On a barrel of oil equivalent basis, 47% of the Corporation's worldwide proved reserves were undeveloped at December 31, 2014 compared with 45% at December 31, 2013. Proved reserves held under production sharing contracts at 2014 totaled 5% of crude oil and natural gas liquids reserves and 49% of natural gas reserves, compared with 7% of crude oil and natural gas liquids reserves and 46% of natural gas reserves at December 31, 2013. Asset sales reduced proved reserves by 77 million boe in 2014, 140 million boe in 2013, and 83 million boe in 2012.

See the Supplementary Oil and Gas Data on pages 87 through 95 in the accompanying financial statements for additional information on the Corporation's oil and gas reserves, including a discussion of the implications that potential sustained lower crude oil prices may have on proved reserves at December 31, 2015.

Worldwide crude oil, natural gas liquids and natural gas production was as follows:

	2014	2013	2012
<b>Crude oil (thousands of barrels per day)</b>			
United States			
Bakken .....	66	55	47
Other Onshore .....	10	10	13
Total Onshore .....	76	65	60
Offshore .....	51	43	48
Total United States .....	127	108	108
Europe			
Norway .....	25	20	11
Denmark .....	11	8	9
Russia .....	—	16	49
United Kingdom .....	—	—	15
	36	44	84
Africa			
Equatorial Guinea .....	43	44	48
Libya .....	4	13	20
Algeria .....	7	5	7
	54	62	75
Asia			
Azerbaijan .....	—	2	7
Indonesia .....	—	5	6
Joint Development Area of Malaysia/Thailand (JDA) and Other .....	3	4	4
	3	11	17
Total .....	220	225	284
	2014	2013	2012
<b>Natural gas liquids (thousands of barrels per day)</b>			
United States			
Bakken .....	10	6	5
Other Onshore .....	7	4	5
Total Onshore .....	17	10	10
Offshore .....	6	5	6
Total United States .....	23	15	16
Europe .....	1	1	2
Asia .....	—	1	1
Total .....	24	17	19

	2014	2013	2012
<b>Natural gas (thousands of mcf per day)</b>			
United States			
Bakken .....	40	38	27
Other Onshore .....	47	25	27
Total Onshore .....	87	63	54
Offshore .....	78	61	65
Total United States .....	165	124	119
Europe			
Norway .....	25	15	10
Denmark .....	11	7	8
United Kingdom .....	—	1	25
Total .....	36	23	43
Asia and Other			
Joint Development Area of Malaysia/Thailand (JDA) .....	222	235	252
Thailand .....	29	87	90
Indonesia .....	1	52	66
Malaysia (a).....	60	33	39
Other .....	—	11	7
Total .....	312	418	454
Total .....	513	565	616
<b>Barrels of oil equivalent (per day) (b)</b> .....	<b>329</b>	<b>336</b>	<b>406</b>

(a) Includes 20 mmcf, 12 mmcf, and 39 mmcf per day of production for 2014, 2013, and 2012, respectively from Block PM301 which is unitized into the JDA.

(b) Reflects natural gas production converted on the basis of relative energy content (six mcf equals one barrel). Barrel of oil equivalence does not necessarily result in price equivalence as the equivalent price of natural gas on a barrel of oil equivalent basis has been substantially lower than the corresponding price for crude oil over the recent past. In addition, natural gas liquids do not sell at prices equivalent to crude oil. See the average selling prices in the table beginning on page 9.

A description of our significant E&P operations is as follows:

### United States

At December 31, 2014, 51% of the Corporation's total proved reserves were located in the U.S. During 2014, 61% of the Corporation's crude oil and natural gas liquids production and 32% of its natural gas production were from U.S. operations. The Corporation's production in the U.S. was from offshore properties in the Gulf of Mexico and onshore properties principally in the Bakken oil shale play in the Williston Basin of North Dakota, the Permian Basin of Texas, and the Utica Basin of Ohio.

**Onshore:** The Corporation held approximately 613,000 net acres in the Bakken at December 31, 2014. During 2014, the Corporation operated an average of 17 rigs, drilled 261 wells, completed 230 wells, and brought on production 238 wells, bringing the total operated production wells to 982. In addition, the Corporation announced in 2014 it plans to develop future 1280-acre drilling space units (DSUs) primarily using a 7/6 spacing design whereby seven wells will be drilled into the Middle Bakken reservoir and six wells will be drilled into the Three Forks reservoir per DSU. In 2015, the Corporation plans to operate an average of 9.5 rigs to drill 170 wells and bring 210 wells on production while reducing capital expenditures to \$1.8 billion in 2015 from \$2.2 billion in 2014. Bakken production is forecast to average between 95,000 boepd and 105,000 boepd in 2015.

In North Dakota, the Corporation owns and operates the Tioga Gas Plant. In the first quarter of 2014, the Corporation completed an expansion of the plant that increased total processing capacity to approximately 250,000 mcf per day and 60,000 barrels per day of full NGL fractionation capabilities. The Corporation's Tioga Rail Terminal has loading capacity of approximately 140,000 barrels per day of crude oil and approximately 30,000 barrels per day of natural gas liquids with on-site crude oil storage of 287,000 barrels. The Corporation also owns nine crude oil unit trains, each consisting of 104 crude oil rail cars, all of which were constructed to American Association of Railroads Petition 1577 (CPC-1232) safety standards. Other infrastructure includes the Ramberg Truck Facility, that is capable of delivering up to an aggregate of 130,000 barrels



per day of crude oil into an interconnecting pipeline for transportation to the Tioga Rail Terminal and to multiple third-party pipelines and storage facilities.

In 2014, the Corporation formed Hess Midstream Partners LP to own, operate, develop and acquire a diverse set of midstream assets to provide fee-based services to both Hess and third party crude oil and natural gas producers. Hess Midstream Partners LP filed a registration statement on Form S-1 in September 2014 and expects to complete an initial public offering of its securities in 2015. The assets to be held by Hess Midstream Partners LP at the time of its initial public offering are expected to include a 30% economic interest in Hess TGP Operations LP (owner of the Tioga Gas Plant), a 50% economic interest in Hess North Dakota Export Logistics Operations LP (owner of the Tioga rail terminal, Ramberg truck facility and crude oil rail cars), and a 100% interest in Hess Mentor Storage Holdings LLC (owner of a 328,000 barrel propane storage cavern with a rail and truck transloading facility).

The Corporation also owned a 50% undivided working interest in approximately 45,000 net acres in the wet gas area of the Utica Basin of Ohio. During 2014, a total of 38 wells were drilled, 36 wells were completed and 39 wells were brought on production as the Corporation transitioned from appraisal to early development activities. In 2015, the Corporation and its joint venture partner plan to execute a two rig drilling program that will allow for 20 to 25 wells to be drilled and for 25 to 30 wells to be brought online. Net production is forecast to be in the range of 15,000 boepd to 20,000 boepd in 2015. During 2014, the Corporation sold approximately 77,000 net acres of its 100% owned acreage in the dry gas area of the Utica shale play for cash proceeds of approximately \$1,075 million.

In the Permian Basin, the Corporation operates and holds a 34% interest in the Seminole-San Andres Unit. In 2013, the Corporation sold its interests in the Eagle Ford shale play in Texas.

**Offshore:** The Corporation's production offshore in the Gulf of Mexico was principally from the Shenzi (Hess 28%), Llano (Hess 50%), Conger (Hess 38%), Baldpate (Hess 50%), Tubular Bells (Hess 57%), Hack Wilson (Hess 25%) and Penn State (Hess 50%) fields.

At the Hess operated Tubular Bells Field, the Corporation achieved first production in November 2014 following completion of construction, installation and commissioning of offshore production facilities and subsea equipment. Three wells are currently producing with a fourth production well expected to be completed in 2015.

At the BHP Billiton Petroleum operated Shenzi Field, development drilling continued during 2014 with the completion of one production well. A continuous drilling program is planned through 2016.

The Corporation is operator and holds a 25% interest in the Stampede offshore development project on Green Canyon Blocks 468, 511 and 512 in the Gulf of Mexico. In 2014, the co-owners of the project sanctioned the field development and committed to two deepwater drilling rigs that are expected to commence drilling operations in the fourth quarter of 2015 and the first quarter of 2016. Construction of production facilities and subsea equipment is underway with first production from the field targeted for 2018.

The Corporation holds a 25% interest in the Sicily prospect in the deepwater Gulf of Mexico. The operator, Chevron, has commenced drilling of an exploration well with the objective of reaching target depth in the third quarter of 2015.

At December 31, 2014, the Corporation had interests in 177 deepwater blocks in the Gulf of Mexico, of which 148 were exploration blocks comprising approximately 550,000 net undeveloped acres, with an additional 66,000 net acres held for production and development operations. During 2014, the Corporation's interests in 45 leases, comprising approximately 175,000 net undeveloped acres, either expired or were relinquished. In the next three years, an additional 81 exploration leases, comprising approximately 280,000 net undeveloped acres, are due to expire.

## **Europe**

At December 31, 2014, 23% of the Corporation's total proved reserves were located in Europe (Norway 20% and Denmark 3%). During 2014, 16% of the Corporation's crude oil and natural gas liquids production and 7% of its natural gas production were from European operations. In 2013, the Corporation completed the sale of its Russian subsidiary, Samara-Nafta, and sold its interests in the Beryl fields, completing its exit from producing operations in the UK North Sea. In 2012, the Corporation sold its interests in the Bittern and Schiehallion fields in the UK North Sea.

**Norway:** The Corporation's Norwegian production was from its non-operated interests in the Valhall (Hess 64%) and Hod fields (Hess 63%).

In the first quarter of 2013, BP, the operator of the Valhall Field completed the installation of a new production, utilities and accommodation platform that extends the field life by approximately 40 years. A multi-year drilling program is continuing and net production is forecast to be in the range of 30,000 boepd to 35,000 boepd in 2015. In addition, the operator is executing a multi-year well abandonment program.

**Denmark:** Production comes from the Corporation's operated interest in the South Arne Field (Hess 62%), offshore Denmark. Development drilling commenced in 2013 and is planned to continue through 2015. During 2013, the Corporation completed its phase three development program in which two new wellhead platforms were successfully installed in the field.

## **Africa**

At December 31, 2014, 15% of the Corporation's total proved reserves were located in Africa (Equatorial Guinea 3.5%, Libya 11% and Algeria 0.5%). During 2014, 22% of the Corporation's crude oil and natural gas liquids production were from its African operations.

**Equatorial Guinea:** The Corporation is operator and owns an interest in Block G (Hess 85% paying interest) which contains the Ceiba Field and the Okume Complex. The national oil company of Equatorial Guinea holds a 5% carried interest in Block G. At the Okume Complex, an infill drilling campaign commenced in the fourth quarter of 2013 based on 4D seismic and will continue into the first half of 2015.

**Libya:** The Corporation, in conjunction with its Oasis Group partners, has production operations in the Waha concessions in Libya (Hess 8%) which contain the Defa, Faregh, Gialo, North Gialo, Belhedan and other fields. Due to the civil unrest in Libya, production was shut-in beginning in the third quarter of 2013 and restarted, on a significantly reduced rate, in the third quarter of 2014. Net production at the Waha fields averaged 4,000 boepd in 2014, 15,000 boepd during 2013 and 21,000 boepd in 2012. In December 2014 the Libyan National Oil Company declared force majeure with respect to the Waha fields and production is currently shut-in. In addition, the Corporation expensed two previously capitalized exploration wells on offshore exploration Area 54 in the Mediterranean Sea in the fourth quarter of 2013 due to the ongoing civil and political unrest. The Libyan operations have assets with a book value of \$365 million at December 31, 2014.

**Algeria:** The Corporation has a 49% interest in a venture with the Algerian national oil company that redeveloped three oil fields. In 2013, the Corporation sold its interest in the development project, Bir El Msana (Hess 45%).

**Ghana:** The Corporation holds a 44% paying interest and is operator of the Deepwater Tano Cape Three Points license while the Ghana National Petroleum Corporation holds an 11% paying interest and a 10% carried interest in the block. These ownership percentages are based on terms of a farmout agreement with a third party that is subject to approval by the Ghanaian government. The Corporation has drilled seven successful exploration wells on the block since 2011. In June 2013, the Corporation submitted appraisal plans for each of the seven discoveries, which comprise both oil and natural gas condensates, to the Ghanaian government for approval. Approval has been received on four appraisal plans and discussions continue with the Ghanaian government to receive approval on the remaining three appraisal plans. In 2014, the Corporation drilled three successful appraisal wells. In 2015 the Corporation and its partners will continue to analyze data from both appraisal drilling and 3D seismic with an expected project sanction decision in 2016. See Capitalized Exploratory Well Costs in *Note 6 – Property, Plant and Equipment* in *Notes to Consolidated Financial Statements*.

## **Asia and Other**

At December 31, 2014, 11% of the Corporation's total proved reserves were located in the Asia region (JDA 7% and Malaysia 4%). During 2014, 1% of the Corporation's crude oil and natural gas liquids production and 61% of its natural gas production were from its Asian and Other operations. The Corporation completed the sale of its interests in Thailand in April 2014. In addition, the Corporation sold its Pangkah asset and its interest in the Natuna A Field, both offshore Indonesia, in January 2014 and December 2013, respectively. In the first quarter of 2013, the Corporation sold its interests in Azerbaijan in the Caspian Sea.

**Joint Development Area of Malaysia/Thailand (JDA):** The Corporation owns an interest in Block A-18 of the JDA (Hess 50%) in the Gulf of Thailand. In 2014, the operator continued development drilling and successfully installed a new

wellhead platform. Further development drilling is planned for 2015 and the completion of a booster compression project is planned for early 2016. Net production in 2015 is expected to be approximately 250,000 million cubic feet per day.

**Malaysia:** The Corporation's production in Malaysia comes from its interest in Block PM301 (Hess 50%), which is adjacent to and is unitized with Block A-18 of the JDA and its 50% interest in Blocks PM302, PM325 and PM326B located in the North Malay Basin (NMB), offshore Peninsular Malaysia, where the Corporation is operator of a multi-phase natural gas development project. NMB achieved first production in October 2013 from an Early Production System. The Corporation expects net production to average approximately 40 million cubic feet per day through 2016 until full field development is completed. Net production is expected to increase to approximately 165 million cubic feet per day in 2017.

**Australia:** The Corporation holds an interest in an exploration license covering approximately 780,000 acres in the Carnarvon Basin offshore Western Australia (WA-390-P Block, also known as Equus) (Hess 100%). The Corporation has drilled 13 natural gas discoveries. Development planning and commercial activities continued in 2014, which included the execution of a non-binding letter of intent with a potential liquefaction partner. Successful negotiation of a binding agreement with the third party liquefaction partner is necessary before the Corporation can execute a gas sales agreement and sanction development of the project. See Capitalized Exploratory Well Costs in *Note 6 – Property, Plant and Equipment* in *Notes to Consolidated Financial Statements*.

**Kurdistan Region of Iraq:** The Corporation is operator and holds an 80% paying interest (64% working interest) in the Dinarta exploration block. Drilling activities have been suspended on the Shireen exploration well in the Dinarta Block and the Corporation is currently assessing its completion options.

**China:** In July 2013, the Corporation signed a Production Sharing Agreement (PSA) with China National Petroleum Corporation to evaluate unconventional oil and gas resource opportunities covering approximately 200,000 gross acres in the Santanghu Basin. The exploration phase commenced in August 2013 and two wells were drilled and expensed. In December, 2014 the Corporation provided formal notice of its intent to end its participation in the PSA.

**Guyana:** The Corporation holds a 30% participating interest in the offshore Stabroek license. The Corporation anticipates the operator, Esso Exploration and Production Guyana Limited, to commence drilling of the Liza-1 well in March 2015.

**Canada:** The Corporation received regulatory approval to hold a 40% participating interest in four exploration licenses offshore Nova Scotia. The Corporation expects the operator, BP, to commence exploration drilling in 2017.

## **Sales Commitments**

The Corporation has contracts to sell fixed quantities of its natural gas and natural gas liquids (NGL) production. The natural gas contracts principally relate to producing fields in Asia. The most significant of these commitments relates to the JDA where the minimum contract quantity of natural gas is estimated at 96 billion cubic feet per year based on current entitlements under a sales contract with the national oil companies of Malaysia and Thailand expiring in 2027. At the North Malay Basin development project, the Corporation has a commitment to deliver a minimum of 24 billion cubic feet of natural gas per year from full field development start-up, which is expected in 2017, through 2033. The estimated total volume of production subject to sales commitments is approximately 1.7 trillion cubic feet of natural gas.

The Corporation has NGL delivery commitments in the Bakken and Permian Basin of Texas through 2023 of approximately 9 million barrels per year, or approximately 99 million barrels over the life of the contracts.

The Corporation has not experienced any significant constraints in satisfying the committed quantities required by its sales commitments, and it anticipates being able to meet future requirements from available proved and probable reserves and projected third party supply.



## Average selling prices and average production costs

	2014	2013	2012
<b>Average selling prices (a)</b>			
<b>Crude oil - per barrel (including hedging)</b>			
United States			
Onshore .....	\$ 80.67	\$ 90.00	\$ 84.78
Offshore .....	95.05	103.83	101.80
Total United States .....	86.48	95.50	92.32
Europe (b) .....	104.21	88.03	74.14
Africa .....	97.31	108.70	89.02
Asia .....	89.71	107.40	107.45
Worldwide .....	92.17	98.48	86.94
<b>Crude oil - per barrel (excluding hedging)</b>			
United States			
Onshore .....	\$ 80.67	\$ 89.81	\$ 85.66
Offshore .....	92.22	103.15	104.39
Total United States .....	85.34	95.11	93.96
Europe (b) .....	99.20	87.45	75.06
Africa .....	93.70	108.07	110.92
Asia .....	89.71	107.40	109.35
Worldwide .....	89.78	98.01	93.70
<b>Natural gas liquids - per barrel</b>			
United States			
Onshore .....	\$ 28.92	\$ 43.14	\$ 44.22
Offshore .....	30.40	29.18	35.24
Total United States .....	29.32	38.07	40.75
Europe (b) .....	52.66	58.31	78.43
Asia .....	—	74.94	77.92
Worldwide .....	30.59	40.68	47.81
<b>Natural gas - per mcf</b>			
United States			
Onshore .....	\$ 3.18	\$ 3.08	\$ 2.02
Offshore .....	3.79	2.83	2.15
Total United States .....	3.47	2.96	2.09
Europe (b) .....	10.00	11.06	9.50
Asia and other .....	6.94	7.50	6.90
Worldwide .....	6.04	6.64	6.16
<b>Average production (lifting) costs per barrel of oil equivalent produced (c)</b>			
United States			
Onshore .....	\$ 24.51	\$ 29.42	\$ 28.97
Offshore .....	5.06	4.98	5.21
Total United States .....	16.77	19.45	18.25
Europe (b) .....	29.14	36.02	29.56
Africa .....	22.39	19.26	14.45
Asia and other .....	10.67	12.89	11.13
Worldwide .....	18.31	20.26	18.52

(a) Includes inter-company transfers valued at approximate market prices.

- (b) The average selling prices in Norway for 2014 were \$105.35 per barrel for crude oil (including hedging), \$100.34 per barrel for crude oil (excluding hedging), \$52.13 per barrel for natural gas liquids and \$12.22 per mcf for natural gas. The average selling prices in Norway for 2013 were \$110.25 per barrel for crude oil (including hedging), \$109.41 per barrel for crude oil (excluding hedging), \$57.87 per barrel for natural gas liquids and \$13.50 per mcf for natural gas. The average selling prices in Norway for 2012 were \$109.23 per barrel for crude oil (including hedging), \$113.08 per barrel for crude oil (excluding hedging), \$58.48 per barrel for natural gas liquids and \$12.21 per mcf for natural gas. The average production (lifting) costs in Norway were \$33.76 per barrel of oil equivalent produced in 2014, \$44.69 per barrel of oil equivalent produced in 2013 and \$62.38 per barrel of oil equivalent produced in 2012, reflecting a shutdown of production from July 2012 through the end of 2012.
- (c) Production (lifting) costs consist of amounts incurred to operate and maintain the Corporation's producing oil and gas wells, related equipment and facilities, transportation costs and production and severance taxes. The average production costs per barrel of oil equivalent reflect the crude oil equivalent of natural gas production converted on the basis of relative energy content (six mcf equals one barrel).

The table above does not include costs of finding and developing proved oil and gas reserves, or the costs of related general and administrative expenses, interest expense and income taxes.

#### Gross and net undeveloped acreage at December 31, 2014

	Undeveloped Acreage (a)	
	Gross	Net
	(In thousands)	
United States .....	1,217	828
Europe .....	528	424
Africa .....	6,433	3,321
Asia and other .....	16,655	7,378
Total (b) .....	<u>24,833</u>	<u>11,951</u>

(a) Includes acreage held under production sharing contracts.

(b) Licenses covering approximately 67% of the Corporation's net undeveloped acreage held at December 31, 2014 are scheduled to expire during the next three years pending the results of exploration activities. These scheduled expirations are largely in Australia and Africa.

#### Gross and net developed acreage and productive wells at December 31, 2014

	Developed Acreage Applicable to Productive Wells		Productive Wells (a)			
	Gross	Net	Oil		Gas	
			Gross	Net	Gross	Net
	(In thousands)					
United States .....	1,265	816	2,454	1,088	123	59
Europe (b) .....	102	59	71	44	—	—
Africa .....	9,832	933	836	130	—	—
Asia and other .....	258	129	—	—	90	45
Total .....	<u>11,457</u>	<u>1,937</u>	<u>3,361</u>	<u>1,262</u>	<u>213</u>	<u>104</u>

(a) Includes multiple completion wells (wells producing from different formations in the same bore hole) totaling 129 gross wells and 81 net wells.

(b) Gross and net developed acreage in Norway was approximately 57 thousand and 36 thousand, respectively. Gross and net productive oil wells in Norway were 53 and 33, respectively.

## Number of net exploratory and development wells drilled during the years ended December 31

	Net Exploratory Wells			Net Development Wells		
	2014	2013	2012	2014	2013	2012
<b>Productive wells</b>						
United States .....	8	10	3	202	146	184
Europe .....	—	—	3	4	1	23
Africa .....	2	2	3	4	2	1
Asia and other .....	—	4	3	4	18	20
	<u>10</u>	<u>16</u>	<u>12</u>	<u>214</u>	<u>167</u>	<u>228</u>
<b>Dry holes</b>						
United States .....	1	—	1	—	—	—
Europe .....	—	3	3	—	—	—
Asia and other .....	3	1	2	—	—	—
	<u>4</u>	<u>4</u>	<u>6</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total .....	<u>14</u>	<u>20</u>	<u>18</u>	<u>214</u>	<u>167</u>	<u>228</u>

## Number of wells in process of drilling at December 31, 2014

	Gross Wells	Net Wells
United States .....	175	81
Europe* .....	5	3
Africa .....	1	1
Asia and other .....	2	1
Total .....	<u>183</u>	<u>86</u>

\* Gross and net wells in process of drilling in Norway were 4 and 3, respectively.

## Marketing and Refining- Discontinued Operations

All downstream businesses were sold or shutdown as of December 31, 2014, except for the energy trading joint venture, HETCO, which was sold in February 2015, and HOVENSA, which will be shut down in the first quarter of 2015.

In the third quarter of 2014, the Corporation sold its retail marketing business consisting of approximately 1,350 retail gasoline stations, most of which had convenience stores. In addition, the Corporation sold in 2014 two joint venture investments in natural gas fueled electric generating projects in Newark and Bayonne, New Jersey.

In the fourth quarter of 2013, the Corporation sold its energy marketing and terminal network businesses which marketed refined petroleum products, natural gas and electricity on the East Coast of the U.S. primarily to wholesale distributors, industrial and commercial users, and public utilities. In the first quarter of 2013, the Corporation permanently shut down refining operations at its Port Reading, New Jersey facility, thus completing its exit from all refining operations.

Hess Oil Virgin Islands Corp. (HOVIC), a subsidiary of the Corporation, has a 50% interest in HOVENSA, a joint venture with a subsidiary of PDVSA, which owns a refinery in St. Croix, U.S. Virgin Islands. In January 2012, HOVENSA shut down its refinery and continued operating solely as an oil storage terminal through the first quarter of 2015. HOVENSA and the Government of the Virgin Islands agreed to a plan to pursue a sale of HOVENSA and the sales process commenced in the fourth quarter of 2013. In the fourth quarter of 2014, the Government of the Virgin Islands did not approve a proposed operating agreement required to complete a proposed sale of HOVENSA. See Item 3. Legal Proceedings.

## Competition and Market Conditions

See Item 1A. Risk Factors Related to Our Business and Operations, for a discussion of competition and market conditions.



## **Other Items**

### **Emergency Preparedness and Response Plans and Procedures**

The Corporation has in place a series of business and asset-specific emergency preparedness, response and business continuity plans that detail procedures for rapid and effective emergency response and environmental mitigation activities. These plans are risk appropriate and are maintained, reviewed and updated as necessary to ensure their accuracy and suitability. Where appropriate, they are also reviewed and approved by the relevant host government authorities.

Responder training and drills are routinely held worldwide to assess and continually improve the effectiveness of the Corporation's plans. The Corporation's contractors, service providers, representatives from government agencies and, where applicable, joint venture partners participate in the drills to ensure that emergency procedures are comprehensive and can be effectively implemented.

To complement internal capabilities and to ensure coverage for its global operations, the Corporation maintains membership contracts with a network of local, regional and global oil spill response and emergency response organizations. At the regional and global level, these organizations include Clean Gulf Associates (CGA), Marine Spill Response Corporation (MSRC), Marine Well Containment Company (MWCC), Wild Well Control (WWC), Subsea Well Intervention Service (SWIS), National Response Corporation (NRC) and Oil Spill Response Limited (OSRL). CGA and MSRC are domestic spill response organizations and MWCC provides the equipment and personnel to contain underwater well control incidents in the Gulf of Mexico. WWC provides firefighting, well control and engineering services globally. NRC and OSRL are global response organizations and are available to assist the Corporation when needed anywhere in the world. In addition to owning response assets in their own right, these organizations maintain business relationships that provide immediate access to additional critical response support services if required. These owned response assets included nearly 300 recovery and storage vessels and barges, more than 250 skimmers, over 600,000 feet of boom, and significant quantities of dispersants and other ancillary equipment, including aircraft. In addition to external well control and oil spill response support, the Corporation has contracts with wildlife, environmental, meteorology, incident management, medical and security resources. If the Corporation were to engage these organizations to obtain additional critical response support services, it would fund such services and seek reimbursement under its insurance coverage described below. In certain circumstances, the Corporation pursues and enters into mutual aid agreements with other companies and government cooperatives to receive and provide oil spill response equipment and personnel support. The Corporation maintains close associations with emergency response organizations through its representation on the Executive Committees of CGA and MSRC, as well as the Board of Directors of OSRL.

The Corporation continues to participate in a number of industry-wide task forces that are studying better ways to assess the risk of and prevent onshore and offshore incidents, access and control blowouts in subsea environments, and improve containment and recovery methods. The task forces are working closely with the oil and gas industry and international government agencies to implement improvements and increase the effectiveness of oil spill prevention, preparedness, response and recovery processes.

### **Insurance Coverage and Indemnification**

The Corporation maintains insurance coverage that includes coverage for physical damage to its property, third party liability, workers' compensation and employers' liability, general liability, sudden and accidental pollution and other coverage. This insurance coverage is subject to deductibles, exclusions and limitations and there is no assurance that such coverage will adequately protect the Corporation against liability from all potential consequences and damages.

The amount of insurance covering physical damage to the Corporation's property and liability related to negative environmental effects resulting from a sudden and accidental pollution event, excluding Atlantic Named Windstorm coverage for which it is self-insured, varies by asset, based on the asset's estimated replacement value or the estimated maximum loss. In the case of a catastrophic event, first party coverage consists of two tiers of insurance. The first \$300 million of coverage is provided through an industry mutual insurance group. Above this \$300 million threshold, insurance is carried which ranges in value up to \$2.53 billion in total, depending on the asset coverage level, as described above. Additionally, the Corporation carries insurance that provides third party coverage for general liability, and sudden and accidental pollution, up to \$1.08 billion, which coverage under a standard joint operating arrangement would be reduced to the Corporation's participating interest.

The Corporation's insurance policies renew at various dates each year. Future insurance coverage could increase in cost and may include higher deductibles or retentions, or additional exclusions or limitations. In addition, some forms of insurance may become unavailable in the future or unavailable on terms that are deemed economically acceptable.

Generally, the Corporation's drilling contracts (and most of its other offshore services contracts) provide for a mutual hold harmless indemnity structure whereby each party to the contract (the Corporation and Contractor) indemnifies the other party for injuries or damages to their personnel and property (and, often, those of its contractors/subcontractors) regardless of fault. Variations may include indemnity exclusions to the extent a claim is attributable to the gross negligence and/or willful misconduct of a party. Third-party claims, on the other hand, are generally allocated on a fault basis.

The Corporation is customarily responsible for, and indemnifies the Contractor against all claims, including those from third-parties, to the extent attributable to pollution or contamination by substances originating from its reservoirs or other property (regardless of cause, including gross negligence and willful misconduct) and the Contractor is responsible for and indemnifies the Corporation for all claims attributable to pollution emanating from the Contractor's property. Additionally, the Corporation is generally liable for all of its own losses and most third-party claims associated with catastrophic losses such as damage to reservoirs, blowouts, cratering and loss of hole, regardless of cause, although exceptions for losses attributable to gross negligence and/or willful misconduct do exist. Lastly, some offshore services contracts include overall limitations of the Contractor's liability equal to the value of the contract or a fixed amount.

Under a standard joint operating agreement (JOA), each party is liable for all claims arising under the JOA, to the extent of its participating interest (operator or non-operator). Variations include indemnity exclusions when the claim is based upon the gross negligence and/or willful misconduct of the operator, in which case the operator is solely liable. The parties to the JOA may continue to be jointly and severably liable for claims made by third parties in some jurisdictions. Further, under some production sharing contracts between a governmental entity and commercial parties, liability of the commercial parties to the government entity is joint and several.

## **Environmental**

Compliance with various existing environmental and pollution control regulations imposed by federal, state, local and foreign governments is not expected to have a material adverse effect on the Corporation's financial condition or results of operations but increasingly stringent environmental regulations have resulted and will likely continue to result in higher capital expenditures and operating expenses for us and the oil and gas industry in general. The Corporation spent approximately \$12 million in 2014 for environmental remediation, principally relating to the downstream businesses. The level of other expenditures to comply with federal, state, local and foreign country environmental regulations is difficult to quantify as such costs are captured as mostly indistinguishable components of the Corporation's capital expenditures and operating expenses. For further discussion of environmental matters see the Environment, Health and Safety section of Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## **Number of Employees**

The number of persons employed by the Corporation was approximately 3,045 at December 31, 2014 and approximately 12,225 at December 31, 2013, of which approximately 8,700 related to the retail business which was sold in 2014.

## **Other**

The Corporation's internet address is [www.hess.com](http://www.hess.com). On its website, the Corporation makes available free of charge its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after the Corporation electronically files with or furnishes such material to the Securities and Exchange Commission. The contents of the Corporation's website are not incorporated by reference in this report. Copies of the Corporation's Code of Business Conduct and Ethics, its Corporate Governance Guidelines and the charters of the Audit Committee, the Compensation and Management Development Committee and the Corporate Governance and Nominating Committee of the Board of Directors are available on the Corporation's website and are also available free of charge upon request to the Secretary of the Corporation at its principal executive offices. The Corporation has also filed with the New York Stock Exchange (NYSE) its annual certification that the Corporation's Chief Executive Officer is unaware of any violation of the NYSE's corporate governance standards.

## Item 1A. Risk Factors Related to Our Business and Operations

Our business activities and the value of our securities are subject to significant risk factors, including those described below. The risk factors described below could negatively affect our operations, financial condition, liquidity and results of operations, and as a result, holders and purchasers of our securities could lose part or all of their investments. It is possible that additional risks relating to our securities may be described in a prospectus supplement if we issue securities in the future.

**Our business and operating results are highly dependent on the market prices of crude oil, natural gas liquids and natural gas, which can be very volatile.** Our estimated proved reserves, revenue, operating cash flows, operating margins, and future earnings are highly dependent on the prices of crude oil, natural gas liquids and natural gas, which are volatile and influenced by numerous factors beyond our control. The major foreign oil producing countries, including members of the Organization of Petroleum Exporting Countries (OPEC), exert considerable influence over the supply and price of crude oil and refined petroleum products. Their ability or inability to agree on a common policy on rates of production and other matters has a significant impact on the oil markets. In the fourth quarter of 2014, prices for Brent crude oil and West Texas Intermediate crude oil declined by approximately 40% to end the year at \$57 per barrel and \$53 per barrel, respectively. If crude oil prices remain at these levels for the remainder of 2015, there will be a significant decrease in 2015 revenues, and earnings from 2014 levels. We cannot predict how long these lower price levels will continue to prevail. The commodities trading markets as well as other supply and demand factors may also influence the selling prices of crude oil, natural gas liquids and natural gas. To the extent that we engage in hedging activities to mitigate commodity price volatility, we may not realize the benefit of price increases above the hedged price. Changes in commodity prices can also have a material impact on collateral and margin requirements under our derivative contracts. In order to manage the potential volatility of cash flows and credit requirements, the Corporation maintains significant bank credit facilities. An inability to renew or replace such credit facilities or access other sources of funding as they mature would negatively impact our liquidity. In addition, we are exposed to risks related to changes in interest rates and foreign currency values, and may engage in hedging activities to mitigate related volatility.

**If we fail to successfully increase our reserves, our future crude oil and natural gas production will be adversely impacted.** We own or have access to a finite amount of oil and gas reserves which will be depleted over time. Replacement of oil and gas production and reserves, including proved undeveloped reserves, is subject to successful exploration drilling, development activities, and enhanced recovery programs. Therefore, future oil and gas production is dependent on technical success in finding and developing additional hydrocarbon reserves. Exploration activity involves the interpretation of seismic and other geological and geophysical data, which does not always successfully predict the presence of commercial quantities of hydrocarbons. Drilling risks include unexpected adverse conditions, irregularities in pressure or formations, equipment failure, blowouts and weather interruptions. Future developments may be affected by unforeseen reservoir conditions which negatively affect recovery factors or flow rates. The costs of drilling and development activities have increased in recent years which could negatively affect expected economic returns. Reserve replacement can also be achieved through acquisition. Similar risks, however, may be encountered in the production of oil and gas on properties acquired from others. In addition to the technical risks to reserve replacement, replacing reserves and developing future production is also influenced by the price of crude oil and natural gas. Persistent lower crude oil and natural gas prices, such as those currently prevailing, may have the effect of reducing capital available for exploration and development activity and may render certain development projects uneconomic or delay their completion and may result in negative revisions to existing reserves.

**There are inherent uncertainties in estimating quantities of proved reserves and discounted future net cash flows, and actual quantities may be lower than estimated.** Numerous uncertainties exist in estimating quantities of proved reserves and future net revenues from those reserves. Actual future production, oil and gas prices, revenues, taxes, capital expenditures, operating expenses, and quantities of recoverable oil and gas reserves may vary substantially from those assumed in the estimates and could materially affect the estimated quantities of our proved reserves and the related future net revenues. In addition, reserve estimates may be subject to downward or upward changes based on production performance, purchases or sales of properties, results of future development, prevailing oil and gas prices, production sharing contracts, which may decrease reserves as crude oil and natural gas prices increase, and other factors. Crude oil prices declined significantly in the fourth quarter of 2014. See Crude Oil and Natural Gas Reserves in Critical Accounting Policies and Estimates in Item 7 – Management’s Discussion and Analysis of Financial Condition and Results of Operations.

**We do not always control decisions made under joint operating agreements and the partners under such agreements may fail to meet their obligations.** We conduct many of our exploration and production operations through joint operating agreements with other parties under which we may not control decisions, either because we do not have a controlling interest or are not operator under the agreement. There is risk that these parties may at any time have economic,



business, or legal interests or goals that are inconsistent with ours, and therefore decisions may be made which are not what we believe is in our best interest. Moreover, parties to these agreements may be unable to meet their economic or other obligations and we may be required to fulfill those obligations alone. In either case, the value of our investment may be adversely affected.

**We are subject to changing laws and regulations and other governmental actions that can significantly and adversely affect our business.** Federal, state, local, territorial and foreign laws and regulations relating to tax increases and retroactive tax claims, disallowance of tax credits and deductions, expropriation or nationalization of property, mandatory government participation, cancellation or amendment of contract rights, imposition of capital controls or blocking of funds, changes in import and export regulations, limitations on access to exploration and development opportunities, anti-bribery or anti-corruption laws, as well as other political developments may affect our operations. We transport some of our crude oil production, particularly from the Bakken shale oil play, by rail. Recent rail accidents have raised public awareness of rail safety and resulted in heightened regulatory scrutiny. We own our own fleet of tank cars that exceed the current federal standards for construction and safety. We expect that in 2015, the Department of Transportation will issue new standards for tank car design which may require us to retrofit our existing tank cars. Depending on the requirements of the regulation, changes in tank car design and limitations on the availability of shop capacity to undertake retrofits, as well as other possible regulations aimed at increasing rail safety, may lead to a significant increase in the costs of transporting crude oil and other hydrocarbons by rail and otherwise adversely affect our operations.

**Political instability in areas where we operate can adversely affect our business.** Some of the international areas in which we operate, and the partners with whom we operate, are politically less stable than other areas and partners and may be subject to civil unrest, conflict, insurgency, corruption, security risks and labor unrest. Political and civil unrest in North Africa and the Middle East has affected and may affect our operations in these areas as well as oil and gas markets generally. The threat of terrorism around the world also poses additional risks to the operations of the oil and gas industry.

**Our oil and gas operations are subject to environmental risks and environmental laws and regulations that can result in significant costs and liabilities.** Our oil and gas operations, like those of the industry, are subject to environmental risks such as oil spills, produced water spills, gas leaks and ruptures and discharges of substances or gases that could expose us to substantial liability for pollution or other environmental damage. Our operations are also subject to numerous U.S. federal, state, local and foreign environmental laws and regulations. Non-compliance with these laws and regulations may subject us to administrative, civil or criminal penalties, remedial clean-ups and natural resource damages or other liabilities. In addition, increasingly stringent environmental regulations have resulted and will likely continue to result in higher capital expenditures and operating expenses for us and the oil and gas industry in general. Similarly, the Corporation has material legal obligations to dismantle, remove and abandon production facilities and wells that will occur many years in the future, in most cases. These estimates may be impacted by future changes in regulations and other uncertainties.

Concerns have been raised in certain jurisdictions where we have operations concerning the safety and environmental impact of the drilling and development of shale oil and gas resources, particularly hydraulic fracturing, water usage, flaring of associated natural gas and air emissions. While we believe that these operations can be conducted safely and with minimal impact on the environment, regulatory bodies are responding to these concerns and may impose moratoriums and new regulations on such drilling operations that would likely have the effect of prohibiting or delaying such operations and increasing their cost.

**Climate change initiatives may result in significant operational changes and expenditures, reduced demand for our products and adversely affect our business.** We recognize that climate change is a global environmental concern. Continuing political and social attention to the issue of climate change has resulted in both existing and pending international agreements and national, regional or local legislation and regulatory measures to limit greenhouse gas emissions. These agreements and measures may require significant equipment modifications, operational changes, taxes, or purchase of emission credits to reduce emission of greenhouse gases from our operations, which may result in substantial capital expenditures and compliance, operating, maintenance and remediation costs. In addition, our production is used to produce petroleum fuels, which through normal customer use may result in the emission of greenhouse gases. Regulatory initiatives to reduce the use of these fuels may reduce our sales of crude oil and other hydrocarbons. The imposition and enforcement of stringent greenhouse gas emissions reduction targets could severely and adversely impact the oil and gas industry and significantly reduce the value of our business.

**Our industry is highly competitive and many of our competitors are larger and have greater resources than we have.** The petroleum industry is highly competitive and very capital intensive. We encounter competition from numerous companies in each of our activities, including acquiring rights to explore for crude oil and natural gas. Many competitors,

including national oil companies, are larger and have substantially greater resources. We are also in competition with producers of other forms of energy. Increased competition for worldwide oil and gas assets has significantly increased the cost of acquiring oil and gas assets. In addition, competition for drilling services, technical expertise and equipment may affect the availability of technical personnel and drilling rigs, resulting in increased capital and operating costs.

**Catastrophic events, whether naturally occurring or man-made, may materially affect our operations and financial conditions.** Our oil and gas operations are subject to unforeseen occurrences which have affected us from time to time and which may damage or destroy assets, interrupt operations and have other significant adverse effects. Examples of catastrophic risks include hurricanes, fires, explosions, blowouts, such as the third party accident at the Macondo prospect, pipeline interruptions and ruptures, severe weather, geological events, labor disputes or cyber-attacks. Although we maintain insurance coverage against property and casualty losses, there can be no assurance that such insurance will adequately protect the Corporation against liability from all potential consequences and damages. Moreover, some forms of insurance may be unavailable in the future or be available only on terms that are deemed economically unacceptable.

**Significant time delays between the estimated and actual occurrence of critical events associated with development projects may result in material negative economic consequences.** The Corporation is involved in several large development projects and the completion of those projects may be delayed beyond what was originally anticipated. Such examples include, but are not limited to, delays in receiving necessary approvals from project members or regulatory agencies, timely access to necessary equipment, availability of necessary personnel and unfavorable weather conditions. This may lead to delays and differences between estimated and actual timing of critical events. These delays could impact information detailed in forward-looking statements, and may have material negative economic consequences.

**Departures of key members from the Corporation's senior management team, and/or difficulty in recruiting and retaining adequate numbers of experienced technical personnel, could negatively impact the Corporation's ability to deliver its strategic goals.** The derivation and monitoring of successful strategies and related policies may be negatively impacted by the departure of key members of senior management. Moreover, an inability to recruit and retain adequate numbers of experienced technical and professional personnel in the necessary locations may prohibit the Corporation from executing its strategy in full or, in part, with a commensurate impact on shareholder value.

**The Corporation is dependent on oilfield service companies for items including drilling rigs, equipment, supplies and skilled labor. An inability or significant delay in securing these services, or a high cost thereof, may result in material negative economic consequences.** The availability and cost of drilling rigs, equipment, supplies and skilled labor will fluctuate over time given the cyclical nature of the Exploration and Production industry. As a result, the Corporation may encounter difficulties in obtaining required services or could face an increase in cost. These consequences may impact the ability of the Corporation to run its operations and to deliver projects on time with the potential for material negative economic consequences.

**Cyber-attacks targeting computer, telecommunications systems, and infrastructure used by the oil and gas industry may materially impact our business and operations.** Computers and telecommunication systems are used to conduct our exploration, development and production activities and have become an integral part of our business. We use these systems to analyze and store financial and operating data and to communicate within our company and with outside business partners. Cyber-attacks could compromise our computer and telecommunications systems and result in disruptions to our business operations or the loss of our data and proprietary information. In addition, computers control oil and gas production, processing equipment, and distribution systems globally and are necessary to deliver our production to market. A cyber-attack against these operating systems, or the networks and infrastructure on which they rely, could damage critical production, distribution and/or storage assets, delay or prevent delivery to markets, and make it difficult or impossible to accurately account for production and settle transactions. As a result, a cyber-attack could have a material adverse impact on our cash flows and results of operations. We routinely experience attempts by external parties to penetrate and attack our networks and systems. Although such attempts to date have not resulted in any material breaches, disruptions, or loss of business critical information, our systems and procedures for protecting against such attacks and mitigating such risks may prove to be insufficient in the future and such attacks could have an adverse impact on our business and operations.

### Item 3. Legal Proceedings

The Corporation, along with many companies engaged in refining and marketing of gasoline, has been a party to lawsuits and claims related to the use of methyl tertiary butyl ether (MTBE) in gasoline. A series of similar lawsuits, many involving water utilities or governmental entities, were filed in jurisdictions across the U.S. against producers of MTBE and petroleum refiners who produced gasoline containing MTBE, including the Corporation. The principal allegation in all cases was that gasoline containing MTBE is a defective product and that these parties are strictly liable in proportion to their share of the gasoline market for damage to groundwater resources and are required to take remedial action to ameliorate the alleged effects on the environment of releases of MTBE. The majority of the cases asserted against the Corporation have been settled. In 2014, the Corporation settled and paid claims against it arising out of an action brought by the State of New Jersey for approximately \$35 million. The settlement was approved by the trial judge and the Corporation paid the settlement amount in December 2014. In June 2014, the Commonwealth of Pennsylvania and the State of Vermont each filed independent lawsuits alleging that the Corporation and all major oil companies with operations in each respective state, have damaged the groundwater in those states by introducing thereto gasoline with MTBE. The Pennsylvania suit has been removed to Federal court and has been forwarded to the existing MTBE multidistrict litigation pending in the Southern District of New York. The suit filed in Vermont is proceeding there in a state court. An action brought by the Commonwealth of Puerto Rico also remained unresolved at December 31, 2014. The Corporation has recorded reserves for its estimated liabilities for its unresolved MTBE lawsuits.

The Corporation received a directive from the New Jersey Department of Environmental Protection (NJDEP) to remediate contamination in the sediments of the lower Passaic River and the NJDEP is also seeking natural resource damages. The directive, insofar as it affects the Corporation, relates to alleged releases from a petroleum bulk storage terminal in Newark, New Jersey previously owned by the Corporation. The Corporation and over 70 companies entered into an Administrative Order on Consent with the Environmental Protection Agency (EPA) to study the same contamination. The Corporation and other parties recently settled a cost recovery claim by the State of New Jersey and also agreed to fund remediation of a portion of the site. The EPA is continuing to study contamination and remedial designs for other portions of the River. In addition, the federal trustees for natural resources have begun a separate assessment of damages to natural resources in the Passaic River. Given the ongoing studies, remedial costs cannot be reliably estimated at this time. Based on currently known facts and circumstances, the Corporation does not believe that this matter will result in a material liability because its terminal could not have contributed contamination along most of the river's length and did not store or use contaminants which are of the greatest concern in the river sediments, and because there are numerous other parties who will likely share in the cost of remediation and damages.

On July 25, 2011, the Virgin Islands Department of Planning and Natural Resources commenced an enforcement action against HOVENSA by issuance of documents titled "Notice Of Violation, Order For Corrective Action, Notice Of Assessment of Civil Penalty, Notice Of Opportunity For Hearing" (the "NOVs"). The NOVs assert violations of Virgin Islands Air Pollution Control laws and regulations arising out of odor incidents on St. Croix in May 2011 and proposed total penalties of \$210,000. HOVENSA believes that it has good defenses against the asserted violations.

In July 2004, HOVIC and HOVENSA, each received a letter from the Commissioner of the Virgin Islands Department of Planning and Natural Resources and Natural Resources Trustees, advising of the Trustee's intention to bring suit against HOVIC and HOVENSA under the Comprehensive Environmental Response, Compensation and Liability Act (CERCLA). The letter alleges that HOVIC and HOVENSA are potentially responsible for damages to natural resources arising from releases of hazardous substances from the HOVENSA refinery, which had been operated by HOVIC until October 1998. An action was filed on May 5, 2005 in the District Court of the Virgin Islands against HOVENSA, HOVIC and other companies that operated industrial facilities on the south shore of St. Croix asserting that the defendants are liable under CERCLA and territorial statutory and common law for damages to natural resources. In 2014 HOVIC, HOVENSA and the government of the U.S. Virgin Islands entered into a settlement agreement pursuant to which HOVENSA paid \$3.5 million and agreed to pay the government of the U.S. Virgin Islands an additional \$40 million no later than December 31, 2014. HOVENSA was unable to make this additional payment because the U.S. Virgin Islands legislature did not approve a proposed operating agreement required to complete a proposed sale of HOVENSA, which would have provided funds to make the settlement payment. Under the terms of the settlement agreement, the U.S. Virgin Islands government was granted a first lien on HOVENSA's assets to secure the settlement payment, and in January 2015 the government commenced a foreclosure action to enforce this lien. HOVENSA intends to defend this action and may take other steps in response to the action, including the sale of assets and/or the commencement of bankruptcy proceedings. The Registrant does not believe that the resolution of this matter will have a material adverse effect on its financial condition.

In February 2015, the Pension Benefit Guaranty Corporation (PBGC) issued a notice of determination to terminate the HOVENSA pension plan. HOVENSA had been in negotiations with the PBGC to make additional contributions to the plan



with proceeds from a proposed sale of HOVENSA, which was not completed for the reasons described above. The Registrant does not believe that the resolution of this matter will have a material adverse effect on its financial condition.

The Corporation periodically receives notices from the EPA that it is a “potential responsible party” under the Superfund legislation with respect to various waste disposal sites. Under this legislation, all potentially responsible parties are jointly and severally liable. For certain sites, the EPA’s claims or assertions of liability against the Corporation relating to these sites have not been fully developed. With respect to the remaining sites, the EPA’s claims have been settled, or a proposed settlement is under consideration, in all cases for amounts that are not material. The ultimate impact of these proceedings, and of any related proceedings by private parties, on the business or accounts of the Corporation cannot be predicted at this time due to the large number of other potentially responsible parties and the speculative nature of clean-up cost estimates, but is not expected to be material.

The Corporation is from time to time involved in other judicial and administrative proceedings, including proceedings relating to other environmental matters. The Corporation cannot predict with certainty if, how or when such proceedings will be resolved or what the eventual relief, if any, may be, particularly for proceedings that are in their early stages of development or where plaintiffs seek indeterminate damages. Numerous issues may need to be resolved, including through potentially lengthy discovery and determination of important factual matters before a loss or range of loss can be reasonably estimated for any proceeding. Subject to the foregoing, in management’s opinion, based upon currently known facts and circumstances, the outcome of such proceedings is not expected to have a material adverse effect on the financial condition, results of operations or cash flows of the Corporation.

#### **Item 4. Mine Safety Disclosures**

None.

## PART II

### Item 5. Market for the Registrant’s Common Stock, Related Stockholder Matters and Issuer Purchases of Equity Securities

#### Stock Market Information

The common stock of Hess Corporation is traded principally on the New York Stock Exchange (ticker symbol: HES). High and low sales prices were as follows:

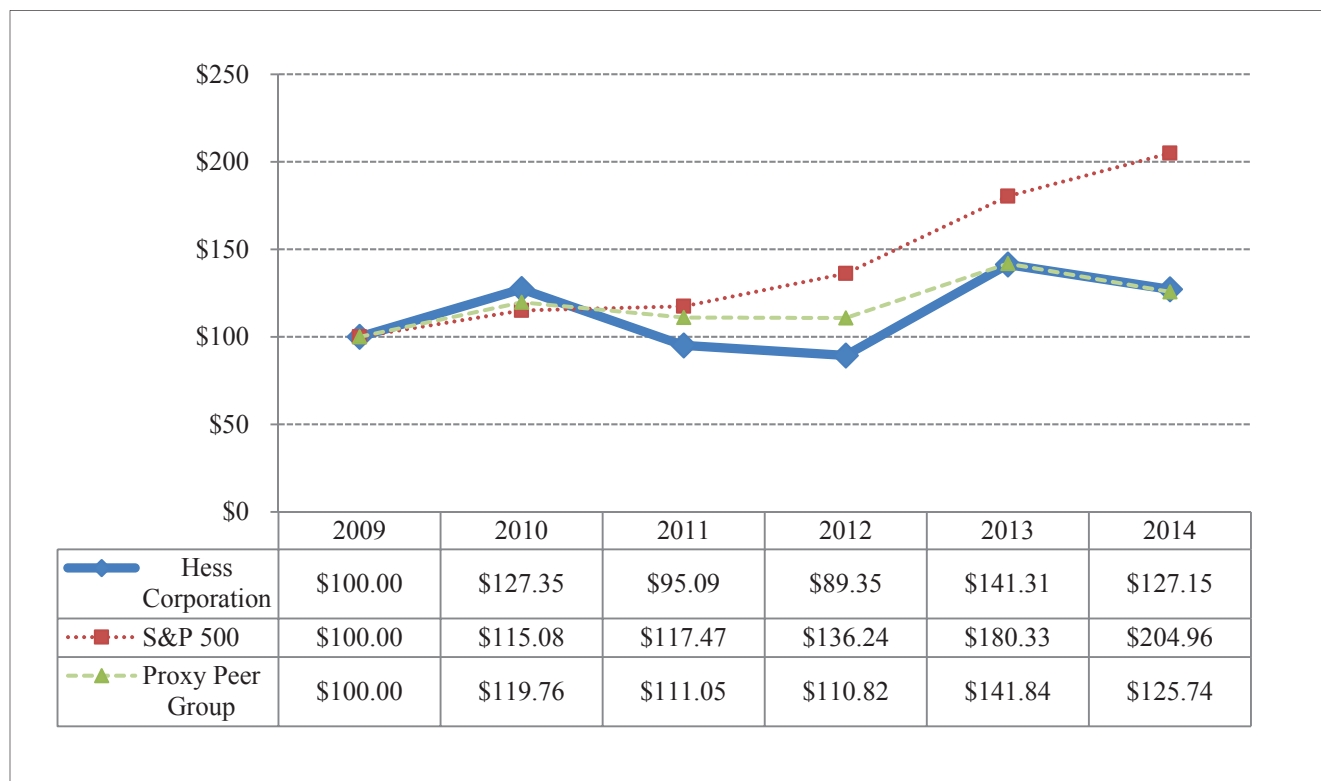
<u>Quarter Ended</u>	2014		2013	
	High	Low	High	Low
March 31 .....	\$ 83.56	\$ 73.36	\$ 72.63	\$ 53.06
June 30 .....	99.10	82.52	74.48	61.32
September 30 .....	104.50	93.57	80.41	66.23
December 31 .....	94.58	63.80	85.15	76.83

#### Performance Graph

Set forth below is a line graph comparing the five year shareholder return on a \$100 investment in the Corporation’s common stock assuming reinvestment of dividends, against the cumulative total returns for the following:

- Standard & Poor’s (S&P) 500 Stock Index, which includes the Corporation,
- Proxy Peer Group comprising 12 oil and gas peer companies, including the Corporation (as disclosed in the Corporation’s 2014 Proxy Statement).

Comparison of Five-Year Shareholder Returns  
Years Ended December 31,



## Holders

At December 31, 2014, there were 3,752 stockholders (based on the number of holders of record) who owned a total of 285,834,964 shares of common stock.

## Dividends

In 2014, cash dividends on common stock totaled \$1.00 per share (\$0.25 per quarter). In 2013, cash dividends declared on common stock totaled \$0.70 per share (\$0.10 per share for the first two quarters and \$0.25 per share commencing in the third quarter of 2013). Cash dividends were \$0.40 per share (\$0.10 per quarter) in 2012.

## Share Repurchase Activities

Hess's share repurchase activities for the year ended December 31, 2014, were as follows:

<u>2014</u>	<u>Total Number of Shares Purchased (a)</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</u>	<u>Maximum Approximate Dollar Value of Shares that May Yet be Purchased Under the Plans or Programs (b) (In millions)</u>
January.....	4,433,061	\$ 78.95	4,433,061	\$ 2,112
February.....	4,468,163	78.33	4,468,163	1,762
March.....	3,675,267	81.01	3,675,267	1,464
April.....	1,690,824	85.76	1,690,824	1,319
May.....	2,285,984	89.35	2,285,984	3,615
June.....	4,380,305	95.50	4,380,305	3,197
July.....	2,499,830	99.23	2,499,830	2,949
August.....	3,106,967	99.28	3,106,967	2,640
September.....	3,548,637	97.55	3,548,637	2,294
October.....	5,179,300	83.75	5,179,300	1,860
November.....	3,312,000	82.44	3,312,000	1,587
December.....	4,770,901	72.58	4,770,901	1,241
Total for 2014 (c).....	<u>43,351,239</u>	<u>\$ 85.83</u>	<u>43,351,239</u>	

(a) Repurchased in open-market transactions. The average price paid per share was inclusive of transaction fees.

(b) In March 2013, the Corporation announced a board authorized plan to repurchase up to \$4 billion of outstanding common shares. In May 2014, the Corporation increased the repurchase program to \$6.5 billion.

(c) Since initiation of the buyback program in August 2013, total shares repurchased through December 31, 2014 amounted to 62.7 million at a total cost of \$5.26 billion for an average cost per share of \$83.93.

**Equity Compensation Plans**

Following is information on the Registrant's equity compensation plans at December 31, 2014.

<b><u>Plan Category</u></b>	<b><u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights *</u></b>	<b><u>Weighted Average Exercise Price of Outstanding Options, Warrants and Rights</u></b>	<b><u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column*)</u></b>
Equity compensation plans approved by security holders ...	6,766,000	\$ 66.79	8,541,000(a)
Equity compensation plans not approved by security holders (b) .....	—	—	—

(a) These securities may be awarded as stock options, restricted stock, performance share units or other awards permitted under the Registrant's equity compensation plan.

(b) The Corporation has a Stock Award Program pursuant to which each non-employee director annually receives approximately \$175,000 in value of the Corporation's common stock. These awards are made from shares purchased by the Corporation in the open market.

See Note 11, *Share-based Compensation* in the *Notes to the Consolidated Financial Statements* for further discussion of the Corporation's equity compensation plans.



## Item 6. Selected Financial Data

The following is a five-year summary of selected financial data that should be read in conjunction with the Corporation's consolidated financial statements and the accompanying notes and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this Annual Report:

	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
	(In millions, except per share amounts)				
Sales and other operating revenues					
Crude oil and natural gas liquids .....	\$ 9,455	\$ 10,455	\$ 10,802	\$ 9,224	\$ 7,660
Natural gas .....	1,247	1,394	1,394	1,362	1,373
Other operating revenues .....	35	56	49	61	90
Total .....	<u>\$ 10,737</u>	<u>\$ 11,905</u>	<u>\$ 12,245</u>	<u>\$ 10,647</u>	<u>\$ 9,123</u>
Income from continuing operations .....	\$ 1,692	\$ 4,036	\$ 1,808	\$ 1,570	\$ 1,946
Income from discontinued operations .....	682	1,186	255	106	192
Net income .....	\$ 2,374	\$ 5,222	\$ 2,063	\$ 1,676	\$ 2,138
Less: Net income (loss) attributable to noncontrolling interests* .....	57	170	38	(27)	13
Net income attributable to Hess Corporation .....	<u>\$ 2,317(a)</u>	<u>\$ 5,052(b)</u>	<u>\$ 2,025(c)</u>	<u>\$ 1,703(d)</u>	<u>\$ 2,125(e)</u>
Net income attributable to Hess Corporation per share:					
Basic:					
Continuing operations .....	\$ 5.57	\$ 11.47	\$ 5.29	\$ 4.60	\$ 5.92
Discontinued operations .....	2.06	3.54	0.69	0.45	0.60
Net income per share .....	<u>\$ 7.63</u>	<u>\$ 15.01</u>	<u>\$ 5.98</u>	<u>\$ 5.05</u>	<u>\$ 6.52</u>
Diluted:					
Continuing operations .....	\$ 5.50	\$ 11.33	\$ 5.26	\$ 4.56	\$ 5.88
Discontinued operations .....	2.03	3.49	0.69	0.45	0.59
Net income per share .....	<u>\$ 7.53</u>	<u>\$ 14.82</u>	<u>\$ 5.95</u>	<u>\$ 5.01</u>	<u>\$ 6.47</u>
Total assets .....	\$ 38,578	\$ 42,754	\$ 43,441	\$ 39,136	\$ 35,396
Total debt .....	\$ 5,987	\$ 5,798	\$ 8,111	\$ 6,057	\$ 5,583
Total equity .....	\$ 22,320	\$ 24,784	\$ 21,203	\$ 18,592	\$ 16,809
Dividends per share of common stock .....	\$ 1.00	\$ 0.70	\$ 0.40	\$ 0.40	\$ 0.40

\* Includes noncontrolling interests associated with both continuing and discontinued operations.

(a) Includes after-tax income of \$1,589 million relating to net gains on asset sales and income from the partial liquidation of last-in, first-out (LIFO) inventories, partially offset by after-tax charges totaling \$580 million for dry hole expenses, charges associated with termination of lease contracts, severance and other exit costs, income tax restructuring charges and other charges.

(b) Includes after-tax income of \$4,060 million relating to net gains on asset sales, Denmark's enacted changes to the hydrocarbon income tax law and income from the partial liquidation of LIFO inventories, partially offset by after-tax charges totaling \$900 million for asset impairments, dry hole expenses, severance and other exit costs, income tax charges, refinery shutdown costs, and other charges.

(c) Includes after-tax income of \$661 million relating to gains on asset sales and income from the partial liquidation of LIFO inventories, partially offset by after-tax charges totaling \$634 million for asset impairments, dry hole expenses, income taxes and other charges.

(d) Includes after-tax charges totaling \$694 million relating to the shutdown of the HOVENSA L.L.C. (HOVENSA) refinery, asset impairments and an increase in the United Kingdom supplementary tax rate, partially offset by after-tax income of \$413 million relating to gains on asset sales.

(e) Includes after-tax income of \$1,130 million relating to gains on asset sales, partially offset by after-tax charges totaling \$694 million for an asset impairment, an impairment of the Corporation's equity investment in HOVENSA, dry hole expenses and premiums on repurchases of fixed-rate public notes.

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **Overview**

Hess Corporation is a global Exploration and Production (E&P) company that develops, produces, purchases, transports and sells crude oil, natural gas liquids, and natural gas with production operations primarily in the United States (U.S.), Denmark, Equatorial Guinea, the joint development area of Malaysia/Thailand (JDA), Malaysia, and Norway.

### **Transformation to a Pure Play Exploration and Production Company**

In the first quarter of 2013, the Corporation announced several initiatives to continue its transformation into a more focused pure play E&P company. These initiatives represented the culmination of a multi-year strategic transformation designed to deliver long-term, cash generative growth and increase returns to stockholders by focusing on lower risk, higher growth unconventional assets, exploiting existing discoveries by leveraging offshore drilling and project development capabilities, and executing a smaller, more targeted exploratory program.

As part of its transformation, the Corporation sold during the period of 2012 through 2014 mature or lower margin E&P assets in Azerbaijan, Indonesia, Norway, Russia, Thailand, the United Kingdom North Sea (UK), and certain interests onshore in the U.S. In addition, the transformation plan included fully exiting the Corporation's Marketing and Refining (M&R) business, including its terminal, retail, energy marketing and energy trading operations, as well as the permanent shutdown of refining operations at its Port Reading facility. HOVENSA L.L.C. (HOVENSA), a 50/50 joint venture between the Corporation's subsidiary, Hess Oil Virgin Islands Corp. (HOVIC), and a subsidiary of Petroleos de Venezuela S.A. (PDVSA), had previously shut down its U.S. Virgin Islands refinery in January 2012 and continued operating solely as an oil storage terminal through the first quarter of 2015. See Item 3. Legal Proceedings. As of December 31, 2014, all downstream businesses were sold or shutdown except for the energy trading joint venture, HETCO, which was sold in February 2015, and HOVENSA, which will be shut down in the first quarter of 2015.

Proceeds from sales of assets in E&P and M&R during the period of 2012 through 2014 totaling \$13.4 billion were used primarily to reinvest in the E&P business, repay debt, repurchase the Corporation's common stock, and increase cash balances. In 2013, the Corporation's board of directors authorized a plan to repurchase up to \$4 billion of the Corporation's outstanding common stock, and subsequently in 2014 increased the authorized repurchase plan to \$6.5 billion. Through December 31, 2014, the Corporation has repurchased a total of approximately \$5.26 billion of outstanding common stock.

### **Response to the Fourth Quarter 2014 Decline in Crude Oil Prices**

Brent crude oil and West Texas Intermediate crude oil prices declined approximately 40 percent in the fourth quarter of 2014 to end the year at \$57 per barrel and \$53 per barrel, respectively. The Corporation has responded by reducing its planned 2015 capital and exploratory program to \$4.7 billion, down 16 percent from \$5.6 billion in 2014. As part of the 2015 capital program, the Corporation expects to spend \$1.8 billion in the Bakken shale play compared with \$2.2 billion in 2014, and reflects reducing the rig count from seventeen rigs in 2014 to an average of 9.5 rigs in 2015. The Corporation plans to actively pursue other cost savings, including cost reductions from service providers, and significantly moderate the pace of share repurchases in 2015 to preserve liquidity in the current oil price environment.

### **Consolidated Net Income**

Net income was \$2,317 million in 2014 compared with \$5,052 million in 2013 and \$2,025 million in 2012. Diluted earnings per share were \$7.53 in 2014 compared with \$14.82 in 2013 and \$5.95 in 2012. Excluding items affecting comparability, net income was \$1,308 million in 2014, \$1,892 million in 2013, and \$1,998 million in 2012. See the table of items affecting comparability of earnings between periods on page 26.

### **Exploration and Production**

The Corporation's total proved reserves were 1,431 million barrels of oil equivalent (boe) at December 31, 2014 compared with 1,437 million boe at December 31, 2013 and 1,553 million boe at December 31, 2012. Proved reserves related to assets sold were 77 million boe in 2014, 140 million boe in 2013 and 83 million boe in 2012.

E&P earnings were \$2,098 million in 2014, \$4,303 million in 2013 and \$2,212 million in 2012. Excluding items affecting comparability of earnings between periods on page 31, E&P net income was \$1,556 million, \$2,192 million and \$2,256 million for 2014, 2013 and 2012, respectively. Average realized crude oil selling prices including the impact of

hedging were \$92.17 per barrel in 2014, \$98.48 in 2013 and \$86.94 in 2012. Average realized natural gas selling prices were \$6.04 per mcf in 2014, \$6.64 in 2013 and \$6.16 in 2012. Production averaged 329,000 barrels of oil equivalent per day (boepd) in 2014, 336,000 boepd in 2013 and 406,000 boepd in 2012.

Excluding production from assets sold and Libya, pro forma production was 318,000 boepd in 2014, 269,000 boepd in 2013 and 268,000 boepd in 2012. The Corporation currently expects total worldwide production to average between 350,000 boepd and 360,000 boepd in 2015, excluding any contribution from Libya.

The following is an update of significant E&P activities during 2014:

- In North Dakota, net production from the Bakken oil shale play averaged 83,000 boepd, an increase of 24% from 67,000 boepd in 2013, primarily due to ongoing field development and operations commencing at the expanded Tioga Gas Plant in late March 2014. During 2014, the Corporation operated an average of 17 rigs to drill 261 wells and complete 230 wells bringing the total operated production wells to 982 at December 31, 2014. Drilling and completion costs per operated well averaged \$7.3 million in 2014, down from \$8.1 million in 2013. In 2015, the Corporation plans to operate an average of 9.5 rigs to drill 170 wells and bring 210 wells on production while reducing capital expenditures to \$1.8 billion from \$2.2 billion in 2014. Bakken production is forecast to average between 95,000 boepd and 105,000 boepd in 2015.
- At the Valhall Field in Norway (Hess 64%), net production averaged 31,000 boepd during 2014 compared with 23,000 boepd in 2013. This increase reflected the impact of start-up operations following completion of a redevelopment project in 2013, ongoing drilling of production wells and higher facilities uptime.
- At Block A-18 of the Joint Development Area of Malaysia/Thailand (JDA), the operator, Carigali Hess Operating Company, continued drilling production wells and successfully installed a new wellhead platform in 2014. Production averaged 42,000 boepd in 2014 compared to 45,000 boepd in 2013, including contribution from unitized acreage in Malaysia. Further development drilling is planned for 2015 and the completion of a booster compression project is planned for early 2016.
- At the Hess operated Tubular Bells Field in the Gulf of Mexico, the Corporation achieved first production in November 2014 following completion of construction, installation and commissioning of offshore production facilities and subsea equipment. Three wells are currently producing with a fourth production well expected to be completed in 2015. Full year 2015 net production for Tubular Bells is expected to be in the range of 30,000 boepd to 35,000 boepd.
- In the North Malay Basin (NMB), net production from the Early Production System averaged 40 million cubic feet per day during 2014 compared with 30 million cubic feet per day in the fourth quarter of 2013. First production from the Field commenced in October 2013 with the first condensate offtake occurring in November 2014. Full field development is scheduled to be completed in 2017 when net production is expected to increase to approximately 165 million cubic feet per day.
- At the South Arne Field (Hess 62%) offshore Denmark, the Corporation continued drilling operations in 2014 following the December 2013 start-up of its phase three development project which comprised the installation of two new wellhead platforms and modifications to existing production facilities. Development drilling is planned to continue into 2015.
- In the Utica shale, 38 wells were drilled, 36 wells were completed and 39 wells were brought into operation. Net production increased to approximately 13,000 boepd in the fourth quarter of 2014. The Corporation and its joint venture partner plan to operate two drilling rigs in 2015 to drill 20 – 25 wells and bring on production 25 – 30 wells.
- In Libya, civil and political unrest has largely interrupted production and crude oil export capability since August 2013. At the WAHA fields (Hess 8%), the operator recommenced production in the third quarter of 2014 at a reduced rate and the Corporation was able to sell four tank cargos of crude oil by year-end. The Corporation's net production from Libya averaged 4,000 boepd in 2014, 15,000 boepd in 2013 and 21,000 boepd in 2012. In December 2014 the Libyan National Oil Company declared force majeure with respect to the Waha fields and production is currently shut in.
- In Ghana, the Corporation completed its three well appraisal program on the Deepwater Tano Cape Three Points Block, offshore Ghana. In 2015 the Corporation and its partners will continue to analyze data from both appraisal drilling and 3D seismic with an expected project sanction decision in 2016.
- In the fourth quarter of 2014, the Corporation announced that together with its project co-owners it will proceed with the development of the Stampede project in the Gulf of Mexico. A two-rig drilling program is planned with

the first rig commencing operations in the fourth quarter of 2015 and the second in 2016. First production is expected in 2018.

- At the Equus project in the offshore Carnarvon Basin of Australia, the Corporation executed a non-binding letter of intent with a third-party liquefaction partner. Successful execution of a binding agreement with the third party liquefaction partner is necessary before the Corporation can execute a gas sales agreement and sanction development.
- In the second quarter, the Corporation completed its first exploration well on the Shakrok block in the Kurdistan Region of Iraq (Hess 64%). The well encountered sub-commercial amounts of hydrocarbons and was expensed. Drilling activities have been suspended on the Shireen exploration well in the Dinarta Block and the Corporation is currently assessing its completion options.

## Liquidity, and Capital and Exploratory Expenditures

Net cash provided by operating activities was \$4,464 million in 2014, \$4,870 million in 2013 and \$5,660 million in 2012. At December 31, 2014, cash and cash equivalents totaled \$2,444 million, up from \$1,814 million at December 31, 2013. Total debt was \$5,987 million at December 31, 2014 and \$5,798 million at December 31, 2013. The Corporation's debt to capitalization ratio at December 31, 2014 was 21.2% compared with 19.0% at December 31, 2013.

Capital and exploratory expenditures from continuing operations were as follows:

	2014	2013	2012
	(In millions)		
United States			
Bakken .....	\$ 2,149	\$ 2,231	\$ 3,164
Other Onshore .....	731	766	735
Total Onshore .....	<u>2,880</u>	<u>2,997</u>	<u>3,899</u>
Offshore .....	765	865	870
Total United States .....	<u>3,645</u>	<u>3,862</u>	<u>4,769</u>
Europe .....	540	724	1,381
Africa .....	435	630	771
Asia and other .....	986	993	1,231
Total* .....	<u>\$ 5,606</u>	<u>\$ 6,209</u>	<u>\$ 8,152</u>
Exploration expenses charged to income included above:			
United States .....	\$ 125	\$ 192	\$ 142
International .....	207	250	328
Total exploration expenses charged to income included above .....	<u>\$ 332</u>	<u>\$ 442</u>	<u>\$ 470</u>

\* Excludes capital expenditures related to discontinued operations of \$431 million, \$106 million and \$113 million in 2014, 2013 and 2012, respectively.

The Corporation anticipates investing approximately \$4.7 billion in capital and exploratory expenditures in 2015 down from \$5.6 billion in 2014. The decline reflects a planned reduction in the Corporation's work program in response to the lower commodity price environment.



## Consolidated Results of Operations

The after-tax income (loss) by major operating activity is summarized below:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
	(In millions, except per share amounts)		
Exploration and Production .....	\$ 2,098	\$ 4,303	\$ 2,212
Corporate, Interest and Other .....	(406)	(443)	(422)
Net income from continuing operations attributable to Hess Corporation.....	1,692	3,860	1,790
Net income from discontinued operations attributable to Hess Corporation .....	625	1,192	235
Net income attributable to Hess Corporation .....	<u>\$ 2,317</u>	<u>\$ 5,052</u>	<u>\$ 2,025</u>
Net income attributable to Hess Corporation per share - Diluted .....	<u>\$ 7.53</u>	<u>\$ 14.82</u>	<u>\$ 5.95</u>

The following table summarizes, on an after-tax basis, items of income (expense) that are included in net income and affect comparability between periods. The items in the table below are explained on pages 31 through 34.

	<u>2014</u>	<u>2013</u>	<u>2012</u>
	(In millions)		
Exploration and Production .....	\$ 542	\$ 2,111	\$ (44)
Corporate, Interest and Other .....	(74)	(26)	—
Discontinued operations.....	541	1,075	71
Total items affecting comparability of earnings between periods.....	<u>\$ 1,009</u>	<u>\$ 3,160</u>	<u>\$ 27</u>

In the following discussion and elsewhere in this report, the financial effects of certain transactions are disclosed on an after-tax basis. Management reviews segment earnings on an after-tax basis and uses after-tax amounts in its review of variances in segment earnings. Management believes that after-tax amounts are a preferable method of explaining variances in earnings, since they show the entire effect of a transaction rather than only the pre-tax amount. After-tax amounts are determined by applying the income tax rate in each tax jurisdiction to pre-tax amounts.

## Comparison of Results

### Exploration and Production

Following is a summarized income statement of the Corporation's E&P operations:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
	(In millions)		
Revenues and Non-operating Income			
Sales and other operating revenues .....	\$ 10,737	\$ 11,905	\$ 12,245
Gains on asset sales, net .....	817	2,171	584
Other, net .....	<u>(46)</u>	<u>(57)</u>	<u>99</u>
Total revenues and non-operating income .....	<u>11,508</u>	<u>14,019</u>	<u>12,928</u>
Costs and Expenses			
Cost of products sold (excluding items shown separately below) .....	1,826	1,853	1,334
Operating costs and expenses .....	1,927	2,116	2,202
Production and severance taxes .....	275	372	550
Exploration expenses, including dry holes and lease impairment .....	840	1,031	1,070
General and administrative expenses .....	336	377	314
Depreciation, depletion and amortization .....	3,210	2,671	2,853
Asset impairments .....	—	289	582
Total costs and expenses .....	<u>8,414</u>	<u>8,709</u>	<u>8,905</u>
Results of operations before income taxes .....	3,094	5,310	4,023
Provision for income taxes .....	<u>996</u>	<u>831</u>	<u>1,793</u>
Net income .....	2,098	4,479	2,230
Less: Net income attributable to noncontrolling interests .....	—	176	18
Net income attributable to Hess Corporation .....	<u>\$ 2,098</u>	<u>\$ 4,303</u>	<u>\$ 2,212</u>

Excluding the E&P items affecting comparability of earnings between periods in the table on page 31, the changes in E&P earnings are primarily attributable to changes in selling prices, production and sales volumes, cost of products sold, cash operating costs, depreciation, depletion and amortization, exploration expenses and income taxes, as discussed below.

**Selling Prices:** Average crude oil realized selling prices were \$92.17 per boe in 2014, or 6% lower compared to 2013 primarily due to declines in the benchmark prices for Brent and West Texas Intermediary (WTI) crude oil. Average crude oil selling prices were 13% higher in 2013 compared to 2012 due to a combination of hedging losses realized in 2012, the second quarter 2013 sale of the Corporation's subsidiary in Russia which realized significantly lower crude oil prices, and slightly higher average WTI benchmark prices in 2013.

The Corporation's average selling prices were as follows:

	2014	2013	2012
<b>Crude oil - per barrel (including hedging)</b>			
United States			
Onshore .....	\$ 80.67	\$ 90.00	\$ 84.78
Offshore .....	95.05	103.83	101.80
Total United States .....	86.48	95.50	92.32
Europe .....	104.21	88.03	74.14
Africa .....	97.31	108.70	89.02
Asia .....	89.71	107.40	107.45
Worldwide .....	92.17	98.48	86.94
<b>Crude oil - per barrel (excluding hedging)</b>			
United States			
Onshore .....	\$ 80.67	\$ 89.81	\$ 85.66
Offshore .....	92.22	103.15	104.39
Total United States .....	85.34	95.11	93.96
Europe .....	99.20	87.45	75.06
Africa .....	93.70	108.07	110.92
Asia .....	89.71	107.40	109.35
Worldwide .....	89.78	98.01	93.70
<b>Natural gas liquids - per barrel</b>			
United States			
Onshore .....	\$ 28.92	\$ 43.14	\$ 44.22
Offshore .....	30.40	29.18	35.24
Total United States .....	29.32	38.07	40.75
Europe .....	52.66	58.31	78.43
Asia .....	—	74.94	77.92
Worldwide .....	30.59	40.68	47.81
<b>Natural gas - per mcf</b>			
United States			
Onshore .....	\$ 3.18	\$ 3.08	\$ 2.02
Offshore .....	3.79	2.83	2.15
Total United States .....	3.47	2.96	2.09
Europe .....	10.00	11.06	9.50
Asia and other .....	6.94	7.50	6.90
Worldwide .....	6.04	6.64	6.16

Crude oil price hedging contracts increased E&P Sales and other operating revenues by \$193 million (\$121 million after income taxes) and \$39 million (\$25 million after income taxes) in 2014 and 2013, respectively, and reduced E&P Sales and other operating revenues by \$688 million (\$431 million after income taxes) in 2012.

**Production Volumes:** The Corporation's crude oil, natural gas liquids and natural gas production was 329,000 boepd in 2014, 336,000 boepd in 2013 and 406,000 boepd in 2012. Production volumes associated with assets sold were 8,000 boepd in 2014, 52,000 boepd in 2013, and 117,000 boepd in 2012. Crude oil and natural gas liquids comprised 74%, 72% and 75% of the Corporation's total production in 2014, 2013 and 2012, respectively. The Corporation currently expects total worldwide production to average between 350,000 boepd and 360,000 boepd in 2015, excluding any contribution from Libya.

The Corporation's net daily worldwide production was as follows:

	2014	2013 (In thousands)	2012
<b>Crude oil - barrels per day</b>			
United States			
Bakken .....	66	55	47
Other Onshore .....	10	10	13
Total Onshore .....	76	65	60
Offshore .....	51	43	48
Total United States .....	127	108	108
Europe .....	36	44	84
Africa .....	54	62	75
Asia .....	3	11	17
Total .....	220	225	284
<b>Natural gas liquids - barrels per day</b>			
United States			
Bakken .....	10	6	5
Other Onshore .....	7	4	5
Total Onshore .....	17	10	10
Offshore .....	6	5	6
Total United States .....	23	15	16
Europe .....	1	1	2
Asia .....	—	1	1
Total .....	24	17	19
<b>Natural gas - mcf per day</b>			
United States			
Bakken .....	40	38	27
Other Onshore .....	47	25	27
Total Onshore .....	87	63	54
Offshore .....	78	61	65
Total United States .....	165	124	119
Europe .....	36	23	43
Asia and other .....	312	418	454
Total .....	513	565	616
<b>Barrels of oil equivalent - per day*</b> .....	<b>329</b>	<b>336</b>	<b>406</b>

\* Reflects natural gas production converted on the basis of relative energy content (six mcf equals one barrel). Barrel of oil equivalence does not necessarily result in price equivalence as the equivalent price of natural gas on a barrel of oil equivalent basis has been substantially lower than the corresponding price for crude oil over the recent past. In addition, natural gas liquids do not sell at prices equivalent to crude oil. See the average selling prices on page 28.

**United States:** Crude oil, natural gas liquids and natural gas production was higher in 2014 compared with 2013, a result of continued development of the Bakken oil shale play, higher production resulting from an active drilling program in the Utica Shale and a new production well combined with lower downtime at the Llano Field in the Gulf of Mexico. Crude oil, natural gas liquids and natural gas production was comparable in 2013 and 2012, as higher production from the Bakken oil shale play was partly offset by natural decline and maintenance in the other U.S. assets.

**Europe:** Crude oil production was lower in 2014 compared to 2013, primarily due to the April 2013 sale of the Corporation's Russian subsidiary, partially offset by higher production during 2014 at the Vahall Field in Norway following completion of the redevelopment project in 2013. Higher natural gas production in 2014 compared to 2013 was a result of higher uptime from the Valhall Field. Crude oil and natural gas production was lower in 2013 compared to 2012, primarily due to asset sales. The Bittern and Schiehallion fields in the UK North Sea, which were sold in the second half of 2012, were producing at an aggregate net rate of approximately 12,000 boepd at the time of sale. The Beryl fields, also in the UK North Sea, which were producing at an aggregate net rate of approximately 10,000 boepd at the time of sale, were sold in the first quarter of 2013, and the Corporation's Russian subsidiary, which was producing approximately 50,000 boepd at the time of sale, was sold in April 2013.



**Africa:** Crude oil production in Africa was lower in 2014 compared to 2013, and from 2013 to 2012, primarily due to the shutdown of the Es Sider terminal in Libya in the third quarter of 2013, following civil unrest in the country. In December 2014 the Libyan National Oil Company declared force majeure with respect to the Waha fields and production is currently shut-in. The decline from 2013 compared to 2012 was also due to lower production from the Okume Complex in offshore Equatorial Guinea, which was partially offset by new production from the Ceiba Field.

**Asia and Other:** Crude oil production was lower in 2014 compared to 2013, largely as a result of the divestiture of the Corporation's interests in the Pangkah Field in Indonesia in January 2014 and the Corporation's interest in the Azeri-Chirag-Guneshli (ACG) fields, Azerbaijan in March 2013. Natural gas production was lower in 2014 compared to 2013 following the Corporation's divestiture of its interests in Indonesia and Thailand in 2014 and lower production from the Joint Development Area of Malaysia/Thailand (JDA), which was partially offset by a full year of production from the North Malay Basin. Crude oil production was lower in 2013 compared to 2012 mainly due to the sale in March 2013 of the Corporation's interest in the ACG fields. Natural gas production was lower in 2013 compared to 2012, mainly due to lower production entitlement at the JDA together with lower production at the Pangkah Field in Indonesia.

**Sales Volumes:** The Corporation's worldwide sales volumes were as follows:

	2014	2013	2012
	(In thousands)		
Crude oil - barrels .....	80,869	82,402	101,770
Natural gas liquids - barrels .....	8,793	6,244	7,138
Natural gas - mcf .....	187,381	206,122	225,607
Barrels of oil equivalent* .....	<u>120,892</u>	<u>123,000</u>	<u>146,510</u>
Crude oil - barrels per day .....	222	226	278
Natural gas liquids - barrels per day .....	24	17	19
Natural gas - mcf per day .....	513	565	616
Barrels of oil equivalent per day* .....	<u>331</u>	<u>337</u>	<u>400</u>

\* Reflects natural gas production converted on the basis of relative energy content (six mcf equals one barrel). Barrel of oil equivalence does not necessarily result in price equivalence as the equivalent price of natural gas on a barrel of oil equivalent basis has been substantially lower than the corresponding price for crude oil over the recent past. In addition, natural gas liquids do not sell at prices equivalent to crude oil. See the average selling prices on page 28.

**Cost of Products Sold:** Cost of products sold is mainly comprised of costs relating to the purchases of crude oil, natural gas liquids and natural gas from the Corporation's partners in Hess operated wells or other third parties. Cost of products sold in 2014 was comparable to 2013 as a result of increased volumes purchased from partners in wells operated by the Corporation being offset by lower purchases from third parties. The increase in Cost of products sold in 2013 compared with 2012 principally reflected higher volumes of crude oil purchases from third parties.

**Cash Operating Costs:** Cash operating costs, consisting of Operating costs and expenses, Production and severance taxes and General and administrative expenses, decreased by approximately \$330 million in 2014 compared with 2013 and decreased by approximately \$200 million in 2013 compared with 2012. The decrease in 2014 compared to 2013 primarily reflects lower production taxes and operating costs following the divestitures of Indonesia and Thailand assets in early 2014 and the Corporation's interests in Russia in April 2013, as well as lower employee costs. The decrease in 2013 was due to lower production taxes following the sale of the Corporation's Russian operations, and reductions in transportation costs, lease operating expenses and employee costs, which were partially offset by severance charges and other exit costs incurred as part of the Corporation's transformation to a more focused E&P company.

**Depreciation, Depletion and Amortization:** Depreciation, depletion and amortization charges increased by approximately \$540 million in 2014 and decreased by \$182 million in 2013, compared with the corresponding amounts in prior years. The increase in 2014 was primarily associated with higher production volumes from the Bakken, Utica, Valhall, and North Malay Basin, each of which had a DD&A rate higher than the portfolio average in 2014. The decrease in 2013 largely reflects asset sales and the mix of production volumes.

Excluding items affecting comparability of earnings between periods in the table below, cash operating costs per barrel of oil equivalent (boe) were \$21.03 in 2014, \$22.63 in 2013 and \$20.63 in 2012 and depreciation, depletion and amortization costs per boe were \$26.68 in 2014, \$21.61 in 2013 and \$19.20 in 2012. Total production unit costs were \$47.71 per boe in 2014, \$44.24 per boe in 2013 and \$39.83 per boe in 2012.

For 2015, cash operating costs are estimated to be in the range of \$19.50 to \$20.50 per boe and depreciation, depletion and amortization costs are estimated to be in the range of \$28.50 to \$29.50 per boe, resulting in total production unit costs of \$48.00 to \$50.00 per boe assuming no contribution from Libya.

**Exploration Expenses:** Exploration expenses, excluding items affecting comparability of earnings, were lower in 2014 compared to 2013, primarily due to lower leasehold impairment expense, geologic and seismic costs, and employee expenses. Exploration expenses decreased in 2013 compared to 2012, primarily due to lower dry hole expenses and geological and seismic expenses partly offset by higher leasehold impairment expenses.

**Income Taxes:** Excluding the impact of items affecting comparability of earnings between periods provided below, the effective income tax rates for E&P operations were 41% in 2014, 43% in 2013 and 45% in 2012. The decline in the effective income tax rate in 2014 compared with 2013 and in 2013 compared with 2012 was primarily due to the impact of shut-in production in Libya from the third quarter of 2013. Based on current strip crude oil prices, we are forecasting a pre-tax loss for 2015 and, as a result, the E&P effective tax rate, excluding items affecting comparability, is expected to be a benefit in the range of 38% to 42% excluding Libyan operations.

**Items Affecting Comparability of Earnings Between Periods:** Reported E&P earnings included the following items affecting comparability of income (expense) before and after income taxes:

	Before Income Taxes			After Income Taxes		
	2014	2013	2012	2014	2013	2012
	(In millions)					
Gains on asset sales, net.....	\$ 801	\$ 2,195	\$ 584	\$ 774	\$ 2,145	\$ 557
Noncontrolling interest share of gain on asset sale	—	(168)	—	—	(168)	—
Dry hole and related expenses .....	(169)	(260)	(86)	(105)	(163)	(56)
Leasehold impairment expenses .....	(135)	(327)	(582)	(68)	(210)	(344)
Employee severance and exit costs .....	(28)	(129)	—	(11)	(117)	—
Income taxes .....	—	—	—	(48)	624	(201)
	<u>\$ 469</u>	<u>\$ 1,311</u>	<u>\$ (84)</u>	<u>\$ 542</u>	<u>\$ 2,111</u>	<u>\$ (44)</u>

**2014:** In April 2014, the Corporation completed the sale of its Thailand assets for cash proceeds of approximately \$805 million. This transaction resulted in a pre-tax gain of \$706 million (\$706 million after income taxes). The assets in Thailand were producing at an aggregate net rate of approximately 19,000 boepd at the time of sale and had a total of 45 million boe of proved reserves at December 31, 2013. During 2014, the Corporation sold approximately 77,000 net acres, including related wells and facilities, in the dry gas area of the Utica shale play, for total cash proceeds of approximately \$1,075 million, which resulted in a pre-tax gain of \$62 million (\$35 million after income taxes). Production and proved reserves from the disposed Utica acreage were not material. In the third quarter, the Corporation completed the sale of an exploration asset in the United Kingdom North Sea, for cash proceeds of \$53 million, which resulted in a pre-tax gain of \$33 million (\$33 million after income taxes). In 2014, the Corporation recorded dry hole and other exploration expenses for the write-off of a previously capitalized exploration well in the western half of Block 469 in the Gulf of Mexico of \$169 million (\$105 million after income taxes) and other charges totaling \$135 million pre-tax (\$68 million after income taxes) to write-off leasehold acreage in the Paris Basin of France, the Shakrok Block in Kurdistan and the Corporation's interest in a natural gas exploration project, offshore Sabah, Malaysia. In 2014, the Corporation recorded pre-tax severance and other exit costs of \$28 million (\$11 million after income taxes) resulting from its transformation to a more focused pure play E&P company. In addition, the Corporation recorded an income tax charge of \$48 million for remeasurement of deferred taxes resulting from legal entity restructurings.

**2013:** In the fourth quarter, the Corporation announced the sale of its Indonesian assets for after-tax proceeds of approximately \$1.3 billion. The sale was executed in two separate transactions with the sale of Natuna A completing in December 2013 and the sale of Pangkah closing in January 2014, as a result of a partner exercising their preemptive rights. The sale of Natuna A, which had sales proceeds of approximately \$656 million, resulted in a pre-tax gain of \$388 million (\$343 million after income taxes). The Natuna Field was producing at an aggregate net rate of approximately 5,500 boepd at the time of sale and had a total of 21 million boe of proved reserves at December 31, 2012. In April, the Corporation completed the sale of its Russian subsidiary, Samara-Nafta, for cash proceeds of \$2.1 billion after working capital and other adjustments. Based on the Corporation's 90% interest in Samara-Nafta, after-tax proceeds to Hess were approximately \$1.9 billion. This transaction resulted in a pre-tax gain of \$1,119 million (\$1,119 million after income taxes), which was reduced by \$168 million for the noncontrolling interest holder's share of the gain, resulting in a net gain attributable to the

Corporation of \$951 million. Samara-Nafta was producing at an aggregate net rate of approximately 50,000 boepd at the time of sale and had a total of 82 million boe of proved reserves at December 31, 2012. In the first quarter of 2013, the Corporation completed the sale of its interests in the Beryl fields in the UK North Sea for cash proceeds of \$442 million, resulting in a pre-tax gain of \$328 million (\$323 million after income taxes) and the sale of its interests in the Azeri-Chirag-Guneshli (ACG) fields, offshore Azerbaijan in the Caspian Sea, for cash proceeds of \$884 million, resulting in a pre-tax gain of \$360 million (\$360 million after income taxes). These assets were producing at an aggregate net rate of approximately 16,000 boepd at the time of sale and had a total of 38 million boe of proved reserves at December 31, 2012. In December 2013, the Corporation recorded dry hole costs of \$260 million (\$163 million after income taxes) associated with Area 54, offshore Libya due to continued civil unrest in the country. In addition, during 2013, the Corporation recorded pre-tax impairment charges totaling \$327 million (\$210 million after income taxes). These impairment charges consisted of \$289 million (\$187 million after income taxes) related to Pangkah to adjust its carrying value to its fair value at December 31, 2013 and \$38 million (\$23 million after income taxes) to write-off the Corporation's leasehold acreage in the Marcellus, onshore U.S. In 2013, the Corporation recorded net pre-tax charges of \$129 million (\$117 million after income taxes) for severance, non-cash charges associated with the cessation of use of certain leased office space and other exit costs, resulting from its planned divestitures and transformation into a more focused pure play E&P company. In December 2013, Denmark enacted a new hydrocarbon income tax law that resulted in a combination of changes to tax rates, revisions to the amount of uplift allowed on capital expenditures and special transition rules. As a consequence of the tax law change, the Corporation recorded a deferred tax asset of \$674 million. In addition, during 2013, the Corporation recorded a non-cash income tax charge of \$28 million as a result of a planned asset divestiture and a charge of \$22 million relating to the repatriation of foreign earnings.

*2012:* The Corporation completed the sale of its interests in the Schiehallion Field (Hess 16%) and the Bittern Field (Hess 28%), which are both located in the UK North Sea, as well as the Snohvit Field (Hess 3%), offshore Norway, for total cash proceeds of \$843 million. These transactions resulted in pre-tax gains totaling \$584 million (\$557 million after income taxes). These assets were producing at an aggregate net rate of approximately 15,000 boepd at the time of sale and had a total of 83 million boe of proved reserves at December 31, 2011. The Corporation recorded asset impairment charges totaling \$582 million (\$344 million after income taxes). These impairment charges consisted of \$374 million (\$228 million after income taxes) associated with the divestiture of assets in the Eagle Ford Shale in Texas and \$208 million (\$116 million after income taxes) related to non-producing properties in the UK North Sea. In 2012, the Corporation decided to cease further development and appraisal activities in Peru. As a result, the Corporation recorded exploration expenses totaling \$86 million (\$56 million after income taxes) to write-off its exploration assets in the country. In July 2012, the government of the UK changed the supplementary income tax rate applicable to deductions for dismantlement expenditures to 20% from 32%. As a result, the Corporation recorded a one-time charge in the third quarter of 2012 of \$115 million for deferred taxes related to asset retirement obligations in the UK. In the fourth quarter of 2012, the Corporation recorded an income tax charge of \$86 million for a disputed application of an international tax treaty.

## Corporate, Interest and Other

The following table summarizes corporate, interest and other expenses:

	2014	2013	2012
	(In millions)		
Corporate and Other expenses (excluding items affecting comparability) .....	\$ 217	\$ 263	\$ 267
Interest expense .....	399	466	447
Less: Capitalized interest .....	(76)	(60)	(28)
Interest expense, net .....	323	406	419
Corporate, Interest and Other expenses before income taxes .....	540	669	686
Income taxes (benefits) .....	(208)	(252)	(264)
Net Corporate, Interest and Other expenses after income taxes .....	332	417	422
Items affecting comparability of earnings between periods, after-tax .....	74	26	—
Total Corporate, Interest and Other expenses after income taxes .....	<u>\$ 406</u>	<u>\$ 443</u>	<u>\$ 422</u>

Corporate expenses were lower in 2014 compared to 2013, reflecting lower employee related costs, contract labor and professional fees. Corporate expenses were comparable in 2013 and 2012. After-tax corporate expenses in 2015 are estimated to be in the range of \$120 million to \$130 million, compared with after-tax corporate expenses of \$134 million, excluding items affecting comparability of earnings between periods in 2014.

Interest expense, net was lower in 2014 compared to 2013, reflecting lower average outstanding debt, lower letter of credit fees and higher capitalized interest. The decrease in 2013 interest expense, net compared with 2012 primarily reflects higher capitalized interest related to the Tubular Bells and North Malay Basin projects. After-tax interest expense in 2015 is expected to be in the range of \$205 million to \$215 million, compared with after-tax interest expenses of \$202 million in 2014.

**Items Affecting Comparability of Earnings Between Periods:** Reported Corporate, interest and other expenses included the following items affecting comparability of income (expense) before and after income taxes:

	Before Income Taxes			After Income Taxes		
	2014	2013	2012	2014	2013	2012
	(In millions)					
Write down of equity investment .....	\$ (84)	\$ —	\$ —	\$ (52)	\$ —	\$ —
Employee severance .....	(19)	(21)	—	(12)	(13)	—
Facility and other exit costs .....	(15)	(19)	—	(10)	(13)	—
	<u>\$ (118)</u>	<u>\$ (40)</u>	<u>\$ —</u>	<u>\$ (74)</u>	<u>\$ (26)</u>	<u>\$ —</u>

The Corporation recorded a charge of \$84 million (\$52 million after income taxes) to reduce the carrying value of its investment in the Bayonne Energy Center to fair value. The Corporation recorded net pre-tax severance charges related to the Corporation's transformation into a pure play E&P company of \$19 million (\$12 million after income taxes) in 2014 and \$21 million (\$13 million after income taxes) in 2013. In addition, the Corporation recorded pre-tax charges of \$15 million (\$10 million after income taxes) in 2014 and pre-tax charges of \$19 million (\$13 million after income taxes) in 2013 for exit related costs, including costs for cessation of leased office space in 2013.

## Discontinued Operations

Discontinued operations attributable to Hess Corporation had income of \$625 million in 2014, \$1,192 million in 2013, and \$235 million in 2012 which comprised the Corporation's retail, energy marketing, terminal, energy trading and refining operations. Excluding items affecting comparability of earnings between periods provided below, discontinued operations generated adjusted net income of \$84 million in 2014, \$117 million in 2013, and \$164 million in 2012. Discontinued operations results reflect ownership of its energy trading partnership through December 2014, retail marketing through September 2014, terminals through December 2013, energy marketing through November 2013 and Port Reading refining activities through the date it was permanently shut down in February 2013.



**Items Affecting Comparability of Earnings Between Periods:** Reported earnings for discontinued operations included the following items affecting comparability of income (expense) before and after income taxes:

	Before Income Taxes			After Income Taxes		
	2014	2013	2012	2014	2013	2012
	(In millions)					
Gains on asset sales.....	\$ 982	\$ 1,500	\$ —	\$ 620	\$ 995	\$ —
LIFO inventory liquidations .....	275	678	165	171	414	104
Gain recognized on acquisition of controlling interest in equity investee.....	39	—	—	24	—	—
Environmental, exit and other charges.....	(211)	(230)	—	(141)	(154)	—
Asset impairments.....	(50)	(80)	(43)	(31)	(51)	(33)
Charge for termination of lease contracts for retail gasoline stations.....	(115)	—	—	(72)	—	—
Employee severance.....	(41)	(131)	—	(26)	(80)	—
Port Reading refinery shutdown costs .....	(6)	(82)	—	(4)	(49)	—
	<u>\$ 873</u>	<u>\$ 1,655</u>	<u>\$ 122</u>	<u>\$ 541</u>	<u>\$ 1,075</u>	<u>\$ 71</u>

**2014:** In September, the Corporation completed the sale of its retail business for cash proceeds of approximately \$2.8 billion. This transaction resulted in a pre-tax gain of \$954 million (\$602 million after income taxes). During the year, the Corporation recorded pre-tax gains of \$275 million (\$171 million after income taxes) relating to the liquidation of last-in, first-out (LIFO) inventories associated with the divested downstream operations. In addition, the Corporation recorded pre-tax charges totaling \$308 million (\$202 million after income taxes) for impairments, environmental matters, severance and exit related activities associated with the divestiture of downstream operations. The Corporation also recognized a pre-tax charge of \$115 million (\$72 million after income taxes) related to the termination of lease contracts and the purchase of 180 retail gasoline stations in preparation for the sale of the retail operations. In January, the Corporation's retail business acquired its partners' 56% interest in WilcoHess, a retail gasoline joint venture, for approximately \$290 million and the settlement of liabilities. In connection with this business combination, the Corporation recorded a pre-tax gain of \$39 million (\$24 million after income taxes) to remeasure the carrying value of the Corporation's original 44% equity interest in WilcoHess to fair value. The assets and liabilities acquired from WilcoHess were included in the sale of the retail business in September 2014.

**2013:** In December 2013, the Corporation sold its U.S. East Coast terminal network, St. Lucia terminal and related businesses for cash proceeds of approximately \$1.0 billion. The transaction resulted in a pre-tax gain of \$739 million (\$531 million after income taxes). In November 2013, the Corporation sold its energy marketing business for cash proceeds of approximately \$1.2 billion which resulted in a pre-tax gain of \$761 million (\$464 million after income taxes). In addition, the Corporation recognized pre-tax gains of \$678 million (\$414 million after income taxes) relating to the liquidation of LIFO inventories as a result of ceasing refining operations and the sales of its energy marketing and terminals businesses. During the year, the Corporation incurred \$131 million (\$80 million after income taxes) of net employee severance charges and \$230 million (\$154 million after income taxes) of other exit costs, including environmental, legal and professional fees. As a result of the permanent shutdown of the Port Reading refining facility, the Corporation recorded charges of \$82 million (\$49 million after income taxes) for shutdown related costs and \$80 million (\$51 million after income taxes) for asset impairments.

**2012:** In 2012, the Corporation recorded pre-tax income of \$165 million (\$104 million after income taxes) from the partial liquidation of LIFO inventories. The Corporation also recorded pre-tax charges of \$43 million (\$33 million after income taxes) for asset impairments and other charges.

## Liquidity and Capital Resources

The following table sets forth certain relevant measures of the Corporation's liquidity and capital resources at December 31:

	2014	2013
	(In millions)	
Cash and cash equivalents .....	\$ 2,444	\$ 1,814
Short-term debt and current maturities of long-term debt .....	\$ 68	\$ 378
Total debt .....	\$ 5,987	\$ 5,798
Total equity .....	\$ 22,320	\$ 24,784
Debt to capitalization ratio* .....	21.2%	19.0%

\* Total debt as a percentage of the sum of total debt plus equity.

## **Cash Flows**

The following table sets forth a summary of the Corporation's cash flows:

	2014	2013	2012
	(In millions)		
<b>Cash flows from operating activities</b> .....			
Cash provided by operating activities - continuing operations .....	\$ 4,511	\$ 3,708	\$ 5,521
Cash provided by (used in) operating activities - discontinued operations .....	(47)	1,162	139
Net cash provided by operating activities .....	<u>4,464</u>	<u>4,870</u>	<u>5,660</u>
<b>Cash flows from investing activities</b> .....			
Capital expenditures.....	(5,274)	(5,767)	(7,682)
Proceeds from asset sales.....	2,978	4,458	843
Other, net .....	(139)	(227)	(64)
Cash provided by (used in) investing activities - continuing operations .....	(2,435)	(1,536)	(6,903)
Cash provided by (used in) investing activities - discontinued operations .....	2,436	2,114	(148)
Net cash provided by (used in) investing activities .....	<u>1</u>	<u>578</u>	<u>(7,051)</u>
<b>Cash flows from financing activities</b> .....			
Cash provided by (used in) financing activities - continuing operations .....	(3,828)	(4,266)	1,685
Cash provided by (used in) financing activities - discontinued operations .....	(7)	(10)	(3)
Net cash provided by (used in) financing activities .....	<u>(3,835)</u>	<u>(4,276)</u>	<u>1,682</u>
<b>Net increase in cash and cash equivalents</b> .....	<u>\$ 630</u>	<u>\$ 1,172</u>	<u>\$ 291</u>

**Operating Activities:** Net cash provided by operating activities amounted to \$4,464 million in 2014 compared with \$4,870 million in 2013, reflecting the impact of changes in working capital, lower operating earnings primarily as a result of asset sales and the decline in benchmark crude oil prices. Operating cash flow decreased to \$4,870 million in 2013 from \$5,660 million in 2012 principally reflecting decreases in cash flows from asset sales and changes in working capital.

**Investing Activities:** The following table summarizes the Corporation's capital expenditures:

	2014	2013	2012
	(In millions)		
Exploration and Production .....			
Exploration .....	\$ 431	\$ 602	\$ 619
Production and development .....	4,702	5,051	6,790
Acquisitions (including leaseholds) .....	88	56	267
Total Exploration and Production .....	5,221	5,709	7,676
Corporate .....	53	58	6
Total capital expenditures - continuing operations .....	5,274	5,767	7,682
Downstream businesses - discontinued operations .....	431	106	113
Total capital expenditures .....	<u>\$ 5,705</u>	<u>\$ 5,873</u>	<u>\$ 7,795</u>

The decrease in capital expenditures in 2014, as compared with 2013, is largely due to the ongoing reduction in capital expenditures in the Bakken, reflecting lower well costs and completion of the Tioga gas plant expansion project. The decrease in capital expenditures in 2013 as compared to 2012 was mainly due to reduced capital expenditures in the Bakken, resulting from fewer drilling rigs being operated in the field as well as lower costs per well. In addition, completion of the redevelopment project at the Valhall Field in January 2013 as well as asset sales reduced 2013 capital expenditures.

Total proceeds from the sale of assets related to continuing operations amounted to approximately \$3.0 billion in 2014, \$4.5 billion in 2013 and \$0.8 billion in 2012. In 2014, the Corporation completed asset sales of its dry gas acreage in the Utica shale play, its assets in Thailand, the Pangkah Field, offshore Indonesia, and its interests in two power plant joint ventures. Completed sales in 2013 included the Corporation's interests in the Beryl, ACG, Eagle Ford and Natuna A fields, and its Russian subsidiary, Samara-Nafta.

In 2014, net cash provided by investing activities from discontinued operations included proceeds of \$2.8 billion from the sale of the retail business. In addition, the Corporation acquired in January 2014, its partners' 56% interest in WilcoHess, a retail gasoline joint venture, for approximately \$290 million. In June 2014, the Corporation incurred capital expenditures of \$105 million related to the acquisition of previously leased retail gasoline stations. Both of these transactions were undertaken in connection with the Corporation's divestiture of its retail business. Net cash provided by investing activities related to discontinued operations for 2013 includes proceeds of approximately \$2.2 billion from the sales of the Corporation's energy marketing operations and its U.S. East Coast terminal network, St. Lucia terminal and related businesses.

**Financing Activities:** During 2014, the Corporation issued \$600 million (\$598 million net of discount) of unsecured, fixed rate notes and repaid \$590 million of debt, including \$250 million of unsecured, fixed rate notes, \$74 million assumed in the acquisition of WilcoHess, and \$249 million for the payment of various lease obligations primarily related to the retirement of the Corporation's retail gasoline station leases. In 2013, the Corporation repaid \$2,348 million, net under available credit facilities and repaid \$136 million of other debt. The net repayments under the credit facilities consisted of \$990 million on the Corporation's short-term credit facilities, \$758 million on its syndicated revolving credit facility and \$600 million on its asset backed credit facility. During 2012, the Corporation borrowed a net of \$1,845 million from available credit facilities, which consisted of borrowings of \$758 million from its syndicated revolving credit facility, \$890 million from its short-term credit facilities and \$250 million from its asset-backed credit facility, partially offset by net repayments of other debt of \$53 million.

The Corporation repurchased Hess common stock of approximately \$3.7 billion in 2014 and approximately \$1.5 billion in 2013 under its \$6.5 billion board authorized stock repurchase plan. Total common stock dividends paid were \$303 million in 2014, \$235 million in 2013 and \$171 million in 2012. The Corporation received net proceeds from the exercise of stock options, including related income tax benefits of \$182 million, \$128 million and \$11 million in 2014, 2013 and 2012, respectively.

## Future Capital Requirements and Resources

The Corporation anticipates investing approximately \$4.7 billion in capital and exploratory expenditures in 2015 compared to \$5.6 billion in 2014. Based on current strip crude oil prices, the Corporation forecasts in 2015 a significant net loss and net cash flow deficit after funding planned capital expenditures, dismantlement obligations, pension contributions, dividends and any share repurchases under its Board authorized plan. The Corporation expects to fund its 2015 net cash flow deficit with existing cash on hand of \$2.4 billion at December 31, 2014 and, if necessary, borrowings under its long-term credit facility.

Crude oil and natural gas prices are volatile and difficult to predict. In addition, unplanned increases in the Corporation's capital expenditure program could occur. The Corporation plans to preserve its financial flexibility and to improve its cash flow by pursuing cost reductions from vendors, significantly moderating stock repurchases compared with 2014, and depending on where crude oil prices trend, potentially further reducing its planned capital program. In addition, should needs dictate, the Corporation may also access other sources of liquidity by utilizing other existing uncommitted credit facilities, issuing debt and equity securities, and/or pursuing further asset sales.

The Corporation held \$1.1 billion of its year-end 2014 total cash and cash equivalents of \$2.4 billion outside of the U.S. and has the ability to bring its December 31, 2014 international cash balance back to the U.S. without triggering a U.S. cash tax liability.

The table below summarizes the capacity, usage, and available capacity of the Corporation's borrowing and letter of credit facilities at December 31, 2014:

	<u>Expiration Date</u>	<u>Capacity</u>	<u>Borrowings</u>	<u>Letters of Credit Issued</u>	<u>Total Used</u>	<u>Available Capacity</u>
				(In millions)		
Revolving credit facility .....	January 2020	\$ 4,000	\$ —	\$ —	\$ —	\$ 4,000
Committed lines .....	Various*	1,175	—	25	25	1,150
Uncommitted lines .....	Various*	372	—	372	372	—
Total .....		<u>\$ 5,547</u>	<u>\$ —</u>	<u>\$ 397</u>	<u>\$ 397</u>	<u>\$ 5,150</u>

\* Committed and uncommitted lines have expiration dates through 2020.

The Corporation's \$397 million in letters of credit outstanding at December 31, 2014 were primarily issued to satisfy margin requirements. See also *Note 21, Financial Risk Management and Trading Activities* in the *Notes to the Consolidated Financial Statements*.

At December 31, 2014, the Corporation had a \$4 billion syndicated revolving credit facility with a maturity date of April 2016. In January 2015, the Corporation entered into a new \$4 billion five-year credit agreement with a maturity date of January 2020. This facility can be used for borrowings and letters of credit. Borrowings on the new facility bear interest at 1.075% above the London Interbank Offered Rate. A fee of 0.175% per annum is also payable on the amount of the facility. The interest rate and facility fee are subject to adjustment if the Corporation's credit rating changes.

The Corporation's long-term debt agreements, including the revolving credit facility, contain financial covenants that restrict the amount of total borrowings and secured debt. The most restrictive of these covenants allow the Corporation to borrow up to an additional \$5.6 billion of secured debt at December 31, 2014.

The Corporation also has a shelf registration under which it may issue additional debt securities, warrants, common stock or preferred stock. Promptly after filing this Annual Report on Form 10-K, as a result of the Corporation's existing shelf registration statement expiring on February 27, 2015, the Corporation anticipates filing a new shelf registration statement under the Securities Act of 1933, as amended, under which it may issue, among other things, additional debt securities, warrants, common stock or preferred stock.

### Credit Ratings

There are three major credit rating agencies that rate the Corporation's debt. All three agencies have currently assigned an investment grade rating with a stable outlook to the Corporation's debt. The interest rates and facility fees charged on some of the Corporation's credit facilities, as well as margin requirements from financial risk management counterparties, are subject to adjustment if the Corporation's credit rating changes.



## Contractual Obligations and Contingencies

The following table shows aggregate information about certain contractual obligations at December 31, 2014:

	Total	Payments Due by Period			
		2015	2016 and 2017	2018 and 2019	Thereafter
		(In millions)			
Total debt (excludes interest)*	\$ 5,987	\$ 68	\$ 444	\$ 1,148	\$ 4,327
Operating leases	2,818	773	1,049	651	345
Purchase obligations:					
Capital expenditures	3,500	2,246	1,019	194	41
Operating expenses	1,306	451	436	278	141
Asset retirement obligations	2,723	442	419	222	1,640
Transportation and related contracts	1,738	124	355	451	808
Other liabilities	1,177	138	115	116	808

\* The Corporation anticipates cash payments for interest of \$355 million for 2015, \$722 million for 2016-2017, \$680 million for 2018-2019, and \$4,265 million thereafter for a total of \$6,022 million.

Capital expenditures represent amounts that were contractually committed at December 31, 2014, including the portion of the Corporation's planned capital expenditure program for 2015. Obligations for operating expenses include commitments for oil and gas production expenses, seismic purchases and other normal business expenses. Other long-term liabilities reflect contractually committed obligations in the Consolidated Balance Sheet at December 31, 2014, including pension plan liabilities and estimates for uncertain income tax positions.

The Corporation and certain of its subsidiaries, lease drilling rigs, tankers, office space and other assets for varying periods under leases accounted for as operating leases.

The Corporation is contingently liable under \$54 million of letters of credit at December 31, 2014.

## Off-Balance Sheet Arrangements

The Corporation had leveraged leases associated with certain retail gasoline stations which were not included in its Consolidated Balance Sheet and had a fair value of approximately \$238 million at December 31, 2013. If these leases were included as debt, the Corporation's December 31, 2013 debt to capitalization ratio would have increased to 19.6% from 19.0%. The leases were terminated in 2014 in conjunction with the anticipated divestiture of retail marketing that closed in September 2014.

See also *Note 18, Guarantees and Contingencies* in the *Notes to the Consolidated Financial Statements*.

## Foreign Operations

The Corporation conducts exploration and production activities outside the U.S., principally in Europe (Norway and Denmark), Africa (Equatorial Guinea, Libya, Algeria and Ghana) and Asia and Other (Joint Development Area of Malaysia/Thailand, Malaysia, Australia, the Kurdistan region of Iraq, China, Guyana and Canada). Therefore, the Corporation is subject to the risks associated with foreign operations, including political risk, corruption, acts of terrorism, tax law changes and currency risk.

See also Item 1A. Risk Factors Related to Our Business and Operations.

## Accounting Policies

### *Critical Accounting Policies and Estimates*

Accounting policies and estimates affect the recognition of assets and liabilities in the Corporation's Consolidated Balance Sheet and revenues and expenses in the Statement of Consolidated Income. The accounting methods used can affect net income, equity and various financial statement ratios. However, the Corporation's accounting policies generally do not change cash flows or liquidity.

**Accounting for Exploration and Development Costs:** E&P activities are accounted for using the successful efforts method. Costs of acquiring unproved and proved oil and gas leasehold acreage, including lease bonuses, brokers' fees and other related costs are capitalized. Annual lease rentals, exploration expenses and exploratory dry hole costs are expensed as incurred. Costs of drilling and equipping productive wells, including development dry holes, and related production facilities are capitalized. In production operations, costs of injected CO<sub>2</sub> for tertiary recovery are expensed as incurred.

The costs of exploratory wells that find oil and gas reserves are capitalized pending determination of whether proved reserves have been found. Exploratory drilling costs remain capitalized after drilling is completed if (1) the well has found a sufficient quantity of reserves to justify completion as a producing well and (2) sufficient progress is being made in assessing the reserves and the economic and operational viability of the project. If either of those criteria is not met, or if there is substantial doubt about the economic or operational viability of the project, the capitalized well costs are charged to expense. Indicators of sufficient progress in assessing reserves, and the economic and operating viability of a project include: commitment of project personnel, active negotiations for sales contracts with customers, negotiations with governments, operators and contractors and firm plans for additional drilling and other factors.

**Crude Oil and Natural Gas Reserves:** The determination of estimated proved reserves is a significant element in arriving at the results of operations of exploration and production activities. The estimates of proved reserves affect well capitalizations, the unit of production depreciation rates of proved properties and wells and equipment, as well as impairment testing of oil and gas assets and goodwill.

For reserves to be booked as proved they must be determined with reasonable certainty to be economically producible from known reservoirs under existing economic conditions, operating methods and government regulations. In addition, government and project operator approvals must be obtained and, depending on the amount of the project cost, senior management or the Board of directors must commit to fund the project. The Corporation maintains its own internal reserve estimates that are calculated by technical staff that work directly with the oil and gas properties. The Corporation's technical staff updates reserve estimates throughout the year based on evaluations of new wells, performance reviews, new technical data and other studies. To provide consistency throughout the Corporation, standard reserve estimation guidelines, definitions, reporting reviews and approval practices are used. The internal reserve estimates are subject to internal technical audits and senior management review. The Corporation also engages an independent third party consulting firm to audit approximately 80% of the Corporation's total proved reserves each year.

Proved reserves are calculated using the average price during the twelve month period before December 31 determined as an unweighted arithmetic average of the first-day-of-the-month price for each month within the year, unless prices are defined by contractual agreements, excluding escalations based on future conditions. Crude oil prices remained at significantly higher levels during the first ten months of 2014 and declined during the last two months of the year. As a result, the average crude oil price used to calculate proved reserves at December 31, 2014 is significantly higher than the year-end 2014 crude oil price. The year-end 2015 reserve estimates will be based on the same unweighted arithmetic average formula using first-day-of-the-month prices for 2015 and will reflect the current low crude oil price environment from the beginning of the year. If current strip crude oil prices hold through 2015, proved reserves at December 31, 2015 could be significantly lower than proved reserves at December 31, 2014. It is difficult to estimate the magnitude of any net negative change in proved reserves that may result from lower crude oil prices due to a number of factors that are currently unknown, including 2015 crude oil prices, any revisions in proved reserves that may occur based on 2015 reservoir performance, the levels to which industry costs will decline in response to lower prices, and management's plans as of December 31, 2015 for developing proved undeveloped reserves through the year 2020 which will be the five-year window for recognizing proved undeveloped reserves as of December 31, 2015. Despite the uncertainties cited, based on facts and assumptions existing at December 31, 2014 if Brent crude oil prices were to average \$60 per barrel in 2015, the Corporation estimates that 2015 depreciation, depletion, and amortization expenses would increase by not more than \$75 million, after-tax as a result of changes in proved reserves compared with December 31, 2014. See the Supplementary Oil and Gas Data on pages 87 through 95 in the accompanying financial statements for additional information on the Corporation's oil and gas reserves.

***Impairment of Long-lived Assets:*** The Corporation reviews long-lived assets, including oil and gas fields, for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recovered. Long-lived assets are tested based on identifiable cash flows that are largely independent of the cash flows of other assets and liabilities. If the carrying amounts of the long-lived assets are not expected to be recovered by estimated undiscounted future net cash flows, the assets are impaired and an impairment loss is recorded. The amount of impairment is determined based on the estimated fair value of the assets generally determined by discounting anticipated future net cash flows, an income valuation approach, or by a market-based valuation approach, which are Level 3 fair value measurements.

In the case of oil and gas fields, the present value of future net cash flows is based on management's best estimate of future prices, which is determined with reference to recent historical prices and published forward prices, applied to projected production volumes and discounted at a risk-adjusted rate. The projected production volumes represent reserves, including probable reserves, expected to be produced based on a stipulated amount of capital expenditures. The production volumes, prices and timing of production are consistent with internal projections and other externally reported information. Oil and gas prices used for determining asset impairments will generally differ from those used in the standardized measure of discounted future net cash flows, since the standardized measure requires the use of historical twelve month average prices.

The Corporation's impairment tests of long-lived E&P producing assets are based on its best estimates of future production volumes (including recovery factors), selling prices, operating and capital costs, the timing of future production and other factors, which are updated each time an impairment test is performed. The Corporation could have impairments if the projected production volumes from oil and gas fields decrease, crude oil and natural gas selling prices decline significantly for an extended period or future estimated capital and operating costs increase significantly. As a result of the significant decline in crude oil prices in the fourth quarter of 2014, the Corporation tested its oil and gas properties for impairment and determined no impairment existed at December 31, 2014.

***Impairment of Goodwill:*** The Corporation's goodwill is tested for impairment annually on October 1<sup>st</sup> or when events or circumstances indicate that the carrying amount of the goodwill may not be recoverable based on a two-step process. The goodwill test is conducted at a reporting unit level, which is defined in accounting standards as an operating segment or one level below an operating segment. The reporting unit or units to be used in an evaluation and measurement of goodwill for impairment testing are determined from a number of factors, including the manner in which the business is managed. Following a reorganization of its management structure in 2013, the Corporation concluded that within its E&P segment it has two reporting units, offshore and onshore, consistent with the manner in which performance is assessed by the Operating segment manager.

In step one of the impairment test, the fair value of a reporting unit is compared with its carrying amount, including goodwill. If the fair value of the reporting unit exceeds its carrying value, goodwill is not impaired. If the carrying value of the reporting unit exceeds its fair value, the Corporation performs step two to determine possible impairment by comparing the implied fair value of goodwill with the carrying amount. The implied fair value of goodwill is determined by assuming the reporting unit is purchased at fair value with assets and liabilities of the reporting unit being reflected at fair value in the same manner as the accounting prescribed for a business combination. The resulting excess of fair value of the reporting unit over the amounts assigned to the reporting unit's assets and liabilities represents the implied fair value of goodwill. If the implied fair value of goodwill is less than its carrying amount, an impairment loss would be recorded.

The Corporation's fair value estimate of each reporting unit is the sum of the anticipated discounted cash flows of producing assets and known development projects and an estimated market premium to reflect the market price an acquirer would pay for potential synergies including cost savings, access to new business opportunities, enterprise control and increased market share. The determination of the fair value of each reporting unit depends on estimates about oil and gas reserves, future prices, timing of future net cash flows and market premiums. The Corporation also considers the relative market valuation of similar peer companies, and other market data if available, in determining fair value of a reporting unit. In addition, a qualitative reconciliation of the Corporation's market capitalization to the fair value of the reporting units used in the goodwill impairment test is performed as of the testing date to assess reasonableness of the reporting unit fair values.

Significant extended declines in crude oil and natural gas prices or reduced reserve estimates could lead to a decrease in the fair value of a reporting unit that could result in failing step one and potentially result in an impairment of goodwill based on the outcome of step two. If a reporting unit fails step one, it is possible that the implied fair value of goodwill in step two exceeds its carrying value due to one or more assets of the reporting unit having a fair value below its carrying value, or one or more assets of the reporting unit having taxable temporary differences that result in recognition of goodwill for the reporting unit under purchase accounting requirements in a business combination.

As there are significant differences in the way long-lived assets and goodwill are evaluated and measured for impairment testing, there may be impairments of individual assets that would not cause an impairment of the goodwill assigned at the reporting unit level or there could be an impairment of goodwill without a corresponding impairment of an underlying asset.

Crude oil prices declined significantly following the date of the Corporation's annual goodwill impairment test on October 1, 2014. In addition, the Corporation's stock price decreased to a level at December 31, 2014 that resulted in the Corporation's book value exceeding its market capitalization by 6%. As a result of these potential indicators of impairment, the Corporation performed a separate goodwill impairment test at December 31, 2014. The offshore and onshore reporting units, which have allocated goodwill of \$1,098 million and \$760 million, respectively at December 31, 2014, each passed step one of the impairment test. However, the onshore reporting unit's fair value exceeded its carrying value by 5%. While not required, the Corporation performed a hypothetical step two test for the onshore reporting unit and estimated that the implied fair value of goodwill exceeded its carrying value. Accordingly, the Corporation expects that the benefits of its goodwill totaling \$1,858 million will be recovered through the operations of each of its reporting units based on market conditions at December 31, 2014.

**Income Taxes:** Judgments are required in the determination and recognition of income tax assets and liabilities in the financial statements. These judgments include the requirement to only recognize the financial statement effect of a tax position when management believes that it is more likely than not, that based on the technical merits, the position will be sustained upon examination.

The Corporation has net operating loss carryforwards or credit carryforwards in multiple jurisdictions and has recorded deferred tax assets for those losses and credits. Additionally, the Corporation has deferred tax assets due to temporary differences between the book basis and tax basis of certain assets and liabilities. Regular assessments are made as to the likelihood of those deferred tax assets being realized. If it is more likely than not that some or all of the deferred tax assets will not be realized, a valuation allowance is recorded to reduce the deferred tax assets to the amount that is expected to be realized. In evaluating the realizability of deferred tax assets, the Corporation considers the reversal of temporary differences, the expected utilization of net operating losses and credit carryforwards during available carryforward periods, the availability of tax planning strategies, the existence of appreciated assets and estimates of future taxable income and other factors. Estimates of future taxable income are based on assumptions of oil and gas reserves and selling prices that are consistent with the Corporation's internal business forecasts. The Corporation does not provide for deferred U.S. income taxes for that portion of undistributed earnings of foreign subsidiaries that are indefinitely reinvested in foreign operations.

**Asset Retirement Obligations:** The Corporation has material legal obligations to remove and dismantle long-lived assets and to restore land or seabed at certain exploration and production locations. In accordance with generally accepted accounting principles, the Corporation recognizes a liability for the fair value of required asset retirement obligations. In addition, the fair value of any legally required conditional asset retirement obligations is recorded if the liability can be reasonably estimated. The Corporation capitalizes such costs as a component of the carrying amount of the underlying assets in the period in which the liability is incurred. In order to measure these obligations, the Corporation estimates the fair value of the obligations by discounting the future payments that will be required to satisfy the obligations. In determining these estimates, the Corporation is required to make several assumptions and judgments related to the scope of dismantlement, timing of settlement, interpretation of legal requirements, inflationary factors and discount rate. In addition, there are other external factors which could significantly affect the ultimate settlement costs for these obligations including changes in environmental regulations and other statutory requirements, fluctuations in industry costs and foreign currency exchange rates and advances in technology. As a result, the Corporation's estimates of asset retirement obligations are subject to revision due to the factors described above. Changes in estimates prior to settlement result in adjustments to both the liability and related asset values.

**Retirement Plans:** The Corporation has funded non-contributory defined benefit pension plans, an unfunded supplemental pension plan and an unfunded post-retirement medical plan. The Corporation recognizes in the Consolidated Balance Sheet the net change in the funded status of the projected benefit obligation for these plans.

The determination of the obligations and expenses related to these plans are based on several actuarial assumptions, the most significant of which relate to the discount rate for measuring the present value of future plan obligations; expected long-term rates of return on plan assets; the rate of future increases in compensation levels, and participant mortality assumptions. These assumptions represent estimates made by the Corporation, some of which can be affected by external factors. For example, the discount rate used to estimate the Corporation's projected benefit obligation is based on a portfolio of high-quality, fixed income debt instruments with maturities that approximate the expected payment of plan obligations,



while the expected return on plan assets is developed from the expected future returns for each asset category, weighted by the target allocation of pension assets to that asset category. Changes in these assumptions can have a material impact on the amounts reported in the Corporation's financial statements.

**Derivatives:** The Corporation utilizes derivative instruments for both financial risk management and trading activities. In financial risk management activities, the Corporation uses futures, forwards, options and swaps, individually or in combination to mitigate its exposure to fluctuations in the prices of crude oil and natural gas, as well as changes in interest and foreign currency exchange rates. In trading activities, the Corporation, principally through a consolidated partnership, trades energy-related commodities and derivatives, including futures, forwards, options and swaps, based on expectations of future market conditions. The energy trading joint venture, HETCO, was sold in the first quarter of 2015.

All derivative instruments are recorded at fair value in the Corporation's Consolidated Balance Sheet. The Corporation's policy for recognizing the changes in fair value of derivatives varies based on the designation of the derivative. The changes in fair value of derivatives that are not designated as hedges are recognized currently in earnings. Derivatives may be designated as hedges of expected future cash flows or forecasted transactions (cash flow hedges) or hedges of firm commitments (fair value hedges). The effective portion of changes in fair value of derivatives that are designated as cash flow hedges is recorded as a component of other comprehensive income (loss). Amounts included in Accumulated other comprehensive income (loss) for cash flow hedges are reclassified into earnings in the same period that the hedged item is recognized in earnings. The ineffective portion of changes in fair value of derivatives designated as cash flow hedges is recorded currently in earnings. Changes in fair value of derivatives designated as fair value hedges are recognized currently in earnings. The change in fair value of the related hedged commitment is recorded as an adjustment to its carrying amount and recognized currently in earnings.

Derivatives that are designated as either cash flow or fair value hedges are tested for effectiveness prospectively before they are executed and both prospectively and retrospectively on an on-going basis to determine whether they continue to qualify for hedge accounting. The prospective and retrospective effectiveness calculations are performed using either historical simulation or other statistical models, which utilize historical observable market data consisting of futures curves and spot prices.

**Fair Value Measurements:** The Corporation uses various valuation approaches in determining fair value for financial instruments, including the market and income approaches. The Corporation's fair value measurements also include non-performance risk and time value of money considerations. Counterparty credit is considered for receivable balances, and the Corporation's credit is considered for accrued liabilities.

The Corporation also records certain nonfinancial assets and liabilities at fair value when required by generally accepted accounting principles. These fair value measurements are recorded in connection with business combinations, qualifying non-monetary exchanges, the initial recognition of asset retirement obligations and any impairment of long-lived assets, equity method investments or goodwill.

The Corporation determines fair value in accordance with the fair value measurements accounting standard which established a hierarchy for the inputs used to measure fair value based on the source of the inputs, which generally range from quoted prices for identical instruments in a principal trading market (Level 1) to estimates determined using related market data (Level 3). Measurements derived indirectly from observable inputs or from quoted prices from markets that are less liquid are considered Level 2.

When Level 1 inputs are available within a particular market, those inputs are selected for determination of fair value over Level 2 or 3 inputs in the same market. To value derivatives that are characterized as Level 2 and 3, the Corporation uses observable inputs for similar instruments that are available from exchanges, pricing services or broker quotes. These observable inputs may be supplemented with other methods, including internal extrapolation or interpolation, that result in the most representative prices for instruments with similar characteristics. Multiple inputs may be used to measure fair value, however, the level of fair value for each physical derivative and financial asset or liability is based on the lowest significant input level within this fair value hierarchy.

Details on the methods and assumptions used to determine the fair values are as follows:

**Fair value measurements based on Level 1 inputs:** Measurements that are most observable are based on quoted prices of identical instruments obtained from the principal markets in which they are traded. Closing prices are both readily available and representative of fair value. Market transactions occur with sufficient frequency and volume to assure liquidity.

***Fair value measurements based on Level 2 inputs:*** Measurements derived indirectly from observable inputs or from quoted prices from markets that are less liquid are considered Level 2. Measurements based on Level 2 inputs include over-the-counter derivative instruments that are priced on an exchange traded curve but have contractual terms that are not identical to exchange traded contracts.

***Fair value measurements based on Level 3 inputs:*** Measurements that are least observable are estimated from related market data determined from sources with little or no market activity for comparable contracts or are positions with longer durations. Fair values determined using discounted cash flows and other unobservable data are also classified as Level 3.

## **Environment, Health and Safety**

The Corporation's long term vision and values provide a foundation for how we do business and define our commitment to meeting the highest standards of corporate citizenship and creating a long lasting positive impact on the communities where we do business. The Corporation's strategy is reflected in its environment, health, safety and social responsibility (EHS & SR) policies and by a management's system framework that helps protect the Corporation's workforce, customers and local communities. The Corporation's management systems are intended to promote internal consistency, adherence to policy objectives and continual improvement in EHS & SR performance. Improved performance may, in the short-term, increase the Corporation's operating costs and could also require increased capital expenditures to reduce potential risks to assets, reputation and license to operate. In addition to enhanced EHS & SR performance, improved productivity and operational efficiencies may be realized from investments in EHS & SR. The Corporation has programs in place to evaluate regulatory compliance, audit facilities, train employees, prevent and manage risks and emergencies and to generally meet corporate EHS & SR goals and objectives.

The Corporation recognizes that climate change is a global environmental concern. The Corporation assesses, monitors and takes measures to reduce our carbon footprint at existing and planned operations. The Corporation is committed to complying with all Greenhouse Gas (GHG) emissions mandates and the responsible management of GHG emissions at its facilities.

The Corporation will have continuing expenditures for environmental assessment and remediation. Sites where corrective action may be necessary include onshore exploration and production facilities, sites from discontinued operations as to which the Corporation retained liability and, although not currently significant, "Superfund" sites where the Corporation has been named a potentially responsible party.

The Corporation accrues for environmental assessment and remediation expenses when the future costs are probable and reasonably estimable. At year-end 2014, the Corporation's reserve for estimated remediation liabilities was approximately \$80 million. The Corporation expects that existing reserves for environmental liabilities will adequately cover costs to assess and remediate known sites. The Corporation's remediation spending was approximately \$12 million in 2014, \$16 million in 2013 and \$19 million in 2012. The level of other expenditures to comply with federal, state, local and foreign country environmental regulations is difficult to quantify as such costs are captured as mostly indistinguishable components of the Corporation's capital expenditures and operating expenses.

## **Forward-looking Information**

Certain sections of this Annual Report on Form 10-K, including Business and Properties, Management's Discussion and Analysis of Financial Condition and Results of Operations and Quantitative and Qualitative Disclosures about Market Risk, include references to the Corporation's future results of operations and financial position, liquidity and capital resources, capital expenditures, asset sales, oil and gas production, tax rates, debt repayment, hedging, derivative, market risk and environmental disclosures, off-balance sheet arrangements and contractual obligations and contingencies, which include forward-looking information. These sections typically include statements with words such as "anticipate", "estimate", "expect", "forecast", "guidance", "could", "may", "should", "would" or similar words, indicating that future outcomes are uncertain. Forward-looking disclosures are based on the Corporation's current understanding and assessment of these activities and reasonable assumptions about the future. Actual results may differ from these disclosures because of changes in market conditions, government actions and other factors. For more information regarding the factors that may cause the Corporation's results to differ from these statements, see Item 1A. Risk Factors Related to Our Business and Operations.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

As discussed in *Note 21, Financial Risk Management and Trading Activities*, in the *Notes to the Consolidated Financial Statements*, the Corporation is exposed in the normal course of its business to commodity risks related to changes in the prices of crude oil and natural gas as well as changes in interest rates and foreign currency values. In the disclosures that follow, financial risk management activities refer to the mitigation of these risks through hedging activities. The Corporation is also exposed to commodity price risks primarily related to crude oil, natural gas, refined petroleum products and electricity, as well as foreign currency values, from its 50% voting interest in a consolidated energy trading joint venture, HETCO, which was sold in the first quarter of 2015.

In conjunction with the Corporation's sale of its energy marketing business in the fourth quarter of 2013, certain derivative contracts, including new transactions following the closing date, (the "delayed transfer derivative contracts") were not transferred to the acquirer, Direct Energy, a North American subsidiary of Centrica plc (Centrica), as required customer or regulatory consents had not been obtained. However, the agreement entered into between Hess and Direct Energy on the closing date transferred all economic risks and rewards of the energy marketing business, including the ownership of the delayed transfer derivative contracts, to Direct Energy. The transfer of these remaining contracts was completed during the third quarter of 2014.

**Controls:** The Corporation maintains a control environment under the direction of its chief risk officer and through its corporate risk policy, which the Corporation's senior management has approved. Controls include volumetric, term and value at risk limits. The chief risk officer must approve the trading of new instruments or commodities. Risk limits are monitored and are reported on a daily basis to business units and senior management. The Corporation's financial risk management department also performs independent price verifications (IPV's) of sources of fair values and validations of valuation models. These controls apply to all of the Corporation's financial risk management and trading activities, including the consolidated trading joint venture. The Corporation's treasury department is responsible for administering and monitoring foreign exchange rate and interest rate hedging programs using similar controls and processes, where applicable.

**Value at Risk:** The Corporation uses value at risk to monitor and control commodity risk within its financial risk management and trading activities. The value at risk model uses historical simulation and the results represent the potential loss in fair value over one day at a 95% confidence level. The model captures both first and second order sensitivities for options. Results may vary from time to time as strategies change in trading activities or hedging levels change in financial risk management activities.

**Instruments:** The Corporation primarily uses forward commodity contracts, foreign exchange forward contracts, futures, swaps, options and energy commodity based securities in its financial risk management and trading activities. These contracts are generally widely traded instruments with standardized terms. The following describes these instruments and how the Corporation uses them:

- **Forward Commodity Contracts:** The Corporation enters into contracts for the forward purchase and sale of commodities. At settlement date, the notional value of the contract is exchanged for physical delivery of the commodity. Forward contracts that are deemed normal purchase and sale contracts are excluded from the quantitative market risk disclosures.
- **Forward Foreign Exchange Contracts:** The Corporation enters into forward contracts, primarily for the British Pound and Danish Krone which commit the Corporation to buy or sell a fixed amount of these currencies at a predetermined exchange rate on a future date.
- **Exchange Traded Contracts:** The Corporation uses exchange traded contracts, including futures, on a number of different underlying energy commodities. These contracts are settled daily with the relevant exchange and may be subject to exchange position limits.
- **Swaps:** The Corporation uses financially settled swap contracts with third parties as part of its financial risk management and trading activities. Cash flows from swap contracts are determined based on underlying commodity prices or interest rates and are typically settled over the life of the contract.
- **Options:** Options on various underlying energy commodities include exchange traded and third party contracts and have various exercise periods. As a seller of options, the Corporation receives a premium at the outset and bears the risk of unfavorable changes in the price of the commodity underlying the option. As a purchaser of options, the Corporation pays a premium at the outset and has the right to participate in the favorable price movements in the underlying commodities.
- **Energy Securities:** Energy securities include energy-related equity or debt securities issued by a company or government or related derivatives on these securities.

## Financial Risk Management Activities

Financial risk management activities include transactions designed to reduce risk in the selling prices of crude oil or natural gas produced by the Corporation or to reduce exposure to foreign currency or interest rate movements. Generally, futures, swaps or option strategies may be used to reduce risk in the selling price of a portion of the Corporation's crude oil or natural gas production. Forward contracts may also be used to purchase certain currencies in which the Corporation does business with the intent of reducing exposure to foreign currency fluctuations. Interest rate swaps may also be used, generally to convert fixed-rate interest payments to floating.

The Corporation has outstanding foreign exchange contracts used to reduce its exposure to fluctuating foreign exchange rates for various currencies. The change in fair value of foreign exchange contracts from a 10% weakening of the U.S. Dollar exchange rate is estimated to be a loss of approximately \$120 million at December 31, 2014.

The Corporation's outstanding long-term debt of \$5,987 million, including current maturities, had a fair value of \$7,003 million at December 31, 2014. A 15% decrease in the rate of interest would increase the fair value of debt by approximately \$485 million at December 31, 2014. A 15% increase in the rate of interest would decrease the fair value of debt by approximately \$430 million at December 31, 2014.

Following is the value at risk for the Corporation's financial risk management commodity derivatives activities associated with continuing operations, excluding foreign exchange and interest rate derivatives described above:

	2014	2013
	(In millions)	
At December 31 .....	\$ —	\$ 13
Average .....	8	27
High .....	15	44
Low .....	—	13

## Trading Activities

Trading activities were conducted through the energy trading joint venture HETCO, which generated earnings through various strategies primarily using energy related commodities, securities and derivatives.

Following is the value at risk for the Corporation's trading activities:

	2014	2013
	(In millions)	
At December 31 .....	\$ 3	\$ 4
Average .....	5	4
High .....	6	5
Low .....	3	3

The information that follows represents 100% of the trading joint venture. Derivative trading transactions are marked-to-market and unrealized gains or losses are recognized currently in earnings. Gains or losses from sales of physical products are recorded at the time of sale. Net realized gains on trading activities amounted to \$551 million in 2014 and \$191 million in 2013. The following table summarizes the related unrealized net gains and losses for financial instruments and derivative commodity contracts, and includes an assessment of the factors affecting the changes in fair value of net assets (liabilities):

	2014	2013
	(In millions)	
Fair value of contracts outstanding at January 1 .....	\$ (161)	\$ (96)
Change in fair value of contracts outstanding at the beginning of the year and still outstanding at the end of the year .....	(79)	10
Reversal of fair value for contracts closed during the year .....	130	10
Fair value of contracts entered into during the year and still outstanding .....	(312)	(85)
Fair value of contracts outstanding at December 31 .....	<u>\$ (422)</u>	<u>\$ (161)</u>



The following table summarizes the sources of net asset (liability) fair values of financial instruments and derivative commodity contracts by year of maturity used in the Corporation's trading activities at December 31, 2014:

	<u>Total</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018 and Beyond</u>
	(In millions)				
<b>Sources of fair value</b>					
Level 1 .....	\$ 400	\$ 404	\$ (6)	\$ 2	\$ —
Level 2 .....	(875)	(915)	38	2	—
Level 3 .....	53	52	(1)	—	2
Total .....	<u>\$ (422)</u>	<u>\$ (459)</u>	<u>\$ 31</u>	<u>\$ 4</u>	<u>\$ 2</u>

The following table summarizes the fair values of receivables, net of cash margin and letters of credit, by counterparty credit rating at December 31 for the energy trading joint venture, HETCO, and which have been included under Other current assets in the consolidated balance sheet:

	<u>2014</u>	<u>2013</u>
	(In millions)	
Investment grade determined by outside sources.....	\$ 169	\$ 187
Investment grade determined internally* .....	125	58
Less than investment grade .....	299	47
Fair value of net receivables outstanding at December 31 .....	<u>\$ 593</u>	<u>\$ 292</u>

\* Based on information provided by counterparties and other available sources.

**Item 8. Financial Statements and Supplementary Data**

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES  
INDEX TO FINANCIAL STATEMENTS AND SCHEDULE**

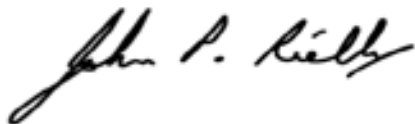
	<u>Page Number</u>
Management’s Report on Internal Control over Financial Reporting .....	48
Reports of Independent Registered Public Accounting Firm .....	49
Consolidated Balance Sheet at December 31, 2014 and 2013 .....	51
Statement of Consolidated Income for each of the three years in the period ended December 31, 2014 .....	52
Statement of Consolidated Comprehensive Income for each of the three years in the period ended December 31, 2014 .....	53
Statement of Consolidated Cash Flows for each of the three years in the period ended December 31, 2014.....	54
Statement of Consolidated Equity for each of the three years in the period ended December 31, 2014.....	55
Notes to Consolidated Financial Statements .....	56
Supplementary Oil and Gas Data .....	87
Quarterly Financial Data .....	96
Schedule II*—Valuation and Qualifying Accounts.....	104

\* Schedules other than Schedule II have been omitted because of the absence of the conditions under which they are required or because the required information is presented in the financial statements or the notes thereto.

## Management's Report on Internal Control over Financial Reporting

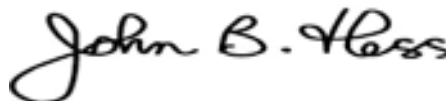
Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting, as required by Section 404 of the Sarbanes-Oxley Act, based on the framework in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework). Based on our evaluation, management concluded that our internal control over financial reporting was effective as of December 31, 2014.

The Corporation's independent registered public accounting firm, Ernst & Young LLP, has audited the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2014, as stated in their report, which is included herein.



By

John P. Rielly  
Senior Vice President  
and Chief Financial  
Officer



By

John B. Hess  
Chief Executive Officer

February 26, 2015

## Report of Independent Registered Public Accounting Firm

### The Board of Directors and Stockholders Hess Corporation

We have audited Hess Corporation and consolidated subsidiaries' (the "Corporation") internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). The Corporation's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Corporation's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Hess Corporation and consolidated subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Hess Corporation and consolidated subsidiaries as of December 31, 2014 and 2013, and the related statements of consolidated income, comprehensive income, cash flows and equity for each of the three years in the period ended December 31, 2014 of Hess Corporation and consolidated subsidiaries, and our report dated February 26, 2015 expressed an unqualified opinion thereon.

The logo for Ernst & Young LLP, featuring the company name in a stylized, cursive script font.

New York, New York  
February 26, 2015



## Report of Independent Registered Public Accounting Firm

### The Board of Directors and Stockholders Hess Corporation

We have audited the accompanying consolidated balance sheet of Hess Corporation and consolidated subsidiaries (the "Corporation") as of December 31, 2014 and 2013, and the related statements of consolidated income, comprehensive income, cash flows and equity for each of the three years in the period ended December 31, 2014. Our audits also included the financial statement schedule listed in the Index at Item 8. These financial statements and schedule are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hess Corporation and consolidated subsidiaries at December 31, 2014 and 2013, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2014, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the consolidated financial statements taken as a whole, presents fairly in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Hess Corporation's internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 26, 2015 expressed an unqualified opinion thereon.

The logo for Ernst & Young LLP, featuring the company name in a stylized, cursive script font.

New York, New York  
February 26, 2015

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEET**

	December 31,	
	2014	2013
	(In millions, except share amounts)	
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents.....	\$ 2,444	\$ 1,814
Accounts receivable		
Trade.....	1,642	3,093
Other.....	431	432
Inventories.....	527	954
Other current assets.....	1,643	2,306
Total current assets.....	6,687	8,599
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Total — at cost.....	46,522	45,950
Less: Reserves for depreciation, depletion, amortization and lease impairment.....	19,005	17,179
Property, plant and equipment — net.....	27,517	28,771
<b>GOODWILL</b> .....	1,858	1,869
<b>DEFERRED INCOME TAXES</b> .....	2,169	2,319
<b>OTHER ASSETS</b> .....	347	1,196
<b>TOTAL ASSETS</b> .....	\$ 38,578	\$ 42,754
<b>LIABILITIES AND EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable.....	\$ 708	\$ 2,109
Accrued liabilities.....	3,781	3,551
Taxes payable.....	294	520
Short-term debt and current maturities of long-term debt.....	68	378
Total current liabilities.....	4,851	6,558
<b>LONG-TERM DEBT</b> .....	5,919	5,420
<b>DEFERRED INCOME TAXES</b> .....	2,009	2,292
<b>ASSET RETIREMENT OBLIGATIONS</b> .....	2,281	2,249
<b>OTHER LIABILITIES AND DEFERRED CREDITS</b> .....	1,198	1,451
Total liabilities.....	16,258	17,970
<b>EQUITY</b>		
Hess Corporation stockholders' equity		
Common stock, par value \$1.00		
Authorized — 600,000,000 shares		
Issued: 2014 — 285,834,964 shares; 2013 — 325,314,177 shares.....	286	325
Capital in excess of par value.....	3,277	3,498
Retained earnings.....	20,052	21,235
Accumulated other comprehensive income (loss).....	(1,410)	(338)
Total Hess Corporation stockholders' equity.....	22,205	24,720
Noncontrolling interests.....	115	64
Total equity.....	22,320	24,784
<b>TOTAL LIABILITIES AND EQUITY</b> .....	\$ 38,578	\$ 42,754

The consolidated financial statements reflect the successful efforts method of accounting for oil and gas exploration and production activities.

See accompanying Notes to Consolidated Financial Statements.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**

**STATEMENT OF CONSOLIDATED INCOME**

	Years Ended December 31,		
	2014	2013	2012
	(In millions, except per share amounts)		
<b>REVENUES AND NON-OPERATING INCOME</b>			
Sales (excluding excise taxes) and other operating revenues.....	\$ 10,737	\$ 11,905	\$ 12,245
Gains on asset sales, net.....	823	2,174	584
Other, net.....	(121)	(51)	106
Total revenues and non-operating income.....	<u>11,439</u>	<u>14,028</u>	<u>12,935</u>
<b>COSTS AND EXPENSES</b>			
Cost of products sold (excluding items shown separately below).....	1,826	1,853	1,333
Operating costs and expenses.....	1,927	2,116	2,202
Production and severance taxes .....	275	372	550
Exploration expenses, including dry holes and lease impairment.....	840	1,031	1,070
General and administrative expenses .....	588	673	576
Interest expense.....	323	406	419
Depreciation, depletion and amortization .....	3,224	2,687	2,866
Asset impairments.....	—	289	582
Total costs and expenses .....	<u>9,003</u>	<u>9,427</u>	<u>9,598</u>
<b>INCOME FROM CONTINUING OPERATIONS</b>			
<b>BEFORE INCOME TAXES</b> .....	2,436	4,601	3,337
Provision for income taxes.....	744	565	1,529
<b>INCOME FROM CONTINUING OPERATIONS</b> .....	<u>1,692</u>	<u>4,036</u>	<u>1,808</u>
<b>INCOME FROM DISCONTINUED OPERATIONS, NET OF INCOME TAXES</b> .....	<u>682</u>	<u>1,186</u>	<u>255</u>
<b>NET INCOME</b> .....	<u>2,374</u>	<u>5,222</u>	<u>2,063</u>
Less: Net income attributable to noncontrolling interests.....	57	170	38
<b>NET INCOME ATTRIBUTABLE TO HESS CORPORATION</b> .....	<u>\$ 2,317</u>	<u>\$ 5,052</u>	<u>\$ 2,025</u>
<b>NET INCOME ATTRIBUTABLE TO HESS CORPORATION PER SHARE</b>			
<b>BASIC:</b>			
Continuing operations.....	\$ 5.57	\$ 11.47	\$ 5.29
Discontinued operations.....	2.06	3.54	0.69
<b>NET INCOME PER SHARE</b> .....	<u>\$ 7.63</u>	<u>\$ 15.01</u>	<u>\$ 5.98</u>
<b>DILUTED:</b>			
Continuing operations.....	\$ 5.50	\$ 11.33	\$ 5.26
Discontinued operations.....	2.03	3.49	0.69
<b>NET INCOME PER SHARE</b> .....	<u>\$ 7.53</u>	<u>\$ 14.82</u>	<u>\$ 5.95</u>
<b>WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING (DILUTED)</b> .....	<b>307.7</b>	<b>340.9</b>	<b>340.3</b>

See accompanying Notes to Consolidated Financial Statements.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**STATEMENT OF CONSOLIDATED COMPREHENSIVE INCOME**

	Years Ended December 31,		
	2014	2013	2012
	(In millions)		
<b>NET INCOME</b> .....	<b>\$ 2,374</b>	<b>\$ 5,222</b>	<b>\$ 2,063</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS):</b>			
<b>Derivatives designated as cash flow hedges</b>			
Effect of hedge (gains) losses reclassified to income .....	(137)	(33)	676
Income taxes on effect of hedge (gains) losses reclassified to income .....	51	18	(252)
Net effect of hedge (gains) losses reclassified to income .....	(86)	(15)	424
Change in fair value of cash flow hedges .....	128	68	(156)
Income taxes on change in fair value of cash flow hedges .....	(48)	(25)	60
Net change in fair value of cash flow hedges .....	80	43	(96)
<b>Change in derivatives designated as cash flow hedges, after-tax</b> .....	<b>(6)</b>	<b>28</b>	<b>328</b>
<b>Pension and other postretirement plans</b>			
Reduction (increase) of unrecognized actuarial losses .....	(534)	414	(100)
Income taxes on actuarial changes in plan liabilities .....	186	(157)	39
Reduction (increase) in unrecognized actuarial losses, net .....	(348)	257	(61)
Amortization of net actuarial losses .....	56	63	85
Income taxes on amortization of net actuarial losses .....	(18)	(23)	(32)
Net effect of amortization of net actuarial losses .....	38	40	53
<b>Change in pension and other postretirement plans, after-tax</b> .....	<b>(310)</b>	<b>297</b>	<b>(8)</b>
<b>Foreign currency translation adjustment</b>			
Foreign currency translation adjustment .....	(756)	(283)	256
Reclassified to Gains on asset sales, net .....	—	119	—
<b>Change in foreign currency translation adjustment</b> .....	<b>(756)</b>	<b>(164)</b>	<b>256</b>
<b>TOTAL OTHER COMPREHENSIVE INCOME (LOSS)</b> .....	<b>(1,072)</b>	<b>161</b>	<b>576</b>
<b>COMPREHENSIVE INCOME</b> .....	<b>1,302</b>	<b>5,383</b>	<b>2,639</b>
Less: Comprehensive income (loss) attributable to noncontrolling interests .....	57	176	40
<b>COMPREHENSIVE INCOME ATTRIBUTABLE TO HESS CORPORATION</b> .....	<b>\$ 1,245</b>	<b>\$ 5,207</b>	<b>\$ 2,599</b>

See accompanying Notes to the Consolidated Financial Statements.



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**

**STATEMENT OF CONSOLIDATED CASH FLOWS**

	Years Ended December 31,		
	2014	2013	2012
	(In millions)		
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income .....	\$ 2,374	\$ 5,222	\$ 2,063
Adjustments to reconcile net income to net cash provided by operating activities			
(Gains) losses on asset sales .....	(823)	(2,174)	(584)
Depreciation, depletion and amortization .....	3,224	2,687	2,866
Loss from equity affiliates .....	84	—	—
Asset impairments .....	—	289	582
Exploratory dry hole costs .....	301	344	377
Exploration lease impairment .....	207	245	223
Stock compensation expense .....	87	60	83
Provision (benefit) for deferred income taxes .....	270	(427)	(584)
Income from discontinued operations .....	(682)	(1,186)	(255)
Changes in operating assets and liabilities:			
(Increase) decrease in accounts receivable .....	(199)	(239)	125
(Increase) decrease in inventories .....	62	134	(124)
Increase (decrease) in accounts payable and accrued liabilities .....	86	(603)	884
Increase (decrease) in taxes payable .....	(108)	(435)	28
Changes in other assets and liabilities .....	(372)	(209)	(163)
Cash provided by operating activities - continuing operations .....	4,511	3,708	5,521
Cash provided by (used in) operating activities - discontinued operations .....	(47)	1,162	139
Net cash provided by operating activities .....	4,464	4,870	5,660
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditures .....	(5,274)	(5,767)	(7,682)
Proceeds from asset sales .....	2,978	4,458	843
Other, net .....	(139)	(227)	(64)
Cash provided by (used in) investing activities - continuing operations .....	(2,435)	(1,536)	(6,903)
Cash provided by (used in) investing activities - discontinued operations .....	2,436	2,114	(148)
Net cash provided by (used in) investing activities .....	1	578	(7,051)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Net borrowings (repayments) of debt with maturities of 90 days or less .....	—	(1,748)	1,648
Debt with maturities of greater than 90 days			
Borrowings .....	598	535	630
Repayments .....	(590)	(1,271)	(433)
Common stock acquired and retired .....	(3,715)	(1,493)	—
Cash dividends paid .....	(303)	(235)	(171)
Noncontrolling interests, net .....	—	(182)	—
Employee stock options exercised, including income tax benefits .....	182	128	11
Cash provided by (used in) financing activities - continuing operations .....	(3,828)	(4,266)	1,685
Cash provided by (used in) financing activities - discontinued operations .....	(7)	(10)	(3)
Net cash provided by (used in) financing activities .....	(3,835)	(4,276)	1,682
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS .....</b>	<b>630</b>	<b>1,172</b>	<b>291</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR .....</b>	<b>1,814</b>	<b>642</b>	<b>351</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR .....</b>	<b>\$ 2,444</b>	<b>\$ 1,814</b>	<b>\$ 642</b>

See accompanying Notes to Consolidated Financial Statements.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**

**STATEMENT OF CONSOLIDATED EQUITY**

	<u>Common Stock</u>	<u>Capital in Excess of Par</u>	<u>Retained Earnings</u>	<u>Accumulated Other Comprehensive Income (Loss)</u> (In millions)	<u>Total Hess Stockholders' Equity</u>	<u>Noncontrolling Interests</u>	<u>Total Equity</u>
<b>Balance at January 1, 2012</b> .....	\$ 340	\$ 3,417	\$ 15,826	\$ (1,067)	\$ 18,516	\$ 76	\$ 18,592
Net income .....			2,025		2,025	38	2,063
Other comprehensive income (loss).....				574	574	2	576
Comprehensive income (loss) .....					2,599	40	2,639
Activity related to restricted common stock awards, net .....	2	55	—	—	57	—	57
Employee stock options, including income tax benefits.....	—	44	—	—	44	—	44
Performance share units .....	—	8	—	—	8	—	8
Cash dividends declared.....	—	—	(136)	—	(136)	—	(136)
Noncontrolling interests, net .....	—	—	2	—	2	(3)	(1)
<b>Balance at December 31, 2012</b> .....	<u>342</u>	<u>3,524</u>	<u>17,717</u>	<u>(493)</u>	<u>21,090</u>	<u>113</u>	<u>21,203</u>
Net income .....			5,052		5,052	170	5,222
Other comprehensive income (loss).....				155	155	6	161
Comprehensive income (loss) .....					5,207	176	5,383
Activity related to restricted common stock awards, net .....	1	32	—	—	33	—	33
Employee stock options, including income tax benefits.....	2	137	—	—	139	—	139
Performance share units .....	—	10	—	—	10	—	10
Common stock acquired and retired.....	(20)	(205)	(1,313)	—	(1,538)	—	(1,538)
Cash dividends declared.....	—	—	(235)	—	(235)	—	(235)
Noncontrolling interests, net .....	—	—	14	—	14	(225)	(211)
<b>Balance at December 31, 2013</b> .....	<u>325</u>	<u>3,498</u>	<u>21,235</u>	<u>(338)</u>	<u>24,720</u>	<u>64</u>	<u>24,784</u>
Net income .....			2,317		2,317	57	2,374
Other comprehensive income (loss).....				(1,072)	(1,072)	—	(1,072)
Comprehensive income (loss) .....					1,245	57	1,302
Activity related to restricted common stock awards, net .....	1	60	—	—	61	—	61
Employee stock options, including income tax benefits.....	3	182	—	—	185	—	185
Performance share units .....	—	19	—	—	19	—	19
Common stock acquired and retired.....	(43)	(482)	(3,197)	—	(3,722)	—	(3,722)
Cash dividends declared.....	—	—	(303)	—	(303)	—	(303)
Noncontrolling interests, net .....	—	—	—	—	—	(6)	(6)
<b>Balance at December 31, 2014</b> .....	<u>\$ 286</u>	<u>\$ 3,277</u>	<u>\$ 20,052</u>	<u>\$ (1,410)</u>	<u>\$ 22,205</u>	<u>\$ 115</u>	<u>\$ 22,320</u>

See accompanying Notes to Consolidated Financial Statements.

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Summary of Significant Accounting Policies

**Nature of Business:** Hess Corporation (the Registrant) with its subsidiaries (collectively referred to as the Corporation or Hess) is a global Exploration and Production (E&P) company that develops, produces, purchases, transports and sells crude oil, natural gas liquids and natural gas with production operations primarily in the United States (U.S.), Denmark, Equatorial Guinea, the Joint Development Area of Malaysia/Thailand (JDA), Malaysia, and Norway.

In the first quarter of 2013, the Corporation announced several initiatives to continue its transformation into a focused pure play E&P company. As part of its transformation, the Corporation sold mature or lower margin E&P assets in Azerbaijan, Indonesia, Norway, Russia, Thailand, the United Kingdom (UK) North Sea, and certain interests onshore in the U.S. over the period of 2012 through 2014. In addition, the transformation plan included fully exiting the Corporation's Marketing and Refining (M&R) businesses including its terminal, retail, energy marketing, and energy trading operations, as well as the permanent shutdown of refining operations at its Port Reading facility. HOVENSA L.L.C. (HOVENSA), a 50/50 joint venture between the Corporation's subsidiary, Hess Oil Virgin Islands Corp. (HOVIC), and a subsidiary of Petroleos de Venezuela S.A. (PDVSA), had previously shut down its United States (U.S.) Virgin Islands refinery in January 2012 and continued operating solely as an oil storage terminal. All downstream businesses were sold or shutdown as of December 31, 2014, except for the energy trading joint venture, Hess Energy Trading Corporation (HETCO), which was sold in February 2015, and Hovensa. See *Note 2, Discontinued Operations*, *Note 3, Dispositions*, and *Note 22, Subsequent Events* for additional disclosures related to the divestitures and *Note 18, Guarantees and Contingencies* for additional information related to HOVENSA in the *Notes to the Consolidated Financial Statements*.

**Principles of Consolidation and Basis of Presentation:** The consolidated financial statements include the accounts of Hess Corporation and entities in which the Corporation owns more than a 50% voting interest or entities that the Corporation controls. The Corporation consolidates the energy trading joint venture in which it owns a 50% voting interest and over which it exercises control. The Corporation's undivided interests in unincorporated oil and gas exploration and production ventures are proportionately consolidated. Investments in affiliated companies, 20% to 50% owned and where the Corporation has the ability to influence the operating or financial decisions of the affiliate, are accounted for using the equity method.

The prior years' financial information has been recast to reflect consolidated results of operations, cash flows and other information of the Corporation's divested consolidated downstream businesses, the Port Reading refining facility, and HETCO as discontinued operations. See also *Note 2, Discontinued Operations* in the *Notes to the Consolidated Financial Statements*. Certain other information in the financial statements and notes has been reclassified to conform to the current period presentation.

**Estimates and Assumptions:** In preparing financial statements in conformity with U.S. generally accepted accounting principles (GAAP), management makes estimates and assumptions that affect the reported amounts of assets and liabilities in the Consolidated Balance Sheet and revenues and expenses in the Statement of Consolidated Income. Actual results could differ from those estimates. Estimates made by management include oil and gas reserves, asset and other valuations, depreciable lives, pension liabilities, legal and environmental obligations, asset retirement obligations and income taxes.

**Revenue Recognition:** The Corporation recognizes revenues from the sale of crude oil, natural gas liquids, and natural gas, when title passes to the customer. The Corporation recognizes revenues from the production of natural gas properties based on sales to customers. Differences between E&P natural gas volumes sold and the Corporation's entitlement share of natural gas production are not material. Sales of refined petroleum products and other merchandise from divested downstream operations were also recognized when title passed to customers.

In its E&P activities, the Corporation engages in crude oil purchase and sale transactions with the same counterparty that are entered into in contemplation of one another for the primary purpose of changing location or quality. These arrangements are reported net in Sales and other operating revenues in the Statement of Consolidated Income.

**Exploration and Development Costs:** E&P activities are accounted for using the successful efforts method. Costs of acquiring unproved and proved oil and gas leasehold acreage, including lease bonuses, brokers' fees and other related costs are capitalized. Annual lease rentals, exploration expenses and exploratory dry hole costs are expensed as incurred. Costs of drilling and equipping productive wells, including development dry holes, and related production facilities are capitalized. In production operations, costs of injected CO<sub>2</sub> for tertiary recovery are expensed as incurred. The costs of exploratory wells that find oil and gas reserves are capitalized pending determination of whether proved reserves have been found. Exploratory drilling costs remain capitalized after drilling is completed if (1) the well has found a sufficient quantity of reserves to justify completion as a producing well and (2) sufficient progress is being made in assessing the reserves and the economic and operational viability of the project. If either of those criteria is not met, or if there is substantial doubt about the economic or operational viability of a project, the capitalized well costs are charged to expense. Indicators of sufficient progress in assessing reserves and the economic and operating viability of a

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

project include commitment of project personnel, active negotiations for sale contracts with customers, negotiations with governments, operators and contractors, firm plans for additional drilling and other factors.

**Depreciation, Depletion and Amortization:** The Corporation records depletion expense for acquisition costs of proved properties using the units of production method over proved oil and gas reserves. Depreciation and depletion expense for oil and gas production equipment and wells is calculated using the units of production method over proved developed oil and gas reserves. Provisions for impairment of undeveloped oil and gas leases are based on periodic evaluations and other factors. Depreciation of all other plant and equipment is determined on the straight-line method based on estimated useful lives.

**Capitalized Interest:** Interest from external borrowings is capitalized on material projects using the weighted average cost of outstanding borrowings until the project is substantially complete and ready for its intended use, which for oil and gas assets is at first production from the field. Capitalized interest is depreciated over the useful lives of the assets in the same manner as the depreciation of the underlying assets.

**Impairment of Long-lived Assets:** The Corporation reviews long-lived assets, including oil and gas fields, for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recovered. If the carrying amounts of the long-lived assets are not expected to be recovered by estimated undiscounted future net cash flows, the assets are impaired and an impairment loss is recorded. The amount of impairment is determined based on the estimated fair value of the assets generally determined by discounting anticipated future net cash flows, an income valuation approach, or by a market-based valuation approach, which are Level 3 fair value measurements. In the case of oil and gas fields, the present value of future net cash flows is based on management's best estimate of future prices, which is determined with reference to recent historical prices and published forward prices, applied to projected production volumes and discounted at a risk-adjusted rate. The projected production volumes represent reserves, including probable reserves, expected to be produced based on a projected amount of capital expenditures. The production volumes, prices and timing of production are consistent with internal projections and other externally reported information. Oil and gas prices used for determining asset impairments will generally differ from those used in the standardized measure of discounted future net cash flows, since the standardized measure requires the use of historical twelve month average prices. As a result of the significant decline in crude oil prices in the fourth quarter of 2014, the Corporation tested its oil and gas properties for impairment and determined no impairment existed at December 31, 2014.

**Impairment of Goodwill:** The Corporation's goodwill is tested for impairment annually on October 1<sup>st</sup> or when events or circumstances indicate that the carrying amount of the goodwill may not be recoverable based on a two-step process. The goodwill test is conducted at a reporting unit level, which is defined in accounting standards as an operating segment or one level below an operating segment. Following a reorganization of its management structure in 2013, the Corporation concluded that within its E&P segment it has two reporting units, offshore and onshore. In step one of the impairment test, the fair value of a reporting unit is compared with its carrying amount, including goodwill. If the fair value of the reporting unit exceeds its carrying value, goodwill is not impaired. If the carrying value of the reporting unit exceeds its fair value, the Corporation performs step two to determine possible impairment by comparing the implied fair value of goodwill with the carrying amount. If the implied fair value of goodwill is less than its carrying amount, an impairment loss would be recorded. The Corporation performed a separate goodwill impairment test at December 31, 2014, and determined no impairment existed.

**Cash and Cash Equivalents:** Cash equivalents consist of highly liquid investments, which are readily convertible into cash and have maturities of three months or less when acquired.

**Inventories:** Inventories are valued at the lower of cost or market. Cost is generally determined using average actual costs. At December 31, 2013, refined petroleum product inventories associated with the now divested downstream businesses were valued at cost, using principally the last-in, first-out (LIFO) inventory method.

**Income Taxes:** Deferred income taxes are determined using the liability method. The Corporation has net operating loss carryforwards or credit carryforwards in multiple jurisdictions and has recorded deferred tax assets for those losses and credits. Additionally, the Corporation has deferred tax assets due to temporary differences between the book basis and tax basis of certain assets and liabilities. Regular assessments are made as to the likelihood of those deferred tax assets being realized. If it is more likely than not that some or all of the deferred tax assets will not be realized, a valuation allowance is recorded to reduce the deferred tax assets to the amount that is expected to be realized. In evaluating the realizability of deferred tax assets, the Corporation considers the reversal of temporary differences, the expected utilization of net operating losses and credit carryforwards during available carryforward periods, the availability of tax planning strategies, the existence of appreciated assets and estimates of future taxable income and other factors. In addition, the Corporation recognizes the financial statement effect of a tax position only when management believes that it is more likely than not, that based on the technical merits, the position will be sustained upon examination. The Corporation does not provide for deferred U.S. income taxes for that portion of undistributed earnings of foreign subsidiaries that are indefinitely reinvested in foreign operations. The Corporation classifies interest and penalties associated with uncertain tax positions as income tax expense.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**Asset Retirement Obligations:** The Corporation has material legal obligations to remove and dismantle long-lived assets and to restore land or seabed at certain exploration and production locations. The Corporation recognizes a liability for the fair value of legally required asset retirement obligations associated with long-lived assets in the period in which the retirement obligations are incurred. In addition, the fair value of any legally required conditional asset retirement obligations is recorded if the liability can be reasonably estimated. The Corporation capitalizes the associated asset retirement costs as part of the carrying amount of the long-lived assets.

**Retirement Plans:** The Corporation recognizes the funded status of defined benefit postretirement plans in the Consolidated Balance Sheet. The funded status is measured as the difference between the fair value of plan assets and the projected benefit obligation. The Corporation recognizes the net changes in the funded status of these plans in the year in which such changes occur. Prior service costs and actuarial gains and losses in excess of 10% of the greater of the benefit obligation or the market value of assets are amortized over the average remaining service period of active employees.

**Derivatives:** The Corporation utilizes derivative instruments for both financial risk management and trading activities. In risk management activities, the Corporation may use futures, forwards, options and swaps, individually or in combination, to mitigate its exposure to fluctuations in prices of crude oil, natural gas, as well as changes in interest and foreign currency exchange rates. The Corporation, through a consolidated joint venture which is classified as held-for-sale at December 31, 2014, trades energy-related commodities and derivatives including futures, forwards, options and swaps based on expectations of future market conditions.

All derivative instruments are recorded at fair value in the Corporation's Consolidated Balance Sheet. The Corporation's policy for recognizing the changes in fair value of derivatives varies based on the designation of the derivative. The changes in fair value of derivatives that are not designated as hedges are recognized currently in earnings. Derivatives may be designated as hedges of expected future cash flows or forecasted transactions (cash flow hedges) or hedges of firm commitments (fair value hedges). The effective portion of changes in fair value of derivatives that are designated as cash flow hedges is recorded as a component of other comprehensive income (loss) while the ineffective portion of the changes in fair value is recorded currently in earnings. Amounts included in Accumulated other comprehensive income (loss) for cash flow hedges are reclassified into earnings in the same period that the hedged item is recognized in earnings. Changes in fair value of derivatives designated as fair value hedges are recognized currently in earnings. The change in fair value of the related hedged commitment is recorded as an adjustment to its carrying amount and recognized currently in earnings.

**Fair value measurements:** The Corporation uses various valuation approaches in determining fair value for financial instruments, including the market and income approaches. The Corporation's fair value measurements also include non-performance risk and time value of money considerations. Counterparty credit is considered for receivable balances, and the Corporation's credit is considered for accrued liabilities. The Corporation also records certain nonfinancial assets and liabilities at fair value when required by GAAP. These fair value measurements are recorded in connection with business combinations, qualifying nonmonetary exchanges, the initial recognition of asset retirement obligations and any impairment of long-lived assets, equity method investments or goodwill. The Corporation determines fair value in accordance with the fair value measurements accounting standard which established a hierarchy for the inputs used to measure fair value based on the source of the inputs, which generally range from quoted prices for identical instruments in a principal trading market (Level 1) to estimates determined using related market data (Level 3). Measurements derived indirectly from observable inputs or from quoted prices from markets that are less liquid are considered Level 2. When Level 1 inputs are available within a particular market, those inputs are selected for determination of fair value over Level 2 or 3 inputs in the same market. To value derivatives that are characterized as Level 2 and 3, the Corporation uses observable inputs for similar instruments that are available from exchanges, pricing services or broker quotes. These observable inputs may be supplemented with other methods, including internal extrapolation or interpolation, that result in the most representative prices for instruments with similar characteristics. Multiple inputs may be used to measure fair value; however, the level of fair value for each physical derivative and financial asset or liability is based on the lowest significant input level within this fair value hierarchy.

Details on the methods and assumptions used to determine the fair values are as follows:

**Fair value measurements based on Level 1 inputs:** Measurements that are most observable are based on quoted prices of identical instruments obtained from the principal markets in which they are traded. Closing prices are both readily available and representative of fair value. Market transactions occur with sufficient frequency and volume to assure liquidity.

**Fair value measurements based on Level 2 inputs:** Measurements derived indirectly from observable inputs or from quoted prices from markets that are less liquid are considered Level 2. Measurements based on Level 2 inputs include over-the-counter derivative instruments that are priced on an exchange traded curve, but have contractual terms that are not identical to exchange traded contracts.



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**Fair value measurements based on Level 3 inputs:** Measurements that are least observable are estimated from related market data, determined from sources with little or no market activity for comparable contracts or are positions with longer durations. Fair values determined using discounted cash flows and other unobservable data are also classified as Level 3.

**Share-based Compensation:** The fair value of all share-based compensation is recognized as expense on a straight-line basis over the full vesting period of the awards. The Corporation estimates the fair value of employee stock options at the date of grant using a Black-Scholes valuation model, performance share units using a Monte Carlo simulation model, and restricted stock based on the market value of the underlying shares at the date of grant.

**Foreign Currency Translation:** The U.S. Dollar is the functional currency (primary currency in which business is conducted) for most foreign operations. Adjustments resulting from translating monetary assets and liabilities that are denominated in a currency other than the functional currency are recorded in Other, net in the Statement of Consolidated Income. For operations that do not use the U.S. Dollar as the functional currency, primarily those in Norway where the Norwegian Krone is used, adjustments resulting from translating foreign currency assets and liabilities into U.S. Dollars are recorded in the Consolidated Balance Sheet in a separate component of equity titled Accumulated other comprehensive income (loss).

**Maintenance and Repairs:** Maintenance and repairs are expensed as incurred. Capital improvements are recorded as additions in Property, plant and equipment.

**Environmental Expenditures:** The Corporation accrues and expenses the undiscounted environmental costs necessary to remediate existing conditions related to past operations when the future costs are probable and reasonably estimable. At year-end 2014, the Corporation's reserve for estimated remediation liabilities was approximately \$80 million and was included within accrued liabilities. Environmental expenditures that increase the life or efficiency of property or reduce or prevent future adverse impacts to the environment are capitalized.

**New Accounting Pronouncements:** In April 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. The ASU amends the criteria for reporting discontinued operations to include only disposals representing a strategic shift in operations. The ASU also requires expanded disclosures regarding the assets, liabilities, income, and expenses of discontinued operations. This ASU is effective for the Corporation in the first quarter of 2015 and early adoption is permitted. The Corporation did not elect early adoption of this ASU and does not expect adoption to have a significant impact on its consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, as a new Accounting Standards Codification (ASC) Topic ASC 606. This ASU is effective for the Corporation beginning in the first quarter of 2017 and early adoption is not permitted. The Corporation is currently assessing the impact of the ASU on its consolidated financial statements.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**2. Discontinued Operations**

The results of operations for the Corporation's divested retail, energy marketing and terminal operations, the Port Reading refining facility which ceased operations in 2013, and the energy trading joint venture, HETCO, which was classified as held for sale at December 31, 2014, have been reported as discontinued operations in the Statement of Consolidated Income for all periods presented. These businesses were previously included in the M&R segment.

Sales and other operating revenues and Income from discontinued operations were as follows:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
		(In millions)	
Sales and other operating revenues .....	<u>\$ 9,576</u>	<u>\$ 22,652</u>	<u>\$ 25,517</u>
Income from discontinued operations before income taxes .....	<u>\$ 1,071</u>	<u>\$ 1,835</u>	<u>\$ 400</u>
Current tax provision (benefit)* .....	<u>—</u>	<u>—</u>	<u>7</u>
Deferred tax provision (benefit) .....	<u>389</u>	<u>649</u>	<u>138</u>
Provision for income taxes .....	<u>389</u>	<u>649</u>	<u>145</u>
Income (loss) from discontinued operations, net of income taxes .....	<u>\$ 682</u>	<u>\$ 1,186</u>	<u>\$ 255</u>
Less: Net income (loss) attributable to noncontrolling interests .....	<u>57</u>	<u>(6)</u>	<u>20</u>
Income from discontinued operations attributable to Hess Corporation .....	<u>\$ 625</u>	<u>\$ 1,192</u>	<u>\$ 235</u>

\* Substantially all current tax expense relates to foreign taxes on energy trading operations.

**2014:** In September, the Corporation completed the sale of its retail business for cash proceeds of approximately \$2.8 billion. This transaction resulted in a pre-tax gain of \$954 million (\$602 million after income taxes) after deducting the net book value of assets, including \$115 million of goodwill. During the year, the Corporation recorded pre-tax gains of \$275 million (\$171 million after income taxes) relating to the liquidation of last-in, first-out (LIFO) inventories associated with the divested downstream operations. In addition, the Corporation recorded pre-tax charges totaling \$308 million (\$202 million after income taxes) for impairments, environmental matters, severance and exit related activities associated with the divestiture of downstream operations. The Corporation also recognized a pre-tax charge of \$115 million (\$72 million after income taxes) related to the termination of lease contracts and the purchase of 180 retail gasoline stations in preparation for the sale of the retail operations. In January, the Corporation's retail business acquired its partners' 56% interest in WilcoHess, a retail gasoline joint venture, for approximately \$290 million and the settlement of liabilities. In connection with this business combination, the Corporation recorded a pre-tax gain of \$39 million (\$24 million after income taxes) to remeasure the carrying value of the Corporation's original 44% equity interest in WilcoHess to fair value, including recognition of goodwill in the amount of \$115 million. Effective from the acquisition date, the Corporation consolidated the results of WilcoHess' operations, which have been included in the results of discontinued operations reported above. The assets and liabilities acquired from WilcoHess were included in the sale of the retail business in September 2014.

**2013:** In December, the Corporation sold its U.S. East Coast terminal network, St. Lucia terminal and related businesses for cash proceeds of approximately \$1.0 billion. The transaction resulted in a pre-tax gain of \$739 million (\$531 million after income taxes). In November, the Corporation sold its energy marketing business for cash proceeds of approximately \$1.2 billion, which resulted in a pre-tax gain of \$761 million (\$464 million after income taxes). During the year the Corporation recognized pre-tax gains of \$678 million (\$414 million after income taxes) relating to the liquidation of LIFO inventories. In addition, the Corporation recorded pre-tax charges totaling \$523 million (\$334 million after income taxes) for impairments, severance, Port Reading refinery shutdown costs, environmental matters, and exit related activities associated with the divestiture of downstream operations.

**2012:** In 2012, the Corporation recorded pre-tax income of \$165 million (\$104 million after income taxes) from the partial liquidation of LIFO inventories. The Corporation also recorded pre-tax charges totaling \$43 million (\$33 million after income taxes) for asset impairments to certain marketing properties and other charges.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**3. Dispositions**

**2014:** In January, the Corporation completed the sale of its interest in the Pangkah asset, offshore Indonesia for cash proceeds of approximately \$650 million. This transaction resulted in a pre-tax gain of \$31 million (\$10 million loss after income taxes) after deducting the net book value of assets, including allocated goodwill of \$56 million. In April, the Corporation completed the sale of its interests in Thailand for cash proceeds of approximately \$805 million. This transaction resulted in a pre-tax gain of \$706 million (\$706 million after income taxes) after deducting the net book value of assets, including allocated goodwill of \$76 million. In the first six months of 2014, the Corporation completed, through multiple transactions, the sale of approximately 77,000 net acres in the dry gas area of the Utica shale play including related wells and facilities, for total cash proceeds of approximately \$1,075 million and recorded a pre-tax gain of \$62 million (\$35 million gain after income taxes) after deducting the net book value of assets, including allocated goodwill of \$11 million. In June, the Corporation completed the sale of its joint venture interest in an electric generating facility in Newark, New Jersey for cash proceeds of \$320 million, resulting in a pre-tax gain of approximately \$13 million (\$8 million after income taxes). In September, the Corporation sold its joint venture interest in the Bayonne Energy Center (BEC) for \$79 million. In the first quarter of 2014, the Corporation recorded a charge of \$84 million (\$52 million after income taxes) to reduce to fair value its investment in BEC. In September, the Corporation completed the sale of its interest in an exploration asset in the United Kingdom North Sea for \$53 million which resulted in a pre-tax gain of \$33 million (\$33 million after income taxes).

**2013:** In January, the Corporation completed the sale of its interests in the Beryl fields and the Scottish Area Gas Evacuation System (SAGE) in the UK North Sea for cash proceeds of \$442 million. The transaction resulted in a pre-tax gain of \$328 million (\$323 million after income taxes), after deducting the net book value of assets including allocated goodwill of \$48 million. In March, the Corporation sold its interests in the Azeri-Chirag-Guneshli (ACG) fields (Hess 3%), offshore Azerbaijan in the Caspian Sea, and the associated Baku-Tbilisi-Ceyhan (BTC) oil transportation pipeline company (Hess 2%) for cash proceeds of \$884 million. The transaction resulted in a pre-tax gain of \$360 million (\$360 million after income taxes), after deducting the net book value of assets including allocated goodwill of \$52 million. In April, the Corporation completed the sale of its Russian subsidiary, Samara-Nafta, for cash proceeds of \$2.1 billion after working capital and other adjustments, including allocated goodwill of \$148 million. Based on the Corporation's 90% interest in Samara-Nafta, after-tax proceeds to Hess were approximately \$1.9 billion. This transaction resulted in a pre-tax gain of \$1,119 million (\$1,119 million after income taxes), which was reduced by \$168 million for the noncontrolling interest holder's share of the gain, resulting in a net gain attributable to the Corporation of \$951 million. In December, the Corporation completed the sale of its interest in the Natuna A Field, offshore Indonesia for total cash proceeds of approximately \$656 million. The transaction resulted in a pre-tax gain of \$388 million (\$343 million after income taxes), after deducting the net book value of assets including allocated goodwill of \$39 million.

**2012:** In January, the Corporation completed the sale of its interest in the Snohvit Field (Hess 3%), a liquefied natural gas project, offshore Norway, for cash proceeds of \$132 million. The transaction resulted in a pre-tax gain of \$36 million (\$36 million after income taxes), after deducting the net book value of assets including allocated goodwill of \$14 million. In September, the Corporation completed the sale of its interests in the Schiehallion Field (Hess 16%) in the UK North Sea, its share of the associated floating production, storage and offloading vessel, and the West of Shetland pipeline system for cash proceeds of \$524 million. The transaction resulted in a pre-tax gain of \$376 million (\$349 million after income taxes), after deducting the net book value of assets including allocated goodwill of \$27 million. In October, the Corporation completed the sale of its interests in the Bittern Field (Hess 28%) in the UK North Sea and the associated Triton floating production, storage and offloading vessel for cash proceeds of \$187 million. The transaction resulted in a pre-tax gain of \$172 million (\$172 million after income taxes) after deducting the net book value of assets including allocated goodwill of \$12 million.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**4. Exit and Disposal Costs**

The following table provides the components of and changes in the Corporation's restructuring accruals:

	<u>Exploration and Production</u>	<u>Corporate, Interest and Other</u> (In millions)	<u>Discontinued Operations</u>	<u>Total</u>
<b>Employee Severance</b>				
Balance at January 1, 2014.....	\$ 32	\$ 26	\$ 113	\$ 171
Provision .....	19	16	41	76
Payments .....	<u>(35)</u>	<u>(26)</u>	<u>(109)</u>	<u>(170)</u>
Balance at December 31, 2014.....	<u>16</u>	<u>16</u>	<u>45</u>	<u>77</u>
<b>Facility and Other Exit Costs</b>				
Balance at January 1, 2014.....	53	17	48	118
Provision .....	(15)	10	70	65
Payments, settlements and other .....	<u>(38)</u>	<u>(12)</u>	<u>(108)</u>	<u>(158)</u>
Balance at December 31, 2014.....	<u>—</u>	<u>15</u>	<u>10</u>	<u>25</u>
Total restructuring accruals at December 31, 2014.....	<u>\$ 16</u>	<u>\$ 31</u>	<u>\$ 55</u>	<u>\$ 102</u>

The following table provides the financial statement classification of costs and expenses associated with the Corporation's restructuring program:

	<u>2014</u>	<u>2013</u>
	(In millions)	
<b>Employee Severance</b>		
Operating costs and expenses.....	\$ 5	\$ 22
Exploration expenses, including dry holes and lease impairment.....	3	19
General and administrative expenses .....	27	63
Income from discontinued operations .....	<u>41</u>	148
Total employee severance .....	<u>\$ 76</u>	<u>\$ 252</u>
<b>Facility and Other Exit Costs</b>		
Other, net.....	\$ —	\$ 8
Operating costs and expenses .....	—	1
General and administrative expenses .....	(2)	54
Depreciation, depletion and amortization.....	(3)	16
Income from discontinued operations .....	<u>70</u>	141
Total facility and other exit costs .....	<u>\$ 65</u>	<u>\$ 220</u>

The employee severance charges primarily resulted from the Corporation's divestiture program announced in March 2013. The severance charges were based on probable amounts incurred under ongoing severance arrangements or other statutory requirements, plus amounts earned under enhanced benefit arrangements. The expense associated with the enhanced benefits was recognized ratably over the estimated service period required for the employee to earn the benefit upon termination.

The facility and other exit costs relate to charges associated with the cessation of use of certain leased office space, contract terminations and professional fees associated with the divestitures as well as costs associated with the shutdown of Port Reading refining operations.

For the accrued employee severance at December 31, 2014 totaling \$77 million, the Corporation expects to pay approximately 95% in 2015 and the remainder in 2016. For the accrued facility and other exit costs totaling \$25 million, the Corporation expects to pay approximately 45% in 2015 and the remainder in 2016 and beyond.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**5. Inventories**

Inventories at December 31 were as follows:

	<u>2014</u>	<u>2013</u>
	(In millions)	
Crude oil .....	\$ 246	\$ 291
Natural gas and refined petroleum products .....	—	618
Less: LIFO adjustment.....	—	(339)
	<u>246</u>	<u>570</u>
Materials , supplies and merchandise.....	<u>281</u>	<u>384</u>
Total inventories.....	<u>\$ 527</u>	<u>\$ 954</u>

Inventories related to the downstream businesses, consisting primarily of refined petroleum products and merchandise, were \$355 million at December 31, 2013. The percentage of LIFO inventories to total crude oil, refined petroleum products and natural gas inventories was 43% at December 31, 2013. See also *Note 2, Discontinued Operations*.

**6. Property, Plant and Equipment**

Property, plant and equipment at December 31 were as follows:

	<u>2014</u>	<u>2013</u>
	(In millions)	
Exploration and Production		
Unproved properties.....	\$ 1,468	\$ 2,460
Proved properties .....	4,211	4,121
Wells, equipment and related facilities .....	<u>40,649</u>	<u>37,274</u>
	<u>46,328</u>	<u>43,855</u>
Corporate, Interest and Other.....	<u>194</u>	<u>2,095</u>
Total — at cost .....	<u>46,522</u>	<u>45,950</u>
Less: Reserves for depreciation, depletion, amortization and lease impairment.....	<u>19,005</u>	<u>17,179</u>
Property, plant and equipment — net* .....	<u>\$ 27,517</u>	<u>\$ 28,771</u>

\* At December 31, 2013, Corporate, Interest and Other included \$1,021 million of property, plant and equipment, net related to the divested Retail Marketing operations.

**Assets Held for Sale:** At December 31, 2014, assets totaling \$1,035 million, which consisted of accounts receivable and other long-lived assets, related to the Corporation's interest in HETCO, are reported in Other current assets in the Consolidated Balance Sheet. In addition, liabilities totaling \$797 million, which consisted primarily of accounts payable, were reported in Accrued Liabilities. See *Note 22, Subsequent Events*.

At December 31, 2013, E&P assets totaling \$1,097 million, primarily consisting of the net property, plant and equipment balances as well as allocated goodwill of \$76 million, for the Corporation's assets in Thailand and the Pangkah Field, offshore Indonesia (Hess 75%) were classified as held for sale and are reported within Other current assets in the Consolidated Balance Sheet. In addition, liabilities related to these properties totaling \$286 million, primarily consisting of asset retirement obligations and deferred income taxes, are reported within Accrued liabilities. In 2014, the Corporation completed the sale of its interests in Thailand and Pangkah.

**Capitalized Exploratory Well Costs:** The following table discloses the amount of capitalized exploratory well costs pending determination of proved reserves at December 31, and the changes therein during the respective years:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
	(In millions)		
Beginning balance at January 1 .....	\$ 2,045	\$ 2,259	\$ 2,022
Additions to capitalized exploratory well costs pending the determination of proved reserves .....	292	237	407
Reclassifications to wells, facilities and equipment based on the determination of proved reserves....	(629)	(106)	(41)
Capitalized exploratory well costs charged to expense.....	(235)	(267)	(129)
Dispositions and other.....	(57)	(78)	—
Ending balance at December 31 .....	<u>\$ 1,416</u>	<u>\$ 2,045</u>	<u>\$ 2,259</u>
Number of wells at end of year .....	<u>37</u>	<u>50</u>	<u>68</u>

In 2014, reclassifications to wells, facilities and equipment based on the determination of proved reserves primarily related to the Stampede project in the Gulf of Mexico, which the co-owners sanctioned for development. Capitalized exploratory well costs charged to expense in 2014 included \$169 million to write-off a previously capitalized exploration well in Green Canyon Block 469 in the



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Gulf of Mexico. In 2013, reclassifications to wells, facilities and equipment based on the determination of proved reserves primarily related to the Shenzi project in the Gulf of Mexico. Capitalized exploratory well costs charged to expense in 2013 included \$260 million to write-off two previously capitalized exploration wells in Area 54, offshore Libya, due to civil unrest in the country. The preceding table excludes exploratory dry hole costs of \$66 million, \$77 million and \$248 million in 2014, 2013 and 2012, respectively, which were incurred and subsequently expensed in the same year.

At December 31, 2014, exploratory drilling costs capitalized in excess of one year past the indicated year of completion of drilling were as follows (in millions):

2013 .....	\$ 74
2012 .....	373
2011 .....	338
2010 .....	211
2009 and prior .....	236
	<u>\$ 1,232</u>

Capitalized exploratory well costs greater than one year old after completion of drilling were \$1,232 million at December 31, 2014. Approximately 68% of the capitalized well costs in excess of one year relates to Block WA-390-P, offshore Western Australia, where development planning and commercial activities for the Corporation's natural gas discoveries are ongoing. In December 2014, the Corporation executed a non-binding letter of intent with the North West Shelf (NWS), a third party joint venture with existing natural gas processing and liquefaction facilities. Successful execution of binding agreements with NWS is necessary before the Corporation can execute a gas sales agreement and sanction development of the project. Approximately 30% relates to offshore Ghana where the Corporation has drilled seven successful exploration wells. Appraisal plans for the seven wells on the block were submitted to the Ghanaian government in June 2013 for approval. Four of the plans were approved and discussions continue with the government on the three remaining appraisal plans. In the third quarter of 2014, the Corporation completed a three well appraisal program in Ghana. Well results are being evaluated and development planning is progressing. The remaining 2% of the capitalized well costs in excess of one year relates to projects where further drilling is planned or development planning and other assessment activities are ongoing to determine the economic and operating viability of the projects.

**7. Goodwill**

The changes in the carrying amount of goodwill are as follows:

	<u>2014</u>	<u>2013</u>
	(In millions)	
Beginning balance at January 1 .....	\$ 1,869	\$ 2,208
Acquisitions .....	115	—
Dispositions* .....	(126)	(339)
Ending balance at December 31 .....	<u>\$ 1,858</u>	<u>\$ 1,869</u>

\* In 2013, the dispositions include \$21 million allocated to other assets sold and \$76 million that was classified as held for sale and reported within Other current assets.

The increase in goodwill in 2014 resulted from the Corporation's acquisition of WilcoHess, which was subsequently disposed of as part of the sale of the Corporation's retail marketing operations. See Note 2, *Discontinued Operations*, in the *Notes to the Consolidated Financial Statements*.

**8. Asset Impairments**

In 2013, the Corporation announced the sale of its E&P assets in Indonesia for approximately \$1.3 billion. The sale was executed in two separate transactions, with Natuna A completing in December 2013 and Pangkah in January 2014, as a result of a partner exercising their preemptive rights. Based on the sales proceeds for each transaction, results of operations for 2013 included a pre-tax gain on sale related to Natuna A of \$388 million (\$343 million after income taxes), and a pre-tax asset impairment charge of \$289 million (\$187 million after income taxes) to adjust the carrying value of the Pangkah assets to their fair value at December 31, 2013.

During 2012, the Corporation recorded E&P asset impairment charges totaling \$582 million (\$344 million after income taxes). These impairment charges consisted of \$374 million (\$228 million after income taxes) associated with the divestiture of assets in the Eagle Ford Shale in Texas and \$208 million (\$116 million after income taxes) related to non-producing properties in the UK North Sea.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**9. Asset Retirement Obligations**

The following table describes changes to the Corporation's asset retirement obligations:

	<u>2014</u>	<u>2013</u>
	(In millions)	
Asset retirement obligations at January 1 .....	\$ 2,772	\$ 2,661
Liabilities incurred .....	63	42
Liabilities settled or disposed of .....	(420)	(576)
Accretion expense .....	136	129
Revisions of estimated liabilities .....	263	573
Foreign currency translation .....	(91)	(57)
Asset retirement obligations at December 31 .....	<u>2,723</u>	<u>2,772</u>
Less: Current obligations .....	442	523
Long-term obligations at December 31 .....	<u>\$ 2,281</u>	<u>\$ 2,249</u>

The revisions in 2014 and 2013 primarily reflect changes in the expected scope of operations and updates to service and equipment costs. The 2013 revision also reflects increases in the time expected to complete dismantlement activities.

**10. Debt and Interest Expense**

Long-term debt at December 31 consisted of the following:

	<u>2014</u>	<u>2013</u>
	(In millions)	
Fixed-rate public notes:		
7.0% due 2014 .....	\$ —	\$ 250
1.3% due 2017 .....	300	—
8.1% due 2019 .....	999	998
3.5% due 2024 .....	298	—
7.9% due 2029 .....	696	695
7.3% due 2031 .....	747	747
7.1% due 2033 .....	598	598
6.0% due 2040 .....	745	745
5.6% due 2041 .....	1,242	1,242
Total fixed-rate public notes .....	<u>5,625</u>	<u>5,275</u>
Financing obligations associated with floating production system .....	331	296
Other fixed-rate notes, weighted average rate 12.9% .....	—	135
Project lease financing, weighted average rate 5.1% .....	—	60
Fair value adjustments - interest rate hedging .....	31	30
Other debt .....	—	2
Total debt .....	<u>5,987</u>	<u>5,798</u>
Less: Short-term debt and current maturities of long-term debt .....	68	378
Total long-term debt .....	<u>\$ 5,919</u>	<u>\$ 5,420</u>

At December 31, 2014, the Corporation had a \$4 billion syndicated revolving credit facility that is unused and has a maturity date of April 2016. This facility can be used for borrowings and letters of credit. Borrowings on the facility bear interest at 1.25% above the London Interbank Offered Rate. A fee of 0.25% per annum is also payable on the amount of the facility. The interest rate and facility fee are subject to adjustment if the Corporation's credit rating changes. In January 2015, the Corporation entered into a new five-year credit agreement that replaces the previous agreement. See Note 22, *Subsequent Events*.

In June 2014, the Corporation issued \$600 million of unsecured, fixed-rate notes (\$598 million net of discount) comprising \$300 million with a coupon of 1.3% and scheduled to mature in June 2017 as well as \$300 million with a coupon of 3.5% and scheduled to mature in July 2024. In 2014, the Corporation repaid \$590 million of debt, including \$250 million of unsecured, fixed-rate notes, \$249 million for the payment of various lease obligations primarily to retire retail gasoline station leases and \$74 million assumed in the acquisition of WilcoHess.

During 2013, the Corporation repaid a net amount of \$2,348 million under available credit facilities, which consisted of \$758 million from its syndicated revolving credit facility, \$990 million from the Corporation's short-term credit facilities and \$600 million from its asset-backed credit facility. The Corporation recorded capital lease obligations totaling \$98 million in conjunction with its commitment to acquire 50 existing Hess retail gasoline stations that were previously held under operating leases. The Corporation repaid \$136 million of other debt in 2013.

The Corporation recorded a non-cash net increase in debt of \$68 million in 2014 and \$116 million in 2013 related to progress on construction of a floating production system for the Tubular Bells Field, which commenced production in the fourth quarter of 2014.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

At December 31, 2014, the Corporation's fixed rate public notes have a principal amount of \$5,650 million (\$5,625 million net of unamortized discount). Interest rates on the outstanding fixed rate public notes have a weighted average rate of 6.4%.

The aggregate long-term debt maturing during the next five years is as follows (in millions): 2015—\$68; 2016—\$71; 2017—\$373; 2018—\$78 and 2019—\$1,070.

The Corporation's long-term debt agreements, including the revolving credit facility, contain financial covenants that restrict the amount of total borrowings and secured debt. The most restrictive of these covenants allow the Corporation to borrow up to an additional \$5.6 billion of secured debt at December 31, 2014.

Outstanding letters of credit at December 31 were as follows:

	2014	2013
	(In millions)	
Committed lines* .....	\$ 25	\$ 274
Uncommitted lines* .....	372	136
Total .....	\$ 397	\$ 410

\* Committed and uncommitted lines have expiration dates through 2016.

Of the \$397 million of letters of credit outstanding at December 31, 2014, \$54 million relates to contingent liabilities and the remaining \$343 million relates to liabilities recorded in the Consolidated Balance Sheet.

The total amount of interest paid (net of amounts capitalized) was \$326 million, \$408 million and \$419 million in 2014, 2013 and 2012, respectively. The Corporation capitalized interest of \$76 million, \$60 million and \$28 million in 2014, 2013 and 2012, respectively.

## 11. Share-based Compensation

The Corporation granted restricted common shares, performance share units (PSUs) and stock options to employees under its 2008 Long-term Incentive Plan (LTIP), as amended. Outstanding restricted stock and PSUs generally vest three years from the date of grant. Outstanding stock options vest over three years from the date of grant and have a 10-year term and an exercise price equal to the market price on the date of grant.

The number of shares of common stock to be issued under the PSU agreement is based on a comparison of the Corporation's total shareholder return (TSR) to the TSR of a predetermined group of peer companies over a three-year performance period ending December 31 of the year prior to settlement of the grant. Payouts of the performance share awards will range from 0% to 200% of the target awards based on the Corporation's TSR ranking within the peer group. Dividend equivalents for the performance period will accrue on performance shares, but will only be paid out on earned shares after the performance period.

Share-based compensation expense consisted of the following:

	Before Income Taxes			After Income Taxes		
	2014	2013	2012	2014	2013	2012
	(In millions)					
Restricted stock .....	\$ 62	\$ 31	\$ 57	\$ 39	\$ 19	\$ 35
Stock options .....	2	13	34	1	8	21
Performance share units .....	19	10	8	12	6	5
Total* .....	\$ 83	\$ 54	\$ 99	\$ 52	\$ 33	\$ 61

\* Includes pre-tax share-based compensation expense included in Income from continuing operations of approximately \$87 million, \$60 million and \$83 million for 2014, 2013 and 2012, respectively.

The Corporation reversed share-based compensation expenses totaling \$33 million (\$25 million for restricted stock, \$7 million for PSUs and \$1 million for stock options) in 2013 for grants that were not expected to vest as a result of the Corporation's transformation to a pure play E&P company.

Based on share-based compensation awards outstanding at December 31, 2014, unearned compensation expense, before income taxes, will be recognized in future years as follows (in millions): 2015—\$66, 2016—\$39 and 2017—\$7.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The Corporation's share-based compensation activity consisted of the following:

	Performance Share Units		Stock Options		Restricted Stock	
	Performance Share Units (In thousands)	Weighted-Average Fair Value on Date of Grant	Options (In thousands)	Weighted-Average Exercise Price per Share	Shares of Restricted Common Stock (In thousands)	Weighted-Average Price on Date of Grant
Outstanding at January 1, 2014.....	635	\$ 89.45	10,141	\$ 63.08	2,865	\$ 69.36
Granted.....	298	90.32	163	80.35	1081	81.20
Exercised.....	—	—	(3,327)	54.99	—	—
Vested.....	—	—	—	—	(510)	82.42
Forfeited.....	(133)	88.60	(211)	85.07	(535)	68.74
Outstanding at December 31, 2014.....	<u>800</u>	<u>\$ 89.91</u>	<u>6,766</u>	<u>\$ 66.79</u>	<u>2,901</u>	<u>\$ 71.58</u>

The table below summarizes information regarding the outstanding and exercisable stock options as of December 31, 2014:

Range of Exercise Prices	Outstanding Options			Exercisable Options	
	Options (In thousands)	Weighted-Average Remaining Contractual Life (Years)	Weighted-Average Exercise Price per Share	Options (In thousands)	Weighted-Average Exercise Price per Share
\$20.00 – \$40.00 .....	65	1	\$ 29.96	65	\$ 29.96
\$40.01 – \$50.00 .....	684	2	49.42	681	49.44
\$50.01 – \$60.00 .....	1,927	4	55.08	1,921	55.08
\$60.01 – \$80.00 .....	1,302	4	60.68	1,302	60.68
\$80.01 – \$120.00 .....	2,788	5	82.85	2,625	83.00
	<u>6,766</u>	<u>4</u>	<u>\$ 66.79</u>	<u>6,594</u>	<u>\$ 66.47</u>

The following weighted average assumptions were utilized to estimate the fair value of PSU awards:

	2014	2013
Risk free interest rate .....	0.65%	0.36 %
Stock price volatility .....	.359	.359
Contractual term in years .....	3.0	3.0
Grant date price of Hess common stock.....	\$ 80.35	\$ 69.49

The risk free interest rate is based on the vesting period of the award and is obtained from published sources. The stock price volatility is determined from the historical stock prices of the peer group using the vesting period. The contractual term is equivalent to the vesting period.

Restricted common shares are valued based on the prevailing market price of the Corporation's common stock on the date of grant.

In May 2008, shareholders approved the 2008 LTIP, which was amended in May 2010 and May 2012 to increase the number of new shares of common stock available for awards. At December 31, 2014, the Corporation had 8.5 million shares that remain available for issuance under the 2008 LTIP, as amended, out of the total of 29.0 million shares of common stock authorized for issuance under the 2008 LTIP, as amended.

## 12. Foreign Currency

Foreign currency gains (losses) before income taxes recorded in Other, net in the Statement of Consolidated Income amounted to a loss of \$43 million in 2014, a loss of \$54 million in 2013 and a gain of \$36 million in 2012, all of which related to the Corporation's continuing operations. The after-tax foreign currency translation adjustments included in Accumulated other comprehensive income (loss) totaled \$(757) million at December 31, 2014 and \$(1) million at December 31, 2013. The change in 2014 related to the Corporation's Norwegian operations and reflects translation impacts of the strengthening U.S. dollar versus the Norwegian Krone.

## 13. Retirement Plans

The Corporation has funded noncontributory defined benefit pension plans for a significant portion of its employees. In addition, the Corporation has an unfunded supplemental pension plan covering certain employees, which provides incremental payments that would have been payable from the Corporation's principal pension plans, were it not for limitations imposed by income tax

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

regulations. The plans provide defined benefits based on years of service and final average salary. Additionally, the Corporation maintains an unfunded postretirement medical plan that provides health benefits to certain qualified retirees from ages 55 through 65. The measurement date for all retirement plans is December 31.

The following table summarizes the Corporation's benefit obligations and the fair value of plan assets and shows the funded status of the pension and postretirement medical plans:

	Funded Pension Plans		Unfunded Pension Plan		Postretirement Medical Plan	
	2014	2013	2014	2013	2014	2013
	(In millions)					
Change in benefit obligation						
Balance at January 1 .....	\$ 1,957	\$ 2,110	\$ 253	\$ 234	\$ 97	\$ 134
Service cost .....	45	61	12	12	4	4
Interest cost .....	91	82	9	7	3	3
Actuarial (gain) loss (a).....	470	(139)	61	28	(4)	(4)
Benefit payments (b).....	(77)	(69)	(57)	(20)	(6)	(5)
Plan curtailments (c) .....	(3)	(103)	—	(8)	—	(35)
Special termination benefits .....	2	5	—	—	—	—
Foreign currency exchange rate changes .....	(35)	10	—	—	—	—
Balance at December 31 .....	<u>2,450</u>	<u>1,957</u>	<u>278</u>	<u>253</u>	<u>94</u>	<u>97</u>
Change in fair value of plan assets.....						
Balance at January 1 .....	\$ 2,145	\$ 1,763	\$ —	\$ —	\$ —	\$ —
Actual return on plan assets .....	151	292	—	—	—	—
Employer contributions .....	68	146	56	20	6	5
Benefit payments (b).....	(77)	(69)	(56)	(20)	(6)	(5)
Foreign currency exchange rate changes .....	(36)	13	—	—	—	—
Balance at December 31 .....	<u>2,251</u>	<u>2,145</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Funded status (plan assets greater (less) than benefit obligations) at December 31 .....	\$ (199)	\$ 188	\$ (278)	\$ (253)	\$ (94)	\$ (97)
Unrecognized net actuarial (gains) losses .....	859	405	135	108	(5)	(2)

(a) The change in discount rate and mortality assumptions in 2014 resulted in total actuarial losses of approximately \$330 million and \$125 million, respectively.

(b) Benefit payments include lump-sum settlement payments of \$55 million in 2014.

(c) During the first quarter of 2013, the Corporation's pension and other postretirement plans were impacted by a significant reduction in the expected future service from active participants due to the Corporation's announced asset sales program.

Amounts recognized in the Consolidated Balance Sheet at December 31 consisted of the following:

	Funded Pension Plans		Unfunded Pension Plan		Postretirement Medical Plan	
	2014	2013	2014	2013	2014	2013
	(In millions)					
Pension asset / (accrued benefit liability).....	\$ (199)	\$ 188	\$ (278)	\$ (253)	\$ (94)	\$ (97)
Accumulated other comprehensive loss, pre-tax* .....	859	405	135	108	(5)	(2)

\* The after-tax deficit reflected in Accumulated other comprehensive income (loss) for these retirement plans was \$652 million at December 31, 2014 and \$342 million at December 31, 2013.

The accumulated benefit obligation for the funded defined benefit pension plans was \$2,325 million at December 31, 2014 and \$1,873 million at December 31, 2013. The accumulated benefit obligation for the unfunded defined benefit pension plan was \$214 million at December 31, 2014 and \$222 million at December 31, 2013.



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Components of net periodic benefit cost for funded and unfunded pension plans and the postretirement medical plan consisted of the following:

	Pension Plans			Postretirement Medical Plan		
	2014	2013	2012	2014	2013	2012
	(In millions)					
Service cost .....	\$ 57	\$ 73	\$ 74	\$ 4	\$ 4	\$ 7
Interest cost .....	100	89	88	3	3	5
Expected return on plan assets .....	(161)	(141)	(116)	—	—	—
Amortization of unrecognized net actuarial losses.....	31	61	83	—	1	2
Settlement loss .....	24	—	9	—	—	—
Curtailment loss .....	—	1	—	—	—	—
Special termination benefit recognized .....	1	5	—	—	—	—
Net periodic benefit cost .....	<u>\$ 52</u>	<u>\$ 88</u>	<u>\$ 138</u>	<u>\$ 7</u>	<u>\$ 8</u>	<u>\$ 14</u>

The Corporation's 2015 pension and postretirement medical expense is estimated to be approximately \$80 million, which includes approximately \$75 million related to the amortization of unrecognized net actuarial losses.

The weighted average actuarial assumptions used by the Corporation's funded and unfunded pension plans were as follows:

	2014	2013	2012
Weighted average assumptions used to determine benefit obligations at December 31			
Discount rate .....	3.8%	4.6%	3.8%
Rate of compensation increase .....	5.0	4.4	4.3
Weighted average assumptions used to determine net periodic benefit cost for the years ended December 31			
Discount rate .....	4.6	4.0	4.3
Expected return on plan assets .....	7.5	7.5	7.5
Rate of compensation increase .....	4.4	4.3	4.3

The actuarial assumptions used by the Corporation's postretirement medical plan were as follows:

	2014	2013	2012
Assumptions used to determine benefit obligations at December 31			
Discount rate .....	3.1%	3.6%	3.1%
Initial health care trend rate.....	6.8%	7.1%	7.3%
Ultimate trend rate.....	4.5%	4.6%	4.8%
Year in which ultimate trend rate is reached .....	2029	2027	2022

The assumptions used to determine net periodic benefit cost for each year were established at the end of each previous year while the assumptions used to determine benefit obligations were established at each year-end. The net periodic benefit cost and the actuarial present value of benefit obligations are based on actuarial assumptions that are reviewed on an annual basis. The discount rate is developed based on a portfolio of high-quality, fixed income debt instruments with maturities that approximate the expected payment of plan obligations. The overall expected return on plan assets is developed from the expected future returns for each asset category, weighted by the target allocation of pension assets to that asset category.

The Corporation's investment strategy is to maximize long-term returns at an acceptable level of risk through broad diversification of plan assets in a variety of asset classes. Asset classes and target allocations are determined by the Corporation's investment committee and include domestic and foreign equities, fixed income, and other investments, including hedge funds, real estate and private equity. Investment managers are prohibited from investing in securities issued by the Corporation unless indirectly held as part of an index strategy. The majority of plan assets are highly liquid, providing ample liquidity for benefit payment requirements. The current target allocations for plan assets are 50% equity securities, 25% fixed income securities (including cash and short-term investment funds) and 25% to all other types of investments. Asset allocations are rebalanced on a periodic basis throughout the year to bring assets to within an acceptable range of target levels.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following tables provide the fair value of the financial assets of the funded pension plans as of December 31, 2014 and 2013 in accordance with the fair value measurement hierarchy described in *Note 1, Summary of Significant Accounting Policies* in the *Notes to the Consolidated Financial Statements*:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
	(In millions)			
<b>December 31, 2014</b>				
Cash and short-term investment funds .....	\$ 6	\$ 47	\$ —	\$ 53
Equities:				
U.S. equities (domestic) .....	719	—	—	719
International equities (non-U.S.) .....	72	177	—	249
Global equities (domestic and non-U.S.) .....	10	218	—	228
Fixed income:				
Treasury and government issued (a) .....	—	222		222
Government related (b) .....	—	7	1	8
Mortgage-backed securities (c) .....	—	147	1	148
Corporate .....	3	137		140
Other:				
Hedge funds .....	—	—	302	302
Private equity funds .....	—	—	105	105
Real estate funds .....	12	—	48	60
Diversified commodities funds .....	—	17	—	17
	<u>\$ 822</u>	<u>\$ 972</u>	<u>\$ 457</u>	<u>\$ 2,251</u>
<b>December 31, 2013</b>				
Cash and short-term investment funds .....	\$ 3	\$ 72	\$ —	\$ 75
Equities:				
U.S. equities (domestic) .....	729	—	—	729
International equities (non-U.S.) .....	81	171	—	252
Global equities (domestic and non-U.S.) .....	8	208	—	216
Fixed income:				
Treasury and government issued (a) .....	—	169	1	170
Government related (b) .....	—	9	—	9
Mortgage-backed securities (c) .....	—	109	1	110
Corporate .....	2	124	1	127
Other:				
Hedge funds .....	—	—	291	291
Private equity funds .....	—	—	89	89
Real estate funds .....	10	—	47	57
Diversified commodities funds .....	—	20	—	20
	<u>\$ 833</u>	<u>\$ 882</u>	<u>\$ 430</u>	<u>\$ 2,145</u>

(a) *Includes securities issued and guaranteed by U.S. and non-U.S. governments.*

(b) *Primarily consists of securities issued by governmental agencies and municipalities.*

(c) *Comprised of U.S. residential and commercial mortgage-backed securities.*

Cash and short-term investment funds consist of cash on hand and short-term investment funds that provide for daily investments and redemptions and are valued and carried at a \$1 net asset value (NAV) per fund share. Cash on hand is classified as Level 1 and short-term investment funds are classified as Level 2.

Equities consist of equity securities issued by U.S. and non-U.S. corporations as well as commingled investment funds that invest in equity securities. Individually held equity securities, which are traded actively on exchanges and have readily available price quotes, are classified as Level 1. Commingled fund values, which are valued at the NAV per fund share derived from the quoted prices in active markets of the underlying securities, are classified as Level 2.

Fixed income investments consist of securities issued by the U.S. government, non-U.S. governments, governmental agencies, municipalities and corporations, and agency and non-agency mortgage-backed securities. This investment category also includes commingled investment funds that invest in fixed income securities. Individual fixed income securities are generally priced on the basis of evaluated prices from independent pricing services, which are monitored and provided by the third-party custodial firm responsible for safekeeping plan assets. Individual fixed income securities are classified as Level 2 or 3. Fixed income commingled

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

fund values, which reflect the NAV per fund share derived indirectly from observable inputs or from quoted prices in less liquid markets of the underlying securities, are classified as Level 2.

Other investments consist of exchange-traded real estate investment trust securities, as well as commingled fund and limited partnership investments in hedge funds, private equity, real estate and diversified commodities. Exchange-traded securities are classified as Level 1. Commingled fund values reflect the NAV per fund share and are classified as Level 2 or 3. Private equity and real estate limited partnership values reflect information reported by the fund managers, which include inputs such as cost, operating results, discounted future cash flows, market based comparable data and independent appraisals from third-party sources with professional qualifications. Hedge funds, private equity and non-exchange-traded real estate investments are classified as Level 3.

The following tables provide changes in financial assets that are measured at fair value based on Level 3 inputs that are held by institutional funds classified as:

	<u>Fixed Income*</u>	<u>Hedge Funds</u>	<u>Private Equity Funds</u> (In millions)	<u>Real Estate Funds</u>	<u>Total</u>
Balance at January 1, 2013.....	\$ 2	\$ 255	\$ 75	\$ 45	\$ 377
Actual return on plan assets .....	—	26	11	2	39
Purchases, sales or other settlements.....	1	10	3	—	14
Net transfers in (out) of Level 3 .....	—	—	—	—	—
Balance at December 31, 2013.....	<u>3</u>	<u>291</u>	<u>89</u>	<u>47</u>	<u>430</u>
Actual return on plan assets .....	—	9	15	—	24
Purchases, sales or other settlements.....	(1)	2	1	1	3
Net transfers in (out) of Level 3 .....	—	—	—	—	—
Balance at December 31, 2014.....	<u>\$ 2</u>	<u>\$ 302</u>	<u>\$ 105</u>	<u>\$ 48</u>	<u>\$ 457</u>

\* Fixed Income includes treasury and government issued, government related, mortgage-backed and corporate securities.

The Corporation has budgeted contributions of approximately \$55 million to its funded pension plans in 2015.

Estimated future benefit payments by the funded and unfunded pension plans and the postretirement medical plan, which reflect expected future service, are as follows (in millions):

2015 .....	\$ 157
2016 .....	112
2017 .....	118
2018 .....	121
2019 .....	129
Years 2020 to 2024 .....	694

The Corporation also contributes to several defined contribution plans for eligible employees. Employees may contribute a portion of their compensation to the plans and the Corporation matches a portion of the employee contributions. The Corporation recorded expense of \$32 million in 2014, \$41 million in 2013 and \$40 million in 2012 for contributions to these plans.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**14. Income Taxes**

The provision (benefit) for income taxes from continuing operations consisted of:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
		(In millions)	
<b>United States</b>			
Federal			
Current .....	\$ (1)	\$ 8	\$ 30
Deferred .....	156	103	(435)
State .....	57	9	31
	<u>212</u>	<u>120</u>	<u>(374)</u>
<b>Foreign</b>			
Current .....	453	941	2,012
Deferred .....	79	186	(224)
	<u>532</u>	<u>1,127</u>	<u>1,788</u>
Total .....	744	1,247	1,414
Adjustment of deferred taxes for foreign income tax law changes*	—	(682)	115
Total provision for income taxes .....	<u>\$ 744</u>	<u>\$ 565</u>	<u>\$ 1,529</u>

\* The reported amount for 2013 reflects \$674 million for the effect of the Denmark hydrocarbon income tax law change to the Chapter 3A regime from the Chapter 3 regime in December 2013 and \$8 million for the effect of a change in Norway's hydrocarbon and base corporate income tax rates in December 2013. In 2012, the reported amount reflects the effect of the UK supplementary income tax rate change in July 2012.

Income from continuing operations before income taxes consisted of the following:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
		(In millions)	
United States (a) .....	\$ 676	\$ 580	\$ (608)
Foreign .....	1,760	4,021	3,945
Total income from continuing operations before income taxes .....	<u>\$ 2,436</u>	<u>\$ 4,601</u>	<u>\$ 3,337</u>

(a) Includes substantially all of the Corporation's interest expense, corporate expense and the results of commodity hedging activities.

The components of deferred tax liabilities and deferred tax assets at December 31 were as follows:

	<u>2014</u>	<u>2013</u>
	(In millions)	
<b>Deferred tax liabilities</b>		
Property, plant and equipment and investments .....	\$ (5,361)	\$ (5,581)
Other .....	(269)	(155)
Total deferred tax liabilities .....	<u>(5,630)</u>	<u>(5,736)</u>
<b>Deferred tax assets</b>		
Net operating loss carryforwards .....	3,010	2,726
Tax credit carryforwards .....	193	161
Property, plant and equipment and investments .....	2,245	2,643
Accrued compensation, deferred credits and other liabilities .....	449	982
Asset retirement obligations .....	1,421	1,516
Other .....	261	216
Total deferred tax assets .....	<u>7,579</u>	<u>8,244</u>
Valuation allowances .....	<u>(1,416)</u>	<u>(1,519)</u>
Total deferred tax assets, net of valuation allowances .....	<u>6,163</u>	<u>6,725</u>
Net deferred tax assets .....	<u>\$ 533</u>	<u>\$ 989</u>

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

At December 31, 2014, the Corporation has recognized a gross deferred tax asset related to net operating loss carryforwards of \$3,010 million before application of valuation allowances. The deferred tax asset is comprised of \$2,131 million attributable to foreign net operating losses which begin to expire in 2029, \$712 million attributable to U.S. federal operating losses which begin to expire in 2020 and \$167 million attributable to losses in various U.S. states which begin to expire in 2015. The deferred tax asset attributable to foreign net operating losses, net of valuation allowances, is \$1,504 million, substantially all of which relates to loss carryforwards in Denmark, Norway and Malaysia. At December 31, 2014, the Corporation has federal, state and foreign alternative minimum tax credit carryforwards of \$109 million which can be carried forward indefinitely, and approximately \$1 million of other business credit carryforwards. Foreign tax credit carryforwards, which begin to expire in 2016, total \$83 million.

In the Consolidated Balance Sheet, deferred tax assets and liabilities are netted by taxing jurisdiction and are recorded at December 31 as follows:

	<u>2014</u>	<u>2013</u>
	(In millions)	
Other current assets .....	\$ 373	\$ 963
Deferred income taxes (long-term asset) .....	2,169	2,319
Accrued liabilities .....	—	(1)
Deferred income taxes (long-term liability) .....	<u>(2,009)</u>	<u>(2,292)</u>
Net deferred tax assets .....	<u>\$ 533</u>	<u>\$ 989</u>

A net deferred tax asset of \$5 million relating to the energy trading joint venture, HETCO, is included in current assets associated with assets held for sale in the consolidated balance sheet at December 31, 2014. A net deferred tax liability of \$157 million, primarily relating to fixed asset basis differences and net operating losses of the Corporation's subsidiaries in Thailand and Indonesia, is included in current liabilities associated with assets held for sale in the Consolidated Balance Sheet at December 31, 2013.

The difference between the Corporation's effective income tax rate from continuing operations and the U.S. statutory rate is reconciled below:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
U.S. statutory rate .....	35.0%	35.0%	35.0%
Effect of foreign operations* .....	1.0	6.9	12.5
State income taxes, net of Federal income tax .....	1.5	0.1	0.6
Change in enacted tax laws .....	—	(14.8)	3.4
Gains on asset sales, net .....	(8.3)	(15.6)	(5.4)
Other .....	1.3	0.7	(0.3)
Total .....	<u>30.5%</u>	<u>12.3%</u>	<u>45.8%</u>

\* The variance in effective income tax rates attributable to the effect of foreign operations primarily resulted from the suspension of operations in Libya for a portion of 2013 and most of 2014.

Below is a reconciliation of the gross beginning and ending amounts of unrecognized tax benefits:

	<u>2014</u>	<u>2013</u>
	(In millions)	
Balance at January 1 .....	\$ 570	\$ 523
Additions based on tax positions taken in the current year .....	42	161
Additions based on tax positions of prior years .....	70	2
Reductions based on tax positions of prior years .....	(76)	(96)
Reductions due to settlements with taxing authorities .....	(3)	(19)
Reductions due to lapses in statutes of limitation .....	—	(1)
Balance at December 31 .....	<u>\$ 603</u>	<u>\$ 570</u>

The December 31, 2014 balance of unrecognized tax benefits includes \$528 million that, if recognized, would impact the Corporation's effective income tax rate. Over the next 12 months, it is reasonably possible that the total amount of unrecognized tax benefits could decrease by up to \$94 million due to settlements with taxing authorities or other resolutions, as well as lapses in statutes of limitation. The Corporation had accrued interest and penalties related to unrecognized tax benefits of \$62 million and \$52 million as of December 31, 2014 and 2013, respectively.

The Corporation has not recognized deferred income taxes on the portion of undistributed earnings of foreign subsidiaries expected to be indefinitely reinvested in foreign operations. The Corporation had undistributed earnings from foreign subsidiaries that it expects to be indefinitely reinvested in foreign operations of approximately \$8.3 billion as of December 31, 2014. The Corporation has not measured the unrecognized deferred tax liability related to these earnings because this determination is not practicable.

The Corporation and its subsidiaries file income tax returns in the U.S. and various foreign jurisdictions. The Corporation is no longer subject to examinations by income tax authorities in most jurisdictions for years prior to 2005.



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Income taxes paid (net of refunds) in 2014, 2013 and 2012 amounted to \$455 million, \$1,353 million and \$1,822 million, respectively.

**15. Outstanding and Weighted Average Common Shares**

The following table provides the changes in the Corporation's outstanding common shares:

	<u>2014</u>	<u>2013</u> (In millions)	<u>2012</u>
Balance at January 1 .....	325.3	341.5	340.0
Activity related to restricted common stock awards, net.....	0.6	0.8	1.3
Stock options exercised.....	3.3	2.3	0.2
Shares repurchased*.....	(43.4)	(19.3)	—
Balance at December 31 .....	<u>285.8</u>	<u>325.3</u>	<u>341.5</u>

\* See Note 16, Share Repurchase Plan in the Notes to the Consolidated Financial Statements.

The following table presents the calculation of basic and diluted earnings per share:

	<u>2014</u>	<u>2013</u> (In millions)	<u>2012</u>
Income from continuing operations, net of income taxes .....	\$ 1,692	\$ 4,036	\$ 1,808
Less: Net income attributable to noncontrolling interests.....	—	176	18
Net income from continuing operations attributable to Hess Corporation.....	<u>1,692</u>	<u>3,860</u>	<u>1,790</u>
Income from discontinued operations, net of income taxes .....	682	1,186	255
Less: Net income (loss) attributable to noncontrolling interests.....	57	(6)	20
Net income from discontinued operations attributable Hess Corporation.....	<u>625</u>	<u>1,192</u>	<u>235</u>
Net income attributable to Hess Corporation.....	<u>\$ 2,317</u>	<u>\$ 5,052</u>	<u>\$ 2,025</u>

Weighted average common shares outstanding:

Basic.....	303.7	336.6	338.4
Effect of dilutive securities			
Restricted common stock.....	1.5	1.4	1.1
Stock options .....	1.8	1.7	0.8
Performance share units.....	0.7	1.2	—
Diluted.....	<u>307.7</u>	<u>340.9</u>	<u>340.3</u>

Net income attributable to Hess Corporation per share:

Basic:			
Continuing operations.....	\$ 5.57	\$ 11.47	\$ 5.29
Discontinued operations .....	2.06	3.54	0.69
Net income per share.....	<u>\$ 7.63</u>	<u>\$ 15.01</u>	<u>\$ 5.98</u>
Diluted:			
Continuing operations.....	\$ 5.50	\$ 11.33	\$ 5.26
Discontinued operations .....	2.03	3.49	0.69
Net income per share.....	<u>\$ 7.53</u>	<u>\$ 14.82</u>	<u>\$ 5.95</u>

The weighted average common shares used in the diluted earnings per share calculations exclude the effect of approximately 1.4 million, 4.4 million and 9.2 million out-of-the-money stock options for 2014, 2013 and 2012, respectively. Based on the Corporation's TSR, the diluted earnings per share calculations also exclude the effects of 414,175 PSUs for 2012.

In 2014, cash dividends on common stock totaled \$1.00 per share (\$0.25 per quarter). In 2013, cash dividends declared on common stock totaled \$0.70 per share (\$0.10 per share for the first two quarters and \$0.25 per share commencing in the third quarter of 2013). Cash dividends were \$0.40 per share (\$0.10 per quarter) in 2012.

**16. Share Repurchase Plan**

In March 2013, the Corporation announced a board authorized plan to repurchase up to \$4.0 billion of outstanding common shares. In May 2014, the Corporation increased the repurchase program to \$6.5 billion. For the year ended December 31, 2014, the Corporation purchased approximately 43.4 million shares for a total cost of approximately \$3.7 billion, or an average cost of \$85.83 per share including transaction fees. From August through December 31, 2013, the Corporation purchased approximately 19.3 million shares for a total cost of approximately \$1.5 billion, or an average cost of \$79.65 per share including transaction fees. As of

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

December 31, 2014, the Corporation is authorized to purchase up to approximately \$1.24 billion of additional common stock under its board approved plan. Due to the current oil price environment, the Corporation plans to significantly moderate stock repurchases in 2015 compared with 2014.

**17. Leased Assets**

The Corporation and certain of its subsidiaries lease drilling rigs, tankers, office space and other assets for varying periods under contractual obligations accounted for as operating leases. Operating lease expenses for drilling rigs used to drill development wells and successful exploration wells are capitalized. At December 31, 2014, future minimum rental payments applicable to non-cancelable operating leases with remaining terms of one year or more (other than oil and gas property leases) are as follows (in millions):

2015 .....	\$ 773
2016 .....	627
2017 .....	422
2018 .....	348
2019 .....	303
Remaining years.....	<u>345</u>
Total minimum lease payments .....	2,818
Less: Income from subleases .....	<u>36</u>
Net minimum lease payments .....	<u>\$ 2,782</u>

Rental expense was as follows:

	<u>2014</u>	<u>2013</u> (In millions)	<u>2012</u>
Total rental expense .....	<u>\$ 248</u>	<u>\$ 355</u>	<u>\$ 375</u>
Less: Income from subleases .....	<u>17</u>	<u>15</u>	<u>15</u>
Net rental expense .....	<u>\$ 231</u>	<u>\$ 340</u>	<u>\$ 360</u>

**18. Guarantees and Contingencies**

At December 31, 2014, the Corporation has \$54 million in letters of credit for which it is contingently liable. In addition, the Corporation is subject to loss contingencies with respect to various lawsuits, claims and other proceedings, including environmental matters. A liability is recognized in the Corporation's consolidated financial statements when it is probable that a loss has been incurred and the amount can be reasonably estimated. If the risk of loss is probable, but the amount cannot be reasonably estimated or the risk of loss is only reasonably possible, a liability is not accrued; however, the Corporation discloses the nature of those contingencies.

In July 2004, HOVIC and HOVENSA, each received a letter from the Commissioner of the Virgin Islands Department of Planning and Natural Resources and Natural Resources Trustees, advising of the Trustee's intention to bring suit against HOVIC and HOVENSA under the Comprehensive Environmental Response, Compensation and Liability Act (CERCLA). The letter alleges that HOVIC and HOVENSA are potentially responsible for damages to natural resources arising from releases of hazardous substances from the HOVENSA refinery, which had been operated by HOVIC until October 1998. An action was filed on May 5, 2005 in the District Court of the Virgin Islands against HOVENSA, HOVIC and other companies that operated industrial facilities on the south shore of St. Croix asserting that the defendants are liable under CERCLA and territorial statutory and common law for damages to natural resources. In 2014 HOVIC, HOVENSA and the government of the U.S. Virgin Islands entered into a settlement agreement pursuant to which HOVENSA paid \$3.5 million and agreed to pay the government of the U.S. Virgin Islands an additional \$40 million no later than December 31, 2014. HOVENSA was unable to make this additional payment because the U.S. Virgin Islands legislature did not approve a proposed operating agreement required to complete a proposed sale of HOVENSA, which would have provided funds to make the settlement payment. Under the terms of the settlement agreement, the U.S. Virgin Islands government was granted a first lien on HOVENSA's assets to secure the settlement payment, and in January 2015 the government commenced a foreclosure action to enforce this lien. HOVENSA intends to defend this action and may take other steps in response to the action, including the sale of assets and/or the commencement of bankruptcy proceedings. The Registrant does not believe that the resolution of this matter will have a material adverse effect on its financial condition.

In February 2015, the Pension Benefit Guaranty Corporation (PBGC) issued a notice of determination to terminate the HOVENSA pension plan. HOVENSA had been in negotiations with the PBGC to make additional contributions to the plan with proceeds from a proposed sale of HOVENSA, which was not completed for the reasons described above. The Registrant does not believe that the resolution of this matter will have a material adverse effect on its financial condition.

The Corporation, along with many companies engaged in refining and marketing of gasoline, has been a party to lawsuits and claims related to the use of methyl tertiary butyl ether (MTBE) in gasoline. A series of similar lawsuits, many involving water utilities

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

or governmental entities, were filed in jurisdictions across the U.S. against producers of MTBE and petroleum refiners who produced gasoline containing MTBE, including the Corporation. The principal allegation in all cases was that gasoline containing MTBE is a defective product and that these parties are strictly liable in proportion to their share of the gasoline market for damage to groundwater resources and are required to take remedial action to ameliorate the alleged effects on the environment of releases of MTBE. The majority of the cases asserted against the Corporation have been settled. In March 2014, the Corporation agreed to settle claims against it arising out of an action brought by the State of New Jersey for approximately \$35 million. The settlement was approved by the trial judge and the Corporation paid the settlement amount in December 2014. In June 2014, the Commonwealth of Pennsylvania and the State of Vermont each filed independent lawsuits alleging that the Corporation and all major oil companies with operations in each respective state, have damaged the groundwater in those states by introducing thereto gasoline with MTBE. The Pennsylvania suit has been removed to Federal court and has been forwarded to the existing MTBE multidistrict litigation pending in the Southern District of New York. The suit filed in Vermont is proceeding there in a state court. An action brought by the Commonwealth of Puerto Rico also remained unresolved at December 31, 2014. The Corporation has recorded reserves for its estimated liabilities for its unresolved MTBE lawsuits.

The Corporation is subject to loss contingencies with respect to various claims, lawsuits and other proceedings. The Corporation cannot predict with certainty if, how or when such claims, lawsuits and proceedings will be resolved or what the eventual relief, if any, may be. Numerous issues may need to be resolved, including through lengthy discovery, conciliation and/or arbitration proceedings, or litigation before a loss or range of loss can be reasonably estimated. Subject to the foregoing, in management's opinion, based upon currently known facts and circumstances, the outcome of such lawsuits, claims and proceedings is not expected to have a material adverse effect on the financial condition of the Corporation. However, the Corporation could incur judgments, enter into settlements or revise its opinion regarding the outcome of certain matters, and such developments could have a material adverse effect on its results of operations in the period in which the amounts are accrued and its cash flows in the period in which the amounts are paid.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**19. Segment Information**

The Corporation has substantially completed its transition to a pure play E&P company. The results of operations for its retail, energy marketing, terminal and refining businesses as well as the energy trading joint venture, HETCO, have been classified as discontinued operations. The Corporation currently has one operating segment, Exploration and Production, and other unallocated costs reflected under Corporate, Interest and Other. The following table presents operating segment financial data for continuing operations:

	<u>Exploration and Production</u>	<u>Corporate, Interest and Other</u> (In millions)	<u>Total</u>
<b>2014</b>			
Operating revenues .....	<u>\$ 10,737</u>	<u>\$ —</u>	<u>\$ 10,737</u>
Net income (loss) from continuing operations attributable to Hess Corporation .....	<u>\$ 2,098</u>	<u>\$ (406)</u>	<u>\$ 1,692</u>
Interest expense.....	\$ —	\$ 323	\$ 323
Depreciation, depletion and amortization .....	3,210	14	3,224
Provision (benefit) for income taxes .....	996	(252)	744
Investments in affiliates .....	151	—	151
Identifiable assets .....	36,512	908	37,420
Capital expenditures.....	5,221	53	5,274
<b>2013</b>			
Operating revenues .....	<u>\$ 11,905</u>	<u>\$ —</u>	<u>\$ 11,905</u>
Net Income (loss) from continuing operations attributable to Hess Corporation.....	<u>\$ 4,303</u>	<u>\$ (443)</u>	<u>\$ 3,860</u>
Interest expense.....	\$ —	\$ 406	\$ 406
Depreciation, depletion and amortization .....	2,671	16	2,687
Asset impairments.....	289	—	289
Provision (benefit) for income taxes .....	831	(266)	565
Investments in affiliates .....	109	397	506
Identifiable assets .....	37,863	1,352	39,215
Capital expenditures.....	5,709	58	5,767
<b>2012</b>			
Operating revenues .....	<u>\$ 12,245</u>	<u>\$ —</u>	<u>\$ 12,245</u>
Net income (loss) from continuing operations attributable to Hess Corporation .....	<u>\$ 2,212</u>	<u>\$ (422)</u>	<u>\$ 1,790</u>
Interest expense.....	\$ —	\$ 419	\$ 419
Depreciation, depletion and amortization .....	2,853	13	2,866
Asset impairments.....	582	—	582
Provision (benefit) for income taxes .....	1,793	(264)	1,529
Investments in affiliates .....	75	198	273
Identifiable assets .....	37,687	813	38,500
Capital expenditures.....	7,676	6	7,682

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following table presents financial information by major geographic area:

	United States	Europe	Africa	Asia and Other Countries	Corporate, Interest and Other	Total
	(In millions)					
<b>2014</b>						
Operating revenues.....	\$ 6,270	\$ 1,557	\$ 2,002	\$ 908	\$ —	\$ 10,737
Net income (loss) from continuing operations attributable to Hess Corporation.....	656	226	545	671	(406)	1,692
Depreciation, depletion and amortization.....	1,751	683	487	289	14	3,224
Provision (benefit) for income taxes .....	446	91	435	24	(252)	744
Identifiable assets .....	18,472	7,800	3,049	7,191	908	37,420
Property, plant and equipment (net) (a).....	15,595	6,339	2,235	3,232	116	27,517
Capital expenditures.....	3,467	524	399	831	53	5,274
<b>2013</b>						
Operating revenues.....	\$ 6,076	\$ 1,337	\$ 2,736	\$ 1,756	\$ —	\$ 11,905
Net income (loss) from continuing operations attributable to Hess Corporation.....	777	2,051	594	881	(443)	3,860
Depreciation, depletion and amortization.....	1,393	484	518	276	16	2,687
Asset impairments .....	—	—	—	289	—	289
Provision (benefit) for income taxes .....	495	(646)	767	215	(266)	565
Identifiable assets .....	18,617	9,032	3,198	7,016	1,352	39,215
Property, plant and equipment (net) (a).....	14,873	7,475	2,310	2,899	193	27,750
Capital expenditures.....	3,613	689	578	829	58	5,767
<b>2012</b>						
Operating revenues.....	\$ 5,294	\$ 2,530	\$ 2,484	\$ 1,937	\$ —	\$ 12,245
Net income (loss) from continuing operations attributable to Hess Corporation.....	438	1,010	602	162	(422)	1,790
Depreciation, depletion and amortization.....	1,406	466	529	452	13	2,866
Asset impairments .....	432	119	—	31	—	582
Provision (benefit) for income taxes .....	267	376	905	245	(264)	1,529
Identifiable assets .....	16,403	8,957	3,811	8,516	813	38,500
Property, plant and equipment (net) (a).....	12,893	8,172	2,516	3,875	86	27,542
Capital expenditures.....	4,620	1,330	733	993	6	7,682

(a) Of the total Europe, Property, plant and equipment (net), Norway represented \$5,246 million, \$6,348 million and \$6,426 million in 2014, 2013, and 2012, respectively.

**20. Related Party Transactions**

The following table presents the Corporation's related party transactions:

	2014	2013	2012
	(In millions)		
<b>Purchases:</b>			
HOVENSA (a) .....	\$ —	\$ —	\$ 145
Bayonne Energy Center LLC (b) .....	—	38	20
<b>Sales:</b>			
WilcoHess (c).....	211	2,828	3,058
HOVENSA.....	31	90	191

(a) The Corporation ceased purchasing refined products from HOVENSA following the closure of HOVENSA's refinery in January 2012.

(b) Represents purchases of electricity from this 50% owned joint venture under a tolling agreement.

(c) The Corporation acquired its partners' 56% interest in WilcoHess in January 2014.

The following table presents the Corporation's related party accounts receivable (payable) at December 31:

	2014	2013
	(In millions)	
WilcoHess .....	\$ —	\$ 114
Bayonne Energy Center LLC.....	—	(4)



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**21. Financial Risk Management and Trading Activities**

In the normal course of its business, the Corporation is exposed to commodity risks related to changes in the prices of crude oil and natural gas as well as changes in interest rates and foreign currency values. In the disclosures that follow, corporate risk management activities refer to the mitigation of these risks through hedging activities. The Corporation is also exposed to commodity price risks primarily related to crude oil, natural gas, refined petroleum products and electricity, as well as foreign currency values from a 50% voting interest in a consolidated energy trading joint venture. The energy trading joint venture was sold in February 2015.

In conjunction with the sale of the energy marketing business in the fourth quarter of 2013, certain derivative contracts, including new transactions following the closing date, (the “delayed transfer derivative contracts”) were not transferred to the acquirer, Direct Energy, a North American subsidiary of Centrica plc (Centrica), as required customer or regulatory consents had not been obtained. However, the agreement entered into between Hess and Direct Energy on the closing date transferred all economic risks and rewards of the energy marketing business, including the ownership of the delayed transfer derivative contracts, to Direct Energy. The transfer of these remaining contracts was completed during 2014.

The Corporation maintains a control environment for all of its financial risk management and trading activities under the direction of its chief risk officer and through its corporate risk policy, which the Corporation’s senior management has approved. Controls include volumetric, term and value at risk limits. The chief risk officer must approve the trading of new instruments and commodities. Risk limits are monitored and reported on a daily basis to business units and senior management. The Corporation’s financial risk management department also performs independent price verifications (IPV’s) of sources of fair values and validations of valuation models. The Corporation’s treasury department is responsible for administering foreign exchange rate and interest rate hedging programs using similar controls and processes, where applicable.

The Corporation’s financial risk management department, in performing the IPV procedures, utilizes independent sources and valuation models that are specific to the individual contracts and pricing locations to identify positions that require adjustments to better reflect the market. This review is performed quarterly and the results are presented to the chief risk officer and senior management. The IPV process considers the reliability of the pricing services through assessing the number of available quotes, the frequency at which data is available and, where appropriate, the comparability between pricing sources.

The following is a description of the Corporation’s activities that use derivatives as part of their operations and strategies. Derivatives include both financial instruments and forward purchase and sale contracts. Gross notional amounts of both long and short positions are presented in the volume tables beginning below. These amounts include long and short positions that offset in closed positions and have not reached contractual maturity. Gross notional amounts do not quantify risk or represent assets or liabilities of the Corporation, but are used in the calculation of cash settlements under the contracts.

**Corporate Financial Risk Management Activities:** Financial risk management activities include transactions designed to reduce risk in the selling prices of crude oil or natural gas produced by the Corporation or to reduce exposure to foreign currency or interest rate movements. Generally, futures, swaps or option strategies may be used to fix the forward selling price of a portion of the Corporation’s crude oil or natural gas production. Forward contracts may also be used to purchase certain currencies in which the Corporation does business with the intent of reducing exposure to foreign currency fluctuations. These forward contracts comprise various currencies, primarily the British Pound and Danish Krone. Interest rate swaps may be used to convert interest payments on certain long-term debt from fixed to floating rates.

The gross volumes of the financial risk management derivative contracts outstanding at December 31, were as follows:

	2014	2013
Commodity, primarily crude oil (millions of barrels).....	—	9
Foreign exchange (millions of USD*).....	\$ 1,189	\$ 220
Interest rate swaps (millions of USD).....	\$ 1,300	\$ 865

\* Denominated in U.S. dollars (USD).

Crude oil price hedging contracts increased E&P Sales and other operating revenues by \$193 million (\$121 million after income taxes) and \$39 million (\$25 million after income taxes) in 2014 and 2013, respectively, and reduced E&P Sales and other operating revenues by \$688 million (\$431 million after income taxes) in 2012. The amount of ineffectiveness from crude oil hedges that was recognized immediately in Sales and other operating revenues was immaterial in 2014 and 2013, and a loss of \$9 million in 2012. At December 31, 2014, the Corporation has no after-tax deferred gains in Accumulated other comprehensive income (loss) related to Brent crude oil and West Texas Intermediate (WTI) crude oil hedges.

At December 31, 2014 and 2013, the Corporation had interest rate swaps with gross notional amounts of \$1,300 million and \$865 million, respectively, which were designated as fair value hedges. Changes in the fair value of interest rate swaps and the hedged fixed-rate debt are recorded in Interest expense in the Statement of Consolidated Income. For the years ended December 31, 2014 and 2013, the Corporation recorded an increase of \$1 million and a decrease of \$35 million (excluding accrued interest) respectively, in the fair value of interest rate swaps and a corresponding adjustment in the carrying value of the hedged fixed-rate debt.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Gains or losses on foreign exchange contracts that are not designated as hedges are recognized immediately in Other, net in Revenues and non-operating income in the Statement of Consolidated Income.

Net realized and unrealized pre-tax gains (losses) on derivative contracts used in Corporate Risk Management activities and not designated as hedges amounted to the following:

	<u>2014</u>	<u>2013</u> (In millions)	<u>2012</u>
Commodity .....	\$ —	\$ —	\$ 1
Foreign exchange .....	117	(39)	43
Total .....	<u>\$ 117</u>	<u>\$ (39)</u>	<u>\$ 44</u>

**Trading Activities:** The energy trading joint venture generated earnings through various strategies primarily using energy-related commodities, securities and derivatives. The information that follows represents 100% of the energy trading joint venture as well as the Corporation’s proprietary trading activities, which ceased in 2013.

The gross volumes of derivative contracts outstanding related to trading activities at December 31, were as follows:

	<u>2014</u>	<u>2013</u>
Commodity		
Crude oil and refined petroleum products (millions of barrels) .....	1,396	1,815
Natural gas (millions of mcf) .....	2,224	2,735
Electricity (millions of megawatt hours) .....	1	1
Foreign exchange (millions of USD) .....	\$ 77	\$ 52
Interest rate (millions of USD) .....	\$ 29	\$ —
Equity securities (millions of shares) .....	5	11

Pre-tax unrealized and realized gains (losses) recorded in the Statement of Consolidated Income from trading activities amounted to the following:

	<u>2014</u>	<u>2013</u> (In millions)	<u>2012</u>
Commodity .....	\$ 168	\$ 78	\$ 104
Foreign exchange .....	2	—	3
Other .....	32	1	10
Total * .....	<u>\$ 202</u>	<u>\$ 79</u>	<u>\$ 117</u>

\* The unrealized pre-tax gains and losses included in earnings were reflected in Income from discontinued operations in the Statement of Consolidated Income.

**Fair Value Measurements:** The Corporation generally enters into master netting arrangements to mitigate legal and counterparty credit risk. Master netting arrangements are generally accepted overarching master contracts that govern all individual transactions with the same counterparty entity as a single legally enforceable agreement. The U.S. Bankruptcy Code provides for the enforcement of certain termination and netting rights under certain types of contracts upon the bankruptcy filing of a counterparty, commonly known as the “safe harbor” provisions. If a master netting arrangement provides for termination and netting upon the counterparty’s bankruptcy, these rights are generally enforceable with respect to “safe harbor” transactions. If these arrangements provide the right of offset and the Corporation’s intent and practice is to offset amounts in the case of such a termination, the Corporation’s policy is to record the fair value of derivative assets and liabilities on a net basis.

In the normal course of business the Corporation relies on legal and credit risk mitigation clauses providing for adequate credit assurance as well as close-out netting, including two-party netting and single counterparty multilateral netting. As applied to the Corporation, “two-party netting” is the right to net amounts owing under safe harbor transactions between a single defaulting counterparty entity and a single Hess entity, and “single counterparty multilateral netting” is the right to net amounts owing under safe harbor transactions among a single defaulting counterparty entity and multiple Hess entities. The Corporation is reasonably assured that these netting rights would be upheld in a bankruptcy proceeding in the U.S. in which the defaulting counterparty is a debtor under the U.S. Bankruptcy Code.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following table provides information about the effect of netting arrangements on the presentation of the Corporation's physical and financial derivative assets and (liabilities) that are measured at fair value, with the effect of single counterparty multilateral netting being included in column (v):

	<u>Gross Amounts Offset in the Consolidated Balance Sheet</u>			Net Amounts Presented in the Consolidated Balance Sheet (iv)=(i)+(ii)+(iii)	Gross Amounts Not Offset in the Consolidated Balance Sheet (v)	Net Amounts (vi)=(iv)+(v)
	<u>Gross Amounts</u> (i)	<u>Physical Derivative and Financial Instruments</u> (ii)	<u>Cash Collateral</u> (a) (iii)			
(In millions)						
<b>December 31, 2014</b>						
Assets						
Derivative contracts						
Commodity .....	\$ 7,465	\$ (6,664)	\$ (36)	\$ 765	\$ (3)	\$ 762
Interest rate and other .....	76	(7)	(1)	68	(1)	67
Counterparty netting .....	—	(63)	—	(63)	—	(63)
Total derivative contracts ..	<u>\$ 7,541</u>	<u>\$ (6,734)</u>	<u>\$ (37)</u>	<u>\$ 770</u>	<u>\$ (4)</u>	<u>\$ 766</u>
Liabilities						
Derivative contracts .....						
Commodity .....	\$ (7,871)	\$ 6,664	\$ 299	\$ (908)	\$ 3	\$ (905)
Interest rate and other .....	(13)	7	3	(3)	1	(2)
Counterparty netting .....	—	63	—	63	—	63
Total derivative contracts ..	<u>\$ (7,884)</u>	<u>\$ 6,734</u>	<u>\$ 302</u>	<u>\$ (848)</u>	<u>\$ 4</u>	<u>\$ (844)</u>
<b>December 31, 2013 (b)</b>						
Assets						
Derivative contracts						
Commodity .....	\$ 3,086	\$ (1,867)	\$ (79)	\$ 1,140	\$ (41)	\$ 1,099
Interest rate and other .....	51	(10)	—	41	(3)	38
Counterparty netting .....	—	(206)	—	(206)	—	(206)
Total derivative contracts ..	<u>\$ 3,137</u>	<u>\$ (2,083)</u>	<u>\$ (79)</u>	<u>\$ 975</u>	<u>\$ (44)</u>	<u>\$ 931</u>
Liabilities						
Derivative contracts						
Commodity .....	\$ (3,212)	\$ 1,867	\$ 168	\$ (1,177)	\$ 41	\$ (1,136)
Other .....	(12)	10	—	(2)	3	1
Counterparty netting .....	—	206	—	206	—	206
Total derivative contracts ..	<u>\$ (3,224)</u>	<u>\$ 2,083</u>	<u>\$ 168</u>	<u>\$ (973)</u>	<u>\$ 44</u>	<u>\$ (929)</u>

(a) All cash collateral was offset in the Consolidated Balance Sheet.

(b) Assets and liabilities in 2013 include amounts relating to the divested energy marketing business.

The net assets and liabilities that were offset in the Consolidated Balance Sheet as reflected in column (iv) of the table above were primarily included in Accounts receivable—Trade and Accounts payable, respectively. Included in these net amounts were the assets and liabilities related to the Corporation's discontinued operations of approximately \$701 million and \$845 million, respectively, as of December 31, 2014, and \$612 million and \$620 million, respectively, as of December 31, 2013.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The table below reflects the gross and net fair values of the risk management and trading derivative instruments and, at December 31, 2013 also includes energy marketing risk management derivative instruments:

	<u>Accounts Receivable</u>	<u>Accounts Payable</u>
	(In millions)	
<b>December 31, 2014</b>		
Derivative contracts designated as hedging instruments		
Commodity .....	\$ —	\$ —
Interest rate and other .....	39	(2)
Total derivative contracts designated as hedging instruments .....	39	(2)
Derivative contracts not designated as hedging instruments (a)		
Commodity .....	7,465	(7,871)
Foreign exchange .....	31	—
Other .....	6	(11)
Total derivative contracts not designated as hedging instruments .....	7,502	(7,882)
Gross fair value of derivative contracts .....	7,541	(7,884)
Master netting arrangements .....	(6,734)	6,734
Cash collateral (received) posted .....	(37)	302
Net fair value of derivative contracts .....	\$ 770	\$ (848)
<b>December 31, 2013 (b)</b>		
Derivative contracts designated as hedging instruments		
Commodity .....	\$ 11	\$ (3)
Interest rate and other .....	36	(1)
Total derivative contracts designated as hedging instruments .....	47	(4)
Derivative contracts not designated as hedging instruments (a)		
Commodity .....	3,075	(3,209)
Foreign exchange .....	2	(3)
Other .....	13	(8)
Total derivative contracts not designated as hedging instruments .....	3,090	(3,220)
Gross fair value of derivative contracts .....	3,137	(3,224)
Master netting arrangements .....	(2,083)	2,083
Cash collateral (received) posted .....	(79)	168
Net fair value of derivative contracts .....	\$ 975	\$ (973)

(a) Includes trading derivatives and derivatives used for risk management

(b) Assets and liabilities in 2013 include amounts relating to the divested energy marketing business

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Fair Value Measurements:*

The following table provides the Corporation's net physical derivative and financial assets and (liabilities) that are measured at fair value based on this hierarchy:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Counterparty netting</u>	<u>Collateral</u>	<u>Balance</u>
	(In millions)					
<b>December 31, 2014</b>						
Assets						
Derivative contracts						
Commodity .....	\$ 755	\$ 390	\$ 114	\$ (458)	\$ (36)	\$ 765
Interest rate and other .....	(1)	70	—	—	(1)	68
Collateral and counterparty netting.....	<u>(43)</u>	<u>(20)</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(63)</u>
Total derivative contracts.....	711	440	114	(458)	(37)	770
Other assets measured at fair value on a recurring basis.....	<u>27</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>27</u>
Total assets measured at fair value on a recurring basis.....	<u>\$ 738</u>	<u>\$ 440</u>	<u>\$ 114</u>	<u>\$ (458)</u>	<u>\$ (37)</u>	<u>\$ 797</u>
Liabilities						
Derivative contracts						
Commodity .....	\$ (338)	\$ (1,265)	\$ (62)	\$ 458	\$ 299	\$ (908)
Other .....	(3)	(1)	(2)	—	3	(3)
Collateral and counterparty netting.....	<u>43</u>	<u>20</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>63</u>
Total derivative contracts.....	(298)	(1,246)	(64)	458	302	(848)
Other liabilities measured at fair value on a recurring basis.....	<u>(40)</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(40)</u>
Total liabilities measured at fair value on a recurring basis.....	<u>\$ (338)</u>	<u>\$ (1,246)</u>	<u>\$ (64)</u>	<u>\$ 458</u>	<u>\$ 302</u>	<u>\$ (888)</u>
Other fair value measurement disclosures						
Long-term debt (a).....	<u>\$ —</u>	<u>\$ (7,003)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (7,003)</u>
<b>December 31, 2013 (b)</b>						
Assets						
Derivative contracts						
Commodity .....	\$ 254	\$ 579	\$ 494	\$ (108)	\$ (79)	\$ 1,140
Interest rate and other .....	2	37	3	(1)	—	41
Collateral and counterparty netting.....	<u>(15)</u>	<u>(191)</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(206)</u>
Total derivative contracts.....	241	425	497	(109)	(79)	975
Other assets measured at fair value on a recurring basis.....	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total assets measured at fair value on a recurring basis.....	<u>\$ 241</u>	<u>\$ 425</u>	<u>\$ 497</u>	<u>\$ (109)</u>	<u>\$ (79)</u>	<u>\$ 975</u>
Liabilities						
Derivative contracts						
Commodity .....	\$ (97)	\$ (1,071)	\$ (285)	\$ 108	\$ 168	\$ (1,177)
Other .....	—	(3)	—	1	—	(2)
Collateral and counterparty netting.....	<u>15</u>	<u>191</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>206</u>
Total derivative contracts.....	(82)	(883)	(285)	109	168	(973)
Other liabilities measured at fair value on a recurring basis.....	<u>(31)</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(31)</u>
Total liabilities measured at fair value on a recurring basis.....	<u>\$ (113)</u>	<u>\$ (883)</u>	<u>\$ (285)</u>	<u>\$ 109</u>	<u>\$ 168</u>	<u>\$ (1,004)</u>
Other fair value measurement disclosures						
Long-term debt (a).....	<u>\$ —</u>	<u>\$ (6,641)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (6,641)</u>

(a) Long-term debt, including current maturities, had a carrying value of \$5,987 million and \$5,798 million at December 31, 2014 and 2013, respectively.

(b) Assets and liabilities in 2013 include amounts relating to the divested energy marketing business.



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

In addition to the financial assets and (liabilities) disclosed in the tables above, the Corporation had other short-term financial instruments, primarily cash equivalents and accounts receivable and payable, for which the carrying value approximated their fair value at December 31, 2014 and 2013.

The following table provides total net transfers into and out of each level of the fair value hierarchy:

	2014	2013
	(In millions)	
Transfers into Level 1 .....	\$ 25	\$ 3
Transfers out of Level 1 .....	(47)	76
	<u>\$ (22)</u>	<u>\$ 79</u>
Transfers into Level 2 .....	\$ 25	\$ (113)
Transfers out of Level 2 .....	(128)	88
	<u>\$ (103)</u>	<u>\$ (25)</u>
Transfers into Level 3 .....	\$ 105	\$ (85)
Transfers out of Level 3 .....	20	31
	<u>\$ 125</u>	<u>\$ (54)</u>

The Corporation's policy is to recognize transfers in and transfers out as of the end of the reporting period. Transfers between levels result from the passage of time as contracts move closer to their maturities, fluctuations in the market liquidity for certain contracts and/or changes in the level of significance of fair value measurement inputs.

The following table provides changes in physical derivatives and financial assets and (liabilities) primarily related to commodities that are measured at fair value based on Level 3 inputs:

	2014	2013
	(In millions)	
Balance at January 1 .....	\$ 212	\$ 141
Unrealized pre-tax gains (losses)		
Included in earnings (a) .....	(298)	175
Purchases (b) .....	31	45
Sales (b) .....	(24)	(34)
Settlements (c) .....	4	(61)
Transfers into Level 3 .....	105	(85)
Transfers out of Level 3 .....	20	31
Balance at December 31 .....	<u>\$ 50</u>	<u>\$ 212</u>

- (a) The unrealized pre-tax gains and losses included in earnings were reflected in Income from discontinued operations in the Statement of Consolidated Income.
- (b) Purchases and sales primarily represent option premiums paid or received, respectively, during the reporting period and were reflected in Income from discontinued operations in the Statement of Consolidated Income.
- (c) Settlements represent realized gains (losses) on derivatives settled during the reporting period and were reflected in Income from discontinued operations in the Statement of Consolidated Income.

The significant unobservable inputs used in Level 3 fair value measurements for the Corporation's physical commodity contracts and derivative instruments primarily include less liquid delivered locations for physical commodity contracts or volatility assumptions for out-of-the-money options. The following table provides information about the Corporation's significant recurring unobservable inputs used in the Level 3 fair value measurements. Natural gas contracts are usually quoted and transacted using basis pricing relative to an active pricing location (e.g. Henry Hub), for which price inputs represent the approximate value of differences in geography and local market conditions. All other price inputs in the table below represent full contract prices. Significant changes in any of the inputs, independently or correlated, may result in a different fair value.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

	Unit of Measurement	Range / Weighted Average
<b>December 31, 2014</b>		
Assets		
Commodity contracts with a fair value of \$114 million		
Contract prices		
Crude oil and refined petroleum products .....	\$ / bbl (a)	\$ 36.27 - 122.66 / 65.63
Electricity .....	\$ / MWH (b)	\$ 38.80 - 71.69 / 57.22
Basis prices		
Natural gas.....	\$ / MMBTU (c)	\$ (0.61) - 13.50 / 6.19
Contract volatilities		
Crude oil and refined petroleum products .....	%	32.00 - 45.00 / 43.00
Natural gas.....	%	19.00 - 53.00 / 40.00
Liabilities		
Commodity contracts with a fair value of \$62 million		
Contract prices		
Crude oil and refined petroleum products .....	\$ / bbl (a)	\$ 36.27 - 85.40 / 69.54
Basis prices		
Natural gas.....	\$ / MMBTU (c)	\$ 2.84 - 4.45 / 2.94
Contract volatilities		
Crude oil and refined petroleum products .....	%	32.00 - 45.00 / 41.00
Natural gas.....	%	23.00 - 53.00 / 41.00
	Unit of Measurement	Range / Weighted Average
<b>December 31, 2013 (b)</b>		
Assets		
Commodity contracts with a fair value of \$494 million		
Contract prices		
Crude oil and refined petroleum products .....	\$ / bbl (a)	\$ 78.45 - 228.86 / 118.68
Electricity .....	\$ / MWH (b)	\$ 19.52 - 165.75 / 45.76
Basis prices		
Natural gas.....	\$ / MMBTU (c)	\$ (4.99) - 18.10 / 0.23
Contract volatilities		
Crude oil and refined petroleum products .....	%	16.00 - 18.00 / 17.00
Natural gas.....	%	17.00 - 35.00 / 22.00
Electricity .....	%	16.00 - 36.00 / 23.00
Liabilities		
Commodity contracts with a fair value of \$285 million		
Contract prices		
Crude oil and refined petroleum products .....	\$ / bbl (a)	\$ 57.45 - 183.89 / 122.54
Electricity .....	\$ / MWH (b)	\$ 26.48 - 155.33 / 43.12
Basis prices		
Natural gas.....	\$ / MMBTU (c)	\$ (1.90) - 18.00 / (0.62)
Contract volatilities		
Crude oil and refined petroleum products .....	%	16.00 - 17.00 / 17.00
Natural gas.....	%	34.00 - 35.00 / 35.00
Electricity .....	%	16.00 - 36.00 / 22.00

(a) Price per barrel.

(b) Price per megawatt hour.

(c) Price per million British thermal unit

(d) Assets and liabilities in 2013 include amounts relating to the divested energy marketing business.

**Credit Risk:** The Corporation is exposed to credit risks that may at times be concentrated with certain counterparties, groups of counterparties or customers. Accounts receivable are generated from a diverse domestic and international customer base. As of December 31, 2014, the Corporation's net Accounts receivable—Trade related to continuing operations were concentrated with the following counterparty industry segments: Integrated Oil Companies — 23%, Financial Institutions — 22%, Government Entities — 18%, Refiners — 14%, and Trading Companies — 13%. As of December 31, 2013, the Corporation's net Accounts receivable —

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Trade, which included the receivables for the downstream businesses, were concentrated as follows: Integrated Oil Companies — 45%, Refiners — 18%, Financial Institutions — 14% Government Entities — 8%, and Trading Companies — 7%. The Corporation reduces its risk related to certain counterparties by using master netting arrangements and requiring collateral, generally cash or letters of credit. The Corporation records the cash collateral received or posted as an offset to the fair value of derivatives executed with the same counterparty. At December 31, 2014 and December 31, 2013, the Corporation held cash from counterparties of \$37 million and \$79 million, respectively. The Corporation posted cash to counterparties at December 31, 2014 and December 31, 2013, of \$302 million and \$168 million, respectively.

The Corporation had outstanding letters of credit totaling \$397 million and \$410 million at December 31, 2014 and December 31, 2013, respectively, primarily issued to satisfy margin requirements (approximately \$240 million and \$302 million related to discontinued operations at December 31, 2014 and December 31, 2013, respectively). Certain of the Corporation's agreements also contain contingent collateral provisions that could require the Corporation to post additional collateral if the Corporation's credit rating declines. As of December 31, 2014 and 2013, the net liability related to both realized and unrealized derivative contracts with contingent collateral provisions was \$130 million and approximately \$281 million, respectively. As of December 31, 2014, the cash collateral posted on those derivatives was \$17 million compared to \$31 million at December 31, 2013. At December 31, 2014 and 2013, all three major credit rating agencies that rate the Corporation's debt had assigned an investment grade rating. If one of the three agencies were to downgrade the Corporation's rating below investment grade, the Corporation would be required to post additional collateral of approximately \$55 million at December 31, 2014 and approximately \$134 million at December 31, 2013.

## **22. Subsequent Events**

In January 2015, the Corporation entered into a new \$4 billion syndicated revolving credit facility that matures in January 2020. The new facility, which replaced the \$4 billion facility that was scheduled to mature in April 2016, can be used for borrowings and letters of credit. Borrowings on the facility bear interest at 1.075% above the London Interbank Offered Rate. A facility fee of 0.175% per annum is also payable on the amount of the facility. The interest rate and facility fee are subject to adjustment if the Corporation's credit rating changes. The restrictions on the amount of total borrowings and secured debt are substantially similar to the previous facility.

In February 2015, the Corporation sold its interest in the energy trading joint venture, HETCO, which was renamed Hartree Partners, LP. Pursuant to the terms of the sale, Hartree is permitted to continue to utilize the Corporation's guarantees issued in favor of Hartree's existing counterparties until November 12, 2015, provided that new trades are for a period of one year or less, comply with certain credit requirements, and net exposures remain within VAR limits previously applied by the Corporation. The Corporation has the right to seek reimbursement from Hartree and a separate Hartree credit support facility upon any counterparty draw on the applicable guarantee from the Corporation.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**SUPPLEMENTARY OIL AND GAS DATA (UNAUDITED)**

The Supplementary Oil and Gas Data that follows is presented in accordance with ASC 932, *Disclosures about Oil and Gas Producing Activities*, and includes (1) costs incurred, capitalized costs and results of operations relating to oil and gas producing activities, (2) net proved oil and gas reserves and (3) a standardized measure of discounted future net cash flows relating to proved oil and gas reserves, including a reconciliation of changes therein.

During the three year period which ended December 31, 2014, the Corporation produced crude oil, natural gas liquids and/or natural gas principally in the United States (U.S.), Europe (Norway, Denmark, Russia and the United Kingdom), Africa (Equatorial Guinea, Libya and Algeria) and Asia and Other (the Joint Development Area of Malaysia/Thailand, Malaysia, Thailand, Azerbaijan and Indonesia). Exploration activities were also conducted, or are planned, in certain of these areas as well as additional countries. See Note 3, *Dispositions* in *Notes to Consolidated Financial Statements*.

**Costs Incurred in Oil and Gas Producing Activities**

<b><u>For the Years Ended December 31</u></b>	<b><u>Total</u></b>	<b><u>United States</u></b>	<b><u>Europe (c)</u></b>	<b><u>Africa</u></b>	<b><u>Asia and Other</u></b>
	(In millions)				
<b>2014</b>					
Property acquisitions					
Unproved.....	\$ 88	\$ 21	\$ —	\$ —	\$ 67
Proved .....	—	—	—	—	—
Exploration (a) .....	763	354	16	113	280
Production and development capital expenditures (b) .....	<b>5,028</b>	<b>3,292</b>	<b>778</b>	<b>319</b>	<b>639</b>
<b>2013</b>					
Property acquisitions					
Unproved.....	\$ 56	\$ 55	\$ —	\$ —	\$ 1
Proved .....	—	—	—	—	—
Exploration (a) .....	1,044	592	98	119	235
Production and development capital expenditures (b) .....	5,666	3,259	1,008	586	813
<b>2012</b>					
Property acquisitions					
Unproved.....	\$ 267	\$ 179	\$ 78	\$ —	\$ 10
Proved .....	—	—	—	—	—
Exploration (a) .....	1,089	405	89	260	335
Production and development capital expenditures (b) .....	7,505	4,236	1,792	506	971

(a) Includes \$283 million, \$560 million and \$319 million of exploration costs incurred for unconventional assets in 2014, 2013 and 2012, respectively.

(b) Includes \$326 million, \$615 million and \$715 million in 2014, 2013 and 2012, respectively, related to the accruals and revisions for asset retirement obligations.

(c) Costs incurred in oil and gas producing activities in Norway, were as follows for the years ended December 31:

	<b><u>2014</u></b>	<b><u>2013</u></b>	<b><u>2012</u></b>
	(In millions)		
Property Acquisitions .....	\$ —	\$ —	\$ —
Exploration .....	—	6	—
Production and development capital expenditures* .....	525	781	1,081

\* Includes accruals and revisions for asset retirement obligations.

**Capitalized Costs Relating to Oil and Gas Producing Activities**

	<b><u>At December 31,</u></b>	
	<b><u>2014</u></b>	<b><u>2013</u></b>
	(In millions)	
Unproved properties.....	\$ 1,468	\$ 2,460
Proved properties .....	4,211	4,121
Wells, equipment and related facilities .....	40,649	37,274
Total costs .....	46,328	43,855
Less: Reserve for depreciation, depletion, amortization and lease impairment .....	18,927	16,298
Net capitalized costs.....	<b>\$ 27,401</b>	<b>\$ 27,557</b>

## Results of Operations for Oil and Gas Producing Activities

The results of operations shown below exclude non-oil and gas producing activities, primarily gains on sales of oil and gas properties, sales of purchased crude oil and natural gas, interest expense, gains and losses resulting from foreign exchange transactions and other non-operating income. Therefore, these results are on a different basis than the net income from E&P operations reported in Management's Discussion and Analysis of Financial Condition and Results of Operations and in *Note 19, Segment Information* in the *Notes to the Consolidated Financial Statements*.

<b>For the Years Ended December 31</b>	<b>Total</b>	<b>United States</b>	<b>Europe (a)</b>	<b>Africa</b>	<b>Asia and Other</b>
			(In millions)		
<b>2014</b>					
Sales and other operating revenues .....	\$ 8,839	\$ 4,461	\$ 1,540	\$ 1,962	\$ 876
Costs and expenses					
Operating costs and expenses .....	1,927	843	461	441	182
Production and severance taxes .....	275	240	3	—	32
Exploration expenses, including dry holes and lease impairment .....	840	359	90	36	355
General and administrative expenses .....	336	281	—	16	39
Depreciation, depletion and amortization .....	3,210	1,751	683	487	289
Total costs and expenses .....	6,588	3,474	1,237	980	897
Results of operations before income taxes .....	2,251	987	303	982	(21)
Provision (benefit) for income taxes .....	926	399	101	435	(9)
Results of operations .....	<u>\$ 1,325</u>	<u>\$ 588</u>	<u>\$ 202</u>	<u>\$ 547</u>	<u>\$ (12)</u> (b)
<b>2013</b>					
Sales and other operating revenues .....	\$ 9,995	\$ 4,268	\$ 1,482	\$ 2,671	\$ 1,574
Costs and expenses					
Operating costs and expenses .....	2,116	795	539	448	334
Production and severance taxes .....	372	232	98	3	39
Exploration expenses, including dry holes and lease impairment .....	1,031	371	114	323	223
General and administrative expenses .....	377	218	79	17	63
Depreciation, depletion and amortization .....	2,671	1,393	484	518	276
Asset impairments .....	289	—	—	—	289
Total costs and expenses .....	6,856	3,009	1,314	1,309	1,224
Results of operations before income taxes .....	3,139	1,259	168	1,362	350
Provision for income taxes (c) .....	1,479	483	60	767	169
Results of operations .....	<u>\$ 1,660</u>	<u>\$ 776</u>	<u>\$ 108</u>	<u>\$ 595</u>	<u>\$ 181</u> (b)
<b>2012</b>					
Sales and other operating revenues .....	\$ 10,893	\$ 4,104	\$ 2,460	\$ 2,545	\$ 1,784
Costs and expenses					
Operating costs and expenses .....	2,202	758	678	404	362
Production and severance taxes .....	550	199	335	2	14
Exploration expenses, including dry holes and lease impairment .....	1,070	426	71	84	489
General and administrative expenses .....	314	196	46	17	55
Depreciation, depletion and amortization .....	2,853	1,406	466	528	453
Asset impairments .....	582	432	119	—	31
Total costs and expenses .....	7,571	3,417	1,715	1,035	1,404
Results of operations before income taxes .....	3,322	687	745	1,510	380
Provision for income taxes (d) .....	1,664	269	334	905	156
Results of operations .....	<u>\$ 1,658</u>	<u>\$ 418</u>	<u>\$ 411</u>	<u>\$ 605</u>	<u>\$ 224</u> (b)



(a) Results of operations for oil and gas producing activities in Norway were as follows for the years ended December 31.

	<u>2014</u>	<u>2013</u>	<u>2012</u>
	<i>(In millions)</i>		
Sales and other operating revenues .....	\$ 1,102	\$ 860	\$ 518
Costs and expenses			
Operating costs and expenses .....	376	376	297
Production and severance taxes .....	3	6	5
Exploration expenses, including dry holes and lease impairment .....	—	6	—
General, administrative and other expenses .....	4	8	10
Depreciation, depletion and amortization .....	513	364	139
Total costs and expenses .....	<u>896</u>	<u>760</u>	<u>451</u>
Results of operations before income taxes .....	206	100	67
Provision(benefit) for income taxes .....	103	36	(82)
Results of operations .....	<u>\$ 103</u>	<u>\$ 64</u>	<u>\$ 149</u>

(b) Includes other countries where exploration activities are ongoing. Net losses for other countries were \$266 million, \$223 million and \$373 million in 2014, 2013 and 2012, respectively.

(c) Excludes a deferred tax benefit of \$674 million which represents the effect of the Denmark hydrocarbon income tax law change to the Chapter 3A regime from the Chapter 3 regime in December 2013.

(d) Asia and Other excludes an income tax charge of \$86 million for a disputed application of an international tax treaty.

## **Oil and Gas Reserves**

The Corporation's proved oil and gas reserves are calculated in accordance with the Securities and Exchange Commission (SEC) regulations and the requirements of the Financial Accounting Standards Board. Proved oil and gas reserves are quantities, which by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible from known reservoirs under existing economic conditions, operating methods and government regulations. The Corporation's estimation of net recoverable quantities of liquid hydrocarbons and natural gas is a highly technical process performed by internal teams of geoscience professionals and reservoir engineers. Estimates of reserves were prepared by the use of appropriate geologic, petroleum engineering, and evaluation principals and techniques that are in accordance with practices generally recognized by the petroleum industry as presented in the publication of the Society of Petroleum Engineers entitled "Standards Pertaining to the Estimating and Auditing of Oil and Gas Reserves Information (Revision as of February 19, 2007)." The method or combination of methods used in the analysis of each reservoir is based on the maturity of the reservoir, the completeness of the subsurface data available at the time of the estimate, the stage of reservoir development and the production history. Where applicable, reliable technologies may be used in reserve estimation, as defined in the SEC regulations. These technologies, including computational methods, must have been field tested and demonstrated to provide reasonably certain results with consistency and repeatability in the formation being evaluated or in an analogous formation. In order for reserves to be classified as proved, any required government approvals must be obtained and depending on the cost of the project, either senior management or the Board of Directors must commit to fund the development. The Corporation's proved reserves are subject to certain risks and uncertainties, which are discussed in Item 1A, Risk Factors Related to Our Business and Operations of this Form 10-K.

## **Internal Controls**

The Corporation maintains internal controls over its oil and gas reserve estimation processes which are administered by the Corporation's Vice President of E&P Technology & Excellence and its Chief Financial Officer. Estimates of reserves are prepared by technical staff that work directly with the oil and gas properties using standard reserve estimation guidelines, definitions and methodologies. Each year, reserve estimates for a selection of the Corporation's assets are subject to internal technical audits and reviews. In addition, an independent third party reserve engineer reviews and audits a significant portion of the Corporation's reported reserves (see pages 90 through 91). Reserve estimates are reviewed by senior management and the Board of Directors.

## **Qualifications**

The person primarily responsible for overseeing the preparation of the Corporation's oil and gas reserves during 2014 was Mr. Randy Johnson, Vice President of E&P Technology & Excellence. Mr. Johnson is a member of the Society of Petroleum Engineers and has over 30 years of experience in the oil and gas industry with a BS degree in Engineering and a MS degree in Petroleum Engineering. He is a licensed professional engineer in Texas. His experience includes over 20 years primarily focused on oil and gas subsurface understanding and reserves estimation in both domestic and international areas. The Corporation's upstream technology organization, which Mr. Johnson manages, focuses on oil and gas industry subsurface and reservoir engineering technologies and evaluation techniques. Mr. Johnson is also responsible for the Corporation's Global Reserves group, which is the internal organization responsible for establishing the policies and processes used within the operating units to estimate reserves and perform internal technical reserve audits and reviews.

## Reserves Audit

The Corporation engaged the consulting firm of DeGolyer and MacNaughton (D&M) to perform an audit of the internally prepared reserve estimates on certain fields aggregating 80% of 2014 year-end reported reserve quantities on a barrel of oil equivalent basis (82% in 2013). The purpose of this audit was to provide additional assurance on the reasonableness of internally prepared reserve estimates and compliance with SEC regulations. The D&M letter report, dated February 4, 2015, on the Corporation's estimated oil and gas reserves was prepared using standard geological and engineering methods generally recognized in the petroleum industry. D&M is an independent petroleum engineering consulting firm that has been providing petroleum consulting services throughout the world for over 70 years. D&M's letter report on the Corporation's December 31, 2014 oil and gas reserves is included as an exhibit to this Form 10-K. While the D&M report should be read in its entirety, the report concludes that for the properties reviewed by D&M, the total net proved reserve estimates prepared by Hess and audited by D&M, in the aggregate, differed by less than 1% of total audited net proved reserves on a barrel of oil equivalent basis. The report also includes among other information, the qualifications of the technical person primarily responsible for overseeing the reserve audit.

Following are the Corporation's proved reserves:

	Crude Oil, Condensate & Natural Gas Liquids					Natural Gas			
	United States	Europe (g)	Africa	Asia	Total	United States	Europe (g)	Asia and Africa (h)	Total
	(Millions of barrels)					(Millions of mcf)			
<b>Net Proved Developed and Undeveloped Reserves</b>									
At January 1, 2012 .....	373	494	250	52	1,169(b)	360	563	1,500	2,423
Revisions of previous estimates (a)	32	(16)	(5)	1	12	10	4	42	56
Extensions, discoveries and other additions .....	108	18	17	1	144	76	1	171	248
Improved recovery .....	7	—	—	—	7	4	—	—	4
Sales of minerals in place.....	(2)	(49)	—	—	(51)	—	(192)	—	(192)
Production (f).....	(45)	(31)	(28)	(6)	(110)	(50)	(19)	(175)	(244)
At December 31, 2012 .....	473	416	234	48	1,171(b)	400	357	1,538	2,295
Revisions of previous estimates (a)	(55)	(24)	—	—	(79)	(12)	(66)	(5)	(83)
Extensions, discoveries and other additions .....	211	4	2	—	217	131	4	7	142
Sales of minerals in place.....	(2)	(89)	(4)	(18)	(113)	(4)	(47)	(108)	(159)
Production (f).....	(45)	(16)	(22)	(5)	(88)	(51)	(10)	(159)	(220)
At December 31, 2013 .....	582	291	210	25	1,108	464	238	1,273	1,975
Revisions of previous estimates (a)	(34)	(20)	(8)	1	(61)	58	(31)	23	50
Extensions, discoveries and other additions .....	137	34	6	1	178	184	26	192	402
Sales of minerals in place.....	—	—	—	(19)	(19)	(20)	—	(329)	(349)
Production (f).....	(54)	(14)	(20)	(1)	(89)	(66)	(13)	(118)	(197)
At December 31, 2014 .....	631	291	188	7	1,117	620(c)	220	1,041	1,881
<b>Net Proved Developed Reserves (d)</b>									
At January 1, 2012 .....	190	212	194	25	621	199	273	740	1,212
At December 31, 2012 .....	280	181	188	27	676	232	190	798	1,220
At December 31, 2013 .....	278	126	185	17	606	279	104	727	1,110
At December 31, 2014 .....	320	123	163	3	609	350	96	473	919
<b>Net Proved Undeveloped Reserves (e)</b>									
At January 1, 2012 .....	183	282	56	27	548	161	290	760	1,211
At December 31, 2012 .....	193	235	46	21	495	168	167	740	1,075
At December 31, 2013 .....	304	165	25	8	502	185	134	546	865
At December 31, 2014 .....	311	168	25	4	508	270	124	568	962

(a) Includes the impact of changes in selling prices on the reserve estimates for production sharing contracts with cost recovery provisions. Revisions included an increase to crude oil, condensate and natural gas liquids reserves of 1 million barrels and 0.1 million barrels in 2014 and 2013, respectively and a decrease of 2 million barrels in 2012. Revisions also included an increase to natural gas reserves of 7 million mcf in 2014 and reductions to natural gas reserves of 9 million mcf and 2 million mcf in 2013 and 2012, respectively, due to changes in selling prices.

(b) Includes 8 million barrels as of December 31, 2012 and 10 million barrels as of January 1, 2012 of crude oil reserves related to a noncontrolling interest. The joint venture including the noncontrolling interest was sold in April 2013.

(c) Excludes approximately 235 million mcf of carbon dioxide gas for sale or use in company operations.

- (d) Natural gas liquids net proved developed reserves were 65 million barrels, 61 million barrels and 76 million barrels at December 31, 2014, 2013 and 2012, respectively, and 56 million barrels at January 1, 2012. Natural gas liquids net proved developed reserves in the United States were 85%, 83% and 82% at December 31, 2014, 2013 and 2012, respectively. Natural gas liquids net proved developed reserves in Norway were 15%, 15% and 10% at December 31, 2014, 2013 and 2012, respectively.
- (e) Natural gas liquids net proved undeveloped reserves were 80 million barrels, 75 million barrels and 60 million barrels at December 31, 2014, 2013 and 2012, respectively, and 57 million barrels at January 1, 2012. Natural gas liquids net proved undeveloped reserves in the United States were 79%, 83% and 72% at December 31, 2014, 2013 and 2012, respectively. Natural gas liquids net proved undeveloped reserves in Norway were 21%, 15% and 25% at December 31, 2014, 2013 and 2012, respectively.
- (f) Natural gas production includes volumes used for fuel.
- (g) Proved reserves in Norway were as follows:

	<b>Crude Oil, Condensate &amp; Natural Gas Liquids</b>			<b>Natural Gas</b>		
	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>
	<i>(Millions of barrels)</i>			<i>(Millions of mcf)</i>		
At January 1.....	<b>256</b>	284	293	<b>198</b>	219	388
Revisions of previous estimates.....	<b>(22)</b>	(21)	—	<b>(33)</b>	(16)	1
Extensions, discoveries and other additions.....	<b>32</b>	—	—	<b>24</b>	—	—
Sales of minerals in place.....	—	—	(5)	—	—	(165)
Production.....	<b>(10)</b>	(7)	(4)	<b>(9)</b>	(5)	(5)
At December 31.....	<b>256</b>	256	284	<b>180</b>	198	219
Net Proved Developed Reserves at December 31 (d).....	<b>95</b>	107	102	<b>67</b>	87	73
Net Proved Undeveloped Reserves at December 31 (e).....	<b>161</b>	149	182	<b>113</b>	111	146

(h) Natural gas reserves in Africa were 155 million mcf in 2014, 160 million mcf in 2013 and 142 million mcf in 2012.

Proved reserves are calculated using the average price during the twelve month period before December 31 determined as an unweighted arithmetic average of the first-day-of-the-month price for each month within the year, unless prices are defined by contractual agreements, excluding escalations based on future conditions. Crude oil prices remained at significantly higher levels during the first ten months of 2014 and declined during the last two months of the year. As a result, the average crude oil price used to calculate proved reserves at December 31, 2014 is significantly higher than the year-end 2014 crude oil price. The year-end 2015 reserve estimates will be based on the same unweighted arithmetic average formula using first-day-of-the-month prices for 2015 and will reflect the current low crude oil price environment from the beginning of the year. If current strip crude oil prices hold through 2015, proved reserves at December 31, 2015 could be significantly lower than proved reserves at December 31, 2014. It is difficult to estimate the magnitude of any potential net negative change in proved reserves that may result from lower crude oil prices as of December 31, 2015, due to a number of factors that are currently unknown, including 2015 crude oil prices, any revisions in proved reserves based on 2015 reservoir performance, the levels to which industry costs will decline in response to lower prices, and management's plans as of December 31, 2015 for developing proved undeveloped reserves through the year 2020 which will be the five-year window for recognizing proved undeveloped reserves as of December 31, 2015.

In 2014, proved reserve additions in the United States were 115 million barrels of crude oil, 22 million barrels of natural gas liquids and 184 million mcf of natural gas primarily from the Bakken oil shale play in North Dakota, Utica shale in Ohio and the Gulf of Mexico. New wells completed in 2014 added proved reserves of 16 million barrels of crude oil, 5 million barrels of natural gas liquids and 58 million mcf of natural gas. Other additions and revisions to proved reserves primarily relate to proved undeveloped reserves which are discussed in further detail below.

In 2013, proved reserve additions in the United States were 179 million barrels of crude oil, 32 million barrels of natural gas liquids and 131 million mcf of natural gas primarily from the Bakken oil shale play in North Dakota. New wells completed in 2013 added proved reserves of 19 million barrels of crude oil, 3 million barrels of natural gas liquids and 40 million mcf of natural gas. The remaining proved reserve additions are due to new well locations, primarily relating to new wells to be drilled in the Bakken oil shale play through 2018.

## Proved Undeveloped Reserves

The December 31, 2014 oil and gas reserve estimates disclosed above include 508 million barrels of liquid hydrocarbons and 962 million mcf of natural gas, or an aggregate of 669 million barrels of oil equivalent (boe), classified as proved undeveloped reserves. Total proved undeveloped reserves increased by 23 million boe compared with year-end 2013. Extensions, discoveries and other additions (additions) and Revisions of previous estimates (revisions) to proved undeveloped reserves amounted to a net increase of 157 million boe. Transfers to proved developed reserves were 110 million boe and dispositions of assets in Thailand and Indonesia reduced proved undeveloped reserves by 24 million boe.

The 2014 additions, revisions and transfers primarily consisted of the following:

- In the Bakken shale play in North Dakota, additions, revisions, and transfers in proved undeveloped reserves amounted to a net increase of 12 million boe. Additions of 97 million boe (consisting of 77 million barrels of crude oil, 14 million barrels of natural gas liquids and 39 million mcf of natural gas) relate to planned drilling of additional new wells through 2019. Additions were partially offset by downward revisions of 47 million boe (consisting of 40 million barrels of crude oil and 7 million barrels of natural gas liquids) as a result of well performance and reprioritization of well locations in the drilling schedule resulting in certain wells moving beyond 2019. Transfers from proved undeveloped reserves into proved developed reserves amounted to 38 million boe (consisting of 31 million barrels of crude oil, 5 million barrels of natural gas liquids and 15 million mcf of natural gas).
- In the Utica wet gas play, in Ohio, the Corporation added 18 million boe of proved undeveloped reserves (consisting of 1 million barrels of crude oil, 3 million barrels of natural gas liquids and 79 million mcf of natural gas) as a result of additional planned drilling.
- In the Gulf of Mexico, additions, revisions, and transfers in proved undeveloped reserves amounted to a net decrease of 3 million boe. Additions of 21 million boe (consisting of 20 million barrels of crude oil and 9 million mcf of natural gas) relate to the sanction of the Stampede project. In addition, reserve revisions of 6 million boe from the Conger Field increased year-end proved undeveloped reserves. Primarily as a result of first production at the Tubular Bells Field, 30 million boe (consisting of 21 million barrels of crude oil, 3 million barrels of natural gas liquids and 35 million mcf of natural gas) were transferred from proved undeveloped to proved developed reserves.
- At the Valhall Field, offshore Norway, additions, revisions, and transfers from proved undeveloped reserves amounted to a net increase of 13 million boe. Additions resulting from planned drilling activity were 37 million boe (consisting of 29 million barrels of crude oil, 4 million barrels of natural gas liquids and 24 million mcf of natural gas). Revisions reduced proved undeveloped reserves by 9 million boe and transfers into proved developed reserves were 15 million boe.
- In the North Malay Basin, offshore Peninsular Malaysia, where the Corporation is operator of a multi-phase natural gas development project, additions were 31 million boe (186 million mcf) of natural gas following the signing of a gas sales agreement for the full field development phase of the project.
- Total other transfers of proved undeveloped reserves to proved developed reserves of 26 million boe were from Denmark, the JDA and other assets.

The Corporation estimates that capital expenditures totaling \$3,110 million were incurred to convert 110 million boe of proved undeveloped reserves to proved developed reserves during 2014. The capital expenditures include production facilities and subsea infrastructure for the Tubular Bells field in the Gulf of Mexico which achieved first production in late 2014.

The December 31, 2013 oil and gas reserve estimates disclosed above include 502 million barrels of liquid hydrocarbons and 865 million mcf of natural gas, or an aggregate of 646 million boe, classified as proved undeveloped reserves. Overall volumes of proved undeveloped reserves decreased by 28 million boe compared with year-end 2012. In 2013, additions and revisions to proved undeveloped reserves amounted to 123 million boe, primarily in the United States. The additions and revisions primarily resulted from ongoing technical assessments, performance evaluations, and additional planned development activities. In 2013, transfers to proved developed reserves amounted to 88 million boe resulting from continued development activity and new wells principally in North Dakota and the Gulf of Mexico in the U.S., Norway, Malaysia and Equatorial Guinea. Asset sales reduced proved undeveloped reserves by 63 million boe.

In the United States, 2013 proved undeveloped reserve additions of 160 million barrels of crude oil, 29 million barrels of natural gas liquids and 90 million mcf of natural gas relate primarily to new well locations to be drilled in the Bakken oil shale play through 2018. Negative revisions of proved undeveloped reserves in the United States of 37 million barrels of crude oil, 5 million barrels of natural gas liquids and 46 million mcf of natural gas were primarily due to the reprioritization of well locations in the drilling schedule for the Bakken oil shale play resulting in certain wells moving beyond 2018. Transfers to proved developed reserves in the United States of 32 million barrels of crude oil, 5 million barrels of natural gas liquids and 27 million mcf of natural gas resulted from drilling activity.

The Corporation estimates that 2013 capital expenditures of \$1,765 million were incurred to convert 88 million boe of proved undeveloped reserves to proved developed reserves during 2013 resulting from continuing development activity and new wells principally in North Dakota and the Gulf of Mexico in the U.S., Norway, Malaysia and Equatorial Guinea.

The Corporation is involved in multiple long-term projects that have staged developments. Certain of these projects have proved reserves, which have been classified as undeveloped for a period in excess of five years, totaling 80 million boe or 6% of total 2014 proved reserves. Most of the proved undeveloped reserves in excess of five years relate to two offshore producing assets. As discussed below, a natural gas project at the JDA is being developed in phases to meet long-term natural gas sales contracts and an oil

and gas project at the Valhall Field in Norway is also being developed in phases. A summary of the development status of each of the projects follows:

- JDA – This natural gas project in the Gulf of Thailand currently has a central processing platform and twelve wellhead platforms. In 2014, the operator continued development drilling and successfully installed one new wellhead platform. Further development drilling is planned for 2015 and completion of a major booster compression project is scheduled for early 2016.
- Valhall – The multi-year Valhall redevelopment project was completed in 2013. The project included the installation of a new production, utilities and accommodation platform, and expansion of gross production capacity to 120,000 barrels of liquids per day and 143,000 mcf of natural gas per day. The operator is currently executing a multi-year development drilling program.

## Production Sharing Contracts

The Corporation's proved reserves include crude oil and natural gas reserves relating to long-term agreements with governments or authorities in which the Corporation has the legal right to produce or has a revenue interest in the production. Proved reserves from these production sharing contracts for each of the three years ended December 31, 2014 are presented separately below, as well as volumes produced and received during 2014, 2013 and 2012 from these production sharing contracts.

	Crude Oil, Condensate & Natural Gas Liquids					Natural Gas			
	United States	Europe	Africa	Asia	Total	United States	Europe	Asia and Africa	Total
	(Millions of barrels)					(Millions of mcf)			
<b>Production Sharing Contracts</b>									
Proved Reserves*									
At December 31, 2012 .....	—	—	76	40	116	—	—	1,183	1,183
At December 31, 2013 .....	—	—	57	18	75	—	—	914	914
At December 31, 2014 .....	—	—	<b>52</b>	<b>7</b>	<b>59</b>	—	—	<b>913</b>	<b>913</b>
Production									
2012 .....	—	—	20	6	26	—	—	137	137
2013 .....	—	—	18	3	21	—	—	122	122
2014 .....	—	—	<b>18</b>	<b>1</b>	<b>19</b>	—	—	<b>107</b>	<b>107</b>

\* Includes natural gas liquids of - million barrels in 2014, 3 million barrels in 2013 and 5 million barrels in 2012.

## Standardized Measure of Discounted Future Net Cash Flows Relating to Proved Oil and Gas Reserves

Future net cash flows are calculated by applying prescribed oil and gas selling prices used in determining year-end reserve estimates (adjusted for price changes provided by contractual arrangements) to estimated future production of proved oil and gas reserves, less estimated future development and production costs, which are based on year-end costs and existing economic assumptions. Future income tax expenses are computed by applying the appropriate year-end statutory tax rates to the pre-tax net cash flows, as well as including the effect of tax deductions and tax credits and allowances relating to the Corporation's proved oil and gas reserves. Future net cash flows are discounted at the prescribed rate of 10%.

The selling prices of crude oil and natural gas are highly volatile. The prices required to be used for the discounted future net cash flows are on the same basis for determining proved oil and gas reserves and do not include the effects of commodity hedges. As a result, selling prices used in the disclosure of future net cash flows may not be representative of future selling prices. In addition, the discounted future net cash flow estimates do not include exploration expenses, interest expense or corporate general and administrative expenses. The amount of tax deductions, credits, and allowances relating to the Corporation's proved oil and gas reserves can change year to year due to factors including changes in proved reserves, variances in actual pre-tax cash flows from forecasted pre-tax cash flows in historical periods, and the impact to year-end carryforward tax attributes associated with deducting in the Corporation's income tax returns exploration expenses, interest expense, and corporate general and administrative expenses that are not contemplated in the standardized measure computations. The future net cash flow estimates could be materially different if other assumptions were used.

The standardized measure of discounted future net cash flows relating to proved oil and gas reserves at December 31, 2012 and January 1, 2012 have been restated to include excess carryforward deductions relating to proved oil and gas reserves in the computation of future income tax expenses at each date to be consistent with the computation of future income taxes at December 31, 2014 and 2013. In prior Form 10-K filings, excess carryforward deductions relating to proved oil and gas reserves were not included



in the computation of future income tax expenses for December 31, 2012 and prior years as such attributes were available to be utilized against future taxable income of the Corporation's business activities other than those associated with proved oil and gas reserves. Commencing with 2013, the Corporation changed its computation of future income tax expenses to include excess tax carryforward deductions relating to proved oil and gas reserves in conjunction with the Corporation's transition to a pure play Exploration and Production company, based on the expectation such excess carryforward deductions would be utilized against future taxable income relating to proved oil and gas reserves. In the presentation below, amounts are shown on a restated basis and as originally presented in the 2013 Form 10-K.

<b>At December 31</b>	<b>Total</b>	<b>United States</b>	<b>Europe *</b>	<b>Africa</b>	<b>Asia</b>
			(In millions)		
<b>2014</b>					
Future revenues .....	\$ 107,949	\$ 51,054	\$ 31,150	\$ 19,448	\$ 6,297
Less:					
Future production costs .....	27,790	14,553	9,116	2,743	1,378
Future development costs .....	21,393	10,150	7,930	1,244	2,069
Future income tax expenses.....	27,060	6,798	7,143	12,876	243
	<u>76,243</u>	<u>31,501</u>	<u>24,189</u>	<u>16,863</u>	<u>3,690</u>
Future net cash flows .....	31,706	19,553	6,961	2,585	2,607
Less: Discount at 10% annual rate .....	14,704	9,988	3,251	393	1,072
Standardized measure of discounted future net cash flows.....	<u>\$ 17,002</u>	<u>\$ 9,565</u>	<u>\$ 3,710</u>	<u>\$ 2,192</u>	<u>\$ 1,535</u>
<b>2013</b>					
Future revenues .....	\$ 115,826	\$ 49,370	\$ 33,705	\$ 23,404	\$ 9,347
Less:					
Future production costs .....	32,112	14,877	12,506	3,034	1,695
Future development costs .....	19,985	8,826	8,080	1,466	1,613
Future income tax expenses.....	30,427	7,281	6,088	15,491	1,567
	<u>82,524</u>	<u>30,984</u>	<u>26,674</u>	<u>19,991</u>	<u>4,875</u>
Future net cash flows .....	33,302	18,386	7,031	3,413	4,472
Less: Discount at 10% annual rate .....	12,842	7,708	3,134	704	1,296
Standardized measure of discounted future net cash flows.....	<u>\$ 20,460</u>	<u>\$ 10,678</u>	<u>\$ 3,897</u>	<u>\$ 2,709</u>	<u>\$ 3,176</u>
<b>2012 – Revised</b>					
Future revenues .....	\$ 126,603	\$ 39,900	\$ 44,387	\$ 27,162	\$ 15,154
Less:					
Future production costs .....	32,529	12,603	13,277	3,547	3,102
Future development costs .....	17,363	6,465	6,648	1,623	2,627
Future income tax expenses.....	40,319	5,844	14,233	17,510	2,732
	<u>90,211</u>	<u>24,912</u>	<u>34,158</u>	<u>22,680</u>	<u>8,461</u>
Future net cash flows .....	36,392	14,988	10,229	4,482	6,693
Less: Discount at 10% annual rate .....	13,160	6,139	3,659	1,109	2,253
Standardized measure of discounted future net cash flows.....	<u>\$ 23,232</u>	<u>\$ 8,849</u>	<u>\$ 6,570</u>	<u>\$ 3,373</u>	<u>\$ 4,440</u>
<b>2012 – As Reported in 2013 Form 10-K</b>					
Future revenues .....	\$ 126,603	\$ 39,900	\$ 44,387	\$ 27,162	\$ 15,154
Less:					
Future production costs .....	32,529	12,603	13,277	3,547	3,102
Future development costs .....	17,363	6,465	6,648	1,623	2,627
Future income tax expenses.....	44,201	7,686	16,273	17,510	2,732
	<u>94,093</u>	<u>26,754</u>	<u>36,198</u>	<u>22,680</u>	<u>8,461</u>
Future net cash flows .....	32,510	13,146	8,189	4,482	6,693
Less: Discount at 10% annual rate .....	11,951	5,906	2,683	1,109	2,253
Standardized measure of discounted future net cash flows.....	<u>\$ 20,559</u>	<u>\$ 7,240</u>	<u>\$ 5,506</u>	<u>\$ 3,373</u>	<u>\$ 4,440</u>

\* At December 31, the standardized measure of discounted future net cash flows relating to proved reserves in Norway were as follows:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
	<i>(In millions)</i>		
Future revenues .....	\$ 27,502	\$ 29,668	\$ 33,974
Less:			
Future production costs (a) .....	8,159	11,538	9,734
Future development costs .....	7,318	7,226	4,507
Future income tax expenses (b) .....	6,683	5,567	12,936
	<u>22,160</u>	<u>24,331</u>	<u>27,177</u>
Future net cash flows (b) .....	5,342	5,337	6,797
Less: Discount at 10% annual rate (b) .....	2,792	2,483	2,563
Standardized measure of discounted future net cash flows (b) .....	<u>\$ 2,550</u>	<u>\$ 2,854</u>	<u>\$ 4,234</u>

(a) Future production costs for 2014 decreased primarily due to the reduction of projected well workover and related costs by the operator of the Valhall Field based on the operator's well life study completed in 2014 and the impact of changes in foreign exchange rates associated with the strengthening of the U.S. dollar versus the Norwegian Krone.

(b) Future income taxes for 2012 have been restated as described above. Future income taxes for 2013 have been restated to include the impact of deductions for abandonment costs at the end of field life to be consistent with 2012. Previous amounts reported in the 2013 Form 10-K were as follows: future income tax expenses - \$6,661 for 2013 and \$14,976 for 2012; future net cash flows -\$4,243 for 2013 and \$4,757 for 2012; discount at 10% annual rate - \$1,419 for 2013 and \$1,587 for 2012; and standardized measure of discounted future net cash flows - \$2,824 for 2013 and \$3,170 for 2012.

### **Changes in Standardized Measure of Discounted Future Net Cash Flows Relating to Proved Oil and Gas Reserves**

#### **For the Years Ended December 31**

	<u>2014</u>	<u>2013</u>	<u>2012</u>
	<i>(In millions)</i>		
Standardized measure of discounted future net cash flows at January 1* .....	\$ 20,460	\$ 23,232	\$ 20,841
Changes during the year			
Sales and transfers of oil and gas produced during the year, net of production costs .....	(6,637)	(7,507)	(8,141)
Development costs incurred during year .....	4,702	5,051	6,790
Net changes in prices and production costs applicable to future production .....	(4,657)	(2,847)	1,678
Net change in estimated future development costs .....	(485)	(2,798)	(2,181)
Extensions and discoveries (including improved recovery) of oil and gas reserves, less related costs .....	2,249	3,836	3,612
Revisions of previous oil and gas reserve estimates .....	(161)	(1,189)	1,890
Net purchases (sales) of minerals in place, before income taxes .....	(2,157)	(3,905)	(1,856)
Accretion of discount .....	3,243	4,038	4,032
Net change in income taxes* .....	3,180	6,191	(336)
Revision in rate or timing of future production and other changes .....	(2,735)	(3,642)	(3,097)
Total* .....	<u>(3,458)</u>	<u>(2,772)</u>	<u>2,391</u>
Standardized measure of discounted future net cash flows at December 31* .....	<u>\$ 17,002</u>	<u>\$ 20,460</u>	<u>\$ 23,232</u>

\* Previous amounts reported in the 2013 Form 10-K were as follows: net change in income taxes - \$8,834 for 2013 and (\$1,906) for 2012; total changes during the year - (\$129) for 2013 and \$821 for 2012; and standardized measure of discounted future net cash flows at January 1, 2012 - \$19,738, at December 31, 2012 - \$20,599, and at December 31, 2014 - \$20,430.

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**QUARTERLY FINANCIAL DATA (UNAUDITED)**

Following are quarterly results of operations:

	2014			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	(In millions, except per share amounts)			
Sales and other operating revenues .....	\$ 2,673	\$ 2,829	\$ 2,678	\$ 2,557
Gross profit from continuing operations (a).....	\$ 1,026	\$ 1,000	\$ 837	\$ 622
Income from continuing operations .....	\$ 364	\$ 974	\$ 359	\$ (5)
Income (loss) from discontinued operations .....	57	(44)	671	(2)
Net income .....	421	930	1,030	(7)
Less: Net income (loss) attributable to noncontrolling interests .....	35	(1)	22	1
Net income (loss) attributable to Hess Corporation .....	\$ 386(b)	\$ 931(c)	\$ 1,008(d)	\$ (8)(e)
Net income (loss) attributable to Hess Corporation per share:				
Basic:				
Continuing operations .....	\$ 1.14	\$ 3.15	\$ 1.19	\$ (0.02)
Discontinued operations .....	0.07	(0.14)	2.16	(0.01)
Net income (loss) per share .....	\$ 1.21	\$ 3.01	\$ 3.35	\$ (0.03)
Diluted:				
Continuing operations .....	\$ 1.13	\$ 3.10	\$ 1.18	\$ (0.02)
Discontinued operations .....	0.07	(0.14)	2.13	(0.01)
Net income (loss) per share .....	\$ 1.20	\$ 2.96	\$ 3.31	\$ (0.03)

	2013			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	(In millions, except per share amounts)			
Sales and other operating revenues .....	\$ 3,466	\$ 3,011	\$ 2,706	\$ 2,722
Gross profit from continuing operations (a).....	\$ 1,476	\$ 1,370	\$ 1,091	\$ 651
Income from continuing operations .....	\$ 1,183	\$ 1,577	\$ 365	\$ 911
Income from discontinued operations .....	90	39	53	1,004
Net income .....	1,273	1,616	418	1,915
Less: Net income (loss) attributable to noncontrolling interests .....	(3)	185	(2)	(10)
Net income attributable to Hess Corporation .....	\$ 1,276(f)	\$ 1,431(g)	\$ 420(h)	\$ 1,925(i)
Net income (loss) attributable to Hess Corporation per share:				
Basic:				
Continuing operations .....	\$ 3.47	\$ 4.14	\$ 1.08	\$ 2.76
Discontinued operations .....	0.29	0.07	0.16	3.08
Net income per share .....	\$ 3.76	\$ 4.21	\$ 1.24	\$ 5.84
Diluted:				
Continuing operations .....	\$ 3.43	\$ 4.09	\$ 1.07	\$ 2.73
Discontinued operations .....	0.29	0.07	0.16	3.03
Net income per share .....	\$ 3.72	\$ 4.16	\$ 1.23	\$ 5.76

(a) Gross profit represents Sales and other operating revenues, less Cost of products sold, Operating costs and expenses, Production and severance taxes, Depreciation, depletion and amortization and Asset impairments.

(b) Includes after-tax charge of \$52 million to reduce carrying value of its investments in Bayonne Energy Center asset sales to fair value and \$48 million after-tax charge relating to severance and other exits costs partially offset by \$40 million after-tax gain on sale of assets and liquidation of LIFO inventories.

(c) Includes after-tax gain of \$765 million related to an asset sale and liquidation of LIFO inventories, partially offset by after-tax charges totaling \$266 million for dry hole expenses, asset impairment, employee severance and other exit costs.

(d) Includes an after-tax gain of \$749 million relating to asset sales and liquidation of LIFO inventories, partially offset by after-tax charges totaling \$118 million related to environmental, impairment, severance and exit related costs.

(e) Includes after-tax charge of \$48 million for remeasurement of deferred taxes resulting from legal entity restructurings and \$13 million after-tax charges related to severance, exit costs and other charges.

(f) Includes after-tax gains of \$820 million related to asset sales and the liquidation of LIFO inventories, partially offset by after-tax charges of \$213 million for an asset impairment, employee severance costs, refinery shutdown costs and an income tax charge related to a planned divestiture.

(g) Includes a non-taxable gain of \$951 million related to an asset sale, partially offset by after-tax charges totaling \$40 million for employee severance, refinery shutdown costs and other exit costs.

- (h) Includes an after-tax gain of \$143 million resulting from the liquidation of LIFO inventories, largely offset by after-tax charges totaling \$128 million related to a non-cash mark-to-market adjustment, employee severance costs, refinery shutdown costs, and other charges.
- (i) Includes after-tax gains of \$1,472 million related to asset sales and liquidation of LIFO inventories, as well as deferred tax benefit of \$674 million which represents the effect of Denmark's enacted changes to the hydrocarbon income tax law, partially offset by after-tax charges of \$540 million related to asset impairments, dry hole expenses, severance and other exit costs, income tax charges, refinery shutdown costs, and other charges.

The results of operations for the periods reported herein should not be considered as indicative of future operating results.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures**

Based upon their evaluation of the Corporation's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of December 31, 2014, John B. Hess, Chief Executive Officer, and John P. Rielly, Chief Financial Officer, concluded that these disclosure controls and procedures were effective as of December 31, 2014.

There was no change in internal controls over financial reporting identified in the evaluation required by paragraph (d) of Rules 13a-15 or 15d-15 in the quarter ended December 31, 2014 that has materially affected, or is reasonably likely to materially affect, internal controls over financial reporting.

Management's report on internal control over financial reporting and the attestation report on the Corporation's internal controls over financial reporting are included in Item 8 of this annual report on Form 10-K.

**Item 9B. Other Information**

None.

**PART III**

**Item 10. Directors, Executive Officers and Corporate Governance**

Information relating to Directors is incorporated herein by reference to "Election of Directors" from the Registrant's definitive proxy statement for the 2015 annual meeting of stockholders.

The Corporation has adopted a Code of Business Conduct and Ethics applicable to the Corporation's directors, officers (including the Corporation's principal executive officer and principal financial officer) and employees. The Code of Business Conduct and Ethics is available on the Corporation's website. In the event that we amend or waive any of the provisions of the Code of Business Conduct and Ethics that relate to any element of the code of ethics definition enumerated in Item 406(b) of Regulation S-K, we intend to disclose the same on the Corporation's website at [www.hess.com](http://www.hess.com).

Information relating to the audit committee is incorporated herein by reference to "Election of Directors" from the registrant's definitive proxy statement for the 2015 annual meeting of stockholders.

## Executive Officers of the Registrant

The following table presents information as of February 1, 2015 regarding executive officers of the Registrant:

<u>Name</u>	<u>Age</u>	<u>Office Held* and Business Experience</u>	<u>Year Individual Became an Executive Officer</u>
John B. Hess	60	Chief Executive Officer and Director Mr. Hess has been Chief Executive Officer of the Registrant since 1995 and employed by the Registrant since 1977. He has over 37 years of experience in the oil and gas industry.	1983
Gregory P. Hill	53	Chief Operating Officer, Executive Vice President and President, Exploration and Production Mr. Hill has been Chief Operating Officer since 2014. Mr. Hill has been President of Registrant's worldwide exploration and production business since joining the Registrant in January 2009. Prior to joining the Registrant, Mr. Hill spend 25 years at Royal Dutch Shell and its affiliates in a variety of operations, engineering, technical and managerial roles in Asia-Pacific, Europe and the United States.	2009
Timothy B. Goodell	57	Senior Vice President and General Counsel Mr. Goodell has been the Senior Vice President and General Counsel of the Registrant since 2009. Prior to joining the Registrant in 2009, he was a partner at the law firm of White & Case, LLP where he spent 25 years.	2009
John P. Rielly	52	Senior Vice President and Chief Financial Officer Mr. Rielly has been the Senior Vice President and Chief Financial Officer of the Registrant since 2004. Mr. Rielly previously served as Vice President and Controller of the Registrant from 2001 to 2004. Prior to joining the Registrant in 2001, he was a Partner at Ernst & Young, LLP where he was employed for 16 years.	2002
Brian D. Truelove	56	Senior Vice President, Offshore Mr. Truelove has been Senior Vice President, Offshore of the Registrant since 2013. He previously served as Senior Vice President, Services. Prior to joining the Registrant in 2011, Mr. Truelove spent 30 years with Royal Dutch Shell and its affiliates, where he served in a variety of managerial and operating roles around the world.	2014
Michael R. Turner	55	Senior Vice President, Onshore Mr. Turner has been Senior Vice President, Onshore of the Registrant since 2013. He previously served as Senior Vice President, Global Production. Prior to joining the Registrant in 2009, Mr. Turner spent 28 years with Royal Dutch Shell and its affiliates in a variety of production leadership positions around the world.	2014
Barbara Lowery-Yilmaz	58	Senior Vice President, Exploration Ms. Lowery-Yilmaz has been the Senior Vice President, Exploration of the Registrant since August 2014. Ms. Lowery-Yilmaz has over 30 years of oil and gas industry experience in exploration and technology with BP plc and its affiliates including senior leadership roles.	2014
Mykel J. Ziolo	62	Senior Vice President, Human Resources Mr. Ziolo has been Senior Vice President, Human Resources of the Registrant since 2009. He has a 38-year career in human resources working in the United States and internationally. Mr. Ziolo previously served as Global Head and Vice President, Human Resources – worldwide exploration and production of the Registrant. Prior to joining the Registrant in 2002, Mr. Ziolo served in served in several human resource positions in the energy industry, including 15 years with BHP Billiton.	2009

\* All officers referred to herein hold office in accordance with the By-laws until the first meeting of the Directors following the annual meeting of stockholders of the Registrant and until their successors shall have been duly chosen and qualified. Each of said officers was elected to the office opposite his name on May 7, 2014.



Except for Mr. Truelove and Ms. Lowery-Yilmaz, each of the above officers has been employed by the Registrant or its affiliates in various managerial and executive capacities for more than five years. Prior to joining the Registrant, Mr. Truelove and Ms. Lowery-Yilmaz served in senior executive positions in exploration and production at Royal Dutch Shell and its affiliates and BP plc and its affiliates, respectively.

**Item 11. Executive Compensation**

Information relating to executive compensation is incorporated herein by reference to “Election of Directors—Executive Compensation and Other Information,” from the Registrant’s definitive proxy statement for the 2015 annual meeting of stockholders.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

Information pertaining to security ownership of certain beneficial owners and management is incorporated herein by reference to “Election of Directors—Ownership of Voting Securities by Certain Beneficial Owners” and “Election of Directors—Ownership of Equity Securities by Management” from the Registrant’s definitive proxy statement for the 2015 annual meeting of stockholders.

See Equity Compensation Plans in Item 5 for information pertaining to securities authorized for issuance under equity compensation plans.

**Item 13. Certain Relationships and Related Transactions, and Director Independence**

Information relating to this item is incorporated herein by reference to “Election of Directors” from the Registrant’s definitive proxy statement for the 2015 annual meeting of stockholders.

**Item 14. Principal Accounting Fees and Services**

Information relating to this item is incorporated by reference to “Ratification of Selection of Independent Auditors” from the Registrant’s definitive proxy statement for the 2015 annual meeting of stockholders.

## PART IV

### Item 15. Exhibits, Financial Statement Schedules

#### (a) 1. and 2. Financial statements and financial statement schedules

The financial statements filed as part of this Annual Report on Form 10-K are listed in the accompanying index to financial statements and schedules in Item 8, Financial Statements and Supplementary Data.

#### 3. Exhibits

- 3(1) Restated Certificate of Incorporation of Registrant, including amendment thereto dated May 3, 2006 incorporated by reference to Exhibit 3 of Registrant's Form 10-Q for the three months ended June 30, 2006.
- 3(2) Certificate of Amendment to the Restated Certificate of Incorporation of Registrant, dated May 22, 2013, incorporated by reference to Exhibit 3(1) of Form 8-K of Registrant filed on May 22, 2013.
- 3(3) Certificate of Amendment to the Restated Certificate of Incorporation of Registrant, effective May 12, 2014, incorporated by reference to Exhibit 3(1) of Form 8-K of Registrant filed on May 13, 2014.
- 3(4) By-laws of Registrant incorporated by reference to Exhibit 3(1) of Form 8-K of Registrant filed on August 13, 2013.
- 4(1) Five-Year Credit Agreement, dated as of January 21, 2015, among Registrant, certain subsidiaries of Registrant, J.P. Morgan Chase Bank, N.A. as lender and administrative agent, and the other lenders party thereto, incorporated by reference to Exhibit 10(1) of Form 8-K of Registrant filed on January 27, 2015.
- 4(2) Indenture dated as of October 1, 1999, between Registrant and The Chase Manhattan Bank, as Trustee, incorporated by reference to Exhibit 4(1) of Form 10-Q of Registrant for the three months ended September 30, 1999.
- 4(3) First Supplemental Indenture, dated as of October 1, 1999 between Registrant and The Chase Manhattan Bank, as Trustee, relating to Registrant's 7<sup>3</sup>/<sub>8</sub>% Notes due 2009 and 7<sup>7</sup>/<sub>8</sub>% Notes due 2029, incorporated by reference to Exhibit 4(2) of Form 10-Q of Registrant for the three months ended September 30, 1999.
- 4(4) Prospectus Supplement, dated August 8, 2001, to Prospectus dated July 27, 2001 relating to Registrant's 5.30% Notes due 2004, 5.90% Notes due 2006, 6.65% Notes due 2011 and 7.30% Notes due 2031, incorporated by reference to Registrant's prospectus filed pursuant to Rule 424(b)(2) under the Securities Act of 1933, as amended, on August 9, 2001.
- 4(5) Prospectus Supplement, dated February 28, 2002, to Prospectus dated July 27, 2001 relating to Registrant's 7.125% Notes due 2033, incorporated by reference to Registrant's prospectus filed pursuant to Rule 424(b)(4) under the Securities Act of 1933, as amended, on March 1, 2002.
- 4(6) Indenture dated as of March 1, 2006, between Registrant and The Bank of New York Mellon, as successor to JP Morgan Chase Bank, N.A., as Trustee, including form of Note. incorporated by reference to Exhibit 4 to Registrant's Form S-3ASR filed on March 1, 2006.
- 4(7) Form of 8.125% Note due 2019, incorporated by reference to Exhibit 4(2) to Form 8-K of the Registrant, filed on February 4, 2009.
- 4(8) Form of 6.00% Note due 2040, incorporated by reference to Exhibit 4(1) to Form 8-K of Registrant filed on December 15, 2009.
- 4(9) Form of 5.60% Note due 2041, incorporated by reference to Exhibit 4(1) to Form 8-K of Registrant filed on August 12, 2010.
- 4(10) Form of 1.30% Note due 2017, incorporated by reference to Exhibit 4(2) to Form 8-K of Registrant filed on June 25, 2014.

- 4(11) Form of 3.50% Note due 2024, incorporated by reference to Exhibit 4(3) to Form 8-K of Registrant filed on June 25, 2014. Other instruments defining the rights of holders of long-term debt of Registrant and its consolidated subsidiaries are not being filed since the total amount of securities authorized under each such instrument does not exceed 10 percent of the total assets of Registrant and its subsidiaries on a consolidated basis. Registrant agrees to furnish to the Securities and Exchange Commission a copy of any instruments defining the rights of holders of long-term debt of Registrant and its subsidiaries upon request.
- 10(1)\* Annual Cash Incentive Plan description incorporated by reference to Item 5.02 of Form 8-K of Registrant filed on March 10, 2014.
- 10(2)\* Financial Counseling Program description incorporated by reference to Exhibit 10(6) of Form 10-K of Registrant for the fiscal year ended December 31, 2004.
- 10(3)\* Hess Corporation Savings and Stock Bonus Plan incorporated by reference to Exhibit 10(7) of Form 10-K of Registrant for the fiscal year ended December 31, 2006.
- 10(4)\* Performance Incentive Plan for Senior Officers, as amended, as approved by stockholders on May 4, 2011, incorporated by reference to Annex A to the definitive proxy statement of Registrant filed on March 25, 2011.
- 10(5)\* Hess Corporation Pension Restoration Plan, dated January 19, 1990 incorporated by reference to Exhibit 10(9) of Form 10-K of Registrant for the fiscal year ended December 31, 1989.
- 10(6)\* Amendment, dated December 31, 2006 to Hess Corporation Pension Restoration Plan incorporated by reference to Exhibit 10(10) of Form 10-K of Registrant for the fiscal year ended December 31, 2006.
- 10(7)\* Letter Agreement, dated May 17, 2001, between Registrant and John P. Rielly relating to Mr. Rielly's participation in the Hess Corporation Pension Restoration Plan, incorporated by reference to Exhibit 10(18) of Form 10-K of Registrant for the fiscal year ended December 31, 2002.
- 10(8)\* Second Amended and Restated 1995 Long-term Incentive Plan, including forms of awards thereunder, incorporated by reference to Exhibit 10 (11) of Form 10-K of Registrant for the fiscal year ended December 31, 2004.
- 10(9)\* 2008 Long-term Incentive Plan, incorporated by reference to Annex B to Registrant's definitive proxy statement filed on March 27, 2008.
- 10(10)\* First Amendment, dated March 3, 2010 and approved May 5, 2010 to Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Annex B of Registrant's definitive proxy statement filed on March 25, 2010.
- 10(11)\* Forms of Awards under Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Exhibit 10(14) of Form 10-K of Registrant for the fiscal year ended December 31, 2009.
- 10(12)\* Form of Performance Award Agreement under Registrant's 2008 Long-term Incentive Plan incorporated by reference to Exhibit 10(2) of Form 8-K of Registrant filed on March 13, 2012.
- 10(13)\* Modified Form of Restricted Stock Award Agreement under Registrant's 2008 Long-term Incentive Plan incorporated by reference to Exhibit 10(3) of Form 8-K of Registrant filed on March 13, 2012.
- 10(14)\* Form of Performance Award Agreement for the three-year period ending December 31, 2016 under Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Exhibit 10(1) of Form 10-Q of Registrant filed on May 8, 2014.
- 10(15)\* Second Amendment, dated March 23, 2012 and approved May 2, 2012, to Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Annex A of Registrant's definitive proxy statement filed on March 23, 2012.
- 10(16)\* Compensation program description for non-employee directors, incorporated by reference to Item 1.01 of Form 8-K of Registrant filed on January 4, 2007.
- 10(17)\* Form of Amended and Restated Change of Control Termination Benefits Agreement, dated as of May 29, 2009, incorporated by reference to Exhibit 10(1) of Form 10-Q of Registrant for the three months ended June 30, 2009. A substantially identical agreement (differing only in the signatories thereto) was entered into between Registrant and John B. Hess.
- 10(18)\* Amended and Restated Change of Control Termination Benefits Agreement, dated as of May 29, 2009, between Registrant and John P. Rielly, incorporated by reference to Exhibit 10(17) of Form 10-K of Registrant for the fiscal year ended December 31, 2009. Substantially identical agreements (differing only in the signatories thereto) were entered into between Registrant and other executive officers (including the named executive officers, other than other than Michael Turner and John B. Hess).
- 10(19)\* Agreement between Registrant and Gregory P. Hill, relating to Mr. Hill's compensation and other terms of employment, incorporated by reference to Item 5.02 of Form 8-K of Registrant filed January 7, 2009.

- 10(20)\* Agreement between Registrant and Timothy B. Goodell, relating to Mr. Goodell's compensation and other terms of employment incorporated by reference to Exhibit 10(20) of Registrant's Form 10-K for the fiscal year ended December 31, 2009.
- 10(21)\* Deferred Compensation Plan of Registrant, dated December 1, 1999, incorporated by reference to Exhibit 10(16) of Form 10-K of Registrant for the fiscal year ended December 31, 1999.
- 10(22) Agreement, dated as of May 16, 2013, among Registrant, Elliott Associates, L.P. and Elliott International, L.P. , incorporated by reference to Exhibit 99(1) of Form 8-K of Registrant filed on May 22, 2013.
- 21 Subsidiaries of Registrant.
- 23(1) Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm, dated February 26, 2015.
- 23(2) Consent of DeGolyer and MacNaughton dated February 26, 2015.
- 31(1) Certification required by Rule 13a-14(a) (17 CFR 240.13a-14(a)) or Rule 15d-14(a) (17 CFR 240.15d-14(a)).
- 31(2) Certification required by Rule 13a-14(a) (17 CFR 240.13a-14(a)) or Rule 15d-14(a) (17 CFR 240.15d-14(a)).
- 32(1) Certification required by Rule 13a-14(b) (17 CFR 240.13a-14(b)) or Rule 15d-14(b) (17 CFR 240.15d-14(b)) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350).
- 32(2) Certification required by Rule 13a-14(b) (17 CFR 240.13a-14(b)) or Rule 15d-14(b) (17 CFR 240.15d-14(b)) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350).
- 99(1) Letter report of DeGolyer and MacNaughton, Independent Petroleum Engineering Consulting Firm, dated February 4, 2015, on proved reserves audit as of December 31, 2014 of certain properties attributable to Registrant.
- 101(INS) XBRL Instance Document
- 101(SCH) XBRL Schema Document
- 101(CAL) XBRL Calculation Linkbase Document
- 101(LAB) XBRL Labels Linkbase Document
- 101(PRE) XBRL Presentation Linkbase Document
- 101(DEF) XBRL Definition Linkbase Document

\* *These exhibits relate to executive compensation plans and arrangements.*

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 26th day of February 2015.

HESS CORPORATION  
(Registrant)

By /s/ JOHN P. RIELLY  
(John P. Rielly)  
Senior Vice President and  
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ JOHN B. HESS <b>John B. Hess</b>	Director and Chief Executive Officer (Principal Executive Officer)	February 26, 2015
/s/ DR. MARK R. WILLIAMS <b>Dr. Mark R. Williams</b>	Director and Chairman of the Board	February 26, 2015
/s/ RODNEY F. CHASE <b>Rodney F. Chase</b>	Director	February 26, 2015
/s/ TERRENCE J. CHECKI <b>Terrence J. Checki</b>	Director	February 26, 2015
/s/ HARVEY GOLUB <b>Harvey Golub</b>	Director	February 26, 2015
/s/ EDITH E. HOLIDAY <b>Edith E. Holiday</b>	Director	February 26, 2015
/s/ DR. RISA LAVIZZO-MOUREY <b>Dr. Risa Lavizzo-Mourey</b>	Director	February 26, 2015
/s/ DAVID MCMANUS <b>David McManus</b>	Director	February 26, 2015
/s/ DR. KEVIN O. MEYERS <b>Dr. Kevin O. Meyers</b>	Director	February 26, 2015
/s/ JOHN H. MULLIN, III <b>John H. Mullin, III</b>	Director	February 26, 2015
/s/ JAMES H. QUIGLEY <b>James H. Quigley</b>	Director	February 26, 2015
/s/ FREDRIC G. REYNOLDS <b>Fredric G. Reynolds</b>	Director	February 26, 2015
/s/ JOHN P. RIELLY <b>John P. Rielly</b>	Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	February 26, 2015
/s/ WILLIAM G. SCHRADER <b>William G. Schrader</b>	Director	February 26, 2015
/s/ ROBERT N. WILSON <b>Robert N. Wilson</b>	Director	February 26, 2015



**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES**  
**VALUATION AND QUALIFYING ACCOUNTS**  
**For the Years Ended December 31, 2014, 2013 and 2012**

<u>Description</u>	<u>Balance January 1</u>	<u>Additions</u>		<u>Deductions from Reserves</u>	<u>Balance December 31</u>
		<u>Charged to Costs and Expenses</u>	<u>Charged to Other Accounts</u>		
			(In millions)		
<b>2014</b>					
Losses on receivables.....	\$ 27	\$ —	\$ —	\$ 14	\$ 13
Deferred income tax valuation.....	\$ 1,519	\$ 142	\$ (1)	\$ 244	\$ 1,416
<b>2013</b>					
Losses on receivables.....	\$ 34	\$ 10	\$ —	\$ 17	\$ 27
Deferred income tax valuation.....	\$ 1,282	\$ 383	\$ (17)	\$ 129	\$ 1,519
<b>2012</b>					
Losses on receivables.....	\$ 55	\$ —	\$ —	\$ 21	\$ 34
Deferred income tax valuation.....	\$ 1,071	\$ 248	\$ —	\$ 37	\$ 1,282

## EXHIBIT INDEX

- 3(1) Restated Certificate of Incorporation of Registrant, including amendment thereto dated May 3, 2006 incorporated by reference to Exhibit 3 of Registrant's Form 10-Q for the three months ended June 30, 2006.
- 3(2) Certificate of Amendment to the Restated Certificate of Incorporation of Registrant, dated May 22, 2013, incorporated by reference to Exhibit 3(1) of Form 8-K of Registrant filed on May 22, 2013.
- 3(3) Certificate of Amendment to the Restated Certificate of Incorporation of Registrant, effective May 12, 2014, incorporated by reference to Exhibit 3(1) of Form 8-K of Registrant filed on May 13, 2014.
- 3(4) By-laws of Registrant incorporated by reference to Exhibit 3(1) of Form 8-K of Registrant filed on August 13, 2013.
- 4(1) Five-Year Credit Agreement, dated as of January 21, 2015, among Registrant, certain subsidiaries of Registrant, J.P. Morgan Chase Bank, N.A. as lender and administrative agent, and the other lenders party thereto, incorporated by reference to Exhibit 10(1) of Form 8-K of Registrant filed on January 27, 2015.
- 4(2) Indenture dated as of October 1, 1999, between Registrant and The Chase Manhattan Bank, as Trustee, incorporated by reference to Exhibit 4(1) of Form 10-Q of Registrant for the three months ended September 30, 1999.
- 4(3) First Supplemental Indenture, dated as of October 1, 1999, between Registrant and The Chase Manhattan Bank, as Trustee, relating to Registrant's 7<sup>3</sup>/<sub>8</sub>% Notes due 2009 and 7<sup>7</sup>/<sub>8</sub>% Notes due 2029, incorporated by reference to Exhibit 4(2) of Form 10-Q of Registrant for the three months ended September 30, 1999.
- 4(4) Prospectus Supplement, dated August 8, 2001, to Prospectus dated July 27, 2001 relating to Registrant's 5.30% Notes due 2004, 5.90% Notes due 2006, 6.65% Notes due 2011 and 7.30% Notes due 2031, incorporated by reference to Registrant's prospectus filed pursuant to Rule 424(b)(2) under the Securities Act of 1933, as amended, on August 9, 2001.
- 4(5) Prospectus Supplement, dated February 28, 2002, to Prospectus dated July 27, 2001 relating to Registrant's 7.125% Notes due 2033, incorporated by reference to Registrant's prospectus filed pursuant to Rule 424(b)(4) under the Securities Act of 1933, as amended, on March 1, 2002.
- 4(6) Indenture dated as of March 1, 2006, between Registrant and The Bank of New York Mellon, as successor to JP Morgan Chase Bank, N.A., as Trustee, including form of Note. incorporated by reference to Exhibit 4 to Registrant's Form S-3ASR filed on March 1, 2006.
- 4(7) Form of 8.125% Note due 2019, incorporated by reference to Exhibit 4(2) to Form 8-K of the Registrant, filed on February 4, 2009.
- 4(8) Form of 6.00% Note due 2040, incorporated by reference to Exhibit 4(1) to Form 8-K of Registrant filed on December 15, 2009.
- 4(9) Form of 5.60% Note due 2041, incorporated by reference to Exhibit 4(1) to Form 8-K of Registrant filed on August 12, 2010.
- 4(10) Form of 1.30% Note due 2017, incorporated by reference to Exhibit 4(2) to Form 8-K of Registrant filed on June 25, 2014.
- 4(11) Form of 3.50% Note due 2024, incorporated by reference to Exhibit 4(3) to Form 8-K of Registrant filed on June 25, 2014. Other instruments defining the rights of holders of long-term debt of Registrant and its consolidated subsidiaries are not being filed since the total amount of securities authorized under each such instrument does not exceed 10 percent of the total assets of Registrant and its subsidiaries on a consolidated basis. Registrant agrees to furnish to the Securities and Exchange Commission a copy of any instruments defining the rights of holders of long-term debt of Registrant and its subsidiaries upon request.
- 10(1)\* Annual Cash Incentive Plan description incorporated by reference to Item 5.02 of Form 8-K of Registrant filed on March 10, 2014.
- 10(2)\* Financial Counseling Program description incorporated by reference to Exhibit 10(6) of Form 10-K of Registrant for the fiscal year ended December 31, 2004.
- 10(3)\* Hess Corporation Savings and Stock Bonus Plan incorporated by reference to Exhibit 10(7) of Form 10-K of Registrant for the fiscal year ended December 31, 2006.

- 10(4)\* Performance Incentive Plan for Senior Officers, as amended, as approved by stockholders on May 4, 2011, incorporated by reference to Annex A to the definitive proxy statement of Registrant filed on March 25, 2011.
- 10(5)\* Hess Corporation Pension Restoration Plan, dated January 19, 1990, incorporated by reference to Exhibit 10(9) of Form 10-K of Registrant for the fiscal year ended December 31, 1989.
- 10(6)\* Amendment, dated December 31, 2006, to Hess Corporation Pension Restoration Plan, incorporated by reference to Exhibit 10(10) of Form 10-K of Registrant for the fiscal year ended December 31, 2006.
- 10(7)\* Letter Agreement, dated May 17, 2001, between Registrant and John P. Rielly relating to Mr. Rielly's participation in the Hess Corporation Pension Restoration Plan, incorporated by reference to Exhibit 10(18) of Form 10-K of Registrant for the fiscal year ended December 31, 2002.
- 10(8)\* Second Amended and Restated 1995 Long-term Incentive Plan, including forms of awards thereunder, incorporated by reference to Exhibit 10(11) of Form 10-K of Registrant for the fiscal year ended December 31, 2004.
- 10(9)\* 2008 Long-term Incentive Plan, incorporated by reference to Annex B to Registrant's definitive proxy statement filed on March 27, 2008.
- 10(10)\* First Amendment, dated March 3, 2010 and approved May 5, 2010, to Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Annex B of Registrant's definitive proxy statement filed on March 25, 2010.
- 10(11)\* Forms of Awards under Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Exhibit 10(14) of Form 10-K of Registrant for the fiscal year ended December 31, 2009.
- 10(12)\* Form of Performance Award Agreement under Registrant's 2008 Long-term Incentive Plan incorporated by reference to Exhibit 10(2) of Form 8-K of Registrant filed on March 13, 2012.
- 10(13)\* Modified Form of Restricted Stock Award Agreement under Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Exhibit 10(3) of Form 8-K of Registrant filed on March 13, 2012.
- 10(14)\* Form of Performance Award Agreement for the three-year period ending December 31, 2016 under Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Exhibit 10(1) of Form 10-Q of Registrant filed on May 8, 2014.
- 10(15)\* Second Amendment, dated March 23, 2012 and approved May 2, 2012, to Registrant's 2008 Long-term Incentive Plan, incorporated by reference to Annex A of Registrant's definitive proxy statement filed on March 23, 2012.
- 10(16)\* Compensation program description for non-employee directors, incorporated by reference to Item 1.01 of Form 8-K of Registrant filed on January 4, 2007.
- 10(17)\* Form of Amended and Restated Change of Control Termination Benefits Agreement, dated as of May 29, 2009, incorporated by reference to Exhibit 10(1) of Form 10-Q of Registrant for the three months ended June 30, 2009. A substantially identical agreement (differing only in the signatories thereto) was entered into between Registrant and John B. Hess.
- 10(18)\* Amended and Restated Change of Control Termination Benefits Agreement, dated as of May 29, 2009, between Registrant and John P. Rielly, incorporated by reference to Exhibit 10(17) of Form 10-K of Registrant for the fiscal year ended December 31, 2009. Substantially identical agreements (differing only in the signatories thereto) were entered into between Registrant and other executive officers (including the named executive officers, other than Michael Turner and John B.Hess).
- 10(19)\* Agreement between Registrant and Gregory P. Hill, relating to Mr. Hill's compensation and other terms of employment, incorporated by reference to Item 5.02 of Form 8-K of Registrant filed January 7, 2009.
- 10(20)\* Agreement between Registrant and Timothy B. Goodell, relating to Mr. Goodell's compensation and other terms of employment, incorporated by reference to Exhibit 10(20) of Registrant's Form 10-K for the fiscal year ended December 31, 2009.
- 10(21)\* Deferred Compensation Plan of Registrant, dated December 1, 1999, incorporated by reference to Exhibit 10(16) of Form 10-K of Registrant for the fiscal year ended December 31, 1999.
- 10(22) Agreement, dated as of May 16, 2013, among Registrant, Elliott Associates, L.P. and Elliott International, L.P., incorporated by reference to Exhibit 99(1) of Form 8-K of Registrant filed on May 22, 2013.

21 Subsidiaries of Registrant.

- 23(1) Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm, dated February 26, 2015.
- 23(2) Consent of DeGolyer and MacNaughton dated February 26, 2015.
- 31(1) Certification required by Rule 13a-14(a) (17 CFR 240.13a-14(a)) or Rule 15d-14(a) (17 CFR 240.15d-14(a)).
- 31(2) Certification required by Rule 13a-14(a) (17 CFR 240.13a-14(a)) or Rule 15d-14(a) (17 CFR 240.15d-14(a)).
- 32(1) Certification required by Rule 13a-14(b) (17 CFR 240.13a-14(b)) or Rule 15d-14(b) (17 CFR 240.15d-14(b)) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350).
- 32(2) Certification required by Rule 13a-14(b) (17 CFR 240.13a-14(b)) or Rule 15d-14(b) (17 CFR 240.15d-14(b)) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350).
- 99(1) Letter report of DeGolyer and MacNaughton, Independent Petroleum Engineering Consulting Firm, dated February 4, 2015, on proved reserves audit as of December 31, 2014 of certain properties attributable to Registrant.

101(INS) XBRL Instance Document

101(SCH) XBRL Schema Document

101(CAL) XBRL Calculation Linkbase Document

101(LAB) XBRL Labels Linkbase Document

101(PRE) XBRL Presentation Linkbase Document

101(DEF) XBRL Definition Linkbase Document

*\* These exhibits relate to executive compensation plans and arrangements.*

**HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES****SUBSIDIARIES OF THE REGISTRANT**

<b><u>Name of Company</u></b>	<b><u>Jurisdiction</u></b>
Hess Bakken Investments II L.L.C.	Delaware
Hess Capital Holding Limited	Cayman Islands
Hess Capital Services Corporation	Delaware
Hess Capital Services L.L.C.	Delaware
Hess Energy Exploration Limited	Delaware
Hess Equatorial Guinea Inc.	Cayman Islands
Hess Exploration & Production Holdings Limited	Delaware
Hess (Ghana) Limited	Cayman Islands
Hess Gulf of Mexico Ventures L.L.C.	Delaware
Hess International Holdings Corporation	Delaware
Hess (Netherlands) Oil & Gas Holdings C.V.	The Netherlands
Hess Norge AS	Norway
Hess Norway LP	Cayman Islands
Hess Oil and Gas Holdings Inc.	Cayman Islands
Hess Oil Company Of Thailand (JDA) Limited	Cayman Islands
Hess West Africa Holdings Limited	Cayman Islands

Other subsidiaries (names omitted because such unnamed subsidiaries, considered in the aggregate as a single subsidiary, would not constitute a significant subsidiary).

Each of the foregoing subsidiaries conducts business under the name listed, and is 100% owned by the Registrant.



**Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the following Registration Statements:

- (1) Registration Statement (Form S-8 No. 333-43569) pertaining to the Hess Corporation Employees' Savings Plan,
- (2) Registration Statement (Form S-8 No. 333-94851) pertaining to the Hess Corporation Amended and Restated 1995 Long-term Incentive Plan,
- (3) Registration Statement (Form S-8 No. 333-115844) pertaining to the Hess Corporation Second Amended and Restated 1995 Long-term Incentive Plan,
- (4) Registration Statement (Form S-8 No. 333-150992) pertaining to the Hess Corporation 2008 Long-term Incentive Plan,
- (5) Registration Statement (Form S-8 No. 333-167076) pertaining to the Hess Corporation 2008 Long-term Incentive Plan,
- (6) Registration Statement (Form S-8 No. 333-181704) pertaining to the Hess Corporation 2008 Long-term Incentive Plan, and
- (7) Registration Statement (Form S-3 No. 333-179744) of Hess Corporation;

of our reports dated February 26, 2015, with respect to the consolidated financial statements and schedule of Hess Corporation and the effectiveness of internal control over financial reporting of Hess Corporation, included in this Annual Report (Form 10-K) of Hess Corporation for the year ended December 31, 2014.

*Ernst + Young LLP*

New York, New York  
February 26, 2015

DEGOLYER AND MACNAUGHTON  
5001 SPRING VALLEY ROAD  
SUITE 800 EAST  
DALLAS, TEXAS 75244

February 26, 2015

Hess Corporation  
1185 Avenue of the Americas  
New York, New York 10036

Ladies and Gentlemen:

We hereby consent to the use of the name DeGolyer and MacNaughton, to references to DeGolyer and MacNaughton as an independent petroleum engineering consulting firm, to references to our third party letter report dated February 4, 2015, containing our opinion on the proved reserves attributable to certain properties owned by Hess Corporation, as of December 31, 2014, (our "Report"), under the heading "Oil and Gas Reserves-Reserves Audit," and to the inclusion of our Report as an exhibit in Hess Corporation's Annual Report on Form 10-K for the year ended December 31, 2014. We also consent to all such references, including under the heading "Experts," and to the incorporation by reference of our Report in the Registration Statements filed by Hess Corporation on Form S-3 (No. 333-179744) and Form S-8 (No. 333-43569, No. 333-94851, No. 333-115844, No. 333-150992, No. 333-167076 and No. 333-181704).

Very truly yours,

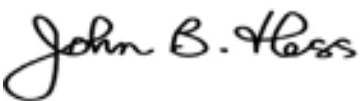
By 

DEGOLYER AND MACNAUGHTON

Texas Registered Engineering Firm F-716

I, John B. Hess, certify that:

1. I have reviewed this annual report on Form 10-K of Hess Corporation;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

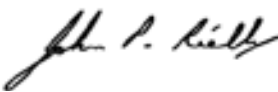
By 

John B. Hess  
Chief Executive Officer

Date: February 26, 2015

I, John P. Rielly, certify that:

1. I have reviewed this annual report on Form 10-K of Hess Corporation;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By   
\_\_\_\_\_  
John P. Rielly  
Senior Vice President  
and Chief Financial  
Officer

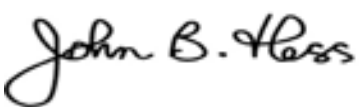
Date: February 26, 2015

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Hess Corporation (the Corporation) on Form 10-K for the period ending December 31, 2014 as filed with the Securities and Exchange Commission on the date hereof (the Report), I, John B. Hess, Chief Executive Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

By  \_\_\_\_\_

John B. Hess  
Chief Executive Officer

Date: February 26, 2015



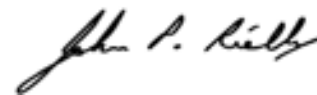
**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Hess Corporation (the Corporation) on Form 10-K for the period ending December 31, 2014 as filed with the Securities and Exchange Commission on the date hereof (the Report), I, John P. Rielly, Senior Vice President and Chief Financial Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

By



---

John P. Rielly  
Senior Vice President  
and Chief Financial  
Officer

Date: February 26, 2015

DeGolyer and MacNaughton

**Exhibit 99.1**

**DeGolyer and MacNaughton**  
5001 Spring Valley Road  
Suite 800 East  
Dallas, Texas 75244

February 4, 2015

Board of Directors  
Hess Corporation  
1185 Avenue of the Americas  
New York, New York 10036

Ladies and Gentlemen:

Pursuant to your request, we have conducted a reserves audit of the net proved crude oil, condensate, natural gas liquids (NGL), and natural gas reserves, as of December 31, 2014, of certain selected properties in which Hess Corporation (Hess) has represented that it owns an interest to determine the reasonableness of Hess' estimates. The audit was completed on February 4, 2015. Hess has represented to us that these properties account for approximately 80 percent on a net equivalent barrel basis of Hess' net proved reserves, as of December 31, 2014. We have reviewed information provided to us by Hess that it represents to be Hess' estimates of the net reserves, as of December 31, 2014, for the same properties as those which we evaluated. This report was prepared in accordance with guidelines specified in Item 1202 (a)(8) of Regulation S-K of the United States Securities and Exchange Commission (SEC) and is to be used for inclusion in certain SEC filings by Hess.

Reserves estimates included herein are expressed as net reserves as represented by Hess. Gross reserves are defined as the total estimated petroleum to be produced from these properties after December 31, 2014. Net reserves are defined as that portion of the gross reserves attributable to the interests owned by Hess after deducting all interests owned by others.

Certain properties in which Hess has an interest are subject to the terms of various profit sharing agreements. The terms of these agreements generally allow for working-interest participants to be reimbursed for portions of capital costs and operating expenses and to share in the profits. The reimbursements and profit proceeds are converted to a barrel of oil equivalent or standard cubic feet of gas equivalent by dividing by product prices to determine the "entitlement reserves." These entitlement reserves are equivalent in principle to net reserves and are used to calculate an equivalent net share, termed an "entitlement interest." In this report, Hess net reserves or interest for certain properties subject to these agreements is the entitlement based on Hess' working interest.

Estimates of oil, condensate, NGL, and natural gas reserves should be regarded only as estimates. Such estimates are based upon information that is currently available and may change as further production history and additional information become available. Such estimates are also subject to the uncertainties inherent in the application of judgmental factors in interpreting such information.

Data used in this audit were obtained from reviews with Hess personnel, from Hess files, from records on file with the appropriate regulatory agencies, and from public sources. Additionally, this information includes data supplied by IHS Global Inc.; Copyright 2014 IHS Global Inc. In the preparation of this report we have relied, without independent verification, upon such information furnished by Hess with respect to property interests, production from such properties, costs of operation and development, prices for production, agreements relating to current and future operations and sale of production, and various other information and data that were accepted as represented. A field examination of the properties was not considered necessary for the purposes of this report. In our opinion, the adequacy and quality of the data provided to us was sufficient for us to conduct this reserves audit.

DeGolyer and MacNaughton

The Hess net proved reserves attributable to these properties, as of December 31, 2014, and which represent approximately 80 percent of total Hess net reserves on a net equivalent barrel basis, are as follows, expressed in millions of barrels (MMbbl), billions of cubic feet (Bcf), and millions of barrels of oil equivalent (MMboe):

	<b>Estimated by Hess</b>			
	<b>Net Proved Reserves as of December 31, 2014</b>			
	<b>Oil and Condensate (MMbbl)</b>	<b>Natural Gas Liquids (MMbbl)</b>	<b>Natural Gas (Bcf)</b>	<b>Oil Equivalent (MMboe)</b>
United States	385	61	252	488
Norway	230	26	180	286
Denmark	35	0	40	41
Africa	168	0	146	192
Asia	6	0	825	144
<b>Total</b>	<b>824</b>	<b>87</b>	<b>1,443</b>	<b>1,151</b>

Note: Gas is converted to oil equivalent using an energy equivalent factor of 6,000 cubic feet of gas per 1 barrel of oil equivalent.

### **Opinion**

The assumptions, data, methods, and procedures used by DeGolyer and MacNaughton to conduct the reserves audit are appropriate for the purposes of this report.

In our opinion, the information relating to estimated proved reserves of oil, condensate, natural gas liquids, and gas contained in this report has been prepared in accordance with Paragraphs 932-235-50-4, 932-235-50-6, 932-235-50-7, and 932-235-50-9 of the Accounting Standards Update 932-235-50, *Extractive Industries – Oil and Gas (Topic 932): Oil and Gas Reserve Estimation and Disclosures* (January 2010) of the Financial Accounting Standards Board and Rules 4–10(a) (1)–(32) of Regulation S–X and Rules 302(b), 1201, 1202(a) (1), (2), (3), (4), (8), and 1203(a) of Regulation S–K of the Securities and Exchange Commission; provided, however, that estimates of proved developed and proved undeveloped reserves are not presented at the beginning of the year.

To the extent the above-enumerated rules, regulations, and statements require determinations of an accounting or legal nature, we, as engineers, are necessarily unable to express an opinion as to whether the above-described information is in accordance therewith or sufficient therefor.

In comparing the detailed net proved reserves estimates by field prepared by us and by Hess, we have found differences, both positive and negative, resulting in an aggregate difference of less than 1 percent when compared on the basis of net equivalent barrels. It is our opinion that the total net proved reserves estimates prepared by Hess as of December 31, 2014, on the properties reviewed by us and referred to in the table above, when compared on the basis of net equivalent barrels, do not differ materially from those prepared by us.

### **Methodology and Procedures**

Estimates of reserves were prepared by the use of appropriate geologic, petroleum engineering, and evaluation principals and techniques that are in accordance with practices generally recognized by the petroleum industry as presented in the publication of the Society of Petroleum Engineers entitled “Standards Pertaining to the Estimating and Auditing of Oil and Gas Reserves Information (Revision as of February 19, 2007).” The method or combination of methods used in the analysis of each reservoir was tempered by experience with similar reservoirs, stage of development, quality and completeness of basic data, and production history.

When applicable, the volumetric method was used to estimate the original oil in place (OOIP) and the original gas in place (OGIP). Structure and isopach maps were constructed to estimate reservoir volume. Electrical logs, radioactivity logs, core analyses, and other available data were used to prepare these maps as well as to estimate representative values for porosity and water saturation. When adequate data were available and when circumstances justified, material balance and other engineering methods were used to estimate OOIP or OGIP.

Estimates of ultimate recovery were obtained after applying recovery factors to OOIP or OGIP. These recovery factors were based on consideration of the type of energy inherent in the reservoirs, analyses of the fluid properties, the structural positions of the

DeGolyer and MacNaughton

properties, and the production histories. When applicable, material balance and other engineering methods were used to estimate recovery factors. An analysis of reservoir performance, including production rate, reservoir pressure, and gas-oil ratio behavior, was used in the estimation of reserves.

For depletion-type reservoirs or those whose performance disclosed a reliable decline in producing-rate trends or other diagnostic characteristics, reserves were estimated by the application of appropriate decline curves or other performance relationships. In the analyses of production-decline curves, reserves were estimated only to the limits of economic production or to the limit of the production licenses as appropriate.

Petroleum reserves estimated by Hess and by us are classified as proved and are judged to be economically producible in future years from known reservoirs under existing economic and operating conditions and assuming continuation of current regulatory practices using conventional production methods and equipment. Reserves were estimated only to the limit of economic production rates under existing economic and operating conditions using prices and costs consistent with the effective date of this report, including consideration of changes in existing prices provided only by contractual arrangements but not including escalations based upon future conditions.

Gas volumes herein are expressed as marketable gas at the legal pressure and temperature base of the state or area in which the property is located. Marketable gas is defined as the total gas produced from the reservoir after reduction for shrinkage resulting from field separation; processing, including removal of nonhydrocarbon gas to meet pipeline specifications; and flare and other losses but not from fuel usage. Fuel gas is included as reserves. Condensate reserves estimated herein are those to be recovered by conventional lease separation. NGL reserves are those attributed to the leasehold interests according to processing agreements.

#### **Definition of Reserves**

Petroleum reserves estimated by Hess included in this report are classified as proved. Only proved reserves have been evaluated for this report. Reserves classifications used by Hess in this report are in accordance with the reserves definitions of Rules 4–10(a) (1)–(32) of Regulation S–X of the SEC. Reserves are judged to be economically producible in future years from known reservoirs under existing economic and operating conditions and assuming continuation of current regulatory practices using conventional production methods and equipment. In the analyses of production-decline curves, reserves were estimated only to the limit of economic rates of production under existing economic and operating conditions using prices and costs consistent with the effective date of this report, including consideration of changes in existing prices provided only by contractual arrangements but not including escalations based upon future conditions. The petroleum reserves are classified as follows:

*Proved oil and gas reserves* – Proved oil and gas reserves are those quantities of oil and gas, which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible—from a given date forward, from known reservoirs, and under existing economic conditions, operating methods, and government regulations—prior to the time at which contracts providing the right to operate expire, unless evidence indicates that renewal is reasonably certain, regardless of whether deterministic or probabilistic methods are used for the estimation. The project to extract the hydrocarbons must have commenced or the operator must be reasonably certain that it will commence the project within a reasonable time.

- (i) The area of the reservoir considered as proved includes: (A) The area identified by drilling and limited by fluid contacts, if any; and, (B) Adjacent undrilled portions of the reservoir that can, with reasonable certainty, be judged to be continuous with it and to contain economically producible oil or gas on the basis of available geoscience and engineering data.
- (ii) In the absence of data on fluid contacts, proved quantities in a reservoir are limited by the lowest known hydrocarbons (LKH) as seen in a well penetration unless geoscience, engineering, or performance data and reliable technology establishes a lower contact with reasonable certainty.
- (iii) Where direct observation from well penetrations has defined a highest known oil (HKO) elevation and the potential exists for an associated gas cap, proved oil reserves may be assigned in the structurally higher portions of the reservoir only if geoscience, engineering, or performance data and reliable technology establish the higher contact with reasonable certainty.

## DeGolyer and MacNaughton

(iv) Reserves which can be produced economically through application of improved recovery techniques (including, but not limited to, fluid injection) are included in the proved classification when:

(A) Successful testing by a pilot project in an area of the reservoir with properties no more favorable than in the reservoir as a whole, the operation of an installed program in the reservoir or an analogous reservoir, or other evidence using reliable technology establishes the reasonable certainty of the engineering analysis on which the project or program was based; and, (B) The project has been approved for development by all necessary parties and entities, including governmental entities.

(v) Existing economic and operating conditions include prices and costs at which economic producibility from a reservoir is to be determined. The price shall be the average price during the 12-month period prior to the ending date of the period covered by the report, determined as an unweighted arithmetic average of the first-day-of-the-month price for each month within such period, unless prices are defined by contractual arrangements, excluding escalations based upon future conditions.

*Developed oil and gas reserves* – Developed oil and gas reserves are reserves of any category that can be expected to be recovered:

(i) Through existing wells with existing equipment and operating methods or in which the cost of the required equipment is relatively minor compared to the cost of a new well; and

(ii) Through installed extraction equipment and infrastructure operational at the time of the reserves estimate if the extraction is by means not involving a well.

*Undeveloped oil and gas reserves* – Undeveloped oil and gas reserves are reserves of any category that are expected to be recovered from new wells on undrilled acreage, or from existing wells where a relatively major expenditure is required for recompletion.

(i) Reserves on undrilled acreage shall be limited to those directly offsetting development spacing areas that are reasonably certain of production when drilled, unless evidence using reliable technology exists that establishes reasonable certainty of economic producibility at greater distances.

(ii) Undrilled locations can be classified as having undeveloped reserves only if a development plan has been adopted indicating that they are scheduled to be drilled within five years, unless the specific circumstances justify a longer time.

(iii) Under no circumstances shall estimates for undeveloped reserves be attributable to any acreage for which an application of fluid injection or other improved recovery technique is contemplated, unless such techniques have been proved effective by actual projects in the same reservoir or an analogous reservoir, as defined in Rule 4-10(a)(2) of Regulation S-X, or by other evidence using reliable technology establishing reasonable certainty.

### **Primary Economic Assumptions**

The following economic assumptions were used for estimating existing and future prices and costs:

#### *Oil and Condensate Prices*

Hess has represented that the oil and condensate prices were based on a 12-month average price (reference price), calculated as the unweighted arithmetic average of the first-day-of-the-month price for each month within the 12-month period prior to the end of the reporting period, unless prices are defined by contractual arrangements. The 12-month average reference prices used were \$94.42 per barrel for West Texas Intermediate and \$101.35 per barrel for Brent. Hess supplied appropriate differentials by field to the relevant reference prices and the prices were held constant thereafter. The volume weighted average price for the fields evaluated was \$93.80 per barrel.



DeGolyer and MacNaughton

*NGL Prices*

Hess has represented that the NGL prices were based on a 12-month average price, calculated as the unweighted arithmetic average of the first-day-of-the-month price for each month within the 12-month period prior to the end of the reporting period, unless prices are defined by contractual arrangements. These prices were held constant over the lives of the properties. The volume weighted average NGL price for the fields evaluated was \$39.67 per barrel.

*Natural Gas Prices*

Hess has represented that the non-contracted natural gas prices were based on reference prices, calculated as the unweighted arithmetic average of the first-day-of-the-month price for each month within the 12-month period prior to the end of the reporting period, unless prices are defined by contractual arrangements. The 12-month average reference price for NYMEX was \$4.30 per thousand cubic feet and the UK International Petroleum Exchange reference price was \$8.655 per thousand cubic feet. The gas prices were adjusted for each property using differentials to NYMEX or the UK International Petroleum Exchange furnished by Hess and held constant thereafter. A portion of the gas reserves evaluated are in international properties where the gas is sold based on contracted prices. The contract was used to determine the gas price but inflation was not taken into account in the calculation of the average price. The volume weighted average gas price for the fields evaluated was \$6.32 per thousand cubic feet.

*Operating Expenses and Capital Costs*

Operating expenses and capital costs, based on information provided by Hess, were used in estimating future costs required to operate the properties. Future costs are typically based on existing costs and where appropriate adjusted to reflect planned changes in operating conditions. These costs were not escalated for inflation.

**Possible Effects of Regulations**

Hess' oil and gas reserves have been estimated assuming the continuation of the current regulatory environment. Foreign oil producing countries, including members of the Organization of Petroleum Exporting Countries (OPEC), may impose production quotas which limit the supply of oil that can be produced. Generally, these production quotas affect the timing of production, rather than the total volume of oil or gas reserves estimated.

Changes in the regulatory environment by host governments may impact the operating environment and oil and gas reserves estimates of industry participants. Such regulatory changes could include increased mandatory government participation in producing contracts, changes in royalty terms, cancellation or amendment of contract rights, or expropriation or nationalization of property. While the oil and gas industry is subject to regulatory changes that could affect an industry participant's ability to recover its oil and gas reserves, neither we nor Hess are aware of any such governmental actions which restrict the recovery of the December 31, 2014, estimated oil and gas reserves.

DeGolyer and MacNaughton is an independent petroleum engineering consulting firm that has been providing petroleum consulting services throughout the world since 1936. DeGolyer and MacNaughton does not have any financial interest, including stock ownership, in Hess. Our fees were not contingent on the results of our evaluation. This letter report has been prepared at the request of Hess. DeGolyer and MacNaughton has used all data, procedures, assumptions and methods that it considers necessary to prepare this report.

Submitted,

/s/ DeGolyer and MacNaughton  
DeGOLYER and MacNAUGHTON  
Texas Registered Engineering Firm F-716

/s/ James W. Hail, Jr.  
James W. Hail, Jr., P.E.  
Chairman of the Board and  
Chief Executive Officer  
DeGolyer and MacNaughton

[SEAL]

DeGolyer and MacNaughton

**CERTIFICATE of QUALIFICATION**

I, James W. Hail, Jr., Petroleum Engineer with DeGolyer and MacNaughton, 5001 Spring Valley Road, Suite 800 East, Dallas, Texas, 75244 U.S.A., hereby certify:

1. That I am the Chairman of the Board and Chief Executive Officer of DeGolyer and MacNaughton, which company did prepare the letter report dated February 4, 2015, on the proved reserves audit of certain properties attributable to Hess Corporation, and that I, as Chairman of the Board and Chief Executive Officer, was responsible for the preparation of this report.
2. That I attended Texas A&M University, and that I graduated with a Bachelor of Science degree in Chemical Engineering in 1972; that I am a Registered Professional Engineer in the State of Texas; that I am a member of the International Society of Petroleum Engineers; the American Association of Petroleum Geologists; and the Society of Petroleum Evaluation Engineers and that I have in excess of 40 years of experience in oil and gas reservoir studies and reserves evaluations.

/s/ James W. Hail, Jr.

James W. Hail, Jr., P.E.

Chairman of the Board and

Chief Executive Officer

DeGolyer and MacNaughton

[SEAL]

---

## Common Stock

Listed New York Stock Exchange (ticker symbol: HES)

### Transfer Agent and Registrar

Computershare  
P.O. Box 30170  
College Station, TX 77845-3170  
Telephone: 866-203-6215

For Overnight Inquiries:

Computershare  
211 Quality Circle, Suite 210  
College Station TX 77842

Shareholder website:

[www.computershare.com/investor](http://www.computershare.com/investor)

Shareholder online inquiries:

<https://www-us.computershare.com/investor/contact>

---

## Documents Available

Copies of the Corporation's 2014 Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and its annual proxy statement filed with the Securities and Exchange Commission, as well as the Corporation's Code of Business Conduct and Ethics, its Corporate Governance Guidelines, and charters of the Audit Committee, Compensation and Management Development Committee and Corporate Governance and Nominating Committee of the Board of Directors, are available, without charge, on our Web site listed below or upon written request to the Corporate Secretary, e-mail: [corporatesecretary@hess.com](mailto:corporatesecretary@hess.com)

The Corporation has also filed with the New York Stock Exchange ("NYSE") its annual certification that the Corporation's chief executive officer is not aware of any violation of the NYSE's corporate governance standards. The Corporation has also filed with the SEC the certifications of its chief executive officer and chief financial officer required under SEC Rule 13a-14(a) as exhibits to its 2014 Form 10-K.

---

## Annual Meeting

The Annual Meeting of Shareholders will be held on Wednesday, May 6, 2015.

---

## Dividend Reinvestment Plan

Information concerning the Dividend Reinvestment Plan available to holders of Hess Corporation common stock may be obtained by writing to Computershare, Dividend Reinvestment Department, P.O. Box 43006, Providence, RI 02940-3006, or by calling 1-866-203-6215

Hess Web site  
[www.hess.com](http://www.hess.com)



MIX  
Paper from  
responsible sources  
FSC® C020268

The Hess Annual Report cover and editorial sections are printed on recycled paper made from fiber sourced from well-managed forests and other controlled wood sources and is independently certified to the Forest Stewardship Council™ (FSC®) standards.

© 2015 Hess Corporation



[www.hess.com](http://www.hess.com)