

# HESS CORPORATION

# **Historical Financial and Operating Results**

First Quarter 2008 through Second Quarter 2011



# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) (In millions except per share data)

(in minions	CACC	pr per sn		itaj					Арр	endix I
Income (Expense)	te	Year o Date 2011	Qu	ourth Iarter 011	Q	Third uarter 2011	Q	econd uarter 2011	Q	First Jarter 2011
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)		2011				2011				.011
Exploration and Production Marketing and Refining	\$	1,726 -	\$	-	\$	-	\$	747 (39)	\$	979 39
Corporate		(70)		-		-		(42)		(28)
Interest Expense	¢	(120)	¢	-	¢	-	•	(59)	¢	(61)
Net Income (Loss) Attributable to Hess Corporation	\$	1,536	\$	-	\$	-	\$	607	\$	929
Net Income (Loss) Per Share (Diluted)	\$	4.52	\$	-	\$	-	\$	1.78	\$	2.74
Items Affecting Comparability										
Exploration and Production	\$	310	\$	-	\$	-	\$	-	\$	310
Marketing and Refining		-		-		-		-		-
Corporate	¢	-	\$	-	¢	-	\$	<u> </u>	¢	- 310
Total Items Affecting Comparability	\$	310	Þ	-	\$	-	Þ	-	\$	310
Adjusted Earnings (Losses)(a)										
Exploration and Production	\$	1,416	\$	-	\$	-	\$	747	\$	669
Marketing and Refining		-		-		-		(39)		39
Corporate		(70)		-		-		(42)		(28)
Interest Expense Adjusted Earnings (Losses)	\$	<u>(120)</u> 1,226	\$	-	\$	-	\$	<u>(59)</u> 607	\$	<u>(61)</u> 619
Adjusted Earnings (Losses) Per Share (Diluted)	\$	3.61	\$		\$		\$	1.78	\$	1.82
Weighted Average Number of Shares (Diluted)	Ψ	339.7	Ψ		ψ		Ψ	340.4	ψ	339.2
Weighted Average Number of Shares (Diruted)		559.1						340.4		559.2
				ourth		Third		econd		irst
Income (Expense)		Year 2010		arter 010		uarter 2010		uarter 2010		uarter 2010
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)		2010								
Exploration and Production	\$	2,736	\$	420	\$	1,277	\$	488	\$	551
Marketing and Refining	Ŷ	(231)	Ŧ	(261)	Ŷ	(38)	÷	(19)	Ŷ	87
Corporate		(159)		(43)		(26)		(42)		(48)
Interest Expense		(221)		(58)		(59)		(52)		(52)
Net Income (Loss) Attributable to Hess Corporation	\$	2,125	\$	58	\$	1,154	\$	375	\$	538
Net Income (Loss) Per Share (Diluted)	\$	6.47	\$	.18	\$	3.52	\$	1.15	\$	1.65
Items Affecting Comparability										
Exploration and Production	\$	732	\$	(51)	\$	725	\$	-	\$	58
Marketing and Refining		(289)		(289)		-		-		-
Corporate		(7)		-		-		-		(7)
Total Items Affecting Comparability	\$	436	\$	(340)	\$	725	\$	-	\$	51
Adjusted Earnings (Losses)(a)										
Exploration and Production	\$	2,004	\$	471	\$	552	\$	488	\$	493
Marketing and Refining		58		28		(38)		(19)		87
Corporate		(152)		(43)		(26)		(42)		(41)
Interest Expense		(221)		(58)		(59)		(52)		(52)
Adjusted Earnings (Losses)	\$	1,689	\$	398	\$	429	\$	375	\$	487
Adjusted Earnings (Losses) Per Share (Diluted)	\$	5.14	\$	1.20	\$	1.31	\$	1.15	\$	1.49
Weighted Average Number of Shares (Diluted)		328.3		330.5		327.6		327.5		327.0

(a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation, excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.



# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED)

(In millions except per share data)

Appendix I

Income (Expense)		Year 2009		ourth Jarter 2009	Qu	hird Iarter 009	Q	econd uarter 2009	Qı	First Jarter 2009
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)	\$	4 0 4 0	\$	494	\$	397	\$	045	\$	(0.4)
Exploration and Production Marketing and Refining	Ф	1,042 127	Ф	494 17	Ф	397	Ф	215 (30)	Ф	(64) 102
Corporate		(205)		(97)		(33)		(30)		(49)
Interest Expense		(203)		(56)		(61)		(20)		(48)
Net Income (Loss) Attributable to Hess Corporation	\$	740	\$	358	\$	341	\$	100	\$	(59)
Net Income (Loss) Per Share (Diluted)	\$	2.27	\$	1.10	\$	1.05	\$	.31	\$	(.18)
Items Affecting Comparability										
Exploration and Production	\$	45	\$	-	\$ 89		\$ (31)		\$	(13)
Marketing and Refining		12		-		12		-		-
Corporate		(60)		(44)		-		-		(16)
Total Items Affecting Comparability	\$	(3)	\$	(44)	\$	101	\$	(31)	\$	(29)
Adjusted Earnings (Losses)(a)										
Exploration and Production	\$	997	\$	494	\$	308	\$	246	\$	(51)
Marketing and Refining		115		17		26		(30)		102
Corporate		(145)		(53)		(33)		(26)		(33)
Interest Expense		(224)		(56)		(61)		(59)		(48)
Adjusted Earnings (Losses)	\$	743	\$	402	\$	240	\$	131	\$	(30)
Adjusted Earnings (Losses) Per Share (Diluted)	\$	2.28	\$	1.23	\$	.74	\$	.40	\$	(.09)
Weighted Average Number of Shares (Diluted)		326.0		326.4		326.0		325.8		323.4
		Year 2008	Qı	ourth Jarter 2008	Qu	hird Iarter 008	Q	econd uarter 2008	Qı	First Jarter 2008
Net Income (Loss) Attributable to Hess Corporation (U.S. GAAP)		2008	Q1 2	uarter 2008	Qı. 2	arter 008	Q	uarter 2008	Qı 2	uarter 2008
Exploration and Production		2008 2,423	Qı	(125)	Qu	699	Q	uarter 2008 1,025	Qı	<b>2008</b> 824
Exploration and Production Marketing and Refining		2008 2,423 277	Q1 2	(125) 152	Qı. 2	699 161	Q	uarter 2008 1,025 (52)	Qı 2	824 16
Exploration and Production Marketing and Refining Corporate		2008 2,423 277 (173)	Q1 2	(125) (59)	Qı. 2	699 161 (42)	Q	uarter 2008 1,025 (52) (33)	Qı 2	824 16 (39)
Exploration and Production Marketing and Refining Corporate Interest Expense	\$	2008 2,423 277 (173) (167)	Q1 2 \$	(125) (59) (42)	Qı 2 \$	699 161 (42) (43)	Q : \$	uarter 2008 1,025 (52) (33) (40)	Qı 2 \$	824 824 16 (39) (42)
Exploration and Production Marketing and Refining Corporate		2008 2,423 277 (173)	Q1 2	(125) (59)	Qı. 2	699 161 (42)	Q	uarter 2008 1,025 (52) (33)	Qı 2	824 16 (39)
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation	\$	2008 2,423 277 (173) (167) 2,360	Qu 2 \$	(125) (59) (42) (74)	Qı 2 \$ 	699 161 (42) (43) 775	Q \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu 2 \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted)	\$	2008 2,423 277 (173) (167) 2,360	Qu 2 \$	(125) (59) (42) (74)	Qı 2 \$ 	699 161 (42) (43) 775	Q \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu 2 \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) Items Affecting Comparability	\$	2008 2,423 277 (173) (167) 2,360 7.24	Q1 2 \$ \$ \$	(125) (125) (152 (59) (42) (74) (.23)	Qu \$ \$ \$	699 161 (42) (43) 775	Q \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu \$ \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production	\$	2008 2,423 277 (173) (167) 2,360 7.24 (26) -	Q1 \$ \$ \$ \$ \$	(125) (125) (59) (42) (74) (.23) (26) - -	Qu 2 \$ \$ \$ \$	699 161 (42) (43) 775	\$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu \$ \$ \$ \$	824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining	\$	2008 2,423 277 (173) (167) 2,360 7.24	Q1 2 \$ \$ \$	(125) (125) (152 (59) (42) (74) (.23)	Qu \$ \$ \$	699 161 (42) (43) 775	Q \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900	Qu \$ \$ \$	824 16 (39) (42) 759 2.34
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate	\$ \$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) -	Q1 \$ \$ \$ \$ \$	(125) (125) (59) (42) (74) (.23) (26) - -	Qu 2 \$ \$ \$ \$ \$ \$	699 161 (42) (43) 775 2.37	\$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - -	Qu 2 \$ \$ \$ \$ \$ \$	824 16 (39) (42) 759 2.34 - - -
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (Losses)(a)</u> Exploration and Production	\$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - (26) 2,449	Q1 \$ \$ \$ \$ \$	Aarter 2008 (125) 152 (59) (42) (74) (.23) (26) - - (26) - (26) (99)	Qu 2 \$ \$ \$ \$	699 161 (42) (43) 775 2.37 - - - - - -	\$ \$ \$ \$	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - - - - - - - - - -	Qu \$ \$ \$ \$	824 16 (39) (42) 759 2.34 - - - - - - - - - - - - -
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (Losses)(a)</u> Exploration and Production Marketing and Refining	\$ \$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - (26) 2,449 277	Qu 2 \$ \$ \$ \$ \$ \$	Aarter 2008 (125) 152 (59) (42) (74) (.23) (26) - - (26) - (26) - (26) - (26) - (26) - (26) - (26) - (26) - (26) - (26) (26) (26) (27) (27) (27) (27) (27) (27) (27) (27	Qu 2 \$ \$ \$ \$ \$ \$	699 161 (42) (43) 775 2.37 - - - - - - - 699 161	Q	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - - - - - - - - - -	Qu 2 \$ \$ \$ \$ \$ \$	824 16 (39) (42) 759 2.34 - - - - - - - - - - - - -
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (Losses)(a)</u> Exploration and Production Marketing and Refining Corporate	\$ \$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - - (26) 2,449 277 (173)	Qu 2 \$ \$ \$ \$ \$ \$	Aarter 1008 (125) 152 (59) (42) (74) (.23) (26) - - (26) (99) 152 (59)	Qu 2 \$ \$ \$ \$ \$ \$	699 161 (42) (43) 775 2.37 - - - - - - - - - - - - - - - - - - -	Q	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - - - - - - - - (52) (33) (40) 900 2.76	Qu 2 \$ \$ \$ \$ \$ \$	824 16 (39) (42) 759 2.34 - - - - - - - - - - - - -
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (Losses)(a)</u> Exploration and Production Marketing and Refining Corporate Interest Expense	\$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - - (26) 2,449 277 (173) (167)	Q 2 \$ \$ \$ \$ \$ \$ \$ \$	Aarter 2008 (125) 152 (59) (42) (74) (.23) (26) - - (26) - (26) - (26) - (26) (99) 152 (59) (42)	Qu 2 \$ \$ \$ \$ \$	699 161 (42) (43) 775 2.37 - - - - - - - - - - - - - - - - - - -	Q	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - 1,025 (52) (33) (40)	Qu 2 \$ \$ \$ \$ \$	824 16 (39) (42) 759 2.34 - - - - - - - 824 16 (39) (42)
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (Losses)(a)</u> Exploration and Production Marketing and Refining Corporate Interest Expense Adjusted Earnings (Losses)	\$ \$ \$ \$ \$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - - (26) 2,449 277 (173) (167) 2,386	<b>Q</b> <b>\$</b> <b>\$</b> <b>\$</b> <b>\$</b> <b>\$</b> <b>\$</b> <b>\$</b> <b>\$</b>	Aarter 2008 (125) 152 (59) (42) (74) (.23) (26) - - - (26) (99) 152 (59) (42) (48)	Qu 2 \$ \$ \$ \$ \$ \$	699 161 (42) (43) 775 2.37 - - - - - - - - - - - - - - - - - - -	Q	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - - - - - - - - - - - - - (52) (33) (40) 900	Qu 2 \$ \$ \$ \$ \$ \$ \$	824 16 (39) (42) 759 2.34 - - - - - - - 824 16 (39) (42) 759
Exploration and Production Marketing and Refining Corporate Interest Expense Net Income (Loss) Attributable to Hess Corporation Net Income (Loss) Per Share (Diluted) <u>Items Affecting Comparability</u> Exploration and Production Marketing and Refining Corporate Total Items Affecting Comparability <u>Adjusted Earnings (Losses)(a)</u> Exploration and Production Marketing and Refining Corporate Interest Expense	\$ \$ \$ \$	2008 2,423 277 (173) (167) 2,360 7.24 (26) - - (26) 2,449 277 (173) (167)	Q 2 \$ \$ \$ \$ \$ \$ \$ \$	Aarter 2008 (125) 152 (59) (42) (74) (.23) (26) - - (26) - (26) - (26) - (26) (99) 152 (59) (42)	Qu 2 \$ \$ \$ \$ \$	699 161 (42) (43) 775 2.37 - - - - - - - - - - - - - - - - - - -	Q	uarter 2008 1,025 (52) (33) (40) 900 2.76 - - - - - - 1,025 (52) (33) (40)	Qu 2 \$ \$ \$ \$ \$	824 16 (39) (42) 759 2.34 - - - - - - - 824 16 (39) (42)

(a) Adjusted earnings / losses is defined as reported net income / loss attributable to Hess Corporation excluding discontinued operations, cumulative effect of changes in accounting principles, and items identified as affecting comparability of earnings between periods. We believe that investors' understanding of our performance is enhanced by disclosing this measure. This measure is not, and should not be viewed as, a substitute for U.S. GAAP net income.

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CONSOLIDATED AFTER-TAX RESULTS BY MAJOR OPERATING ACTIVITY (UNAUDITED) EXPLANATION OF ITEMS AFFECTING COMPARABILITY (Amounts are after income taxes)

HESS

Appendix I Footnotes

<u>2011</u> Second Quarter	None Reported.
First Quarter	Exploration and Production – Earnings include a gain of \$310 million related to the sale of the Corporation's interests in certain natural gas producing assets in the United Kingdom North Sea.
<u>2010</u> Fourth Quarter	<ul> <li>Exploration and Production – Earnings include a charge of \$51 million related to dry hole costs associated with the Azulão exploration well located offshore Brazil, which was drilled in 2009.</li> <li>Marketing and Refining – Earnings include a charge of \$289 million to reduce the carrying value of the Corporation's equity investment in HOVENSA L.L.C.</li> </ul>
Third Quarter	<b>Exploration and Production</b> – Earnings include a gain of \$1,072 million related to the exchange of the Corporation's interests in Gabon and the Clair Field in the United Kingdom for a 28.1 percent interest in the Valhall Field and a 25.0 percent interest in the Hod Field, both in Norway. The earnings also include a charge of \$347 million to fully impair the carrying value of the Corporation's interests in therests in the West Med Block 1 Concession, located offshore Egypt.
Second Quarter	None Reported.
First Quarter	Exploration and Production – Earnings include a gain of \$58 million related to the sale of the Corporation's interest in the Jambi Merang natural gas development project in Indonesia. Corporate – Expenses include a charge of \$7 million related to the repurchase of the remaining \$116 million of bonds that were scheduled to mature in 2011.
<u>2009</u> Fourth Quarter	<b>Corporate</b> – Expenses include charges of \$34 million for the repurchase of \$546 million of bonds that were scheduled to mature in 2011 and \$10 million for pension plan settlements related to employee retirements.
Fourth Quarter	2011 and \$10 million for pension plan settlements related to employee retirements. <b>Exploration and Production</b> – Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act.
Fourth Quarter	<ul> <li>2011 and \$10 million for pension plan settlements related to employee retirements.</li> <li>Exploration and Production – Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act.</li> <li>Marketing and Refining – Earnings include a benefit of \$12 million due to an income tax adjustment relating to refining operations.</li> <li>Exploration and Production – Earnings include a charge of \$31 million to reduce the carrying value of production equipment in the</li> </ul>
Fourth Quarter Third Quarter Second Quarter	<ul> <li>2011 and \$10 million for pension plan settlements related to employee retirements.</li> <li>Exploration and Production – Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act.</li> <li>Marketing and Refining – Earnings include a benefit of \$12 million due to an income tax adjustment relating to refining operations.</li> <li>Exploration and Production – Earnings include a charge of \$31 million to reduce the carrying value of production equipment in the United Kingdom North Sea and materials inventory in Equatorial Guinea and the United States.</li> <li>Exploration and Production – Earnings include a charge of \$13 million related to the impairment of two short-lived fields in the United Kingdom North Sea.</li> </ul>
Fourth Quarter Third Quarter Second Quarter First Quarter <u>2008</u>	<ul> <li>2011 and \$10 million for pension plan settlements related to employee retirements.</li> <li>Exploration and Production – Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act.</li> <li>Marketing and Refining – Earnings include a benefit of \$12 million due to an income tax adjustment relating to refining operations.</li> <li>Exploration and Production – Earnings include a charge of \$31 million to reduce the carrying value of production equipment in the United Kingdom North Sea and materials inventory in Equatorial Guinea and the United States.</li> <li>Exploration and Production – Earnings include a charge of \$13 million related to the impairment of two short-lived fields in the United Kingdom North Sea.</li> <li>Corporate – Expenses include a charge of \$16 million for retirement benefits and employee severance costs.</li> <li>Exploration and Production – Earnings include charges of \$17 million related to asset impairments at fields located in the United</li> </ul>
Fourth Quarter Third Quarter Second Quarter First Quarter <u>2008</u> Fourth Quarter	<ul> <li>2011 and \$10 million for pension plan settlements related to employee retirements.</li> <li>Exploration and Production – Earnings include income of \$89 million related to the resolution of a royalty dispute on production from certain leases subject to the U.S. Deep Water Royalty Relief Act.</li> <li>Marketing and Refining – Earnings include a benefit of \$12 million due to an income tax adjustment relating to refining operations.</li> <li>Exploration and Production – Earnings include a charge of \$31 million to reduce the carrying value of production equipment in the United Kingdom North Sea and materials inventory in Equatorial Guinea and the United States.</li> <li>Exploration and Production – Earnings include a charge of \$13 million related to the impairment of two short-lived fields in the United Kingdom North Sea.</li> <li>Corporate – Expenses include a charge of \$16 million for retirement benefits and employee severance costs.</li> <li>Exploration and Production – Earnings include charges of \$17 million related to asset impairments at fields located in the United States and the United Kingdom North Sea and \$9 million associated with Hurricanes Gustav and Ike in the Gulf of Mexico.</li> </ul>

(Concluded)

## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES CAPITAL AND EXPLORATORY EXPENDITURES (IN MILLIONS)



Apper	ndix II
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	to	'ear Date 011	Qu	ourth Iarter 011	Qu	nird arter )11	Qu	cond Iarter 011	Qı	irst Iarter 011	Year 2010	Q	ourth uarter 2010	Q	Third uarter 2010	Qı	econd uarter 2010	Qu	irst arter 010
Exploration and Production United States International Total Exploration and Production Marketing, Refining and Corporate Total Capital and Exploratory Expenditures	\$	1,333 1,309 2,642 34 2,676	\$	- - - - -	\$	- - - -	\$	793 676 1,469 21 1,490	\$	540 633 1,173 13 1,186	\$ 2,935 2,822 5,757 98 5,855	\$	1,820 618 2,438 26 2,464	\$	379 1,169 1,548 19 1,567	\$	399 531 930 33 963	\$	337 504 841 20 861
Exploration expenses charged to income included above United States International		98 121 219 Year 009	Qu	- - - - - - - - - - - - - - - - - - -	Qu	- - - nird arter 009	Qu	56 59 115 cond iarter 009	Qı	42 62 104	154 209 363 Year 2008	Q	46 77 123 ourth warter	Q	46 59 105 Third warter	Q	21 41 62 econd uarter	Qu	41 32 73 iirst parter 008
Exploration and Production United States International	\$	1,200 1,927	\$	392 565	\$	198	\$	295	\$	315	\$ 2,164	\$	519	\$	509	\$	721	\$	415 523
Total Exploration and Production Marketing, Refining and Corporate Total Capital and Exploratory Expenditures Exploration expenses charged to income included above	\$	3,127 118 3,245	\$	957 35 992	\$	448 646 22 668	\$	470 765 15 780	\$	444 759 46 805	\$ 2,477 4,641 187 4,828	\$	641 1,160 90 1,250	\$	829 1,338 30 1,368	\$	484 1,205 35 1,240	\$	938 32 970

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

Appendix	

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		Year to Date 201	<u> </u>	Fourth Quarter 2011				Third Quarter 201	Se	econd Quarter 20	11	First Quarter 2011			
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 1,604	\$ 3,707	\$ 5,311	\$-	\$-	\$-	\$-	\$-	\$-	\$ 858	\$ 1,840	\$ 2,698	\$ 746	\$ 1,867	\$ 2,613
Other, net	(14)	353	339	-	-	-	-	-	-	(13)	8	(5)	(1)	345	344
Total revenues and non-operating income	1,590	4,060	5,650			-	-		-	845	1,848	2,693	745	2,212	2,957
Costs and expenses															
Production expenses, including related taxes	316	814	1,130	-	-	-	-	-	-	179	420	599	137	394	531
Exploration expenses, including dry holes															
and lease impairment	237	333	570	-	-	-	-	-	-	128	129	257	109	204	313
General, administrative and other expenses	97	63	160	-	-	-	-	-	-	49	27	76	48	36	84
Depreciation, depletion and amortization	318	772	1,090	-	-	-	-	-	-	166	387	553	152	385	537
Asset impairments		-	-			-	-		-	-		-	-		-
Total costs and expenses	968	1,982	2,950					-		522	963	1,485	446	1,019	1,465
Results of operations before income taxes	622	2,078	2,700	-		-	-		-	323	885	1,208	299	1,193	1,492
Provision (benefit) for income taxes	232	742	974	-	-	-	-	-	-	120	341	461	112	401	513
Results of operations attributable to Hess Corporation	\$ 390	\$ 1,336	\$ 1,726	\$-	\$-	\$-	\$-	\$-	\$-	\$ 203	\$ 544	\$ 747	\$ 187	\$ 792	\$ 979

	Year 2010				Fourth Quarter 2010			Third Quarter 201	S	econd Quarter 20	10	First Quarter 2010			
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 2,453	\$ 6,291	\$ 8,744	\$ 679	\$ 1,613	\$ 2,292	\$ 622	\$ 1,657	\$ 2,279	\$ 570	\$ 1,489	\$ 2,059	\$ 582	\$ 1,532	\$ 2,114
Other, net	(3)	1,236	1,233	(5)	13	8	(2)	1,159	1,157	5	9	14	(1)	55	54
Total revenues and non-operating income	2,450	7,527	9,977	674	1,626	2,300	620	2,816	3,436	575	1,498	2,073	581	1,587	2,168
Costs and expenses															
Production expenses, including related taxes	489	1,435	1,924	143	389	532	117	358	475	113	327	440	116	361	477
Exploration expenses, including dry holes															
and lease impairment	364	501	865	121	196	317	105	120	225	60	112	172	78	73	151
General, administrative and other expenses	161	120	281	56	24	80	37	32	69	32	33	65	36	31	67
Depreciation, depletion and amortization	649	1,573	2,222	184	425	609	172	388	560	157	377	534	136	383	519
Asset Impairments	-	532	532	-	-	-	-	532	532			-			
Total costs and expenses	1,663	4,161	5,824	504	1,034	1,538	431	1,430	1,861	362	849	1,211	366	848	1,214
Results of operations before income taxes	787	3,366	4,153	170	592	762	189	1,386	1,575	213	649	862	215	739	954
Provision (benefit) for income taxes	304	1,113	1,417	72	270	342	71	227	298	84	290	374	77	326	403
Results of operations attributable to Hess Corporation	\$ 483	\$ 2,253	\$ 2,736	\$ 98	\$ 322	\$ 420	\$ 118	\$ 1,159	\$ 1,277	\$ 129	\$ 359	\$ 488	\$ 138	\$ 413	\$ 551

(Continued)

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

Ap	pend	ix III

		Year 2009	Fourth Quarter 2009				Third Quarter 2009				9	First Quarter 2009			
	United			United			United			United			United		
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total
Sales and other operating revenues	\$ 1,611	\$ 5,224	\$ 6,835	\$ 587	\$ 1,626	\$ 2,213	\$ 499	\$ 1,293	\$ 1,792	\$ 358	\$ 1,341	\$ 1,699	\$ 167	\$ 964	\$ 1,131
Other, net	132	75	207	-	(3)	(3)	137	8	145	(3)	60	57	(2)	10	8
Total revenues and non-operating income	1,743	5,299	7,042	587	1,623	2,210	636	1,301	1,937	355	1,401	1,756	165	974	1,139
Costs and expenses															
Production expenses, including related taxes	431	1,374	1,805	104	388	492	106	354	460	109	335	444	112	297	409
Exploration expenses, including dry holes															
and lease impairment	383	446	829	77	80	157	56	111	167	139	173	312	111	82	193
General, administrative and other expenses	130	125	255	33	40	73	37	28	65	33	28	61	27	29	56
Depreciation, depletion and amortization	503	1,610	2,113	165	397	562	176	426	602	105	406	511	57	381	438
Asset impairments	-	54	54	-		-	-				27	27	-	27	27
Total costs and expenses	1,447	3,609	5,056	379	905	1,284	375	919	1,294	386	969	1,355	307	816	1,123
Results of operations before income taxes	296	1,690	1,986	208	718	926	261	382	643	(31)	432	401	(142)	158	16
Provision (benefit) for income taxes	114	830	944	79	353	432	99	147	246	(11)	197	186	(53)	133	80
Results of operations attributable to Hess Corporation	\$ 182	\$ 860	\$ 1,042	\$ 129	\$ 365	\$ 494	\$ 162	\$ 235	\$ 397	\$ (20)	\$ 235	\$ 215	\$ (89)	\$ 25	\$ (64)

	Year 2008				Fourth Quarter 2008			Third Quarter 2008			cond Quarter 200	8	First Quarter 2008			
	United			United			United			United			United			
	States	International	Total	States	International	Total	States	International	Total	States	International	Total	States	International	Total	
Sales and other operating revenues	\$ 1,652	\$ 8,154	\$ 9,806	\$ 199	\$ 1,264	\$ 1,463	\$ 460	\$ 2,201	\$ 2,661	\$ 545	\$ 2,530	\$ 3,075	\$ 448	\$ 2,159	\$ 2,607	
Other, net	9	(176)	(167)	-	(165)	(165)	(1)	(70)	(71)	-	22	22	10	37	47	
Total revenues and non-operating income	1,661	7,978	9,639	199	1,099	1,298	459	2,131	2,590	545	2,552	3,097	458	2,196	2,654	
Costs and expenses																
Production expenses, including related taxes	373	1,499	1,872	106	345	451	96	407	503	101	393	494	70	354	424	
Exploration expenses, including dry holes																
and lease impairment	305	420	725	78	180	258	82	75	157	62	96	158	83	69	152	
General, administrative and other expenses	159	143	302	50	32	82	41	43	84	36	37	73	32	31	63	
Depreciation, depletion and amortization	225	1,697	1,922	50	497	547	59	420	479	61	401	462	55	379	434	
Asset impairments	13	17	30	13	17	30	-	-	-	-	-	-	-	-	-	
Total costs and expenses	1,075	3,776	4,851	297	1,071	1,368	278	945	1,223	260	927	1,187	240	833	1,073	
Results of operations before income taxes	586	4,202	4,788	(98)	28	(70)	181	1,186	1,367	285	1,625	1,910	218	1,363	1,581	
Provision (benefit) for income taxes	226	2,139	2,365	(37)	92	55	71	597	668	108	777	885	84	673	757	
Results of operations attributable to Hess Corporation	\$ 360	\$ 2,063	\$ 2,423	\$ (61)	\$ (64)	\$ (125)	\$ 110	\$ 589	\$ 699	\$ 177	\$ 848	\$ 1,025	\$ 134	\$ 690	\$ 824	

(Concluded)



## HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (NET PRODUCTION DATA IN THOUSANDS)

Appendix IV

	te	Year Date 2011	Qı	ourth Jarter 011	Qı	hird uarter 011	C	Second Quarter 2011		First Quarter 2011		Year 2010	Q	ourth uarter 2010	Q	Third uarter 2010	Q	econd uarter 2010	Q	First uarter 2010
Operating Data Net Production Per Day																				
Crude oil - barrels														70		70		70		74
United States Europe		77 96		-		-		77 93		77 99		75 88		76 103		78 82		73 81		71 86
Africa		90 75				-		93 66		99 84		113		99		117		118		118
Asia		13		_		-		12		14		13		13		13		14		14
Total		261		-		-	_	248	_	274		289	_	291		290		286		289
Natural gas liquids - barrels																				
United States		13		-		-		13		13		14		14		15		12		13
Europe		3		-		-		3		4		3		4		3		3		3
Asia		1		-		-		1		1		1		1		-		1		1
Total		17		-		-		17		18		18		19		18		16		17
Natural gas - mcf																				
United States		103		-		-		100		106		108		114		120		102		97
Europe		89		-		-		72		107		134		138		104		140		156
Asia and other		451		-		-		471		430		427		411		406		437		452
Total		643		-		-		643		643		669		663		630		679		705
Barrels of oil equivalent		385		-		-		372		399		418		420		413		415		423
<u>Average Selling Price</u> Crude oil - per barrel (including hedging) United States	\$	99.12	\$	_	\$		\$	106.62	\$	91.56	\$	75.02	\$	80.65	\$	71.92	\$	72.99	\$	74.40
Europe	Ψ	85.84	Ψ	_	Ψ	-	Ψ	87.75	Ψ	84.17	Ψ	58.11	Ψ	63.18	Ψ	57.28	Ψ	56.21	Ψ	55.25
Africa		90.04		-		-		97.74		82.32		65.02		70.21		64.78		63.54		62.38
Asia		111.91		-		-		113.44		110.80		79.23		86.94		75.95		78.01		71.67
Worldwide		92.05		-		-		97.20		87.22		66.20		71.73		64.81		64.81		63.62
Crude oil - per barrel (excluding hedging)																				
United States	\$	99.12	\$	-	\$	-	\$	106.62	\$	91.56	\$	75.02	\$	80.65	\$	71.92	\$	72.99	\$	74.40
Europe		85.84		-		-		87.75		84.17		58.11		63.18		57.28		56.21		55.25
Africa Asia		110.39 111.91		-		-		118.19 113.44		102.58 110.80		78.31 79.23		86.40 86.94		75.70 75.95		77.03 78.01		75.96 71.67
				-		-														
Worldwide		97.37		-		-		102.73		92.35		71.40		77.17		69.47		70.15		69.06
Natural gas liquids - per barrel																				
United States	\$	59.43	\$	-	\$	-	\$	61.57	\$	57.31	\$	47.92	\$	51.89	\$	43.20	\$	45.84	\$	51.11
Europe		76.01		-		-	-	69.99		80.29		59.23		64.65		57.69		54.61		59.38
Asia		76.23		-		-		79.63		73.35		63.50		70.22		53.60		60.89		63.92
Worldwide		63.74		-		-		64.05		63.45		50.49		55.00		46.10		48.10		52.93
Natural gas - per mcf																				
United States	\$	3.77	\$	-	\$	-	\$	3.71	\$	3.82	\$	3.70	\$	3.11	\$	3.56	\$	3.65	\$	4.63
Europe	Ψ	8.55	Ψ	-	Ψ	-	Ψ	8.97	Ψ	8.25	Ŷ	6.23	Ψ	7.81	Ψ	6.50	Ψ	5.35	Ŷ	5.41
Asia and other		5.85		-		-		5.94		5.75		5.93		5.06		6.18		6.09		6.37
Worldwide		5.89		-		-		5.93		5.84		5.63		5.30		5.73		5.57		5.92
																			(Con	tinued)

(Continued)

# HESS

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION SUPPLEMENTAL OPERATING DATA (NET PRODUCTION DATA IN THOUSANDS)

Appendix IV

	'ear 009	Q	ourth uarter 2009	Q	Third uarter 2009	Q	econd uarter 2009	Q	First luarter 2009	Year 2008	Q	ourth uarter 2008	C	Third Quarter 2008	G	econd uarter 2008	Q	First uarter 2008
Operating Data																		
Net Production Per Day																		
Crude oil - barrels	<u></u>		70		70		50		20	20		07		04		20		20
United States Europe	60 83		76 86		73 83		58 76		32 88	32 83		27 84		31 80		36 83		36 83
Africa	120		105		124		124		126	124		129		121		128		119
Asia	16		15		17		16		15	13		11		12		12		17
Total	279		282		297		274		261	252		251		244		259		255
Natural gas liquids - barrels United States	11		12		12		10		9	10		8		9		11		11
Europe	3		3		2		3		9 4	4		5		9		4		4
Asia	-		1				1		-	- 1		-		- 1		- '		- '
	 							-		 								
Total	 14		16		14		14		13	 14		13		13		15		15
Natural gas - mcf United States	93		97		105		92		78	78		61		76		83		93
Europe	151		147		105		92 160		180	255		241		216		267		296
Asia and other	446		456		429		459		438	356		386		333		364		342
Total	 690		700		654		711		696	 689		688		625		714		731
Barrels of oil equivalent	 408		415		420		407		390	381		379		361		393		391
Danois of on oquivalont	 100		410		420		-101		000	 001		010		001		000		001
Average Selling Price Crude oil - per barrel (including hedging) United States Europe Africa Asia Worldwide	\$ 60.67 47.02 48.91 63.01 51.62	\$	70.61 58.07 61.67 74.59 63.74	\$	63.79 47.34 54.97 67.49 56.07	\$	55.53 47.41 47.16 55.84 49.27	\$	38.58 35.31 31.15 45.86 34.42	\$ 96.82 78.75 78.72 97.07 82.04	\$	48.90 46.77 42.93 40.39 45.00	\$	116.14 83.23 91.72 105.58 93.36	\$	120.23 104.98 97.32 120.59 104.29	\$	92.59 82.29 78.83 96.53 83.28
Crude oil - per barrel (excluding hedging) United States Europe Africa Asia Worldwide	\$ 60.67 47.02 60.79 63.01 56.74	\$	70.61 58.07 74.41 74.59 68.50	\$	63.79 47.34 67.27 67.49 61.42	\$	55.53 47.41 57.13 55.84 54.03	\$	38.58 35.31 44.20 45.86 40.19	\$ 96.82 78.75 93.57 97.07 89.23	\$	48.90 46.77 49.90 40.39 48.31	\$	116.14 83.23 108.49 105.58 102.80	\$	120.23 104.98 117.49 120.59 113.79	\$	92.59 82.29 93.52 96.53 89.62
Natural gas liquids - per barrel United States Europe Asia Worldwide	\$ 36.57 43.23 46.48 38.47	\$	47.12 59.31 57.40 50.21	\$	36.05 43.53 44.74 37.27	\$	31.03 36.51 35.92 32.97	\$	29.03 36.76 - 31.29	\$ 64.98 74.63 - 67.61	\$	36.83 44.05 - 39.00	\$	77.50 81.84 - 78.50	\$	76.60 92.67 - 81.52	\$	64.83 76.50 - 67.70
Natural gas - per mcf (including hedging) United States Europe Asia and other Worldwide	\$ 3.36 5.15 5.06 4.85	\$	3.83 4.82 5.60 5.19	\$	2.65 4.38 5.12 4.60	\$	3.26 4.53 4.82 4.56	\$	4.03 6.49 4.70 5.08	\$ 8.61 9.44 5.24 7.17	\$	5.56 8.46 4.99 6.26	\$	8.57 10.12 5.77 7.60	\$	11.00 10.33 5.23 7.81	\$	8.53 8.96 5.01 7.06
Natural gas - per mcf (excluding hedging) United States Europe Asia and other Worldwide	\$ 3.36 5.15 5.06 4.85	\$	3.83 4.82 5.60 5.19	\$	2.65 4.38 5.12 4.60	\$	3.26 4.53 4.82 4.56	\$	4.03 6.49 4.70 5.08	\$ 8.61 9.79 5.24 7.30	\$	5.56 8.62 4.99 6.32	\$	8.57 10.84 5.77 7.85	\$	11.00 10.84 5.23 8.01	\$	8.53 9.05 5.01 7.10

### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DATA



Appendix V

		Yea to Da 2011	ate	Fourth Quarter 2011		Third Quarter 2011		Second Quarter 2011		First Quarter 2011			Year 2010		Fourth Quarter 2010		Third uarter 2010	Second Quarter 2010		First Quarter 2010	
Financial Information (in millions of dollars)																					
Marketing and Refining Results Income (loss) before income taxes Provision (benefit) for income taxes		\$	51 51	\$	-	\$	-	\$	(45) (6)	\$	96 57	\$	(227)	\$	(251) 10	\$	(78) (40)	\$	(37) (18)	\$	139 52
Results of operations attributable to Hess Corpora	tion	\$	-	\$	-	\$	-	\$	(39)	\$	39	\$	(231)	\$	(261)	\$	(38)	\$	(10)	\$	87
Summary of Marketing and Refining Results											_										
Refining Marketing Trading Results of operations attributable to Hess Corporat	tion	\$ \$	(92) 96 (4) -	\$	- - -	\$	- - -	\$	(44) 28 (23) (39)	\$	(48) 68 19 39	\$	(445) 215 (1) (231)	\$ \$	(308) 37 10 (261)	\$	(50) 40 (28) (38)	\$	(31) 17 (5) (19)	\$	(56) 121 22 87
Operating Data (barrels and gallons in thousands)																					
Refined Product Sales (barrels per day)																					
Gasoline			227		-		-		228		226		242		225		253		238		251
Distillates Residuals			124 71		-		-		114 56		134 87		120 69		144 78		96 56		112 57		126 86
Other			24		-		-		28		20		69 40		78 42		56 41		57 28		86 51
					-		-														
Total			446				-		426		467		471		489		446		435		514
Refinery Throughput (barrels per day)																					
HOVENSA - Crude runs			283		-		-		303		263		390		384		408		392		375
HOVENSA - Hess 50% share			142 66		-		-		152 66		132 66		195 55		192 60		204 61		196 35		188 62
Port Reading			00		-		-		00		00		55		60		61		35		62
Refinery Utilization HOVENSA	Refinery Capacity (barrels per day)																				
Crude	350 (a)		1.0%		-		-		86.7%		75.2%		78.0%		76.8%		81.6%		78.5%		75.1%
FCC	150		1.7%		-		-		77.8%		65.6%		66.5%		57.3%		76.1%		91.0%		41.2%
Coker Port Reading	58 70		9.0% 3.8%		-		-		96.0% 93.6%		41.6% 94.0%		78.3% 78.1%		73.3% 86.0%		73.0% 87.7%		81.9% 49.7%		85.0% 88.8%
<u>Retail Marketing</u> Number of retail stations (b) Convenience store revenue (in millions of dollars) (c)			,356 583	\$	-	\$	-	\$	1,356 305	\$	1,350 278	\$	1,362 1,213	\$	1,362 298	\$	1,360 322	\$	1,358 317	\$	1,359 276
Average gasoline volume per station (gallons per mor	ith) (c)		583 192	φ	-	Φ	-	Φ	305 199	Φ	278 185	φ	1,213	Φ	298 201	Φ	322 204	Φ	203	φ	276 188
5 5 i (3 i i i												•									

(a) HOVENSA's refinery crude capacity was reduced to 350,000 from 500,000 barrels per day in the first quarter of 2011.

(b) Includes company operated, Wilco-Hess, dealer and branded retailer.

(c) Company operated only.

(Continued)

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES MARKETING AND REFINING SUPPLEMENTAL FINANCIAL AND OPERATING DAT/



# Appendix V

			Year 2009		Fourth Quarter 2009		Third Quarter 2009		Second Quarter 2009		First Quarter 2009		Year 2008		Fourth Quarter 2008		Third Quarter 2008		Second Quarter 2008		First uarter 1008
Financial Information (in millions of dollars)																					
Marketing and Refining Results																					
Income (loss) before income taxes		\$	151	\$	16	\$	29	\$	(56)	\$	162	\$	439	\$	241	\$	262	\$	(85)	\$	21
Provision (benefit) for income taxes			24		(1)		(9)		(26)		60		162		89		101		(33)		5
Results of operations attributable to Hess Corporation	Results of operations attributable to Hess Corporation		127	\$	17	\$	38	\$	(30)	\$	102	\$	277	\$	152	\$	161	\$	(52)	\$	16
Summary of Marketing and Refining Results																					
Refining		\$	(87)	\$	(40)	\$	(3)	\$	(26)	\$	(18)	\$	73	\$	27	\$	46	\$	3	\$	(3)
Marketing			168		45		35		(13)		101		240		138		110		(40)		32
Trading			46		12		6		9		19		(36)		(13)		5		(15)		(13)
Results of operations attributable to Hess Corporation	on	\$	127	\$	17	\$	38	\$	(30)	\$	102	\$	277	\$	152	\$	161	\$	(52)	\$	16
Operating Data (barrels and gallons in thousands)																					
Gasoline			236		241		253		223		227		234		225		249		236		223
Distillates			134		149		113		126		150		143		154		122		129		168
Residuals			67		67		51		65		85		56		62		46		49		67
Other			36		38		26		41		39		39		36		43		40		37
Total			473		495		443		455		501		472		477		460		454		495
Refinery Throughput (barrels per day)																					
HOVENSA - Crude runs			402		371		384		442		410		441		392		457		471		446
HOVENSA - Hess 50% share			201		185		192		221		205		221		196		228		235		223
Port Reading			63		61		65		65		62		64		64		65		64		61
Refinery Utilization HOVENSA	Refinery Capacity (barrels per day)																				
Crude	500		80.3%		74.1%		76.9%		88.4%		82.0%		88.2%		78.4%		91.3%		94.2%		89.1%
FCC	150		70.2%		55.5%		82.9%		71.2%		71.4%		72.7%		70.5%		72.8%		73.1%		74.3%
Coker	58		81.6%		75.8%		78.9%		91.2%		80.5%		92.4%		73.5%		105.4%		99.5%		91.5%
Port Reading	70		90.2%		87.3%		92.2%		93.0%		88.2%		90.7%		92.0%		92.4%		91.3%		87.1%
Retail Marketing					4.057				4.055		4.050		4 9 9 9		4 0 0 0		4.057				1 0 0 7
Number of retail stations (a)			1,357	¢	1,357	¢	1,353	¢	1,355	¢	1,358	<b>^</b>	1,366	•	1,366	¢	1,357	¢	1,363	¢	1,367
Convenience store revenue (in millions of dollars) (b)	L) (L)	\$	1,164	\$	296	\$	313	\$	300	\$	255	\$	1,051	\$	258	\$	279	\$	275	\$	239
Average gasoline volume per station (gallons per month) (b)			201		196		202		209		199	I	207		200		215		218		195

(a) Includes company operated, Wilco-Hess, dealer and branded retailer.(b) Company operated only.

(Concluded)