



# News Release

# HESS REPORTS ESTIMATED RESULTS FOR THE THIRD QUARTER OF 2014

Third Quarter Highlights:

- Net income was \$1,008 million compared to \$420 million in the third quarter of 2013
- Adjusted net income was \$377 million or \$1.24 per share compared to \$405 million or \$1.18 per share in the third quarter of 2013
- Oil and gas production was 318,000 barrels of oil equivalent per day (boepd) in the third quarter of 2014, compared with 310,000 boepd in the year-ago quarter. Pro forma production was 314,000 boepd in the third quarter of 2014, up 17 percent from 269,000 boepd in 2013
- Net cash provided by operating activities was \$1.3 billion
- Oil and gas production in the Bakken increased 21 percent from the year-ago quarter to 86,000 boepd, while well costs were reduced by 8 percent to an average of \$7.2 million per operated well in the third quarter of 2014
- The Corporation completed the sale of its retail business for \$2.8 billion. Third quarterend cash and cash equivalents were \$4.1 billion
- The Corporation returned \$979 million to shareholders during the quarter through share repurchases of \$903 million and dividends of \$76 million. Cumulative shares repurchased under the program through September 30, 2014 total 49.4 million at a total cost of approximately \$4.2 billion
- Hess Midstream Partners LP filed a registration statement with the U.S. Securities and Exchange Commission for a proposed 2015 initial public offering

NEW YORK, October 29, 2014 - Hess Corporation (NYSE: HES) today reported net income of

\$1,008 million for the quarter ended September 30, 2014. Adjusted net income, which

excludes items affecting comparability, was \$377 million or \$1.24 per common share,

compared with \$405 million or \$1.18 per share in the year-ago quarter. Lower realized crude oil selling prices and higher depreciation expense in the third quarter of 2014 were the primary drivers for the decrease in adjusted net income. However, adjusted net income per share in the third quarter of 2014 increased over the third quarter of last year due to an 11 percent decrease in the weighted average number of diluted shares outstanding primarily as a result of

After-tax net income (loss) by major operating activity was as follows:

	Three Months Ende September 30, (unaudited)					ine Month Septemb (unaud	er 30,		
		2014		2013		2014	2013		
	(In millions, except					per share amounts)			
Net Income (Loss) Attributable to Hess Corporation									
Exploration and Production	\$	441	\$	455	\$	2,006 \$	3,274		
Corporate and Interest		(80)		(88)		(260)	(325)		
Downstream Businesses		647		53		579	178		
Net income attributable to Hess Corporation	\$	1,008	\$	420	\$	2,325 \$	3,127		
Net income per share (diluted)	\$	3.31	\$	1.23	\$	7.44 \$	9.11		
Adjusted Net Income (Loss)	•		•		•	( (aa (			
Exploration and Production	\$	412	\$	458		1,409 \$			
Corporate and Interest		(78)		(83)		(241)	(308)		
Downstream Businesses	<u>~</u>	43	<u>~</u>	30	<u>~</u>	87	146		
Adjusted net income attributable to Hess Corporation	\$	377	\$	405	\$	1,255 \$	1,594		
Adjusted net income per share (diluted)	\$	1.24	\$	1.18	\$	4.01 \$	4.64		
Weighted average number of shares (diluted)		305.0		343.3	·	312.7	343.3		

Note: See page 6 for a table of items affecting comparability of earnings between periods.

"We are delivering strong performance and executing our plan," Chief Executive Officer John Hess said. "With our focused, balanced portfolio and strong balance sheet, we are well positioned in the current price environment to drive cash generative growth and sustainable returns for our shareholders."

# **Exploration and Production:**

Exploration and Production earnings were \$441 million in the third quarter of 2014, compared with \$455 million in the third quarter of 2013. Adjusted net income was \$412 million in the third quarter of 2014 and \$458 million in the third quarter of 2013.

Oil and gas production of 318,000 boepd was up 3 percent from the third quarter a year-ago. Production from the Llano Field in the Gulf of Mexico was up 16,000 boepd due to maintenance in the third quarter of 2013 and first production from the Llano #4 well in the fourth quarter of 2013. Higher production in the Bakken shale play contributed 15,000 boepd versus the year-ago quarter and ongoing development of Utica wet gas acreage increased production by an additional 10,000 boepd. The North Malay Basin Early Production System, which commenced production in October 2013 contributed 7,000 boepd in the quarter. Asset sales reduced third quarter 2014 production by 30,000 boepd while scheduled maintenance at the Valhall Field, offshore Norway reduced production by 12,000 boepd. The Corporation's average worldwide crude oil selling price, including the effect of hedging, was down 8 percent from \$104.95 per barrel in the year-ago quarter to \$96.36 per barrel in the third quarter of 2014. The average worldwide natural gas selling price was \$5.59 per mcf in the third quarter of 2014, down from \$6.52 per mcf in the third quarter a year-ago.

Excluding production from assets sold and Libya, pro forma production was 314,000 boepd in the third quarter of 2014, an increase of 17 percent from 269,000 boepd in the third quarter of 2013. The Corporation expects pro forma production to average near the top end of the range of 305,000 boepd and 315,000 boepd for the full year of 2014 driven by continued growth in the Bakken, higher production from the Valhall Field and the start-up of the Tubular Bells Field in the Gulf of Mexico.

### **Operational Highlights for the Third Quarter of 2014:**

**Bakken (Onshore U.S.):** Production from the Bakken increased 21 percent from the prior year quarter to 86,000 boepd due to continued development activities and the completion of the Tioga gas plant expansion project. Hess brought 59 gross operated wells on production in the quarter, bringing the year-to-date total to 142 wells. Drilling and completion costs per operated well averaged \$7.2 million in the third quarter of 2014, a reduction of 8 percent from the third quarter of 2013.

*Tubular Bells (Offshore U.S.):* The offshore hook-up and final commissioning activities progressed in the third quarter and we expect first production to commence within the next week. Net production is expected to ramp up through the remainder of 2014 to 25,000 boepd.

*Utica (Onshore U.S.):* On the Corporation's joint venture acreage, ten wells were drilled in the third quarter of 2014. Production increased to approximately 11,000 boepd for the quarter.

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*Valhall (Offshore Norway):* Net production averaged 25,000 boepd during the third quarter, compared with 37,000 boepd in the year-ago quarter, reflecting scheduled maintenance downtime in the third quarter of 2014.

*North Malay Basin (Offshore Malaysia):* Production averaged 7,000 boepd in the third quarter of 2014 from the Early Production System. Progress continued on the full field development project.

*Ghana (Offshore):* The Corporation completed drilling of the Almond 2 well, the last of a three well appraisal program, in the third quarter of 2014.

*Libya*: Civil unrest continues in Libya, however during the third quarter, the operator recommenced production at a reduced rate and the Corporation sold one cargo of crude oil. Hess net production from Libya averaged 4,000 boepd for the third quarter of 2014 and 11,000 boepd in the year-ago quarter.

## Capital and Exploratory Expenditures:

Capital and exploratory expenditures in the third quarter of 2014 were \$1,418 million, down from \$1,503 million in the prior year quarter.

### Hess Midstream Partners LP:

On September 24, 2014 the Corporation's wholly owned subsidiary, Hess Midstream Partners LP, filed a registration statement on Form S-1 with the U.S. Securities and Exchange Commission (SEC) related to its proposed initial public offering of common units representing limited partner interests. The offering is expected to occur in 2015.

### **Asset Sales:**

In September 2014, the Corporation completed the sale of its retail marketing business for cash proceeds of \$2.8 billion and its interest in an exploration asset in the United Kingdom North Sea for \$53 million. In October, the Corporation signed an agreement to sell its interest in HETCO, its energy trading joint venture.

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# Liquidity:

Net cash provided by operating activities was \$1,338 million in the third quarter of 2014, compared with \$1,254 million in the same quarter of 2013. At September 30, 2014, cash and cash equivalents totaled \$4,120 million, compared with \$1,814 million at December 31, 2013, primarily reflecting the collection of proceeds from the sale of the retail business. Total debt was \$5,996 million at September 30, 2014 compared with \$5,798 million at December 31, 2013. The Corporation's debt to capitalization ratio at September 30, 2014 was 19.7 percent, and 19.0 percent at the end of 2013.

# **Returning Capital to Shareholders:**

In the third quarter of 2014, the Corporation repurchased 9.2 million shares of common stock at a cost of \$903 million. Since initiation of the buyback program in August 2013, total shares repurchased through September 30, 2014 amounted to 49.4 million at a total cost of approximately \$4.2 billion for an average cost per share of \$85.14.

Dividends paid to shareholders amounted to \$232 million in the first nine months of 2014 and \$154 million in the first nine months of 2013.

# **Downstream Businesses:**

The downstream businesses reported income of \$647 million in the third quarter of 2014, compared with income of \$53 million in the same period in 2013. Adjusted net income was \$43 million in the third quarter of 2014, up from \$30 million in the third quarter of 2013 reflecting higher retail earnings and improved energy trading results. The Corporation's divested downstream businesses, including the retail marketing business, are reported as discontinued operations in the consolidated income statements on pages 9 and 10. The energy trading joint venture will be classified as discontinued operations beginning in the fourth quarter of 2014.

# Items Affecting Comparability of Earnings Between Periods:

The following table reflects the total after-tax income (expense) of items affecting comparability of earnings between periods:

	Three Months Ended September 30, (unaudited)				Nine Mon Septerr (unau	30,		
	2	2014		2013		2014		2013
				(In mi	llions	)		
Exploration and Production	\$	29	\$	(3)	\$	597	\$	1,518
Corporate and Interest		(2)		(5)		(19)		(17)
Downstream Businesses		604		23		492		32
Total items affecting comparability of earnings between periods	\$	631	\$	15	\$	1,070	\$	1,533

**Exploration and Production:** Third quarter 2014 Exploration and Production results included an after-tax gain of \$33 million from the sale of the Corporation's interest in the Cambo Field in the United Kingdom North Sea. This gain was partially offset by severance and other charges totaling \$4 million after-tax.

**Corporate and Interest:** Third quarter 2014 results included after-tax charges of \$2 million for severance and other charges.

**Downstream Businesses:** Third quarter 2014 results included an after-tax gain of \$602 million related to the sale of the Corporation's retail business. In addition, the Corporation realized an after-tax gain of \$114 million on the liquidation of last-in, first-out (LIFO) inventories, which was largely offset by impairment and other charges associated with the continued divestiture of the downstream businesses.

# Reconciliation of U.S. GAAP to Non-GAAP measures:

The following table reconciles reported net income attributable to Hess Corporation and adjusted net income:

	-	Three Mo Septer (unat	nbei	r 30,		Nine Mon Septen (unai	30,	
		2014 2013			2014 20		2013	
				(ln m	illion	s)		
Net income attributable to Hess Corporation	\$	1,008	\$	420	\$	2,325	\$	3,127
Less: Total items affecting comparability of earnings								
between periods		631		15		1,070		1,533
Adjusted net income attributable to Hess Corporation	\$	377	\$	405	\$	1,255	\$	1,594

The following table reconciles reported net cash provided by operating activities to cash flows from operations before changes in working capital:

	Three Months Ended September 30, (unaudited)				Septen	onths Ended ember 30, audited)		
		2014 2013			2014 2013		2013	
				(In mi	illion	s)		
Net cash provided by operating activities	\$	1,338	\$	1,254	\$	3,407	\$	3,320
Add back: Increases in working capital		170		143		821		1,070
Cash flows from operations, before								
working capital changes	\$	1,508	\$	1,397	\$	4,228	\$	4,390

Hess Corporation will review third quarter financial and operating results and other matters on a webcast at 10 a.m. today. For details about the event, refer to the Investor Relations section of our website at <u>www.hess.com</u>.

Hess Corporation is a leading global independent energy company engaged in the exploration and production of crude oil and natural gas. More information on Hess Corporation is available at <u>www.hess.com</u>.

Forward-looking Statements

Certain statements in this release may constitute "forward-looking statements" within the meaning of Section 21E of the United States Securities Exchange Act of 1934, as amended, and Section 27A of the United States Securities Act of 1933, as amended. Forward-looking statements are subject to known and unknown risks and uncertainties and other factors which may cause actual results to differ materially from those expressed or implied by such statements, including, without limitation, uncertainties inherent in the measurement and interpretation of geological, geophysical and other technical data. Estimates and projections contained in this release are based on the Company's current understanding and assessment based on reasonable assumptions. Actual results may differ materially from these estimates and projections due to certain risk factors discussed in the Corporation's periodic filings with the Securities and Exchange Commission and other factors.

#### Non-GAAP financial measures

The Corporation has used two non-GAAP financial measures in this earnings release. "Adjusted net income" presented in this release is defined as reported net income attributable to Hess Corporation excluding items identified as affecting comparability of earnings between periods. "Cash flows from operations, excluding working capital changes" is defined as net cash provided by operating activities before adjustments for changes in working capital. We believe that investors' understanding of our performance is enhanced by disclosing these measures. These measures are not, and should not be viewed as, a substitute for U.S. GAAP net income or cash flow. Reconciliations of both reported net income attributable to Hess Corporation (U.S. GAAP) to adjusted net income and net cash provided by operating activities (U.S. GAAP) to cash flows from operations excluding working capital changes, are provided in the release.

#### **For Hess Corporation**

#### **Investor Contact:**

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	Third Quarter 2014			Third Quarter 2013	Second Quarter 2014
Income Statement			-		
Revenues and Non-operating Income					
Sales and other operating revenues	\$	2,745	\$	2,720	\$ 2,846
Gains (losses) on asset sales		31		(5)	779
Other, net	<u> </u>	26		(1)	 (25)
Total revenues and non-operating income		2,802		2,714	 3,600
Costs and Expenses					
Cost of products sold (excluding items shown separately below)		447		375	444
Operating costs and expenses		487		475	522
Production and severance taxes		69		84	78
Marketing expenses		34		27	25
Exploration expenses, including dry holes and lease impairment		90		154	460
General and administrative expenses		139		152	143
Interest expense		75		86	85
Depreciation, depletion and amortization		837		681	 787
Total costs and expenses		2,178		2,034	 2,544
Income from continuing operations before income taxes		624		680	1,056
Provision for income taxes	<u> </u>	237		324	 89
Income from continuing operations		387		356	967
Income (loss) from discontinued operations		643		62	 (37)
Net income		1,030		418	930
Less: Net income (loss) attributable to noncontrolling interests		22		(2)	 (1)
Net income attributable to Hess Corporation	<u>\$</u>	1,008	<u>\$</u>	420	\$ 931
See "Downstream Businesses" on page 5 for basis of presentation.					
Cash Flow Information					
Net cash provided by operating activities (*)	\$	1,338	\$	1,254	\$ 911
Net cash provided by (used in) investing activities		1,569		(1,487)	232
Net cash provided by (used in) financing activities		(992)		(171)	 (226)
Net increase (decrease) in cash and cash equivalents	\$	1,915	\$	(404)	\$ 917

(\*) Includes changes in working capital.

	Nine Months			
		2014		2013
Income Statement				
Revenues and Non-operating Income				
Sales and other operating revenues	\$	8,363	\$	9,257
Gains (losses) on asset sales		820		1,794
Other, net		(89)		(56)
Total revenues and non-operating income		9,094		10,995
Costs and Expenses				
Cost of products sold (excluding items shown separately below)		1,284		1,392
Operating costs and expenses		1,475		1,570
Production and severance taxes		209		311
Marketing expenses		99		87
Exploration expenses, including dry holes and lease impairment		669		573
General and administrative expenses		424		469
Interest expense		241		309
Depreciation, depletion and amortization		2,349		1,974
Total costs and expenses		6,750		6,685
Income from continuing operations before income taxes		2,344		4,310
Provision for income taxes		575		1,192
Income from continuing operations		1,769		3,118
Income (loss) from discontinued operations		612		189
Net income		2,381		3,307
Less: Net income attributable to noncontrolling interests		56		180
Net income attributable to Hess Corporation	\$	2,325	\$	3,127
See "Downstream Businesses" on page 5 for basis of presentation.				
Cash Flow Information				
Net cash provided by operating activities (*)	\$	3,407	\$	3,320
Net cash provided by (used in) investing activities		1,539		(812)
Net cash provided by (used in) financing activities		(2,640)	_	(2,829)
Net increase (decrease) in cash and cash equivalents	\$	2,306	\$	(321)

(\*) Includes changes in working capital.

		September 30, 2014		ember 31, 2013
Balance Sheet Information				
Cash and cash equivalents	\$	4,120	\$	1,814
Other current assets		4,745		6,785
Investments		145		687
Property, plant and equipment – net		27,667		28,771
Other long-term assets		4,298		4,697
Total assets	<u>\$</u>	40,975	\$	42,754
Short-term debt and current maturities of long-term debt	\$	67	\$	378
Other current liabilities		4,948		6,180
Long-term debt		5,929		5,420
Other long-term liabilities		5,666		5,992
Total equity excluding other comprehensive income (loss)		24,852		25,122
Accumulated other comprehensive income (loss)		(487)		(338)
Total liabilities and equity	\$	40,975	\$	42,754

	Third Quarter 2014		G	Third Quarter 2013	Second Quarter 2014	
Capital and Exploratory Expenditures						
Exploration and Production						
United States						
Bakken	\$	579	\$	579	\$	429
Other Onshore		184		173	<u> </u>	190
Total Onshore		763		752		619
Offshore	<u> </u>	205		208		157
Total United States		968		960		776
Europe		111		159		162
Africa		125		106		119
Asia and other	<u> </u>	214		278	<u> </u>	199
Total Capital and Exploratory Expenditures	<u>\$</u>	1,418	\$	1,503	\$	1,256
Total exploration expenses charged to income included above	\$	56	\$	96	\$	54
	<u>+</u>		<u>+</u>		<u>+</u>	
					Months	
				2014		2013
Capital and Exploratory Expenditures						
Exploration and Production						
United States						
Bakken						
			\$	1,459	\$	1,660
Other Onshore			\$	1,459 545	\$	1,660 565
			\$		\$	
Other Onshore			\$	545	\$	565
Other Onshore Total Onshore			\$	545 2,004	\$	565 2,225
Other Onshore Total Onshore Offshore			\$	545 2,004 524	\$	565 2,225 653
Other Onshore Total Onshore Offshore Total United States			\$ 	545 2,004 524 2,528	\$	565 2,225 653 2,878
Other Onshore Total Onshore Offshore Total United States Europe			\$	545 2,004 524 2,528 418	\$	565 2,225 653 2,878 550
Other Onshore Total Onshore Offshore Total United States Europe Africa			\$  \$	545 2,004 524 2,528 418 344	\$  <u>\$</u>	565 2,225 653 2,878 550 498
Other Onshore Total Onshore Offshore Total United States Europe Africa Asia and other				545 2,004 524 2,528 418 344 608		565 2,225 653 2,878 550 498 782

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES **EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED)** (IN MILLIONS)

	Third Quarter 2014						
	United States	International	Total				
Sales and other operating revenues	\$ 1,629	9 \$ 1,049	\$ 2,678				
Gains (losses) on asset sales		2 35	37				
Other, net		)28	21				
Total revenues and non-operating income	1,624	1,112	2,736				
Costs and Expenses							
Cost of products sold (excluding items shown separately below)	427	20	447				
Operating costs and expenses	215	5 272	487				
Production and severance taxes	62	2 7	69				
Exploration expenses, including dry holes and lease impairment	34	56	90				
General and administrative expenses	66	6 19	85				
Depreciation, depletion and amortization	474	360	834				
Total costs and expenses	1,278	3 734	2,012				
Results of operations before income taxes	346	378	724				
Provision for income taxes	130	153	283				
Net income	216	225	441				
Less: Net income attributable to noncontrolling interests		<u> </u>					
Net income attributable to Hess Corporation	<u>\$</u> 216	<u>6</u> (a) <u>\$225</u> (	b) <u>\$</u> 441				

	Third Quarter 2013						
	Unite	ed States	International		Total		
Sales and other operating revenues	\$	1,472	\$ 1,234	\$	2,706		
Gains (losses) on asset sales		(1)	(7)		(8)		
Other, net		(1)	(2)		(3)		
Total revenues and non-operating income		1,470	1,225		2,695		
Costs and Expenses							
Cost of products sold (excluding items shown separately below)		398	(24)		374		
Operating costs and expenses		191	284		475		
Production and severance taxes		64	20		84		
Exploration expenses, including dry holes and lease impairment		71	83		154		
General and administrative expenses		58	38		96		
Depreciation, depletion and amortization		346	330		676		
Total costs and expenses		1,128	731		1,859		
Results of operations before income taxes		342	494		836		
Provision for income taxes		134	247		381		
Net income		208	247		455		
Less: Net income attributable to noncontrolling interests		-			-		
Net income attributable to Hess Corporation	\$	<u>208</u> (a)	<u>\$ 247</u> (t	o) <u>\$</u>	455		

(a) The results of crude oil hedging activities were after-tax realized gains of \$4 million in the third quarter of 2014, and gains of \$0.3 million in the third quarter of 2013.
(b) The results of crude oil hedging activities were after-tax realized gains of \$13 million in the third quarter of 2014, and gains

of \$0.5 million in the third quarter of 2013.

# HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

		Se	econd Q	uarter 20'	Total \$ 2,829 766 (28) 3,567							
	Unite	d States	Interr	national	Total							
Sales and other operating revenues	\$	1,653	\$	1,176	\$	2,829						
Gains (losses) on asset sales		62		704		766						
Other, net		(12)		(16)		(28)						
Total revenues and non-operating income		1,703		1,864		3,567						
Costs and Expenses												
Cost of products sold (excluding items shown separately below)		412		32		444						
Operating costs and expenses		214		308		522						
Production and severance taxes		67		11		78						
Exploration expenses, including dry holes and lease impairment		208		252		460						
General and administrative expenses		70		9		79						
Depreciation, depletion and amortization		433		349		782						
Total costs and expenses		1,404		961		2,365						
Results of operations before income taxes		299		903		1,202						
Provision for income taxes	<u> </u>	118	<u> </u>	27	<u> </u>	145						
Net income		181		876		1,057						
Less: Net income attributable to noncontrolling interests		-		-		-						
Net income attributable to Hess Corporation	<u>\$</u>	<u>181 (</u> a	a) <u>\$</u>	<u>876 (</u> t	o) <u>\$</u>	1,057						

(a) The after-tax realized losses from crude oil hedging activities were \$2 million in the second quarter of 2014.
(b) The after-tax realized losses from crude oil hedging activities were \$2 million in the second quarter of 2014.

#### HESS CORPORATION AND CONSOLIDATED SUBSIDIARIES EXPLORATION AND PRODUCTION EARNINGS (UNAUDITED) (IN MILLIONS)

			Nine Months 201									
	Unite	ed States	International		Total							
Sales and other operating revenues	\$	4,827		\$	,							
Gains (losses) on asset sales		64	749		813							
Other, net		(21)			(13)							
Total revenues and non-operating income		4,870	4,110		8,980							
Costs and Expenses												
Cost of products sold (excluding items shown separately below)		1,253	31		1,284							
Operating costs and expenses		638	837		1,475							
Production and severance taxes		187	22		209							
Exploration expenses, including dry holes and lease impairment		289	380		669							
General and administrative expenses		194	50		244							
Depreciation, depletion and amortization		1,267	1,070		2,337							
Total costs and expenses		3,828	2,390		6,218							
Results of operations before income taxes		1,042	1,720		2,762							
Provision for income taxes	<u> </u>	405	351	<u> </u>	756							
Net income		637	1,369		2,006							
Less: Net income attributable to noncontrolling interests		-			-							
Net income attributable to Hess Corporation	<u>\$</u>	<u>637 (</u> a	a) <u>\$1,369 (</u>	(b) <u>\$</u>	2,006							

	Nine Months 2013					
	United States		International		Total	
Sales and other operating revenues Gains (losses) on asset sales Other, net	\$	4,680 (18) (11)	\$ 4,503 1,809 (45)	\$	9,183 1,791 (56)	
Total revenues and non-operating income		4,651	6,267		10,918	
Costs and Expenses Cost of products sold (excluding items shown separately below) Operating costs and expenses Production and severance taxes Exploration expenses, including dry holes and lease impairment General and administrative expenses Depreciation, depletion and amortization		1,346 582 176 242 146 1,046	45 988 135 331 122 915		1,391 1,570 311 573 268 1,961	
Total costs and expenses		3,538	2,536		6,074	
Results of operations before income taxes Provision for income taxes		1,113 450	3,731 944		4,844 1,394	
Net income Less: Net income attributable to noncontrolling interests		663 -	2,787 176		3,450 176	
Net income attributable to Hess Corporation	\$	<u> </u>	) <u>\$                                    </u>	o) <u>\$</u>	3,274	

(a) The results of crude oil hedging activities were after-tax realized gains of \$2 million in the first nine months of 2014, and gains of \$9 million in the first nine months of 2013.

(b) The results of crude oil hedging activities were after-tax realized gains of \$13 million in the first nine months of 2014, and gains of \$14 million in the first nine months of 2013.

	Third Quarter	Third Quarter	Second Quarter
	2014	2013	2014
Operating Data			
Net Production Per Day (in thousands)			
Crude oil - barrels			
United States			
Bakken	63	57	64
Other Onshore	11	9	9
Total Onshore	74	66	73
Offshore	51	37	54
Total United States	125	103	127
Europe	31	38	36
Africa	53	57	51
Asia	2	9	2
Total	211	207	216
Natural gas liquids - barrels United States			
Bakken	15	7	8
Other Onshore	8	4	5
Total Onshore	23	11	13
Offshore	6	4	7
Total United States	29	15	20
Europe	1	1	1
Asia		1	-
Total	30	17	21
Natural gas - mcf United States			
Bakken	46	44	48
Other Onshore	52	24	50
Total Onshore	98	68	98
Offshore	76	42	83
Total United States	174	110	181
Europe	29	29	35
Asia and other	259	380	275
Total	462	519	491
Barrels of oil equivalent	318	310	319

	Nine Mo	onths
	2014	2013
Operating Data		
Net Production Per Day (in thousands)		
Crude oil - barrels		
United States		
Bakken	61	54
Other Onshore	10	11
Total Onshore	71	65
Offshore	52	44
Total United States	123	109
Europe	35	46
Africa	51	69
Asia	3	11
Total	212	235
Natural gas liquids - barrels United States		
Bakken	9	6
Other Onshore	5	4
Total Onshore	14	10
Offshore	6	6
Total United States	20	16
Europe	1	1
Asia	<u> </u>	1
Total	21	18
Natural gas - mcf United States		
Bakken	36	39
Other Onshore	43	26
Total Onshore	79	65
Offshore	79	63
Total United States	158	128
Europe	33	19
Asia and other	316	418
Total	507	565
Barrels of oil equivalent	318	347

	Third Quarter 2014	Third Quarter 2013	Second Quarter 2014
Sales Volumes Per Day (in thousands)			
Crude oil - barrels	214	194	222
Natural gas liquids - barrels	30	17	21
Natural gas - mcf	462	515	491
Barrels of oil equivalent	321	296	325
Sales Volumes (in thousands)			
Crude oil - barrels	19,719	17,857	20,193
Natural gas liquids - barrels	2,772	1,519	1,942
Natural gas - mcf	42,511	47,406	44,662
Barrels of oil equivalent	29,576	27,277	29,578

	Nine Months		
	2014	2013	
Sales Volumes Per Day (in thousands)			
Crude oil - barrels	211	234	
Natural gas liquids - barrels	21	17	
Natural gas - mcf	507	564	
Barrels of oil equivalent	317	345	
Sales Volumes (in thousands)			
Crude oil - barrels	57,662	63,804	
Natural gas liquids - barrels	5,836	4,759	
Natural gas - mcf	138,530	154,037	
Barrels of oil equivalent	86,586	94,236	

	Third Quarter 2014	Third Quarter 2013	Second Quarter 2014
Operating Data	 		 
Average Selling Prices			
Crude oil - per barrel (including hedging)			
United States			
Onshore	\$ 86.07	\$ 96.01	\$ 92.44
Offshore	97.50	106.66	100.42
Total United States	90.74	99.80	95.82
Europe	110.06	113.18	111.03
Africa	101.21	110.71	108.83
Asia	-	104.27	106.33
Worldwide	96.36	104.95	101.70
Crude oil - per barrel (excluding hedging)			
United States			
Onshore	\$ 86.07	\$ 95.98	\$ 92.44
Offshore	96.25	106.56	101.09
Total United States	90.23	99.75	96.10
Europe	106.40	112.51	111.39
Africa	99.21	110.95	109.10
Asia	-	104.27	106.33
Worldwide	94.99	104.88	101.99
Natural gas liquids - per barrel			
United States			
Onshore	\$ 28.20	\$ 44.59	\$ 36.99
Offshore	31.45	32.14	32.21
Total United States	28.84	41.03	35.39
Europe	49.37	58.67	55.77
Asia	-	70.05	-
Worldwide	29.62	43.67	36.59
Natural gas - per mcf			
United States			
Onshore	\$ 2.25	\$ 2.91	\$ 4.36
Offshore	3.64	2.56	4.01
Total United States	2.85	2.78	4.22
Europe	9.63	12.13	10.51
Asia and other	6.97	7.19	7.24
Worldwide	5.59	6.52	6.35

	Nine Months		
	 2014	2013	3
Operating Data			
Average Selling Prices			
Crude oil - per barrel (including hedging)			
United States			
Onshore	\$ 88.86	\$9	91.87
Offshore	99.11	1(	06.99
Total United States	93.18	ę	97.97
Europe	110.09	7	79.60
Africa	105.68	1(	08.57
Asia	104.66	1(	)7.77
Worldwide	99.09	ę	98.55
Crude oil - per barrel (excluding hedging)			
United States			
Onshore	\$ 88.86	\$9	91.64
Offshore	98.92	1(	06.18
Total United States	93.10	ę	97.51
Europe	109.01	7	79.01
Africa	104.86	1(	07.81
Asia	104.66	1(	07.77
Worldwide	98.67	ę	97.99
Natural gas liquids - per barrel			
United States			
Onshore	\$	-	42.35
Offshore	32.63	2	28.84
Total United States	33.31	3	37.50
Europe	56.98		57.02
Asia	-		71.70
Worldwide	34.76	3	39.46
Natural gas - per mcf			
United States			
Onshore	\$	\$	2.99
Offshore	4.01		2.79
Total United States	3.80		2.89
Europe	10.60		10.62
Asia and other	7.13		7.46
Worldwide	6.32		6.53